ISDH Hospital Fiscal 2004 Report and Statistical Comparison

# **Hospital: Dupont Hospital**

Year: 2004 City: Fort Wayne Peer Group: Medium

1. Gross Patient Service Revenue			
Inpatient Patient Service Revenue	\$54,346,654		
Outpatient Patient Service Revenue	\$57,050,368		
Total Gross Patient Service Revenue	\$111,397,022		
2. Deductions from Revenue			
Contractual Allowances	\$47,108,742		
Other Deductions	\$0		
Total Deductions	\$47,108,742		
3. Total Operating	Revenue		
Net Patient Service Revenue	\$64,288,280		
Other Operating Revenue	\$513,561		
Total Operating Revenue	\$64,801,841		

4. Operating Expenses		
Salaries and Wages	\$17,550,005	
Employee Benefits and Taxes	\$4,043,545	
Depreciation and Amortization	\$3,597,695	
Interest Expenses	\$2,243,280	
Bad Debt	\$2,898,413	
Other Expenses	\$20,910,905	
Total Operating Expenses	\$51,243,843	
5. Net Revenue and Ex	penses	
Net Operating Revenue over Expenses	\$13,557,998	
Net Non-operating Gains over Losses	\$0	
Total Net Gain over Loss	\$13,557,998	
	1	

6. Assets and Liabilities		
Total Assets	\$52,480,702	
Total Liabilities	\$32,235,162	

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$22,331,444	\$14,933,103	\$7,398,341
Medicaid	\$2,280,448	\$2,177,620	\$162,828
Other State	\$7,370	\$0	\$7,370
Local Government	\$1,279,821	\$822,925	\$456,896
Commercial Insurance	\$85,396,862	\$29,108,742	\$64,288,280
Total	\$111,396,945	\$47,108,742	\$64,288,280

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$0	\$0	\$0
Educational	\$0	\$0	\$0

\$0	\$0	\$0
\$75,000	\$75,000	\$0
		\$0 \$0 \$75,000 \$75,000

## Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Hospital's Health Education Messages	0

Statement Four: Costs of Charity and Subsidized Community Benefits			
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital
Charity	\$0	\$0	\$0
Community Benefits	\$0	\$0	\$0

For further information on this report, please contact:

**Hospital Representative** Brandy Hanners

**Telephone Number** 260/416-3023

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	368	656
2. % of Salary	Salary Expenses divided by Total Expenses	34.2%	38.3%
3. Average Daily Census	Patient Days divided by annual days (365 days)	39.0	58.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	3.3	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$2,260	\$13,629
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$12,656	\$13,629
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	51.2%	53.7%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,058	\$993
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	20.0%	43.0%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	5.7%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	\$0	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	20.9	6.3

## Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

## **Hospital: Parkview Noble Hospital**

Year: 2004 City: Kendallville Peer Group: Small

1. Gross Patient Service Revenue		
Inpatient Patient Service Revenue	\$14,784786	
Outpatient Patient Service Revenue	\$33,624,409	
Total Gross Patient Service Revenue	\$48,409,195	
2. Deductions from Revenue		
Contractual Allowances	\$19,045,926	
Other Deductions	\$948,911	
Total Deductions	\$19,994,837	
3. Total Operating Revenue		
Net Patient Service Revenue	\$28,414,358	
Other Operating Revenue	\$840,565	

4. Operating Expenses		
Salaries and Wages	\$10,911,658	
Employee Benefits and Taxes	\$2,946,565	
Depreciation and Amortization	\$1,226,474	
Interest Expenses	\$521,280	
Bad Debt	\$3,518,292	
Other Expenses	\$8,879,643	
Total Operating Expenses	\$28,003,912	
5. Net Revenue and Exp	penses	
Net Operating Revenue over Expenses	\$1,251,011	
Net Non-operating Gains over Losses	(\$2,943,833)	
Total Net Gain over Loss	(\$1,692,822)	

Total Operating Revenue	\$29,254,923
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6. Assets and Liabilities		
Total Assets	\$11,880,295	
Total Liabilities	\$11,880,295	

Statement Two: Contractual Allowances					
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue		
Medicare	\$19,469,142	\$12,647,173	\$6,821,969		
Medicaid	\$5,348,730	\$4,035,070	\$1,313,660		
Other State	\$0	\$0	\$0		
Local Government	\$0	\$0	\$0		
Commercial Insurance	\$23,591,324	\$2,847,429	\$20,743,895		
Total	\$48,409,196	\$19,529,672	\$28,879,524		

Statement Three: Unique Specialized Hospital Funds				
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment	
Donations	\$0	\$95,716	(\$95,716)	

\$625	\$5,171	(\$4,546)
\$0	\$0	\$0
\$75,000	\$75,000	\$0
	\$0	

Number of individuals estimated by this hospital that are involve	ed in education
Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	55,555
Number of Citizens Exposed to Health Education Message	81,808

#### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Noble	Community	Noble County
Location		Served	

### **Hospital Mission Statement**

"Parkview Health System will provide quality health services to all who entrust their care to us and we will work to improve the health of our communities".

	Unique Services	Type of Initiatives	Document Available
,		,	

Medical Research	NO	Disease Detection	YES	Community Plan	YES
Professional Education	YES	Practitioner Education	NO	Annual Statement	YES
Community Education	YES	Clinic Support	YES	Needs Assessment	2003

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	432	668	679
Charity Care Allocation	(\$101,228)	(\$258,823)	(\$236,843)

#### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
Community Health Education	(\$62,571)
Certified Athletic Training	(\$20,000)
EMS Youth Summer Camp	(\$16,000)

Youth Program Drug Education	(\$10,000)
Other	(\$113,365)
Subtotal	(\$221,996)

## Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients unable to pay, to patients covered under government	(\$4,115,813)
funded programs, and for medical education, training.	
2. Community Health Education	(\$4,546)
3. Community Programs and Services	(\$121,734)
4. Other Unreimbursed Costs	\$0
5. Total Costs of Providing Community Benefits	(\$4,242,093)

### **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
None	\$0

## For further information on these initiatives, contact:

Hospital Representative: Jane Roush

Telephone number: 260/347-8809

Web Address Information: www.Parkview.com

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	249	225
2. % of Salary	Salary Expenses divided by Total Expenses	39.0%	40.5%
3. Average Daily Census	Patient Days divided by annual days (365 days)	13.5	15.8

4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	3.2	4.2
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$2,720	\$3,664
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$9,465	\$9,112
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	69.5%	67.6%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$602	\$839
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	40.2%	43.9%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	12.6%	8.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$236,843)(	(\$270,794)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	4.3	3.1

#### Notes:

- NR = Not Reported
   See Statewide Results for definitions of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

# **Hospital: Our Lady of Peace Hospital**

Year: 2004 City: South Bend Peer Group: Small

1. Gross Patient Service Revenue			
Inpatient Patient Service Revenue	\$24,232,524		
Outpatient Patient Service Revenue	\$0		
Total Gross Patient Service Revenue	\$24,232,524		
2. Deductions from Rev	venue		
Contractual Allowances	\$13,936,268		
Other Deductions	\$81,083		
Total Deductions	\$14,017,351		
3. Total Operating Revenue			
Net Patient Service Revenue	\$10,215,173		
Other Operating Revenue	\$164,210		

4. Operating Expenses	
Salaries and Wages	\$3,345,614
Employee Benefits and Taxes	\$955,296
Depreciation and Amortization	\$33,420
Interest Expenses	\$37,817
Bad Debt	\$44,166
Other Expenses	\$4,503,689
Total Operating Expenses	\$8,920,002
5. Net Revenue and Expen	ses
Net Operating Revenue over Expenses	\$1,459,381
Net Non-operating Gains over Losses	\$0
Total Net Gain over Loss	\$1,459,381

Total Operating Revenue	\$10,379,383
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	6. Assets and Liabilities	
' F	Total Assets	\$2,443,767
	Total Liabilities	\$1,622,234

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$20,015,889	\$12,391,959	\$7,623,930	
Medicaid	\$0	\$0	\$0	
Other State	\$0	\$0	\$0	
Local Government	\$0	\$0	\$0	
Commercial Insurance	\$4,216,635	\$1,544,309	\$2,672,326	
Total	\$24,232,524	\$13,936,268	\$10,296,256	

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$0	\$0	\$0

Educational	\$0	\$0	\$0
Research	\$0	\$0	\$0
Bioterrorism Grant	\$3,000	\$3,000	\$0

Number of individuals estimated by this hospital that are involved i	n education
Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Health Education Message	0

# Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	St Joseph	Community	St Joseph County
Location		Served	

#### **Hospital Mission Statement**

"We serve together in Trinity in the spirit of the Gospel to heal body, mind, and spirit to improve the health of our communities and to steward the resources entrusted to us".

Unique Services	Type of Initiatives	Document Available

Medical Research	NO	Disease Detection	NO	Community Plan	YES
	N. C.		110		TIPO
Professional Education	NO	Practitioner Education	NO	Annual Statement	YES
Community Education	VEC	Clinia Cunnant	VEC	Naada Assassment	2001
Community Education	I ES	Chine Support	IES	Needs Assessment	2001

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	5	1	7
Charity Care Allocation	(\$124,000)	(\$3,458)	(\$81,083)

#### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
All other initiatives	(\$29,190)

Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients	(\$29,190)
unable to pay, to patients covered under government funded programs, and for medical education, training.	
2. Community Health Education	\$0
3. Community Programs and Services	\$0
4. Other Unreimbursed Costs	\$0
5. Total Costs of Providing Community Benefits	(\$29,190)

#### **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
None	\$0

#### For further information on these initiatives, contact:

Hospital Representative: Christine Voorde

Telephone number: 574/251-8238

Web Address Information:www.ourladyofpeacehospitaltrinity-health.org

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	62	225
2. % of Salary	Salary Expenses divided by Total Expenses	37.5%	40.5%
3. Average Daily Census	Patient Days divided by annual days (365 days)	24.3%	15.8%
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	27.1	4.2
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$15,362	\$3,664
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$74,106	\$9,112
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	0.0%	67.6%

8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	NR	\$839
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	82.6%	43.9%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	0.5%	8.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$29,190)	(\$270,794)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	14.1	3.1

#### Notes:

- 1. NR = Not Reported
- 2. See Statewide Results for definitions of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

## Hospital: Women's Hospital of Southern Indiana

Year: 2004 City: Newburgh Peer Group: Specialized

1. Gross Patient Service Revenue				
\$47,079,301				
\$9,599,992				
\$56,679,293				
Revenue				
\$25,123,664				
\$2,555,573				
\$25,379,237				
Revenue				
\$31,300,056				
\$704,804				
\$32,004,860				

4. Operating Expenses		
Salaries and Wages	\$10,255,302	
Employee Benefits and Taxes	\$2,625,314	
Depreciation and Amortization	\$894,327	
Interest Expenses	\$201,685	
Bad Debt	\$527,863	
Other Expenses	\$14,221,303	
Total Operating Expenses	\$28,725,794	
5. Net Revenue and Ex	penses	
Net Operating Revenue over Expenses	\$3,279,066	
Net Non-operating Gains over Losses	\$16,157	
Total Net Gain over Loss	\$3,295,223	

6. Assets and Liabilities		
Total Assets	\$9,766,930	
Total Liabilities	\$5,724,899	

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$2,176,510	\$1,168,078	\$1,008,432	
Medicaid	\$16,194,512	\$12,600,010	\$3,594,502	
Other State	\$0	\$0	\$0	
Local Government	\$0	\$0	\$0	
Commercial Insurance	\$38,308,271	\$11,355,576	\$26,952,695	
Total	\$56,679,293	\$25,123,664	\$31,555,629	

Statement Three: Unique Specialized Hospital Funds				
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment	
Donations	\$0	\$85,984	(\$85,984)	
Educational	\$30,015	\$156,500	(\$126,485)	

\$0	\$0	\$0
\$8,000	\$8,000	\$0

#### Number of Individuals estimated by this hospital that are involved in education:

0

Number of Medical Professionals Trained In This Hospital

Number of Hospital Patients Educated In This Hospital 1,347

Number of Citizens Exposed to Hospital's Health Education Messages 100,000

Statement Four: Costs of Charity and Subsidized Community Benefits				
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital	
Charity	\$6,034,094	\$9,810,902	(\$3,776,808)	
Community Benefits	\$0	\$136,246	(\$138,246)	

For further information on this report, please contact:

**Hospital Representative** Martha McClain

**Telephone Number** 812/842-4200

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE	
1. # of FTE's	Number of Full Time Equivalents	274	137	
2. % of Salary	Salary Expenses divided by Total Expenses	35.7%	36.6%	
3. Average Daily Census	Patient Days divided by annual days (365 days)	48.0	29.4	
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	2.5	8.3	
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$10,246	\$29,408	
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$6,845	\$19,901	
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	16.9%	16.5%	
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,506	\$833	
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	3.8%	56.9%	

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	1.8%	3.1%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$130,261)	(\$57,969)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	10.2	12.3

## Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

## **Hospital: Select Specialty Hospital Bloomington**

Year: 2004 City: Bloomington Peer Group: Specialized

1. Gross Patient Service Revenue			
\$16,280,120			
\$0			
\$16,280,120			
Revenue			
\$8,544,332			
\$2,522			
\$8,546,854			
Revenue			
\$7,733,266			
\$892			
\$7,734,158			

4. Operating Expens	es
Salaries and Wages	\$2,988,375
Employee Benefits and Taxes	\$812,155
Depreciation and Amortization	\$131,747
Interest Expenses	\$5,984
Bad Debt	\$184,814
Other Expenses	\$3,142,206
Total Operating Expenses	\$7,265,281
5. Net Revenue and Exp	enses
Net Operating Revenue over Expenses	\$468,877
Net Non-operating Gains over Losses	\$0
Total Net Gain over Loss	\$468,877

6. Assets and Liabilities		
\$1,400,018		
\$1,604,363		

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$13,761,053	\$7,826,576	\$5,934,477	
Medicaid	\$0	\$0	\$0	
Other State	\$0	\$0	\$0	
Local Government	\$0	\$0	\$0	
Commercial Insurance	\$2,519,067	\$720,278	\$1,798,789	
Total	\$16,280,120	\$8,545,854	\$7,733,266	

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$0	\$0	\$0
Educational	\$0	\$0	\$0

Research	\$0	\$0	\$0
Bioterrorism Grant	\$3,000	\$3,000	\$0

## Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Hospital's Health Education Messages	0

Statement Four: Costs of Charity and Subsidized Community Benefits					
Estimated Estimated Unreimbursed Outgoing Costs by Revenue Expenses Hospital					
Charity	\$0	\$0	\$0		
Community Benefits	\$0	\$0	\$0		

For further information on this report, please contact:

**Hospital Representative** Bill Shearer

**Telephone Number** 812/353-2002

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE	
1. # of FTE's	Number of Full Time Equivalents	60	137	
2. % of Salary	Salary Expenses divided by Total Expenses	41.1%	36.6%	
3. Average Daily Census	Patient Days divided by annual days (365 days)	16.4	29.4	
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	27.0	8.3	
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$73,334	\$29,408	
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$73,334	\$19,901	
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	0.0%	16.5%	
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	NA	\$833	
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	84.5%	56.9%	

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	2.5%	3.1%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	\$0	(\$57,969)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	6.1	12.3

## Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

## **Hospital: Heart Center of Indiana**

Year: 2004 City: Indianapolis Peer Group: Specialized

\$132,893,118				
\$33,236,221				
\$166,129,339				
Revenue				
\$72,978,280				
\$1,381,226				
\$74,359,506				
3. Total Operating Revenue				
\$91,769,833				
\$499,331				
\$92,269,164				

4. Operating Expenses				
Salaries and Wages	\$17,652,922			
Employee Benefits and Taxes	\$4,223,271			
Depreciation and Amortization	\$6,114,224			
Interest Expenses	\$1,998,459			
Bad Debt	\$3,135,969			
Other Expenses	\$44,297,189			
Total Operating Expenses	\$77,422,034			
5. Net Revenue and Exp	penses			
Net Operating Revenue over Expenses	\$14,847,130			
Net Non-operating Gains over Losses	\$258,096			
Total Net Gain over Loss	\$15,105,226			

6. Assets and Liabilities		
Total Assets	\$80,682,969	
Total Liabilities	\$65,375,187	

Statement Two: Contractual Allowances					
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue		
Medicare	\$100,752,896	\$54,617,352	\$46,135,544		
Medicaid	\$2,000,759	\$2,462,459	(\$461,700)		
Other State	\$0	\$0	\$0		
Local Government	\$0	\$0	\$0		
Commercial Insurance	\$63,375,685	\$13,923,162	\$46,095,987		
Total	\$166,129,340	\$59,692,444	\$91,769,831		

Statement Three: Unique Specialized Hospital Funds				
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment	
Donations	\$0	\$0	\$0	
Educational	\$0	\$543,000	(\$543,000)	

Research	\$38,690	\$13,476	\$25,214
Bioterrorism Grant	\$40,000	\$40,000	\$0

#### Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital 75

Number of Hospital Patients Educated In This Hospital 10,950

0

Number of Citizens Exposed to Hospital's Health Education Messages

Statement Four: Costs of Charity and Subsidized Community Benefits					
Estimated Estimated Unreimbursed Outgoing Costs by Revenue Expenses Hospital					
Charity	\$0	\$3,426,573	(\$3,426,573)		
<b>Community Benefits</b>	\$0	\$40,534	(\$40,534)		

For further information on this report, please contact:

**Hospital Representative** Lisa Earl

**Telephone Number** 317/583-5000

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE	
1. # of FTE's	Number of Full Time Equivalents	324	137	
2. % of Salary	Salary Expenses divided by Total Expenses	22.8%	36.6%	
3. Average Daily Census	Patient Days divided by annual days (365 days)	46.5	29.4	
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	3.4	8.3	
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	NP	\$29,408	
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$26,410	\$19,901	
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	20.0%.	16.5%	
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$7,531	\$833	
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	60.6%	56.9%	

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	4.1%	3.1%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$96,575)	(\$57,969)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	16.1	12.3

## Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

# **Hospital: Indiana Heart Hospital**

Year: 2004 City: Indianapolis Peer Group: Specialized

46,820				
56,269				
03,089				
2. Deductions from Revenue				
96,675				
46,786				
43,461				
3. Total Operating Revenue				
59,628				
83,333				
47,961				

4. Operating Expenses				
Salaries and Wages	\$15,441,066			
Employee Benefits and Taxes	\$3,046,950			
Depreciation and Amortization	\$5,390,016			
Interest Expenses	\$5,830,757			
Bad Debt	\$2,841,203			
Other Expenses	\$44,694,203			
Total Operating Expenses	\$77,244,495			
5. Net Revenue and Expenses				
Net Operating Revenue over Expenses	\$7,703,465			
Net Non-operating Gains over Losses	(\$5,000)			
Total Net Gain over Loss	\$7,698,465			
	J			

6. Assets and Liabilities		
\$72,513,672		
\$60,306,137		

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$93,874,589	\$61,506,334	\$32,368,255	
Medicaid	\$5,800,417	\$2,847,989	\$2,952,428	
Other State	\$0	\$0	\$0	
Local Government	\$0	\$0	\$0	
Commercial Insurance	\$73,328,082	\$22,942,352	\$50,385,730	
Total	\$172,003,088	\$87,296,675	\$85,706,413	

Statement Three: Unique Specialized Hospital Funds					
Fund	Estimated Incoming	Estimated Outgoing	Net Dollar Gain or		
Category	Revenue from Others	<b>Expenses to Others</b>	Loss after Adjustment		
Donations	\$0	\$0	\$0		
Educational	\$136,753	\$210,313	(\$73,559)		

Research	\$158,994	\$323,380	(\$164,385)
Bioterrorism Grant	\$40,000	\$40,000	\$0

### Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	28
Number of Hospital Patients Educated In This Hospital	9,877
Number of Citizens Exposed to Hospital's Health Education Messages	820

Statement Four: Costs of Charity and Subsidized Community Benefits				
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital	
Charity	\$35,320,683	\$38,723,692	(\$3,403,009)	
<b>Community Benefits</b>	\$450	\$586,832	(\$586,382)	

For further information on this report, please contact:

**Hospital Representative** Mark Smith

**Telephone Number** 317/453-4100

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	313	137
2. % of Salary	Salary Expenses divided by Total Expenses	20.0%	36.6%
3. Average Daily Census	Patient Days divided by annual days (365 days)	35.6	29.4
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	3.5	8.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$2,828	\$29,408
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$33,549	\$19,901
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	26.5%	16.5%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$4,920	\$833
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	54.6%	56.9%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	3.7%	3.1%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$478,392)	(\$57,969)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	9.1	12.3

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

## Hospital: St Elizabeth Ann Seton Indianapolis

Year: 2004 City: Indianapolis Peer Group: Specialized

1. Gross Patient Service Revenue		
\$17,290,336		
\$0		
\$17,290,336		
Revenue		
\$5,466,036		
\$48,616		
\$5,514,652		
evenue		
\$11,775,684		
\$18,365		
\$11,794,049		

4. Operating Expens	ses
Salaries and Wages	\$5,016,006
Employee Benefits and Taxes	\$646,792
Depreciation and Amortization	\$94,825
Interest Expenses	\$111,751
Bad Debt	\$71,546
Other Expenses	\$3,904,536
Total Operating Expenses	\$9,845,456
5. Net Revenue and Exp	oenses
Net Operating Revenue over Expenses	\$1,948,593
Net Non-operating Gains over Losses	\$7,211
Total Net Gain over Loss	\$1,955,804

6. Assets and Liabilities		
Total Assets	\$4,033,682	
Total Liabilities	\$3,986,688	

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$11,861,314	\$4,332,270	\$7,529,044	
Medicaid	\$59,864	\$134,277	(\$74,413)	
Other State	\$0	\$0	\$0	
Local Government	\$0	\$0	\$0	
Commercial Insurance	\$5,369,158	\$1,048,105	\$4,321,053	
Total	\$17,290,336	\$5,514,652	\$11,775,684	

Statement Three: Unique Specialized Hospital Funds				
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment	
Donations	\$0	\$0	\$0	
Educational	\$0	\$3,549	(\$3,549)	

Research	\$0	\$0	\$0
Bioterrorism Grant	\$3,000	\$3,000	\$0

%

### Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Hospital's Health Education Messages	0

Statement Four: Costs of Charity and Subsidized Community Benefits			
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital
Charity	\$6,753,832	\$6,831,188	(\$77,356)
<b>Community Benefits</b>	\$0	\$0	\$0

For further information on this report, please contact:

**Hospital Representative** Kathy Edwards

**Telephone Number** 317/338-5767

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	64	137
2. % of Salary	Salary Expenses divided by Total Expenses	50.9%	36.6%
3. Average Daily Census	Patient Days divided by annual days (365 days)	26.1	29.4
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	31.9	8.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$72,424	\$29,408
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$58,021	\$19,901
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	NR	16.5%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	NR	\$833

9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	68.6%	56.9%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	0.7%	3.1%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$20,279)	(\$57,969)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	16.5	12.3

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

## Hospital: St Elizabeth Ann Seton Hospital Kokomo

Year: 2004 City: Kokomo Peer Group: Specialized

1. Gross Patient Service Revenue			
\$12,481,124			
\$0			
\$12,481,124			
Revenue			
\$4,245,126			
\$14,914			
\$4,260,040			
Revenue			
\$8,221,084			
\$243			
\$8,221,327			

4. Operating Expens	es
Salaries and Wages	\$3,691,657
Employee Benefits and Taxes	\$543,639
Depreciation and Amortization	\$119,459
Interest Expenses	\$78,185
Bad Debt	\$4,540
Other Expenses	\$2,504,650
Total Operating Expenses	\$7,212,130
5. Net Revenue and Exp	enses
Net Operating Revenue over Expenses	\$1,009,197
Net Non-operating Gains over Losses	\$5,645
Total Net Gain over Loss	\$1,014,842

6. Assets and Liabilities		
Total Assets	\$2,867,175	
Total Liabilities	\$2,670,598	

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$11,072,277	\$3,787,529	\$7,284,748	
Medicaid	\$218,068	\$213,536	\$4,532	
Other State	\$0	\$0	\$0	
Local Government	\$0	\$0	\$0	
Commercial Insurance	\$1,190,779	\$258,975	\$931,804	
Total	\$12,481,124	\$4,260,040	\$8,221,084	

Statement Three: Unique Specialized Hospital Funds				
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment	
Donations	\$0	\$0	\$0	
Educational	\$0	\$2,423	(\$2,423)	

\$0	\$0	\$0
\$3,000	\$3,000	\$0
		\$0 \$0 \$3,000 \$3,000

### Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Hospital's Health Education Messages	0

Statement Four: Costs of Charity and Subsidized Community Benefits			
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital
Charity	\$6,397,562	\$6,501,672	(\$104,110)
Community Benefits	\$0	\$0	\$0

For further information on this report, please contact:

**Hospital Representative** Kathy Edwards

**Telephone Number** 765/236-8900

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE	
1. # of FTE's	Number of Full Time Equivalents	40	137	
2. % of Salary	Salary Expenses divided by Total Expenses	54.9%	36.6%	
3. Average Daily Census	Patient Days divided by annual days (365 days)	18.6	29.4	
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	29.6	8.3	
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$71,387	\$29,901	
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$54,503	\$19,901	
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	NP	16.5%	
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	NP	\$833	
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	88.7%	56.9%	

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	0.1%	3.1%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$10,781)	(\$57,969)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	12.3	12.3

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

## **Hospital: Regency Hospital of Northwest Indiana**

Year: 2004 City: East Chicago Peer Group: Small

1. Gross Patient Service Revenue			
Inpatient Patient Service Revenue	\$33,709,867		
Outpatient Patient Service Revenue	\$0		
Total Gross Patient Service Revenue	\$33,709,867		
2. Deductions from Revenue			
Contractual Allowances	\$18,387,700		
Other Deductions	\$0		
Total Deductions	\$18,387,700		
3. Total Operating	Revenue		
Net Patient Service Revenue	\$15,322,167		
Other Operating Revenue	\$4,606		
Total Operating Revenue	\$15,326,733		
1	J		

4. Operating Expenses		
Salaries and Wages	\$3,803,665	
Employee Benefits and Taxes	\$730,605	
Depreciation and Amortization	\$178,024	
Interest Expenses	\$42,001	
Bad Debt	\$747,150	
Other Expenses	\$7,291,491	
Total Operating Expenses	\$12,792,936	
5. Net Revenue and Expenses		
Net Operating Revenue over Expenses	\$2,533,797	
Net Non-operating Gains over Losses	\$0	
Total Net Gain over Loss	\$2,533,797	

6. Assets and Liabilities		
Total Assets	\$1,841,978	
Total Liabilities	\$1,324,524	

Statement Two: Contractual Allowances				
		Contractual Allowances	Net Patient Service Revenue	
Medicare	\$25,031,560	\$14,689,823	\$10,341,727	
Medicaid	\$1,172,324	\$1,045,137	\$127,188	
Other State	\$0	\$0	\$0	
Local Government	\$0	\$0	\$0	
Commercial Insurance	\$7,505,982	\$26,582,730	\$4,853,252	
Total	\$33,709,867	\$18,387,700	\$15,322,167	

Statement Three: Unique Specialized Hospital Funds						
Fund Category						
Donations	\$0	\$0	\$0			
Educational	\$0	\$0	\$0			

\$0	\$0	\$0
\$3,000	\$3,000	\$0
		\$0 \$0 \$3,000 \$3,000

### Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Hospital's Health Education Messages	0

Statement Four: Costs of Charity and Subsidized Community Benefits			
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital
Charity	\$0	\$0	\$0
Community Benefits	\$0	\$0	\$0

For further information on this report, please contact:

**Hospital Representative** Bobby Franklin

**Telephone Number** 219/392-7790

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	90	225
2. % of Salary	Salary Expenses divided by Total Expenses	29.7%	40.5%
3. Average Daily Census	Patient Days divided by annual days (365 days)	23.4	15.8
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	24.3	4.2
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$43,529	\$3,664
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$95,767	\$9,112
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	0.0%	67.6%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	NA	\$839
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	74.3%	43.9%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	5.8%	8.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	\$0	(\$270,794)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	16.5	3.1

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

## **Hospital: Howard Regional Health System West Campus**

Year: 2004 City: Kokomo Peer Group: Specialized

1. Gross Patient Service Revenue			
\$5,941,654			
\$2,076,701			
\$8,018,355			
2. Deductions from Revenue			
\$3,299,272			
\$40,964			
\$3,340,236			
Revenue			
\$4,678,119			
\$21,472			
\$4,699,591			

4. Operating Expenses		
Salaries and Wages	\$3,104,164	
Employee Benefits and Taxes	\$350,640	
Depreciation and Amortization	\$148,413	
Interest Expenses	\$169,267	
Bad Debt	\$128,280	
Other Expenses	\$1,707,019	
Total Operating Expenses	\$5,607,783	
5. Net Revenue and Exp	penses	
Net Operating Revenue over Expenses	(\$908,192)	
Net Non-operating Gains over Losses	(\$400,918)	
Total Net Gain over Loss	(\$1,309,110)	

6. Assets and Liabilities	
Total Assets	\$5,514,954
Total Liabilities	\$6,824,064

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$6,298,158	\$2,697,829	\$3,600,329
Medicaid	\$162,156	\$160,168	\$1,988
Other State	\$0	\$0	\$0
Local Government	\$0	\$0	\$0
Commercial Insurance	\$1,558,041	\$482,239	\$1,075,802
Total	\$8,018,355	\$3,340,236	\$4,678,119

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$0	\$0	\$0
Educational	\$0	\$8,336	(\$8,336)

\$0	\$0	\$0
\$8,000	\$8,000	\$0
		\$0 \$0 \$8,000 \$8,000

### Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	133
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Hospital's Health Education Messages	0

Statement Four: Costs of Charity and Subsidized Community Benefits			
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital
Charity	\$3,602,317	\$4,518,622	(\$916,305)
<b>Community Benefits</b>	\$0	\$605	(\$605)

For further information on this report, please contact:

Hospital Representative Julie Pena

**Telephone Number** 765/452-6700

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	101	137
2. % of Salary	Salary Expenses divided by Total Expenses	55.4%	36.6%
3. Average Daily Census	Patient Days divided by annual days (365 days)	12.6	29.4
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	12.9	8.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	NP	\$29,408
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$16,690	\$19,901
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	25.9%	16.5%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$2,765	\$833
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	78.5%	56.9%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	2.3%	3.1%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$483)	(\$57,969)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	-19.3	12.3

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

## **Hospital: St Vincent Carmel Hospital**

Year: 2004 City: Carmel Peer Group: Medium

1. Gross Patient Service	Revenue
Inpatient Patient Service Revenue	\$101,072,619
Outpatient Patient Service Revenue	\$72,123,842
Total Gross Patient Service Revenue	\$173,196,461
2. Deductions from R	evenue
Contractual Allowances	\$56,447,841
Other Deductions	\$1,904,542
Total Deductions	\$58,352,383
3. Total Operating Ro	evenue
Net Patient Service Revenue	\$114,844,078
Other Operating Revenue	\$2,103,391

4. Operating Expenses		
Salaries and Wages	\$28,739,407	
Employee Benefits and Taxes	\$9,109,726	
Depreciation and Amortization	\$3,352,702	
Interest Expenses	\$575,914	
Bad Debt	\$4,231,298	
Other Expenses	\$34,569,645	
Total Operating Expenses	\$80,578,692	
5. Net Revenue and Exp	enses	
Net Operating Revenue over Expenses	\$36,368,777	
Net Non-operating Gains over Losses	\$4,756,422	
Total Net Gain over Loss	\$41,125,199	

Total Operating Revenue	\$116,947,469
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6. Assets and Liabilities		
Total Assets	\$229,002,795	
Total Liabilities	\$28,990,749	

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$28,304,000	\$17,294,969	\$11,009,031	
Medicaid	\$2,963,000	\$3,134,197	(\$197,197)	
Other State	\$0	\$0	\$0	
Local Government	\$0	\$0	\$0	
Commercial Insurance	\$141,929,461	\$37,923,217	\$104,006,244	
Total	\$173,196,461	\$58,352,383	\$114,844,078	

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$0	\$0	\$0

Educational	\$0	\$700,000	(\$700,000)
Research	\$0	\$0	\$0
Bioterrorism Grant	\$75,000	\$75,000	\$0
	4.2,000	¥ . 2 <b>,</b> 0 0 0	

Number of individuals estimated by this hospital that are invol	ved in education
Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	60,506
Number of Citizens Exposed to Health Education Message	1,200,000

#### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Hamilton	Community	Hamilton County
Location		Served	

#### **Hospital Mission Statement**

"To improve the health status of the individuals and the communities we serve, with a special concern for the sick and poor".

Unique Services	Type of Initiatives	Document Available

Medical Research	NO	Disease Detection	NO	Community Plan	YES
	N. C.		110		TIPO
Professional Education	NO	Practitioner Education	NO	Annual Statement	YES
Community Education	VEC	Clinia Cunnant	VEC	Naada Assassment	2001
Community Education	I ES	Chine Support	IES	Needs Assessment	2001

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	112,210	23,302	41,090
Charity Care Allocation	(\$434,890)	(\$712,437)	(\$1,437,517)

#### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
All other initiatives	(\$128,760)

Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients unable to pay, to patients covered under government	(\$2,905,588)
funded programs, and for medical education, training.	
2. Community Health Education	(\$200,000)
3. Community Programs and Services	(\$128,760)
4. Other Unreimbursed Costs	(\$25,601)
5. Total Costs of Providing Community Benefits	(\$3,304,949)

#### **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
None	\$0

For further information on these initiatives, contact:

Hospital Representative: Maggie Charnoski

Telephone number: 317/338-7374

Web Address Information: www.stvincent.org

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	661	656
2. % of Salary	Salary Expenses divided by Total Expenses	35.7%	38.3%
3. Average Daily Census	Patient Days divided by annual days (365 days)	59.5	58.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	3.6	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$3,120	\$4,999
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$16,709	\$13,629
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	41.6%	53.7%

8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,702	\$993
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	16.3%	43.0%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	5.3%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$402,357)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	31.1	6.3

- 1. NR = Not Reported
- 2. See Statewide Results for definitions of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

## **Hospital: Johnson Memorial Hospital**

Year: 2004 City: Franklin Peer Group: Medium

1. Gross Patient Service Revenue			
\$46,340,513			
\$65,366,545			
\$111,707,058			
Revenue			
\$44,559,066			
\$844,074			
\$45,403,140			
3. Total Operating Revenue			
\$66,303,918			
\$4,961,022			
\$71,264,940			

4. Operating Expenses			
Salaries and Wages	\$26,610,398		
Employee Benefits and Taxes	\$6,997,190		
Depreciation and Amortization	\$4,413,830		
Interest Expenses	\$148,779		
Bad Debt	\$5,371,415		
Other Expenses	\$24,428,081		
Total Operating Expenses	\$67,969,693		
5. Net Revenue and Expenses			
Net Operating Revenue over Expenses	\$3,295,247		
Net Non-operating Gains over Losses	\$1,140,359		
Total Net Gain over Loss	\$4,435,606		

6. Assets and Liabilities		
Total Assets	\$81,401,116	
Total Liabilities	\$13,566,358	

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$45,792,131	\$28,546,743	\$17,245,388	
Medicaid	\$9,450,332	\$7,526,306	\$1,924,026	
Other State	\$0	\$0	\$0	
Local Government	\$0	\$0	\$0	
Commercial Insurance	\$56,464,595	\$9,330,091	\$47,134,504	
Total	\$111,707,058	\$45,403,140	\$66,303,918	

Statement Three: Unique Specialized Hospital Funds				
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment	
Donations	\$499,486	\$128,671	\$370,815	
Educational	\$0	\$535,726	(\$535,726)	

\$0	\$0	\$0
\$75,000	\$75,000	\$0
		\$0 \$0 \$75,000 \$75,000

### Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	1,000
Number of Hospital Patients Educated In This Hospital	5,000
Number of Citizens Exposed to Hospital's Health Education Messages	25,000

Statement Four: Costs of Charity and Subsidized Community Benefits			
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital
Charity	\$21,415,184	\$33,651,921	(\$12,236,737)
<b>Community Benefits</b>	\$644,866	\$988,211	(\$343,345)

For further information on this report, please contact:

**Hospital Representative** Larry Heydon

**Telephone Number** 317/736-3300

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	595	656
2. % of Salary	Salary Expenses divided by Total Expenses	39.2%	38.3%
3. Average Daily Census	Patient Days divided by annual days (365 days)	34.6	58.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	3.4	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$13,784	\$4,999
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$12,387	\$13,629
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	58.5%	53.7%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$716	\$993
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	41.0%	43.0%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	7.9%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$506,444)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	4.6	6.3

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

## **Hospital: Methodist Hospitals**

Year: 2004 City: Gary-Merrillville Peer Group: Large

1. Gross Patient Service Revenue		
Inpatient Patient Service Revenue	\$383,474,646	
Outpatient Patient Service Revenue	\$225,422,800	
Total Gross Patient Service Revenue	\$608,897,446	
2. Deductions from Revenue		
Contractual Allowances	\$361,917,595	
Other Deductions	(\$27,746,169)	
Total Deductions	\$334,171,423	
3. Total Operating Revenue		
Net Patient Service Revenue	\$274,726,023	
Other Operating Revenue	\$26,688,941	
	,	

4. Operating Expenses	
Salaries and Wages	\$119,015,328
Employee Benefits and Taxes	\$36,880,458
Depreciation and Amortization	\$16,715,078
Interest Expenses	\$4,763,498
Bad Debt	\$5,351,374
Other Expenses	\$117,955,755
Total Operating Expenses	\$300,681,491
5. Net Revenue and Ex	penses
Net Operating Revenue over Expenses	\$2,733,473
Net Non-operating Gains over Losses	\$7,868,335
Total Net Gain over Loss	\$10,601,808
	J

Total Operating Revenue	\$303,414,964

6. Assets and	Liabilities
Total Assets	\$356,515,426
Total Liabilities	\$153,937,428

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$269,604,068	\$118,817,747	\$150,786,321	
Medicaid	\$105,900,993	\$52,483,959	\$53,417,034	
Other State	\$1,369,003	\$1,138,835	\$230,168	
Local Government	\$0	\$27,746,169	\$27,746,169	
Commercial Insurance	\$232,023,382	\$189,477,051	\$42,546,331	
Total	\$608,897,446	\$334,171,423	\$274,726,023	

Statement Three: Unique Specialized Hospital Funds				
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment	
Donations	\$16,634	\$61,048	(\$44,414)	

Educational	\$523,170	\$1,450,972	(\$927,802)
Research	\$0	\$0	\$0
Bioterrorism Grant	\$112,000	\$112,000	\$0

Number of individuals estimated by this hospital that are involve	d in education
Number of Medical Professionals Trained In This Hospital	13,471
Number of Hospital Patients Educated In This Hospital	5,572
Number of Citizens Exposed to Health Education Message	3,560

#### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Lake	Community	Cities of Gary and Merrillville
Location		Served	

### **Hospital Mission Statement**

"Committed to excellence in diagnostic and treatment services for all patients. We seek to enable every resident in our communities to achieve and maintain the highest possible status of health for physical, emotional, and social well-being".

Unique Services		Type of Initiatives		<b>Document Available</b>	
	1.70				
Medical Research	NO	Disease Detection	YES	Community Plan	YES
			110	1.0	
Professional Education	YES	Practitioner Education	NO	Annual Statement	YES
Community Education	YES	Clinic Support	YES	Needs Assessment	1996

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	15,385	14,664	9,132
Charity Care Allocation	(\$3,340,754)	(\$8,593,253)	(\$11,256,073)

### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

s of Programs
92,944)
(62,894)

Subtotal	(\$555,838)

# Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients	(\$25,390,457)
unable to pay, to patients covered under government	
funded programs, and for medical education, training.	
2. Community Health Education	(\$41,058)
3. Community Programs and Services	(\$555,838)
4. Other Unreimbursed Costs	\$0
5. Total Costs of Providing Community Benefits	(\$25,987,353)

#### **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
None	\$0

#### For further information on these initiatives, contact:

Hospital Representative: Angelica Magana

Telephone number: 219/886-4404

Web Address Information: www.methodisthospitals.org

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	2,619	2,262
2. % of Salary	Salary Expenses divided by Total Expenses	39.6%	36.7%
3. Average Daily Census	Patient Days divided by annual days (365 days)	366.1	251.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	5.8	5.1
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$1,194	\$3,873

6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$16,524	\$19,185
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	37.0%	41.1%
8. Gross Price per Visit	Visit Gross Outpatient Revenue \$2,019 divided by the Total Outpatient Visits		
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	44.3%	40.6%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	1.8	4.3%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$11,256,073)	(\$5,489,682)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	0.9	5.9

## Notes:

- NR = Not Reported
   See Statewide Results for definitions of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

# **Hospital: St Elizabeth Medical Center**

Year: 2004 City: Lafayette Peer Group: Large

**Statement One: Summary of Revenue and Expenses** 

1. Gross Patient Service Revenue		
Inpatient Patient Service Revenue	\$149,645,491	
Outpatient Patient Service Revenue	\$134,516,389	
Total Gross Patient Service Revenue \$284,161		
2. Deductions from R	evenue	
Contractual Allowances	\$144,141,297	
Other Deductions	\$12,064,701	
Total Deductions	\$156,205,998	
3. Total Operating R	evenue	
Net Patient Service Revenue	\$127,955,882	
Other Operating Revenue	\$3,856,881	

4. Operating Expenses		
Salaries and Wages	\$43,989,157	
Employee Benefits and Taxes	\$21,761,900	
Depreciation and Amortization	\$6,872,004	
Interest Expenses	(\$127,033)	
Bad Debt	\$4,196,477	
Other Expenses	\$47,370,747	
Total Operating Expenses	\$124,063,252	
5. Net Revenue and Exp	enses	
Net Operating Revenue over Expenses	\$7,749,511	
Net Non-operating Gains over Losses	\$477,883	
Total Net Gain over Loss	\$8,227,394	

'63	\$131,812,7	Total Operating Revenue
_		

2,763	6. Assets and Liabilities	
	Total Assets	\$92,564,260
	Total Liabilities	\$21,200,492

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$148,030,803	\$95,109,531	\$52,921,272
Medicaid	\$21,512,937	\$15,136,774	\$6,376,163
Other State	\$0	\$0	\$0
Local Government	\$0	\$0	\$0
Commercial Insurance	\$114,618,140	\$45,959,693	\$68,658,447
Total	\$284,161,880	\$156,205,998	\$127,955,882

Statement Three: Unique Specialized Hospital Funds			
Fund Category	<b>Estimated Incoming Revenue from Others</b>	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations`	\$0	\$58,119	(\$58,119)

\$1,606,303	\$2,375,902	(\$769,599()
\$0	\$0	\$0
\$112,000	\$112,000	\$0
	\$0	

Number of individuals estimated by this hospital that are involved in ed	lucation
Number of Medical Professionals Trained In This Hospital	175
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Health Education Message	0

### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Tippecanoe	Community	Tippecanoe County
Location		Served	

### **Hospital Mission Statement**

"Continuing Christ's Ministry in Our Franciscan Tradition".

Unique Services	Type of Initiatives	Document Available

Medical Research	NO	Disease Detection	YES	Community Plan	YES
Professional Education	YES	Practitioner Education	NO	Annual Statement	YES
Community Education	No	Clinic Support	YES	Needs Assessment	1996

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	850	3,073	3,300
Charity Care Allocation	(\$490,486)	(\$1,490,714)	(\$3,5879,367)

#### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
Unreimbursed costs under government programs	(\$12,216,110)
Donations	(\$51,119)
Other Unreimbursed Costs	(\$1,883,832)

Subt	otal	(\$14,158,061)

# Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to	(\$15,805,477)
patients unable to pay, to patients covered under government	
funded programs, and for medical education, training.	
2. Community Health Education	\$0
3. Community Programs and Services	\$0
4. Other Unreimbursed Costs	(\$1,114,233)
5. Total Costs of Providing Community Benefits	(\$16,919,710)

#### **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
None	\$0

#### For further information on these initiatives, contact:

Hospital Representative: Teresa Janssen

Telephone number: 765/449-5129

Web Address Information: www.glhsi.org

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	1,061	2,262
2. % of Salary	Salary Expenses divided by Total Expenses	35.5%	36.7%
3. Average Daily Census	Patient Days divided by annual days (365 days)	87.8	251.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	4.5	5.1
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$2,131	\$3,873

6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$21,113	\$19,185
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	47.3%	41.1%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,178	\$1,295
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	52.1%	40.6%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	3.4%	4.3%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$3,589,367)	(\$5,489,682)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	5.9	5.9

## Notes:

- NR = Not Reported
   See Statewide Results for definitions of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

# **Hospital: St Margaret Mercy Healthcare Centers North**

Year: 2004 City: Hammond Peer Group: Large

**Statement One: Summary of Revenue and Expenses** 

1. Gross Patient Service Revenue				
Inpatient Patient Service Revenue	\$213,367,779			
Outpatient Patient Service Revenue	\$137,860,196			
Total Gross Patient Service Revenue	\$351,227,975			
2. Deductions from Revenue				
Contractual Allowances	\$170,689,210			
Other Deductions	\$13,888,260			
Total Deductions	\$184,577,469			
3. Total Operating Revenue				
Net Patient Service Revenue	\$166,650,506			
Other Operating Revenue	\$13,279,955			

4. Operating Expenses		
Salaries and Wages	\$166,116,107	
Employee Benefits and Taxes	\$20,672,702	
Depreciation and Amortization	\$10,585,371	
Interest Expenses	\$3,148,881	
Bad Debt	\$7,470,647	
Other Expenses	\$67,117,778	
Total Operating Expenses	\$175,111,486	
5. Net Revenue and Exp	penses	
Net Operating Revenue over Expenses	\$4,818,975	
Net Non-operating Gains over Losses	\$383,726	
Total Net Gain over Loss	\$5,202,701	

Total Operating Revenue	\$179,930,461

6. Assets and Liabilities		
Total Assets	\$128,536,157	
Total Liabilities	\$33,323,022	

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$179,332,311	\$107,599,387	\$71,732,924	
Medicaid	\$55,299,747	\$41,474,810	\$13,824,937	
Other State	\$0	\$0	\$0	
Local Government	\$0	\$0	\$0	
Commercial Insurance	\$116,595,917	\$35,503,272	\$81,092,645	
Total	\$351,227,975	\$18,457,469	\$166,650,506	

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$788,127	\$958,051	(\$169,924)

Educational	\$62,340	\$1,125,638	(\$1,063,298)
Research	\$0	\$0	\$0
Bioterrorism Grant	\$112,000	\$112,000	\$0

Number of individuals estimated by this hospital that are involved i	n education
Number of Medical Professionals Trained In This Hospital	1,200
Number of Hospital Patients Educated In This Hospital	152,253
Number of Citizens Exposed to Health Education Message	480,000

#### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Lake	Community	Lake County
Location		Served	

### **Hospital Mission Statement**

"Continuing Christ's Ministry in our Franciscan Tradition".

Unique Services	Type of Initiatives	Document Available

Medical Research	NO	Disease Detection	NO	Community Plan	YES
D. C. '. 1E1'	NO	D ('(' E1 ('	NO	A 1 C	VEC
Professional Education	NO	Practitioner Education	NO	Annual Statement	YES
Community Education	YES	Clinic Support	YES	Needs Assessment	1997
		one appoin			

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	NR	NR	NR
Charity Care Allocation	(\$5,499,980)	(\$6,5437,000)	(6,916,353)

#### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
All other initiatives	(\$2,799,382)

Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients	(\$35,670,084)
unable to pay, to patients covered under government funded programs, and for medical education, training.	
2. Community Health Education	(\$547,320)
3. Community Programs and Services	(\$2,799,382)
4. Other Unreimbursed Costs	(\$83,394)
5. Total Costs of Providing Community Benefits	(\$39,100,180)

#### **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
None	\$0

For further information on these initiatives, contact:

Hospital Representative: Paul Plomin

Telephone number: 219/932-2300

Web Address Information: www.smmhc.com

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	1,240	2,262
2. % of Salary	Salary Expenses divided by Total Expenses	37.8%	36.7%
3. Average Daily Census	Patient Days divided by annual days (365 days)	188.5	251.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	4.4	5.1
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$2,984	\$3,873
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$13,628	\$19,185
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	39.3%	41.1%

8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,291	\$1,295
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	51.1%	40.6%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	4.3%	4.3%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$6,916,353)	(\$5,489,682)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	2.7	5.9

#### Notes:

- 1. NR = Not Reported
- 2. See Statewide Results for definitions of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

# **Hospital: Hendricks Regional Health**

Year: 2004 City: Danville Peer Group: Medium

**Statement One: Summary of Revenue and Expenses** 

\$61,470,305				
\$122,012,047				
\$133,012,947				
\$194,483,252				
2. Deductions from Revenue				
\$68,290,727				
\$1,646,782				
\$69,937,509				
3. Total Operating Revenue				
\$124,545,743				
\$2,950,043				
\$127,495,786				

4. Operating Expenses				
Salaries and Wages	\$50,493,015			
Employee Benefits and Taxes	\$13,661,907			
Depreciation and Amortization	\$8,854,122			
Interest Expenses	\$2,609,413			
Bad Debt	\$8,057,545			
Other Expenses	\$35,608,317			
Total Operating Expenses	\$119,284,319			
5. Net Revenue and Ex	penses			
Net Operating Revenue over Expenses	\$8,211,467			
Net Non-operating Gains over Losses	\$918,501			
Total Net Gain over Loss	\$9,129,968			

6. Assets and Liabilities		
Total Assets	\$198,473,350	
Total Liabilities	\$70,068,520	

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$64,201,085	\$38,391,676	\$25,809,409	
Medicaid	\$9,119,006	\$4,620,152	\$4,498,854	
Other State	\$0	\$0	\$0	
Local Government	\$602,677	\$174,776	\$427,901	
Commercial Insurance	\$120,560,484	\$26,750,905	\$93,809,579	
Total	\$194,483,252	\$69,937,509	\$124,545,743	

Statement Three: Unique Specialized Hospital Funds				
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment	
Donations	\$0	\$0	\$0	
Educational	\$0	\$0	\$0	

Research	\$0	\$0	\$0
Bioterrorism Grant	\$112,000	\$112,000	\$0
Broterrorism Grant	Ψ112,000	Ψ112,000	ΨΟ

## Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Hospital's Health Education Messages	0

Statement Four: Costs of Charity and Subsidized Community Benefits					
Estimated Estimated Unreimbursed Outgoing Costs by Revenue Expenses Hospital					
Charity	\$27,874,315	\$47,719,823	(\$19,845,508)		
<b>Community Benefits</b>	\$722,621	\$1,292,578	(\$569,957)		

For further information on this report, please contact:

**Hospital Representative** Gary Simpson

**Telephone Number** 317/745-4451

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	1,014	656
2. % of Salary	Salary Expenses divided by Total Expenses	42.3%	38.3%
3. Average Daily Census	Patient Days divided by annual days (365 days)	71.1	58.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	4.1	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$2,210	\$4,999
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$9,590	\$13,629
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	68.3%	53.7%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,047	\$993
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	33.0%	43.0%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	6.8%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$1,856,080)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	6.4	6.3

## Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

# **Hospital: Laporte Hospital and Health Services**

Year: 2004 City: Laporte Peer Group: Medium

**Statement One: Summary of Revenue and Expenses** 

1. Gross Patient Service Revenue				
Inpatient Patient Service Revenue	\$131,497,477			
Outpatient Patient Service Revenue	\$102,042,627			
Total Gross Patient Service Revenue	\$233,540,104			
2. Deductions from R	evenue			
Contractual Allowances	\$94,385,438			
Other Deductions	\$24,842,057			
Total Deductions	\$119,227,495			
3. Total Operating Revenue				
Net Patient Service Revenue	\$114,312,609			
Other Operating Revenue	\$3,166,573			

4. Operating Expenses				
Salaries and Wages	\$43,631,021			
Employee Benefits and Taxes	\$14,585,547			
Depreciation and Amortization	\$8,699,573			
Interest Expenses	\$1,888,560			
Bad Debt	\$11,514,919			
Other Expenses	\$32,609,650			
Total Operating Expenses	\$112,929,270			
5. Net Revenue and Exp	enses			
Net Operating Revenue over Expenses	\$4,549,912			
Net Non-operating Gains over Losses	\$1,868,558			
Total Net Gain over Loss	\$6,418,470			

Total Operating Revenue	\$117,479,182

6. Assets and Liabilities				
Total Assets	\$151,313,226			
Total Liabilities	\$151,313,226			

Statement Two: Contractual Allowances					
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue		
Medicare	\$101,340,608	\$75,677,177	\$24,663,431		
Medicaid	\$23,035,581	\$18,708,261	\$4,327,320		
Other State	\$0	\$0	\$0		
Local Government	\$0	\$0	\$0		
Commercial Insurance	\$110,163,915	\$24,842,056	\$85,321,859		
Total	\$233,540,104	\$119,227,494	\$114,312,610		

Statement Three: Unique Specialized Hospital Funds					
Fund Category	<b>Estimated Incoming Revenue from Others</b>	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment		
Donations	\$119,922	\$840,124	(\$720,202)		

Educational	\$212,204	\$555,793	(\$341,589)
Research	\$0	\$0	\$0
Bioterrorism Grant	\$75,000	\$75,000	\$0

Number of individuals estimated by this hospital that are involved	ed in education
Number of Medical Professionals Trained In This Hospital	1,371
Number of Hospital Patients Educated In This Hospital	22,494
Number of Citizens Exposed to Health Education Message	110,063

#### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Laporte	Community	Laporte County
Location		Served	

### **Hospital Mission Statement**

"To make a positive difference in the lives of those we serve by exceeding expectations, and by encouraging and supporting healthier communities and lifestyles within our service area".

Unique Services Type of Initiatives Document Available
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Medical Research	YES	Disease Detection	YES	Community Plan	YES
Professional Education	YES	Practitioner Education	NO	Annual Statement	YES
Community Education	YES	Clinic Support	YES	Needs Assessment	2001

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	1,324	1,298	1,179
Charity Care Allocation	(\$1,639,391)	(\$2,465,204)	(\$3,122,316)

#### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
All other initiatives	(\$184,712)

Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients unable to pay, to patients covered under government	(\$35,600,403)
funded programs, and for medical education, training.	
2. Community Health Education	(\$184,712)
3. Community Programs and Services	(\$348,712)
4. Other Unreimbursed Costs	\$0
5. Total Costs of Providing Community Benefits	(\$35,764,280)

#### **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
None	\$0

For further information on these initiatives, contact:

Hospital Representative: Jennifer Newcomb

Telephone number: 219/326-1234

Web Address Information: NR

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	765	656
2. % of Salary	Salary Expenses divided by Total Expenses	38.6%	38.3%
3. Average Daily Census	Patient Days divided by annual days (365 days)	73.6	58.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	4.5	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$8,938	\$4,999
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$21,869	\$13,629
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	43.7%	53.7%

8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,125	\$993
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	43.0%	43.0%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	10.2%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$3,122,316)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	3.9	6.3

#### Notes:

- 1. NR = Not Reported
- 2. See Statewide Results for definitions of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

# **Hospital: Howard Regional Health System**

Year: 2004 City: Kokomo Peer Group: Medium

**Statement One: Summary of Revenue and Expenses** 

1. Gross Patient Service Revenue			
Inpatient Patient Service Revenue	\$83,675,711		
Outpatient Patient Service Revenue	\$150,597,889		
Total Gross Patient Service Revenue	\$234,273,600		
2. Deductions from	Revenue		
Contractual Allowances	\$111,573,454		
Other Deductions	\$4,433,251		
Total Deductions	\$116,006,705		
3. Total Operating	Revenue		
Net Patient Service Revenue	\$118,268,895		
Other Operating Revenue	\$11,743,437		
Total Operating Revenue	\$129,990,332		

4. Operating Expen	ses
Salaries and Wages	\$48,141,210
Employee Benefits and Taxes	\$12,338,180
Depreciation and Amortization	\$5,606,130
Interest Expenses	\$772,319
Bad Debt	\$7,297,395
Other Expenses	\$51,102,262
Total Operating Expenses	\$125,207,496
5. Net Revenue and Ex	penses
Net Operating Revenue over Expenses	\$4,782,836
Net Non-operating Gains over Losses	\$1,297,720
Total Net Gain over Loss	\$6,080,556

6. Assets and Liabilities		
Total Assets	\$104,432,164	
Total Liabilities	\$41,947,131	

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$100,520,389	\$61,014,750	\$39,505,639
Medicaid	\$23,331,078	\$17,560,454	\$5,770,624
Other State	\$0	\$0	\$0
Local Government	\$0	\$0	\$0
Commercial Insurance	\$110,273,133	\$37,431.501	\$72,990,632
Total	\$234,273,600	\$116,006,705	\$118,266,895

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$57,642	\$183,989	(\$126,347)
Educational	\$37,184	\$888,924	(\$851,740)

Research	\$0	\$0	\$0
Bioterrorism Grant	\$75,000	\$75,000	\$0

## Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	1,437
Number of Hospital Patients Educated In This Hospital	370
Number of Citizens Exposed to Hospital's Health Education Messages	0

Statement Four: Costs of Charity and Subsidized Community Benefits					
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital		
Charity	\$48,476,188	\$68,898,380	(\$20,422,192)		
<b>Community Benefits</b>	\$412,103	\$642,138	(\$230,035)		

For further information on this report, please contact:

**Hospital Representative** Julie Pena

**Telephone Number** 765/453-8371

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	1,045	656
2. % of Salary	Salary Expenses divided by Total Expenses	38.4%	38.3%
3. Average Daily Census	Patient Days divided by annual days (365 days)	100.6	58.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	5.2	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$2,292	\$4,999
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$11,765	\$13,629
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	64.3%	53.7%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,475	\$993
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	42.9%	43.0%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	5.8%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$2,705,979)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	3.7	6.3

# Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

# **Hospital: St Catherine Hospital**

Year: 2004 City: East Chicago Peer Group: Medium

1. Gross Patient Service Revenue						
Inpatient Patient Service Revenue	\$96,327,808					
Outpatient Patient Service Revenue	\$60,627,803					
Total Gross Patient Service Revenue	\$156,955,611					
2. Deductions from Revenue						
Contractual Allowances	\$55,986,222					
Other Deductions	\$1,699,327					
Total Deductions	\$57,685,549					
3. Total Operating Revenue						
Net Patient Service Revenue	\$99,270,062					
Other Operating Revenue	\$2,005,301					
,	,					

4. Operating Expens	ses
Salaries and Wages	\$40,988,489
Employee Benefits and Taxes	\$9,602,323
Depreciation and Amortization	\$3,434,695
Interest Expenses	\$2,250,164
Bad Debt	\$6,595,489
Other Expenses	\$50,935,045
Total Operating Expenses	\$113,266,205
5. Net Revenue and Exp	oenses
Net Operating Revenue over Expenses	(\$11,990,842)
Net Non-operating Gains over Losses	\$12,856,831
Total Net Gain over Loss	\$868,989

Total Operating Revenue	\$101,275,363
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6. Assets and Liabilities		
Total Assets	\$61,616,849	
Total Liabilities	\$58,173,303	

Statement Two: Contractual Allowances					
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue		
Medicare	\$74,550,815	\$29,249,736	\$45,301,079		
Medicaid	\$29,950,097	\$9,664,830	\$20,285,267		
Other State	\$2,764,412	\$2,018,424	\$745,988		
Local Government	\$0	\$0	\$0		
Commercial Insurance	\$49,690,287	\$15,053,232	\$34,637,055		
Total	\$156,955,611	\$55,986,222	\$100,969,389		

Statement Three: Unique Specialized Hospital Funds					
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment		
Donations	\$4,685	\$4,685	\$0		

Educational	\$0	\$318,989	(\$318,989)
Research	\$0	\$0	\$0
Bioterrorism Grant	\$75,000	\$75,000	\$0

Number of individuals estimated by this hospital that are involve	ed in education
Number of Medical Professionals Trained In This Hospital	1,571
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Health Education Message	12,500

### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Lake	Community	East Chicago, Whitling, Hessville, and surrounding
Location		Served	counties of Lake County

## **Hospital Mission Statement**

"Our emphasis is on wholistic healthcare, encompassing the physical, spiritual, emotional, and psychological needs of each person. Fidelity to our belief and heritage is our shared priority".

	Unique Services	Type of Initiatives	<b>Document Available</b>
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Medical Research	NO	Disease Detection	YES	Community Plan	YES
Professional Education	NO	Practitioner Education	NO	Annual Statement	YES
Community Education	NO	Clinic Support	YES	Needs Assessment	1996

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	810	800	NR
Charity Care Allocation	(\$1,284,644)	(\$1,435,667)	(\$1,699,327)

### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
Health Fairs in Community	(\$45,216)
Health Seminars	(\$12,240)
Blood Pressure Blood Glucose	(\$15,539)

Cancer Screening, Survivor Celebration	(\$7,384)
Subtotal	(\$80,379)

# Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients unable to pay, to patients covered under government funded programs, and for medical education, training.	(\$7,645,414)
2. Community Health Education	(\$149,563)
3. Community Programs and Services	(\$157,266)
4. Other Unreimbursed Costs	\$0
5. Total Costs of Providing Community Benefits	(\$7,952,243)

# **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
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None	\$0

#### For further information on these initiatives, contact:

Hospital Representative: Shawna Oros-Burke

Telephone number: 219/392-70454

Web Address Information: www.comhs.org

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	891	656
2. % of Salary	Salary Expenses divided by Total Expenses	36.2%	38.3%
3. Average Daily Census	Patient Days divided by annual days (365 days)	137.9	58.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	5.5	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$1,616	\$4,999

6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$10,602	\$13,629
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	38.6%	53.7%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$5,189	\$993
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	47.5%	43.0%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	5.8%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$5,934,257)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	-11.8	6.3

# Notes:

- NR = Not Reported
   See Statewide Results for definitions of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

# **Hospital: Clark Memorial Hospital**

Year: 2004 City: Jeffersonville Peer Group: Medium

\$149,073,000			
\$151,974,000			
\$301,047,000			
2. Deductions from Revenue			
\$180,925,000			
\$0			
\$180,925,000			
3. Total Operating Revenue			
\$120,122,000			
\$2,274,000			
\$122,396,000			

\$48,732,000			
\$10,872,000			
\$8,011,000			
\$1,972,000			
\$12,707,000			
\$42,406,000			
\$124,700,000			
5. Net Revenue and Expenses			
(\$2,304,000)			
\$2,426,000			
\$123,000			

6. Assets and Liabilities		
\$132,853,000		
\$48,735,000		

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$123,429,000	\$75,635,000	\$47,794,000
Medicaid	\$42,147,000	\$24,737,000	\$17,410,000
Other State	\$0	\$0	\$0
Local Government	\$0	\$0	\$0
Commercial Insurance	\$135,471,000	\$80,552,000	\$54,919,000
Total	\$301,047,000	\$180,925,000	\$120,123,000

Statement Three: Unique Specialized Hospital Funds						
Fund Category Estimated Incoming Revenue from Others Expenses to Others Loss after Adjustment						
Donations	\$0	\$0	\$0			
Educational	\$480,881	\$1,820,192	(\$522,411)			

Research	\$0	\$0	\$0
Bioterrorism Grant	\$112,000	\$112,000	\$0

#### Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital 2

Number of Hospital Patients Educated In This Hospital 0

Number of Citizens Exposed to Hospital's Health Education Messages 3,000

Statement Four: Costs of Charity and Subsidized Community Benefits				
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital	
Charity	\$28,946,350	\$31,460,461	(\$2,514,111)	
<b>Community Benefits</b>	\$1,275,881	\$819,192	\$456,689	

For further information on this report, please contact:

**Hospital Representative** Kirk W. Stack

**Telephone Number** 812/283-6631

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	1,220	656
2. % of Salary	Salary Expenses divided by Total Expenses	39.1%	38.3%
3. Average Daily Census	Patient Days divided by annual days (365 days)	128.0	58.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	4.4	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$1,392	\$4,999
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$13,919	\$13,629
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	50.5%	53.7%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,024	\$993
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	41.0%	43.0%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	10.2%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$1,314,306)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	-1.9	6.3

# Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

# Hospital: St Joseph Hospital and Health Center

Year: 2004 City: Kokomo Peer Group: Medium

1. Gross Patient Service Revenue			
Inpatient Patient Service Revenue	\$58,533,764		
Outpatient Patient Service Revenue	\$68,026,101		
Total Gross Patient Service Revenue	\$126,559,865		
2. Deductions from R	Revenue		
Contractual Allowances	\$52,482,234		
Other Deductions	\$5,038,674		
Total Deductions	\$57,520,908		
3. Total Operating R	evenue		
Net Patient Service Revenue	\$69,038,957		
Other Operating Revenue	\$2,229,888		
	,		

4. Operating Expenses			
Salaries and Wages	\$29,459,316		
Employee Benefits and Taxes	\$9,040,993		
Depreciation and Amortization	\$6,151,689		
Interest Expenses	\$1,172,522		
Bad Debt	\$4,526,840		
Other Expenses	\$23,904,543		
Total Operating Expenses	\$74,255,903		
5. Net Revenue and Exp	penses		
Net Operating Revenue over Expenses	(\$2,987,058)		
Net Non-operating Gains over Losses	\$3,157,952		
Total Net Gain over Loss	\$170,894		

Sotal Operating Revenue \$71,2	68,845

6. Assets and Liabilities		
Total Assets	\$93,514,318	
Total Liabilities	\$93,514,318	

Statement Two: Contractual Allowances					
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue		
Medicare	\$55,452,140	\$31,508,497	\$23,943,643		
Medicaid	\$11,076,457	\$6,673,803	\$4,402,654		
Other State	\$0	\$0	\$0		
Local Government	\$0	\$0	\$0		
Commercial Insurance	\$60,031,268	\$19,338,608	\$40,692,660		
Total	\$126,559,865	\$57,520,908	\$69,038,957		

Statement Three: Unique Specialized Hospital Funds				
Fund Estimated Incoming Outgoing Net Dollar Category Revenue from Others Expenses to Others Loss after Adj				
Donations	\$0	\$67,556	(\$67,556)	

Educational	\$0	\$20,225	(\$20,225)
Research	\$0	\$0	\$0
Bioterrorism Grant	\$75,000	\$75,000	\$0

Number of individuals estimated by this hospital that are involve	ed in education
Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	1,633
Number of Citizens Exposed to Health Education Message	4,800

### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Howard	Community	Residents of Kokomo, Howard and Surrounding area
Location		Served	

## **Hospital Mission Statement**

"To make a positive difference in the lives and health of individuals and communities. Central to our mission is services to those persons who are poor. The health services we provide will be spiritual centered, accessible, and affordable".

Unique Services		Type of Initiatives		Document Available	
Medical Research	NO	Disease Detection	NO	Community Plan	YES
Professional Education	YES	Practitioner Education	NO	Annual Statement	YES
Community Education	YES	Clinic Support	YES	Needs Assessment	2000

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	30,339	48,822	194,767
Charity Care Allocation	(\$2,982,142)	(\$3,849,921)	(\$2,987,316)

## Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
All other initiatives	(\$115,076)

**Summary of Unreimbursed Costs of Charity Care, Government** 

# **Funded Programs, and Community Benefits**

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to	(\$9,052,848)
patients	
unable to pay, to patients covered under government	
funded programs, and for medical education, training.	
2 Community Health Education	(\$14.205)
2. Community Health Education	(\$14,205)
3. Community Programs and Services	(\$404,230)
4. Other Unreimbursed Costs	\$0
5. Total Costs of Providing Community Benefits	(\$9,471,283)

### **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
None	\$0

For further information on these initiatives, contact:

Hospital Representative: Maggie Charnoski

Telephone number: 317/338-7374

Web Address Information: NR

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	637	656
2. % of Salary	Salary Expenses divided by Total Expenses	39.7%	38.3%
3. Average Daily Census	Patient Days divided by annual days (365 days)	59.5	58.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	3.8	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$2,224	\$4,999
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$10,325	\$13,629
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	53.8%	53.7%

8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,531	\$993
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	43.8%	43.0%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	6.1%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$775,262)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	-4.2	6.3

### Notes:

- 1. NR = Not Reported
- 2. See Statewide Results for definitions of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

# **Hospital: Marion General Hospital**

Year: 2004 City: Marion Peer Group: Medium

1. Gross Patient Service Revenue		
Inpatient Patient Service Revenue	\$75,554,398	
Outpatient Patient Service Revenue	\$119,084,980	
Total Gross Patient Service Revenue	\$194,639,378	
2. Deductions from R	evenue	
Contractual Allowances	\$82,920,321	
Other Deductions	\$4,430,710	
Total Deductions	\$87,351,031	
3. Total Operating Ro	evenue	
Net Patient Service Revenue	\$107,288,346	
Other Operating Revenue	\$2,810,793	
	,	

4. Operating Expenses		
Salaries and Wages	\$40,781,160	
Employee Benefits and Taxes	\$15,658,896	
Depreciation and Amortization	\$9,080,514	
Interest Expenses	\$1,861,432	
Bad Debt	\$8,684,459	
Other Expenses	\$34,583,641	
Total Operating Expenses	\$110,650,102	
5. Net Revenue and Exp	oenses	
Net Operating Revenue over Expenses	(\$550,963)	
Net Non-operating Gains over Losses	\$12,106,832	
Total Net Gain over Loss	\$11,555,869	

Total Operating Revenue	\$110,099,139
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6. Assets and Liabilities		
Total Assets	\$198,577,994	
Total Liabilities	\$77,812,897	

Statement Two: Contractual Allowances					
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue		
Medicare	\$73,418,401	\$54,942,780	\$18,475,621		
Medicaid	\$22,492,922	\$14,260,396	\$8,232,526		
Other State	\$0	\$0	\$0		
Local Government	\$0	\$0	\$0		
Commercial Insurance	\$98,728,055	\$13,717,145	\$85,010,910		
Total	\$194,639,378	\$82,920,321	\$111,719,057		

Statement Three: Unique Specialized Hospital Funds				
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment	
Donations	\$42,790	\$23,244	\$19,546	

Educational	\$124,837	\$1,522,387	(\$1,397,550)
Research	\$0	\$0	\$0
Bioterrorism Grant	\$112,000	\$112,000	\$0

Number of individuals estimated by this hospital that are involv	ed in education
Number of Medical Professionals Trained In This Hospital	1,480
Number of Hospital Patients Educated In This Hospital	764
Number of Citizens Exposed to Health Education Message	148,891

## Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Grant	Community	Grant and surrounding counties
Location		Served	

## **Hospital Mission Statement**

"To be the first choice for healthcare services and promote wellness in our region".

Unique Services	Type of Initiatives	Document Available

Medical Research	NO	Disease Detection	YES	Community Plan	YES
Professional Education	YES	Practitioner Education	YES	Annual Statement	YES
	VEC	C1: : G .	VEC	NY 1 A	2002
Community Education	YES	Clinic Support	YES	Needs Assessment	2002

### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	1,679	1,509	1,626
Charity Care Allocation	(\$2,637,765)	(\$2,284,075)	(\$2,284,075)

### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
Parish Nurse Program	(\$37,936)
Congestive Heart Failure Clinic	(\$207,126)
Women's Center	(\$79,222)

Maternal Child Health Coalition	(\$30,425)
Community Health Education/Promotions	(\$7,235)
Subtotal	(\$361,944)

## Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients	(\$15,911,017)
unable to pay, to patients covered under government	
funded programs, and for medical education, training.	
2. Community Health Education	(\$673,118)
3. Community Programs and Services	(\$76,185)
4. Other Unreimbursed Costs	(\$166,536)
5. Total Costs of Providing Community Benefits	(\$16,826,856)

# **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care	
None	\$0	

# For further information on these initiatives, contact:

Hospital Representative: Tony Roberts

Telephone number: 765/662-1444

Web Address Information: www.mgh.net

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	955	656
2. % of Salary	Salary Expenses divided by Total Expenses	36.9%	38.3%
3. Average Daily Census	Patient Days divided by annual days (365 days)	69.7	58.6

4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	3.6	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$2,177	\$4,999
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$13,629	
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	61.2%	53.7%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,058	\$993
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	37.7% 43.0	
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	7.8% 6.29	
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$2,637,765)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	-0.5	6.3

### Notes:

- NR = Not Reported
   See Statewide Results for definitions of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

# Hospital: Saint Joseph Regional Medical Center South Bend

Year: 2004 City: South Bend Peer Group: Large

1. Gross Patient Service Revenue		
Inpatient Patient Service Revenue	\$242,804,212	
Outpatient Patient Service Revenue	\$124,377,517	
Total Gross Patient Service Revenue \$367,181,7		
2. Deductions from R	Revenue	
Contractual Allowances	\$196,512,507	
Other Deductions	\$9,113,109	
Total Deductions	\$205,645,616	
3. Total Operating R	evenue	
Net Patient Service Revenue	\$161,536,113	
Other Operating Revenue	\$5,893,684	

4. Operating Expenses		
Salaries and Wages	\$52,927,434	
Employee Benefits and Taxes	\$16,163,459	
Depreciation and Amortization	\$7,921,439	
Interest Expenses	\$1,512,118	
Bad Debt	\$8,021,529	
Other Expenses	\$75,982,041	
Total Operating Expenses	\$162,528,020	
5. Net Revenue and Exp	enses	
Net Operating Revenue over Expenses	\$4,901,777	
Net Non-operating Gains over Losses	\$1,495,708	
Total Net Gain over Loss	\$6,397,484	

Total Operating Revenue	\$167,429,797
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6. Assets and Liabilities	
Total Assets	\$115,212,563
Total Liabilities	\$50,399,012

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$184,606,814	\$120,224,073	\$64,382,741
Medicaid	\$36,162,202	\$26,875,182	\$9,287,020
Other State	\$0	\$0	\$0
Local Government	\$0	\$0	\$0
Commercial Insurance	\$146,412,713	\$58,546,361	\$87,866,352
Total	\$367,181,729	\$205,645,616	\$161,536,113

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$130,000	\$290,851	(\$160,851)

Educational	\$2,147,930	\$6,867,430	(\$4,719,500)
Research	\$1,000	\$77,235	(\$76,235)
Bioterrorism Grant	\$112,000	\$112,000	\$0

Number of individuals estimated by this hospital that are involv	ed in education
Number of Medical Professionals Trained In This Hospital	35
Number of Hospital Patients Educated In This Hospital	13,624
Number of Citizens Exposed to Health Education Message	105,482

### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	St Joseph	Community	St Joseph County
Location		Served	

## **Hospital Mission Statement**

"We serve together in Trinity Health in the spirit of the Gospel to head, body, mind, and spirit to improve the health of our communities of our communities and to steward the resources entrusted to us".

Unique Services		Type of Initiatives		Document Available	
Medical Research	NO	Disease Detection	YES	Community Plan	YES
Professional Education	YES	Practitioner Education	NO	Annual Statement	YES
Community Education	YES	Clinic Support	YES	Needs Assessment	1997

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	4,892	2,082	2,473
Charity Care Allocation	(\$3,349,108)	(\$2,648,689)	(\$3,118,711)

### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
All other initiatives	(\$1,339,873)

**Summary of Unreimbursed Costs of Charity Care, Government** 

# **Funded Programs, and Community Benefits**

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to	(\$24,715,887)
patients	
unable to pay, to patients covered under government	
funded programs, and for medical education, training.	
2. Community Health Education	(\$533,686)
3. Community Programs and Services	\$288,782)
4. Other Unreimbursed Costs	(\$124,919)
5. Total Costs of Providing Community Benefits	\$25,663,274)

### **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
None	\$0

For further information on these initiatives, contact:

Hospital Representative: Martin Breeden

Telephone number: 574/247-8720

Web Address Information: www.sjmed.com

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	1,208	2,262
2. % of Salary	Salary Expenses divided by Total Expenses	32.6%	36.%
3. Average Daily Census	Patient Days divided by annual days (365 days)	145.3	251.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	4.8	5.1
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$4,112	\$3,873
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$21,831	\$19,185
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	33.9%	41.1%

8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,025	\$1,295
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	50.3%	40.6%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	4.9%	4.3%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$3,118,711)	(\$5,489,682)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	2.9	5.9

### Notes:

- 1. NR = Not Reported
- 2. See Statewide Results for definitions of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

# **Hospital: Sullilvan County Community Hospital**

Year: 2004 City: Sullivan Peer Group: Small

1. Gross Patient Service Revenue				
Inpatient Patient Service Revenue	\$15,575,367			
Outpatient Patient Service Revenue	\$17,788,618			
Total Gross Patient Service Revenue	\$33,363,985			
2. Deductions from	Revenue			
Contractual Allowances	\$16,006,336			
Other Deductions	\$856			
Total Deductions	\$16,007,192			
3. Total Operating	Revenue			
Net Patient Service Revenue	\$17,356,793			
Other Operating Revenue	\$430,305			
Total Operating Revenue	\$17,787,098			

4. Operating Expenses				
Salaries and Wages	\$6,459,429			
Employee Benefits and Taxes	\$1,671,698			
Depreciation and Amortization	\$1,497,657			
Interest Expenses	\$247,595			
Bad Debt	\$1,623,190			
Other Expenses	\$5,333,005			
Total Operating Expenses	\$16,832,574			
5. Net Revenue and Expenses				
Net Operating Revenue over Expenses	\$954,524			
Net Non-operating Gains over Losses	\$715,037			
Total Net Gain over Loss	\$1,669,561			

6. Assets and Liabilities		
\$27,747,708		
\$11,686,355		

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$16,454,667	\$10,053,919	\$6,400,748	
Medicaid	\$4,831,382	\$3,397,397	\$1,433,985	
Other State	\$0	\$0	\$0	
Local Government	\$0	\$0	\$0	
Commercial Insurance	\$12,077,936	\$2,555,876	\$9,522,060	
Total	\$33,363,985	\$16,007,192	\$17,356,793	

Statement Three: Unique Specialized Hospital Funds					
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment		
Donations	\$15,835	\$15,835	\$0		
Educational	\$6,943	\$55,010	(\$48,067)		

Research	\$0	\$0	\$0
Bioterrorism Grant	\$40,000	\$40,000	\$0

# Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	170
Number of Hospital Patients Educated In This Hospital	21
Number of Citizens Exposed to Hospital's Health Education Messages	0

Statement Four: Costs of Charity and Subsidized Community Benefits				
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital	
Charity	\$719,274	\$920,857	(\$201,583)	
Community Benefits	\$0	\$0	\$0	

For further information on this report, please contact:

**Hospital Representative** Alan Montella

**Telephone Number** 812/268-4311

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	170	225
2. % of Salary	Salary Expenses divided by Total Expenses	38.4%	40.5%
3. Average Daily Census	Patient Days divided by annual days (365 days)	14.5	15.8
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	3.3	4.2
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$3,326	\$3,664
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$9,722	\$9,112
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	53.3%	67.6%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,170	\$839
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	49.3%	43.9%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	9.6%	8.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$857)	(\$270,794)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	5.4	3.1

# Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

# **Hospital: Laporte Hospital and Health Services**

Year: 2004 City: Michigan City Peer Group: Medium

## **Statement One: Summary of Revenue and Expenses**

1. Gross Patient Service Revenue				
Inpatient Patient Service Revenue	\$106,638,539			
Outpatient Patient Service Revenue	\$93,206,309			
Total Gross Patient Service Revenue	\$199,844,848			
2. Deductions from R	evenue			
Contractual Allowances	\$99,180,868			
Other Deductions	\$9,189,088			
Total Deductions	\$108,369,956			
3. Total Operating Revenue				
Net Patient Service Revenue	\$91,474,892			
Other Operating Revenue	\$7,734,152			
	,			

4. Operating Expen	ses
Salaries and Wages	\$36,205,703
Employee Benefits and Taxes	\$10,609,527
Depreciation and Amortization	\$6,419,802
Interest Expenses	\$2,664,825
Bad Debt	\$4,833,636
Other Expenses	\$46,622,764
Total Operating Expenses	\$107,356,257
5. Net Revenue and Ex	penses
Net Operating Revenue over Expenses	(\$8,147,213)
Net Non-operating Gains over Losses	\$138,245
Total Net Gain over Loss	(\$8,008,968)
	ı

Revenue \$99,209,044

6. Assets and Liabilities		
Total Assets	\$118,630,718	
Total Liabilities	\$118,630,718	

Statement Two: Contractual Allowances					
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue		
Medicare	\$87,132,353	\$53,291,253	\$33,841,100		
Medicaid	\$31,915,222	\$22,307,773	\$9,607,449		
Other State	\$0	\$0	\$0		
Local Government	\$0	\$0	\$0		
Commercial Insurance	\$80,797,273	\$23,581,842	\$57,215,431		
Total	\$199,844,848	\$99,180,868	\$100,663,980		

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$0	\$0	\$0

Educational	\$5,175	\$399,894	(\$396,719)
Research	\$0	\$0	\$0
Bioterrorism Grant	\$75,000	\$75,000	\$0

Number of individuals estimated by this hospital that are involve	d in education
Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	7,692
Number of Citizens Exposed to Health Education Message	11,800

## Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Laporte	Community	Laporte County
Location		Served	

# **Hospital Mission Statement**

"Continuing Christ's Ministry in our Franciscan Tradition".

Unique Services	Type of Initiatives	Document Available

Medical Research	NO	Disease Detection	YES	Community Plan	YES
Professional Education	NO	Practitioner Education	NO	Annual Statement	YES
Community Education	YES	Clinic Support	YES	Needs Assessment	1996

### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	778	822	NR
Charity Care Allocation	(\$1,484,863)	(\$1,918,907)	(\$4,994,018)

### **Hospital Community Benefit Projects and the Projects' Net Cost**

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
All other initiatives	(\$161,531)

Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients	(\$17,753,235)
unable to pay, to patients covered under government funded programs, and for medical education, training.	
2. Community Health Education	(\$161,531)
3. Community Programs and Services	\$0
4. Other Unreimbursed Costs	\$0
5. Total Costs of Providing Community Benefits	(\$17,914,766)

## **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
Open Door Clinic	(\$295,950)

For further information on these initiatives, contact:

Hospital Representative: Robert Steininger

Telephone number: 219/877-1770

Web Address Information: www.sahic.org

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	804	656
2. % of Salary	Salary Expenses divided by Total Expenses	33.7%	38.3%
3. Average Daily Census	Patient Days divided by annual days (365 days)	99.1	58.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	4.7	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$2,944	\$4,999
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$13,900	\$13,629
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	46.6%	53.7%

8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,285	\$993
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	43.6%	43.0%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	4.5%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$4,994,018)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	-8.2	6.3

## Notes:

- 1. NR = Not Reported
- 2. See Statewide Results for definitions of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

# **Hospital: Lutheran Hospital of Indiana**

Year: 2004 City: Fort Wayne Peer Group: Large

**Statement One: Summary of Revenue and Expenses** 

ce Revenue
\$473,207,643
\$225,424,594
\$698,632,237
Revenue
\$358,607,217
\$8,070,932
\$366,678,149
Revenue
\$331,954,088
\$6,921,042
\$338,875,130

\$82,558,002
ψ02,330,002
\$21,970,344
\$8,556,866
\$25,505,702
\$9,031,205
\$119,796,660
\$267,418,779
penses
\$71,456,351
\$411,808
\$71,868,159

6. Assets and Liabilities		
Total Assets	\$588,993,818	
Total Liabilities	\$588,993,818	

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$314,410,977	\$216,011,762	\$98,399,215	
Medicaid	\$26,657,574	\$21,583,008	\$5,074,566	
Other State	\$5,284,462	\$2,114,199	\$3,170,263	
Local Government	\$3,902,046	\$1,648,557	\$2,235,489	
Commercial Insurance	\$348,377,178	\$117,248,687	\$231,127,491	
Total	\$698,632,237	\$358,607,213	\$340,025,024	

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$3,338	\$622,304	(\$618,966)
Educational	\$1,319,969	\$3,082,425	(\$1,762,456)

Research	\$0	\$0	\$0
Bioterrorism Grant	\$112,000	\$112,000	\$0

#### Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital 11,500

Number of Hospital Patients Educated In This Hospital 241,516

Number of Citizens Exposed to Hospital's Health Education Messages 130,000

Statement Four: Costs of Charity and Subsidized Community Benefits			
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital
Charity	\$116,910,737	\$139,627,445	(\$22,716,708)
Community Benefits	\$0	\$2,192,587	(\$2,192,587)

For further information on this report, please contact:

**Hospital Representative** Stacey Chivers

**Telephone Number** 260/435-7001

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE	
1. # of FTE's	Number of Full Time Equivalents	765	656	
2. % of Salary	Salary Expenses divided by Total Expenses	38.6%	38.3%	
3. Average Daily Census	Patient Days divided by annual days (365 days)	73.6	58.6	
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	4.5	4.3	
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$8,938	\$4,999	
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$21,869	\$13,629	
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	43.7%	53.7%	
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,125	\$993	
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	43.0%	43.0%	

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	10.2%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$3,122,316)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	3.9	6.3

# Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

# **Hospital: Elkhart General Hospital**

Year: 2004 City: Elkhart Peer Group: Large

**Statement One: Summary of Revenue and Expenses** 

1. Gross Patient Service Revenue				
Inpatient Patient Service Revenue	\$256,584,428			
Outpatient Patient Service Revenue	\$167,406,430			
Total Gross Patient Service Revenue	\$423,990,858			
2. Deductions from R	2. Deductions from Revenue			
Contractual Allowances	\$182,095,732			
Other Deductions	\$4,488,185			
Total Deductions	\$186,583,917			
3. Total Operating Revenue				
Net Patient Service Revenue	\$237,406,941			
Other Operating Revenue	\$9,842,449			

4. Operating Expenses		
Salaries and Wages	\$78,074,290	
Employee Benefits and Taxes	\$32,841,002	
Depreciation and Amortization	\$13,693,096	
Interest Expenses	\$2,635,091	
Bad Debt	\$12,371,745	
Other Expenses	\$89,670,329	
Total Operating Expenses	\$229,285,553	
5. Net Revenue and Ex	penses	
Net Operating Revenue over Expenses	\$17,963,837	
Net Non-operating Gains over Losses	\$7,938,503	
Total Net Gain over Loss	\$25,902,340	

\$247,249,390

6. Assets and Liabilities		
Total Assets	\$362,262,577	
Total Liabilities	\$130,401,131	

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$175,791,414	\$110,259,712	\$65,531,702	
Medicaid	\$39,046,815	\$32,018,389	\$7,028,426	
Other State	\$0	\$0	\$0	
Local Government	\$0	\$0	\$0	
Commercial Insurance	\$209,152,629	\$39,817,631	\$169,334,998	
Total	\$423,990,858	\$182,095,732	\$241,895,126	

Statement Three: Unique Specialized Hospital Funds					
Fund Estimated Incoming Category Revenue from Others Expenses to Others Loss after Adjusting Estimated  Outgoing Expenses to Others Loss after Adjusting Expenses to Others Category Expenses Expenses to Others Category Expenses Expe					
Donations	\$0	\$354,823	(\$352,823)		

Educational	\$0	\$649,700	(\$649,700)
Research	\$0	\$0	\$0
Bioterrorism Grant	\$112,000	\$112,000	\$0

Number of individuals estimated by this hospital that are involv	ed in education
Number of Medical Professionals Trained In This Hospital	4
Number of Hospital Patients Educated In This Hospital	15,000
Number of Citizens Exposed to Health Education Message	400,000

# Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Elkhart	Community	Elkhart County and surrounding Michiana areas
Location		Served	

# **Hospital Mission Statement**

"Caring for the sick and injured through high quality clinical and supportive services".

Unique Services	Type of Initiatives	Document Available

Medical Research	NO	Disease Detection	YES	Community Plan	YES
Professional Education	NO	Practitioner Education	NO	Annual Statement	YES
Community Education	YES	Clinic Support	NO	Needs Assessment	1997

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	1,429	1,245	1,256
Charity Care Allocation	(\$3,153,645)	(\$4,448,504)	(\$4,574,858)

### **Hospital Community Benefit Projects and the Projects' Net Cost**

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
Community Benefit Programs	(\$497,703)
Non Billed Services	(\$958,738)
Low Margin	(\$521,106)

Subtotal	(\$1,977,547)

# Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to	(\$39,610,754)
patients	
unable to pay, to patients covered under government	
funded programs, and for medical education, training.	
2. Community Health Education	(\$611,816)
3. Community Programs and Services	(\$973,025)
4. Other Unreimbursed Costs	\$0
5. Total Costs of Providing Community Benefits	(\$41,195,595)

### **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
None	\$0

## For further information on these initiatives, contact:

Hospital Representative: Renee Keck

Telephone number: 574/523-3439

Web Address Information: www.egh.org

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	1,664	2,262
2. % of Salary	Salary Expenses divided by Total Expenses	34.1%	36.7%
3. Average Daily Census	Patient Days divided by annual days (365 days)	161.0	251.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	4.5	5.1
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$4,574	\$3,873

6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$19,768	\$19,185
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	39.5%	41.1%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$984	\$1,295
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	41.5%	40.6%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	5.4%	4.3%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$2,312,066)	(\$5,489,682)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	7.3	5.9

# Notes:

- NR = Not Reported
   See Statewide Results for definitions of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

# **Hospital: St Joseph Hospital of Huntingburg**

Year: 2004 City: Huntingburg Peer Group: Medium

**Statement One: Summary of Revenue and Expenses** 

1. Gross Patient Service Revenue					
Inpatient Patient Service Revenue	\$16,784,926				
Outpatient Patient Service Revenue	\$26,305,502				
Total Gross Patient Service Revenue	\$43,090,428				
2. Deductions from Revenue					
Contractual Allowances	\$20,688,149				
Other Deductions	\$16,782				
Total Deductions	\$20,704,931				
3. Total Operating Revenue					
Net Patient Service Revenue	\$22,385,497				
Other Operating Revenue	\$781,357				
	,				

4. Operating Expense	es
Salaries and Wages	\$9,990,816
Employee Benefits and Taxes	\$3,484,586
Depreciation and Amortization	\$1,264,276
Interest Expenses	\$618,787
Bad Debt	\$1,835,298
Other Expenses	\$8,360,298
Total Operating Expenses	\$25,553,776
5. Net Revenue and Expe	enses
Net Operating Revenue over Expenses	(\$2,386,922)
Net Non-operating Gains over Losses	\$122,076
Total Net Gain over Loss	(\$2,264,846)

Total Operating Revenue	\$23,166,854

F	6. Assets and Liabilities		
_	Total Assets	\$12,609,742	
	Total Liabilities	\$12,145,740	

Statement Two: Contractual Allowances					
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue		
Medicare	\$19,816,059	\$12,051,773	\$7,764,286		
Medicaid	\$2,389,275	\$2,112,719	\$276,556		
Other State	\$0	\$0	\$0		
Local Government	\$0	\$0	\$0		
Commercial Insurance	\$20,885,094	\$6,523,657	\$14,361,437		
Total	\$43,090,428	\$20,688,149	\$22,402,279		

Statement Three: Unique Specialized Hospital Funds				
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment	
Donations	\$60,952	\$0	\$60,952	

Educational	\$19,832	\$137,107	(\$117,275)
Research	\$0	\$0	\$0
Bioterrorism Grant	\$40,000	\$40,000	\$0

Number of individuals estimated by this hospital that are involved	in education
Number of Medical Professionals Trained In This Hospital	349
Number of Hospital Patients Educated In This Hospital	1,650
Number of Citizens Exposed to Health Education Message	7,029

## Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Dubois	Community	Dubois County
Location		Served	

# **Hospital Mission Statement**

"Continue to provide to our patients medical care in a responsible cost effective manner, provide a positive safe environment, and provide leadership and continuity of operations in our community".

Unique Services	Type of Initiatives	Document Available

Medical Research	NO	Disease Detection	YES	Community Plan	YES
Professional Education	YES	Practitioner Education	NO	Annual Statement	YES
Community Education	YES	Clinic Support	NO	Needs Assessment	2001

### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	NR	NR	NR
Charity Care Allocation	(\$410,002)	(\$17,000)	(\$9,230)

### **Hospital Community Benefit Projects and the Projects' Net Cost**

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
All other initiatives	(\$1,550)

Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients unable to pay, to patients covered under government	(\$9,230)
funded programs, and for medical education, training.	
2. Community Health Education	(\$26,542)
3. Community Programs and Services	(\$1,550)
4. Other Unreimbursed Costs	\$0
5. Total Costs of Providing Community Benefits	(\$37,222)

## **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
None	\$0

For further information on these initiatives, contact:

Hospital Representative: Chystal Bruner

Telephone number: 812/683-2121

Web Address Information: www.stjh.info

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
Number of Full Time Equivalents	199	656
Salary Expenses divided by Total Expenses	39.1%	38.3%
Patient Days divided by annual days (365 days)	10.7	58.6
Number of Patient Days divided by the Number of Discharges	3.2	4.3
Total Medical/Surgical charges divided by Medical/Surgical discharges	\$1,700	\$4,999
Gross Inpatient Revenue divided by the Total Discharges	\$13,792	\$13,629
Outpatient Revenue divided by the Gross Total Revenue	61.0%	53.7%
	Number of Full Time Equivalents  Salary Expenses divided by Total Expenses  Patient Days divided by annual days (365 days)  Number of Patient Days divided by the Number of Discharges  Total Medical/Surgical charges divided by Medical/ Surgical discharges  Gross Inpatient Revenue divided by the Total Discharges  Outpatient Revenue divided	Number of Full Time Equivalents  Salary Expenses divided by Total Expenses  Patient Days divided by annual days (365 days)  Number of Patient Days divided by the Number of Discharges  Total Medical/Surgical charges divided by Medical/ Surgical discharges  Gross Inpatient Revenue divided by the Total Discharges  Outpatient Revenue divided  61.0%

8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total	\$608	\$993
	Outpatient Visits		
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	46.0%	43.0%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	7.2	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$9,230)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	-10.3	6.3

## Notes:

- 1. NR = Not Reported
- 2. See Statewide Results for definitions of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

# **Hospital: Gibson General Hospital**

Year: 2004 City: Princeton Peer Group: Small

## **Statement One: Summary of Revenue and Expenses**

1. Gross Patient Service Revenue			
Inpatient Patient Service Revenue	\$12,201,166		
Outpatient Patient Service Revenue	\$22,967,559		
Total Gross Patient Service Revenue	\$35,168,725		
2. Deductions from Revenue			
Contractual Allowances	\$13,747,370		
Other Deductions	\$59,659		
Total Deductions	\$13,807,029		
3. Total Operating Revenue			
Net Patient Service Revenue	\$21,361,697		
Other Operating Revenue	\$530,498		

4. Operating Expens	ses
Salaries and Wages	\$9,329,107
Employee Benefits and Taxes	\$2,411,053
Depreciation and Amortization	\$683,551
Interest Expenses	\$66,506
Bad Debt	\$1,339,320
Other Expenses	\$7,108,515
Total Operating Expenses	\$21,1101,052
5. Net Revenue and Exp	penses
Net Operating Revenue over Expenses	\$891,143
Net Non-operating Gains over Losses	\$1,013,264
Total Net Gain over Loss	\$1,904,407
	,

Total Operating Revenue	\$21,892,195
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	6. Assets and Liabilities	
Tot	al Assets	\$14,725,268
Tot	al Liabilities	\$14,725,268

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$14,198,324	\$7,808,659	\$6,389,665
Medicaid	\$5,204,109	\$2,998,257	\$2,202,852
Other State	\$0	\$0	\$0
Local Government	\$0	\$0	\$0
Commercial Insurance	\$15,769,292	\$3,000,113	\$12,769,179
Total	\$35,168,725	\$13,807,029	\$21,361,696

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$950,000	\$0	\$950,000

Educational	\$0	\$0	\$0
Research	\$0	\$0	\$0
Bioterrorism Grant	\$40,000	\$40,000	\$0

Number of individuals estimated by this hospital that are involved i	n education
Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Health Education Message	0

## Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Gibson	Community	Gibson, southern Knox, northern Pike, and northern
Location		Served	Warrick Counties

# **Hospital Mission Statement**

"To provide high quality and cost effective health care for the area".

Unique Services	Type of Initiatives	Document Available

Medical Research	NO	Disease Detection	YES	Community Plan	YES
Professional Education	NO	Practitioner Education	NO	Annual Statement	YES
Community Education	YES	Clinic Support	YES	Needs Assessment	1996

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	7	8	29
Charity Care Allocation	(\$35,632)	(\$7,000)	(\$59,000)

### **Hospital Community Benefit Projects and the Projects' Net Cost**

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
Gibson General Today Radio Show	(\$12,102)
Athletic trainers for high school	(\$9,785)
Health Fairs at area Business	(\$5,781)

Prenatal Classes	(\$3,672)
Women's Health Fair	(\$2,739)
Subtotal	(\$34,079)

# Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients	(\$56,659)
unable to pay, to patients covered under government	
funded programs, and for medical education, training.	
2. Community Health Education	\$0
3. Community Programs and Services	(\$34,079)
4. Other Unreimbursed Costs	\$0
5. Total Costs of Providing Community Benefits	(\$90,738)

# **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
None	\$0

# For further information on these initiatives, contact:

Hospital Representative: Cindy Petty

Telephone number: 812/385-9297

Web Address Information: www.gibsongeneral.com

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	254	225
2. % of Salary	Salary Expenses divided by Total Expenses	44.7%	40.5%
3. Average Daily Census	Patient Days divided by annual days (365 days)	32.8%	15.8%

4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	11.0	4.2
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$2,678	\$3,664
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$11,194	\$9,112
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	65.3%	67.6%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$643	\$839
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	40.4%	43.9%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	6.4%	8.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$56,659)	(\$270,794)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	4.1	3.1

## Notes:

- NR = Not Reported
   See Statewide Results for definitions of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

# **Hospital: Parkview Hospital**

Year: 2004 City: Fort Wayne Peer Group: Large

#### **Statement One: Summary of Revenue and Expenses**

1. Gross Patient Service Revenue				
Inpatient Patient Service Revenue	\$501,127,737			
Outpatient Patient Service Revenue	\$308,124,451			
Total Gross Patient Service Revenue	\$809,252,188			
2. Deductions from Ro	evenue			
Contractual Allowances	\$350,840,674			
Other Deductions	\$17,150,989			
Total Deductions	\$367,991,663			
3. Total Operating Re	evenue			
Net Patient Service Revenue	\$441,260,525			
Other Operating Revenue	\$12,952,611			

\$154,250,534
\$41,531,764
\$17,933,775
\$215,932
\$31,795,256
\$152,213,873
\$397,941,134
penses
\$56,272,002
\$1,046,952
\$57,318,954

Total Operating Revenue	\$454,213,136
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6. Assets and Liabilities			
Total Ass	ets	\$494,066,265	
Total Lia	oilities	\$20,740,925	

Statement Two: Contractual Allowances					
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue		
Medicare	\$345,693,195	\$212,704,826	\$132,988,369		
Medicaid	\$85,624,778	\$58,425,095	\$27,199,683		
Other State	\$0	\$0	\$0		
Local Government	\$0	\$0	\$0		
Commercial Insurance	\$377,934,215	\$96,861,742	\$281,072,473		
Total	\$809,252,188	\$367,991,663	\$441,260,525		

Statement Three: Unique Specialized Hospital Funds				
Fund Estimated Incoming Revenue from Others		Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment	
Donations	\$1,117,689	\$4,699,169	(\$3,581,480)	

Educational	\$2,044,321	\$5,874,404	(\$3,830,083)
Research	\$948,019	\$1,898,745	(\$950,726)
Bioterrorism Grant	\$169,000	\$169,000	\$0

Number of individuals estimated by this hospital that are involv	ed in education
Number of Medical Professionals Trained In This Hospital	10,155
Number of Hospital Patients Educated In This Hospital	3,749
Number of Citizens Exposed to Health Education Message	244,469

#### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Allen	Community	Allen, LaGrange, Noble, Huntington, and Whitley
Location		Served	Counties.

#### **Hospital Mission Statement**

"Parkview Health System will provide quality health services to all who entrust their care to us and we will work to improve the health of our communities".

Unique Services	Type of Initiatives	Document Available

Medical Research	YES	Disease Detection	YES	Community Plan	YES
Professional Education	YES	Practitioner Education	NO	Annual Statement	YES
Community Education	YES	Clinic Support	YES	Needs Assessment	2001

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	2,570	4,656	5,173
Charity Care Allocation	(\$2,358,839)	(\$2,356,792)	(\$4,264,550)

#### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
Community Nursing Outreach	(\$2,067,997)
Promotion and Support of Health Centers	(\$1,444,855)
Parkview Research Center	(\$931,539)

Pneumonia Vaccine Initiative for Seniors	(\$67,903)
All Other Programs	(\$6,016,349)
Subtotal	(\$10,528,643)

## Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients	(\$25,742,095)
unable to pay, to patients covered under government	
funded programs, and for medical education, training.	(01,001,020)
2. Community Health Education	(\$1,881,029)
3. Community Programs and Services	(\$1,628,231)
4. Other Unreimbursed Costs	(\$538,123)
5. Total Costs of Providing Community Benefits	(\$29,789,478)

### **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
None	\$0

## For further information on these initiatives, contact:

Hospital Representative: Teresa Tracy

Telephone number: 260/373-7973

Web Address Information: www.Parkview.com

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	3,358	2,262
2. % of Salary	Salary Expenses divided by Total Expenses	38.8%	36.7%
3. Average Daily Census	Patient Days divided by annual days (365 days)	347.9	251.6

4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	5.2	5.1
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$3,732	\$3,873
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$20,423	\$19,185
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	38.1%	41.1%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,543	\$1,295
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	42.7%	40.6%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	8.0%	4.3%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$4,264,550)	(\$5,489,682)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	12.4	5.9

#### Notes:

- NR = Not Reported
   See Statewide Results for definitions of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

# **Hospital: St Clare Medical Center**

Year: 2004 City: Crawfordsville Peer Group: Medium

#### **Statement One: Summary of Revenue and Expenses**

1. Gross Patient Service Revenue			
Inpatient Patient Service Revenue	\$34,926,543		
Outpatient Patient Service Revenue	\$39,716,500		
Total Gross Patient Service Revenue	\$74,643,043		
2. Deductions from Revenue			
Contractual Allowances	\$34,150,545		
Other Deductions	\$2,810,297		
Total Deductions	\$36,960,842		
3. Total Operating Revenue			
Net Patient Service Revenue	\$37,682,201		
Other Operating Revenue	\$837,753		
	1		

\$14,865,566 \$3,493,382 \$4,804,382 \$1,115,169
\$4,804,382
\$1,115,169
\$1,279,441
\$12,767,800
\$38,343,736
enses
\$176,218
\$43,187
\$219,405

Total Operating Revenue	\$38,519,954
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6. Assets and Liabilities		
Total Assets	\$66,533,723	
Total Liabilities	\$5,474,008	

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$39,949,677	\$24,007,394	\$15,942,283
Medicaid	\$6,899,866	\$4,807,854	\$2,092,012
Other State	\$0	\$0	\$0
Local Government	\$0	\$0	\$0
Commercial Insurance	\$27,793,499	\$8,145,594	\$19,647,906
Total	\$74,643,042	\$36,960,842	\$37,682,201

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$16,141	\$14,527	\$1,614

Educational	\$0	\$173,555	(\$173,555)
Research	\$0	\$0	\$0
Bioterrorism Grant	\$75,000	\$75,000	\$0

Number of individuals estimated by this hospital that are involved	l in education
Number of Medical Professionals Trained In This Hospital	49
Number of Hospital Patients Educated In This Hospital	20,775
Number of Citizens Exposed to Health Education Message	50,000

#### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Montgomery	Community	Montgomery county and residents of Fountain, Parke,
Location		Served	and Boone counties

#### **Hospital Mission Statement**

"Continuing Christ's Ministry in our Franciscan Tradition.".

Unique Servi	ces	Type of Initiatives	Document Available

Medical Research	NO	Disease Detection	Yes	Community Plan	YES
Professional Education	Yes	Practitioner Education	NO	Annual Statement	YES
Community Education	YES	Clinic Support	YES	Needs Assessment	2001
		or a seption			

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	814	1,066	1,089
Charity Care Allocation	(\$1,768,209)	(\$2,315,936)	(\$2,352,005)

#### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
Oncology Clinic	(\$46,846)
Neighborhood Clinic	(\$227,734)
Sports Medicine	(\$122,771)

Home Health Service	(\$174,732)
Subtotal	(\$572,083)

## Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients unable to pay, to patients covered under government	(\$9,165,891)
funded programs, and for medical education, training.  2. Community Health Education	(\$25,841)
3. Community Programs and Services	(\$572,083)
4. Other Unreimbursed Costs	\$0
5. Total Costs of Providing Community Benefits	(\$9,763,815)

# **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
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None	\$0

# For further information on these initiatives, contact:

Hospital Representative: Jeff She

Telephone number: 765/364-3100

Web Address Information: www.stclaremedical.org

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	353	656
2. % of Salary	Salary Expenses divided by Total Expenses	38.8%	38.3%
3. Average Daily Census	Patient Days divided by annual days (365 days)	43.1	58.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	5.1	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$1,976	\$4,999

6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$11,325	\$13,629
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	53.2%	53.7%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$723	\$993
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	53.5%	43.0%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	3.4%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$2,352,005)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	0.5	6.3

## Notes:

- NR = Not Reported
   See Statewide Results for definitions of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

# **Hospital: Union Hospital**

Year: 2004 City: Terre Haute Peer Group: Large

#### **Statement One: Summary of Revenue and Expenses**

1. Gross Patient Service Revenue				
Inpatient Patient Service Revenue	\$249,617,958			
Outpatient Patient Service Revenue	\$188,298,228			
Total Gross Patient Service Revenue	\$437,916,186			
2. Deductions from R	Revenue			
Contractual Allowances	\$216,025,310			
Other Deductions	\$8,838,227			
Total Deductions	\$224,863,537			
3. Total Operating R	evenue			
Net Patient Service Revenue	\$213,052,649			
Other Operating Revenue	\$8,339,844			

4. Operating Expenses						
Salaries and Wages	\$66,952,004					
Employee Benefits and Taxes	\$9,146,822					
Depreciation and Amortization	\$10,630,604					
Interest Expenses	\$1,538,723					
Bad Debt	\$12,208,818					
Other Expenses	\$114,052,325					
Total Operating Expenses	\$214,529,296					
5. Net Revenue and Expenses						
Net Operating Revenue over Expenses	\$6,863,197					
Net Non-operating Gains over Losses	\$970,562					
Total Net Gain over Loss	\$7,833,759					

Total Operating Revenue	\$221,392,493
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6. Assets and Liabilities			
Total Assets	\$185,748,847		
Total Liabilities	\$84,005,310		

Statement Two: Contractual Allowances					
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue		
Medicare	\$205,478,025	\$130,718,239	\$74,759,786		
Medicaid	\$40,227,273	\$34,479,941	\$5,747,332		
Other State	\$5,191,432	\$4,449,724	\$741,708		
Local Government	\$0	\$0	\$0		
Commercial Insurance	\$187,019,456	\$46,377,406	\$140,642,050		
Total	\$437,916,186	\$216,025,310	\$221,890,976		

Statement Three: Unique Specialized Hospital Funds					
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment		
Donations	\$0	\$22,251	(\$22,251)		

Educational	\$0	\$9,742,973	(\$9,742,973)
Research	\$0	\$0	\$0
Bioterrorism Grant	\$112,000	\$112,000	\$0

Number of individuals estimated by this hospital that are involve	ed in education
Number of Medical Professionals Trained In This Hospital	67,205
Number of Hospital Patients Educated In This Hospital	525,232
Number of Citizens Exposed to Health Education Message	2,525

#### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Vigo	Community	Clay, Greene, Parke, Vermillion & Vigo counties in
Location		Served	Indiana and Clark and Edgar Counties in Illinois

#### **Hospital Mission Statement**

"Union Hospital is a nonprofit regional medical center whose primary mission is to be served defined by community needs through the provision of a comprehensive range of quality, cost-effective health services".

Unique Services		Type of Initiatives		<b>Document Available</b>	
Medical Research	NO	Disease Detection	YES	Community Plan	YES
Professional Education	YES	Practitioner Education	NO	Annual Statement	YES
Community Education	YES	Clinic Support	YES	Needs Assessment	2000

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	2,724	NR	NR
Charity Care Allocation	(\$2,581,585)	(\$3,258,474)	(\$3,793,367)

#### **Hospital Community Benefit Projects and the Projects' Net Cost**

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
All other initiatives	(\$2,278,686)

**Summary of Unreimbursed Costs of Charity Care, Government** 

## **Funded Programs, and Community Benefits**

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to	(\$77,192,168)
patients	
unable to pay, to patients covered under government	
funded programs, and for medical education, training.	
2. Community Health Education	(\$13,215)
3. Community Programs and Services	(\$2,389,257)
4. Other Unreimbursed Costs	(\$297,463)
5. Total Costs of Providing Community Benefits	(\$79,892,103)

#### **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
None	\$0

For further information on these initiatives, contact:

Hospital Representative: Jan Crane

Telephone number: 812/238-7655

Web Address Information: www.uhlg.org

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	1,577	2,262
2. % of Salary	Salary Expenses divided by Total Expenses	31.2%	36.7%
3. Average Daily Census	Patient Days divided by annual days (365 days)	178.5	251.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	4.8	5.1
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$3,454	\$3,873
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$18,581	\$19,185
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	43.0%	41.1%

8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,834	\$1,295
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	46.9%	40.6%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	5.7%	4.3%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$3,793,367)	(\$5,489,682)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	3.1	5.9

#### Notes:

- 1. NR = Not Reported
- 2. See Statewide Results for definitions of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

# **Hospital: Wishard Health Service**

Year: 2003 City: Indianapolis Peer Group: Large

**Statement One: Summary of Revenue and Expenses** 

1. Gross Patient Service Revenue			
\$192,215,640			
\$260,721,746			
\$453,937,386			
Revenue			
\$110,175,791			
\$160,289,292			
\$270,465,083			
Revenue			
\$183,472,303			
\$173,105,693			
\$356,577,996			

4. Operating Expenses		
Salaries and Wages	\$129,529,529	
Employee Benefits and Taxes	\$32,863,398	
Depreciation and Amortization	\$17,333,636	
Interest Expenses	\$0	
Bad Debt	\$16,529,180	
Other Expenses	\$162,640,376	
Total Operating Expenses	\$358,962,119	
5. Net Revenue and Exp	penses	
Net Operating Revenue over Expenses	(\$2,384,123)	
Net Non-operating Gains over Losses	\$5,230,559	
Total Net Gain over Loss	\$2,846,436	

6. Assets and Liabilities		
\$310,192,444		
\$75,650,911		

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$106,813,967	\$42,727,132	\$64,086,835
Medicaid	\$120,727,518	\$54,150,511	\$66,077,007
Other State	\$0	\$0	\$0
Local Government	\$0	\$0	\$0
Commercial Insurance	\$223,395,901	\$173,587,440	\$53,308,461
Total	\$453,937,386	\$270,465,083	\$183,472,303

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$7,466,294	\$7,465,045	\$1,249
Educational	\$4,393,881	\$9,323,869	(\$4,929,988)

Research	\$0	\$0	\$0
Bioterrorism Grant	\$169,000	\$169,000	\$0
Bioterrorism Grant	\$109,000	\$169,000	

## Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	195
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Hospital's Health Education Messages	0

Statement Four: Costs of Charity and Subsidized Community Benefits			
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital
Charity	\$248,178,281	\$318,860,771	(\$34,682,490)
Community Benefits	\$0	\$0	\$0

For further information on this report, please contact:

Hospital Representative John Kurn

**Telephone Number** 317/630-7592

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE	
1. # of FTE's	Number of Full Time Equivalents	3,031	2,262	
2. % of Salary	Salary Expenses divided by Total Expenses	36.1%	36.6%	
3. Average Daily Census	Patient Days divided by annual days (365 days)	222.2	29.4	
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	5.4	5.1	
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$13,495	\$3,873	
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$12,890	\$19,185	
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	57.4%	41.1%	
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$370	\$1,295	
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	23.5%	40.6%	

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	4.6%	4.3%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$137,965,994)	(\$5,489,682)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	-0.7	5.9

## Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

# **Hospital: Goshen General Hospital**

Year: 2004 City: Goshen Peer Group: Medium

#### **Statement One: Summary of Revenue and Expenses**

1. Gross Patient Service Revenue		
Inpatient Patient Service Revenue	\$79,464,503	
Outpatient Patient Service Revenue	\$106,989,812	
Total Gross Patient Service Revenue \$186,454,32		
2. Deductions from R	evenue	
Contractual Allowances	\$79,080,436	
Other Deductions	\$3,454,722	
Total Deductions	\$82,535,158	
3. Total Operating Ro	evenue	
Net Patient Service Revenue	\$103,919,157	
Other Operating Revenue	\$1,579,188	
	,	

4. Operating Expen	ses
Salaries and Wages	\$38,730,723
Employee Benefits and Taxes	\$10,111,274
Depreciation and Amortization	\$3,099,408
Interest Expenses	\$918,598
Bad Debt	\$8,915,215
Other Expenses	\$41,026,529
Total Operating Expenses	\$102,801,747
5. Net Revenue and Ex	penses
Net Operating Revenue over Expenses	\$2,696,598
Net Non-operating Gains over Losses	\$1,362,632
Total Net Gain over Loss	\$4,059,230

\$105,498,345
4

6. Assets and Liabilities		
Total Assets	\$108,696,262	
Total Liabilities	\$35,228,150	

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$79,291,579	\$52,458,135	\$26,833,444	
Medicaid	\$15,523,374	\$12,390,453	\$3,132,921	
Other State	\$0	\$0	\$0	
Local Government	\$0	\$0	\$0	
Commercial Insurance	\$91,639,362	\$17,686,570	\$73,952,792	
Total	\$186,454,315	\$82,535,158	\$103,919,157	

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$204,659	\$192,981	\$11,678

Educational	\$22,538	\$913,043	(\$890,505)
Research	\$0	\$0	\$0
Bioterrorism Grant	\$75,000	\$75,000	\$0

Number of individuals estimated by this hospital that are involved	in education
Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Health Education Message	0

#### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Elkhart	Community	Elkhart, Kosciusko, LaGrange, Marshall, and Noble
Location		Served	counties

#### **Hospital Mission Statement**

"To improve the health of our communities by providing innovative, outstanding care and services, through exceptional people doing exceptional work".

Unique Services	Type of Initiatives	Document Available

Medical Research	NO	Disease Detection	NO	Community Plan	YES
Professional Education	NO	Practitioner Education	YES	Annual Statement	YES
Community Education	YES	Clinic Support	YES	Needs Assessment	1996

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	517	291	NR
Charity Care Allocation	(\$550,428)	(\$1.503,079)	(\$2,354,000)

#### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
Nurse on call	(\$327,798)
Mentorship High School Program	(\$32,596)
Oakland Foundation Spring Spectacular Sponsor	(\$20,000)

Other Programs	(\$155,127)
Subtotal	(\$575,521)

## Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients unable to pay, to patients covered under government	(\$13,871,103)
funded programs, and for medical education, training.	
2. Community Health Education	(\$890,505)
3. Community Programs and Services	(\$575,521)
4. Other Unreimbursed Costs	(\$314,984)
5. Total Costs of Providing Community Benefits	(\$15,652,113)

# **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
-------------------------------------	----------------------

None	\$0

#### For further information on these initiatives, contact:

Hospital Representative: Amy Floria

Telephone number: 574/533-2141

Web Address Information: www.goshenhealth.com

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	806	656
2. % of Salary	Salary Expenses divided by Total Expenses	37.7%	38.3%
3. Average Daily Census	Patient Days divided by annual days (365 days)	52.5	58.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	3.9	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$4,649	\$4,999

6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$16,314	\$13,629
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	57.4%	53.7%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$887	\$993
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	42.5%	43.0%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	8.7%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$2,354,000)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	2.6	6.3

## Notes:

- NR = Not Reported
   See Statewide Results for definitions of terms.

#### SUMMARY OF 2004 HOSPITAL AUDITED FINANCIAL STATEMENT

# **Hospital: Putnam County Hospital**

Year: 2004 - City: Greencastle

1. Total Operating Revenue			
Net Patient Service Revenue	\$27,458,258		
Other Operating Revenue	\$257,223		
Total Operating Revenue	\$27,715,481		
2. Operating Expenses	,		
Salaries and Benefits	\$15,322,417		
Depreciation and Amortization	\$1,560,963		
Interest Expenses	\$0		
Bad Debt	\$0		
Other Expenses	\$10,051,002		
Total Operating Expenses	\$26,934,382		
3. Net Revenue and Expens	ses		
Net Operating Revenue over Expenses	\$781,099		
Net Non-operating Gains over Losses	(\$476,861)		

Total Net Gains over Losses	\$304,238
4. Assets and Liabilities	
Total Assets	\$30,339,668
Total Liabilities	\$13,119,170
Charity Allocation	(\$15,644)

**Hospital Representative: Dennis Weatherford** 

**Telephone number: 765/655-2620** 

Other information is not available.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

# **Hospital: Henry County Memorial Hospital**

Year: 2004 City: New Castle Peer Group: Medium

**Statement One: Summary of Revenue and Expenses** 

1. Gross Patient Service Revenue	
Inpatient Patient Service Revenue	\$40,788,472
Outpatient Patient Service Revenue	\$59,500,701
Total Gross Patient Service Revenue	\$100,289,173
2. Deductions from Revenue	
Contractual Allowances	\$45,254,156
Other Deductions	\$1,951,489
Total Deductions	\$47,205,645
3. Total Operating Revenue	
Net Patient Service Revenue	\$53,083,528
Other Operating Revenue	\$1,424,698
Total Operating Revenue	\$54,508,226

4. Operating Expenses		
Salaries and Wages	\$21,675,627	
Employee Benefits and Taxes	\$8,263,906	
Depreciation and Amortization	\$2,793,929	
Interest Expenses	\$183,348	
Bad Debt	\$2,564,719	
Other Expenses	\$14,762,257	
Total Operating Expenses	\$50,243,786	
5. Net Revenue and Expenses		
Net Operating Revenue over Expenses	\$4,264,440	
Net Non-operating Gains over Losses	\$3,067,915	
Total Net Gain over Loss	\$7,332,355	

6. Assets and Liabilities	
\$68,440,912	
\$15,054,474	

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$43,271,816	\$26,743,350	\$16,528,466
Medicaid	\$10,352,686	\$8,088,603	\$2,264,083
Other State	\$0	\$0	\$0
Local Government	\$0	\$0	\$0
Commercial Insurance	\$46,664,671	\$12,373,692	\$34,290,979
Total	\$100,289,173	\$47,205,645	\$53,083,528

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$99,527	\$99,527	\$0
Educational	\$5,888	\$1,116,737	(\$1,110,849)

\$0	\$0	\$0
\$75,000	\$75,000	\$0
		\$0 \$0 \$75,000 \$75,000

#### Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital 554

Number of Hospital Patients Educated In This Hospital 46,000

26,020

Number of Citizens Exposed to Hospital's Health Education Messages

Statement Four: Costs of Charity and Subsidized Community Benefits				
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital	
Charity	\$21,807,012	\$38,743,877	(\$16,936,865)	
<b>Community Benefits</b>	\$3,247	\$844,738	(\$840,491)	

For further information on this report, please contact:

**Hospital Representative** Diana York

**Telephone Number** 765,521-1294

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	574	656
2. % of Salary	Salary Expenses divided by Total Expenses	43.1%	38.3%
3. Average Daily Census	Patient Days divided by annual days (365 days)	39.1	58.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	3.8	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$12,459	\$4,999
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$10,754	\$13,629
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	59.3%	53.7%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$716	\$993
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	43.1%	43.0%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	5.1%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$858,655)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	7.8	6.3

## Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

# **Hospital: St Francis Hospital Beech Grove**

Year: 2004 City: Beech Grove Peer Group: Large

1. Gross Patient Service Revenue			
Inpatient Patient Service Revenue	\$398,631,267		
Outpatient Patient Service Revenue	\$358,733,807		
Total Gross Patient Service Revenue	\$757,365,074		
2. Deductions from Revenue			
Contractual Allowances	\$248,273,452		
Other Deductions	\$128,639,487		
Total Deductions	\$376,912,939		
3. Total Operating Revenue			
Net Patient Service Revenue	\$380,452,135		
Other Operating Revenue	\$17,443,993		
	,		

4. Operating Expenses		
Salaries and Wages	\$152,865,151	
Employee Benefits and Taxes	\$38,550,745	
Depreciation and Amortization	\$18,281,155	
Interest Expenses	\$3,623,450	
Bad Debt	\$8,424,470	
Other Expenses	\$143,350,212	
Total Operating Expenses	\$365,095,183	
5. Net Revenue and Ex	penses	
Net Operating Revenue over Expenses	\$32,800,945	
Net Non-operating Gains over Losses	\$2,955,282	
Total Net Gain over Loss	\$35,756,227	

Total Operating Revenue	\$397,896,128
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6. Assets and Liabilities		
Total Assets	\$300,950,908	
Total Liabilities	\$51,908,762	

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$308,886,425	\$193,649,041	\$115,237,384	
Medicaid	\$58,724,428	\$45,881,263	\$12,843,165	
Other State	\$0	\$0	\$0	
Local Government	\$0	\$0	\$0	
Commercial Insurance	\$389,754,222	\$137,382,635	\$252,371,587	
Total	\$757,365,074	\$376,912,939	\$380,452,135	

Statement Three: Unique Specialized Hospital Funds				
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment	
Donations	\$171,006	\$386,085	(\$215,079)	

Educational	\$2,909,874	\$7,973,264	(\$5,063,390)
Research	\$30,253	\$156,179	(\$125,926)
Bioterrorism Grant	\$187,000	\$187,000	\$0

Number of individuals estimated by this hospital that are involved in education			
Number of Medical Professionals Trained In This Hospital	NR		
Number of Hospital Patients Educated In This Hospital	NR		
Number of Citizens Exposed to Health Education Message	NR		

### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

	County	Marion	Community	Perry and Franklin township in Marion County and
	Location		Served	White River and Clark Pleasant Townships in Johnson
				County

## **Hospital Mission Statement**

"St Francis Hospital and Health Centers exists to improve the health of our community in a trustworthy compassionate manner through a continuum of care with special emphasis on the needs of the poor and disenfranchised".

Unique Services		Type of Initiatives		Document Available	
Medical Research	YES	Disease Detection	YES	Community Plan	YES
D 0 1 1 1 1 1	T.T.C.	<b>D</b>	N. C.	1.0	TTEG
Professional Education	YES	Practitioner Education	NO	Annual Statement	YES
Community Education	YES	Clinic Support	YES	Needs Assessment	1996

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	NR	NR	NR
Charity Care Allocation	(\$65,718,000)	(\$8,697,924)	(\$7,619,937)

### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
All other initiatives	(\$3,976,527)

**Summary of Unreimbursed Costs of Charity Care, Government** 

## **Funded Programs, and Community Benefits**

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to	(\$68,970,518
patients	
unable to pay, to patients covered under government	
funded programs, and for medical education, training.	
2. Community Health Education	(\$2,588,433)
3. Community Programs and Services	(\$3,976,527)
4. Other Unreimbursed Costs	\$0
5. Total Costs of Providing Community Benefits	(\$75,535,478)

### **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
None	\$0

For further information on these initiatives, contact:

Hospital Representative: James Ball

Telephone number: 317/787-3311

Web Address Information: www.stfancishospitals.org

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	3,002	2,262
2. % of Salary	Salary Expenses divided by Total Expenses	41.9%	36.7%
3. Average Daily Census	Patient Days divided by annual days (365 days)	294.7	251.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	4.2	5.1
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$3,769	\$3,873
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$15,558	\$19,185
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	47.4%	41.1%

8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$939	\$1,295
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	40.8%	40.6%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	2.3%	4.3%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$7,619,937)	(\$5,489,682)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	8.2	5.9

### Notes:

- 1. NR = Not Reported
- 2. See Statewide Results for definitions of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

# **Hospital: Porter Memorial Hospital**

Year: 2004 City: Valpariso Peer Group: Small

ce Revenue
\$195,149,500
\$210,705,800
\$405,855,300
Revenue
\$190,896,300
\$22,017,000
\$212,913,300
Revenue
\$192,942,000
\$4,384,700
\$197,326,700

4. Operating Expenses		
Salaries and Wages	\$72,784,400	
Employee Benefits and Taxes	\$20,808,300	
Depreciation and Amortization	\$13,513,200	
Interest Expenses	\$0	
Bad Debt	\$0	
Other Expenses	\$78,159,900	
Total Operating Expenses	\$185,565,800	
5. Net Revenue and Exp	enses	
Net Operating Revenue over Expenses	\$12,060,900	
Net Non-operating Gains over Losses	(\$489,400)	
Total Net Gain over Loss	\$11,571,500	

6. Assets and Liabilities	
Total Assets	\$202,604,000
Total Liabilities	\$67,464,900

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$172,450,700	\$114,370,100	\$58,080,600
Medicaid	\$27,979,100	\$12,658,900	\$15,320,200
Other State	\$0	\$0	\$0
Local Government	\$0	\$0	\$0
Commercial Insurance	\$205,425,500	\$63,867,300	\$141,558,200
Total	\$405,855,300	\$190,896,300	\$214,959,000

Statement Three: Unique Specialized Hospital Funds					
Fund	Fund Estimated Incoming Estimated Outgoing Net Dollar Gain or				
Category	<b>Revenue from Others</b>	<b>Expenses to Others</b>	Loss after Adjustment		
Donations	\$0	\$271,400	(\$271,400)		
Educational	\$0	\$0	\$0		

Research	\$0	\$0	\$0
Bioterrorism Grant	\$224,000	\$224,000	\$0

## Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Hospital's Health Education Messages	0

Statement Four: Costs of Charity and Subsidized Community Benefits			
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital
Charity	\$64,225,651	\$86,570,265	(\$22,344,614)
Community Benefits	\$78,800	\$284,500	(\$204,700)

For further information on this report, please contact:

**Hospital Representative** Adrienne S. Bryan

**Telephone Number** 219/465-4646

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	1,686	2,262
2. % of Salary	Salary Expenses divided by Total Expenses	39.2%	36.7%
3. Average Daily Census	Patient Days divided by annual days (365 days)	151.2	251.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	4.7	5.1
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$1,915	\$3,873
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$16,630	\$19,185
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	51.9%	41.1%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$975	\$1,295
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	42.5%	40.6%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	NR	4.3%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$2,326,780)	(\$5,489,682)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	6.1	5.9

### Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. NR = Not Reported
- 3. See Statewide Results for definition of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

# **Hospital: White County Memorial Hospital**

Year: 2004 City: Monticello Peer Group: Small

1. Gross Patient Service Revenue		
Inpatient Patient Service Revenue	\$8,674,089	
Outpatient Patient Service Revenue	\$21,457,989	
Total Gross Patient Service Revenue	\$30,132,078	
2. Deductions from	Revenue	
Contractual Allowances	\$9,197,282	
Other Deductions	\$246,515	
Total Deductions	\$9,443,797	
3. Total Operating Revenue		
Net Patient Service Revenue	\$20,688,281	
Other Operating Revenue	\$478,750	
Total Operating Revenue	\$21,167,031	

4. Operating Expens	ses	
Salaries and Wages	\$6,775,323	
Employee Benefits and Taxes	\$3,061,425	
Depreciation and Amortization	\$749,407	
Interest Expenses	\$236,513	
Bad Debt	\$1,451,558	
Other Expenses	\$7,329,297	
Total Operating Expenses	\$19,603,523	
5. Net Revenue and Expenses		
Net Operating Revenue over Expenses	\$1,563,508	
Net Non-operating Gains over Losses	\$168,794	
Total Net Gain over Loss	\$1,732,302	

6. Assets and Liabilities	
Total Assets	\$17,248,035
Total Liabilities	\$6,685,590

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$15,804,091	\$6,231,724	\$9,572,367	
Medicaid	\$2,989,115	\$1,475,309	\$1,483,806	
Other State	\$0	\$0	\$0	
Local Government	\$0	\$0	\$0	
Commercial Insurance	\$11,338,871	\$1,490,248	\$9,848,623	
Total	\$30,132,078	\$9,197,281	\$20,934,797	

Statement Three: Unique Specialized Hospital Funds				
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment	
Donations	\$28,200	\$0	\$28,200	
Educational	\$0	\$336,629	(\$336,629)	

Research	\$0	\$0	\$0
Bioterrorism Grant	\$40,000	\$40,000	\$0
Stoten strikin Grant	φ 10 <b>,</b> 000	<b>\$10,000</b>	Ψ0

### Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	50
Number of Hospital Patients Educated In This Hospital	1,491
Number of Citizens Exposed to Hospital's Health Education Messages	1 000

Statement Four: Costs of Charity and Subsidized Community Benefits				
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital	
Charity	\$11,794,050	\$18,793,206	(\$6,999,156)	
<b>Community Benefits</b>	\$23,952	\$134,554	(\$110,602)	

For further information on this report, please contact:

**Hospital Representative** Kris Karns

**Telephone Number** 574/583-7111

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	197	225
2. % of Salary	Salary Expenses divided by Total Expenses	34.6%	40.5%
3. Average Daily Census	Patient Days divided by annual days (365 days)	16.7	15.8
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	2.9	4.2
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$6,355	\$3,664
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$4,154	\$9,112
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	71.2%	67.6%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$532	\$839
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	52.4%	43.9%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	7.4%	8.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$246,515)	(\$270,794)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	7.4	3.1

## Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

# **Hospital: Hancock Regional Hospital**

Year: 2004 City: Greenfield Peer Group: Medium

1. Gross Patient Service Revenue				
Inpatient Patient Service Revenue	\$45,967,937			
Outpatient Patient Service Revenue	\$64,026,484			
Total Gross Patient Service Revenue	\$109,994,421			
2. Deductions from Revenue				
Contractual Allowances	\$40,533,704			
Other Deductions	\$0			
Total Deductions	\$40,533,704			
3. Total Operating Revenue				
Net Patient Service Revenue	\$69,460,718			
Other Operating Revenue	\$2,780,828			
Total Operating Revenue	\$72,241,546			

\$28,542,897 \$7,332,654 \$5,057,001
\$5,057,001
\$1,056,432
\$3,906,768
\$22,319,383
\$68,215,135
ises
\$4,026,411
\$2,473,595
\$6,500,006

6. Assets and Liabilities		
Total Assets	\$117,741,460	
Total Liabilities	\$117,741,460	

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$51,009,786	\$27,462,034	\$23,547,752	
Medicaid	\$6,392.038	\$3,417,763	\$2,974,275	
Other State	\$0	\$0	\$0	
Local Government	\$0	\$0	\$0	
Commercial Insurance	\$52,592,598	\$9,653,907	\$42,938,691	
Total	\$109,994,422	\$40,533,704	\$69,460,718	

Statement Three: Unique Specialized Hospital Funds				
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment	
Donations	\$73,435	\$0	\$73,435	
Educational	\$132,964	\$688,402	(\$554,438)	

$\Phi O$
\$0

#### Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital 30

Number of Hospital Patients Educated In This Hospital 190

Number of Citizens Exposed to Hospital's Health Education Messages 57,672

Statement Four: Costs of Charity and Subsidized Community Benefits				
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital	
Charity	\$18,385,031	\$28,890,426	(\$10,505,395)	
<b>Community Benefits</b>	\$50,871	\$83,125	(\$32,254)	

For further information on this report, please contact:

**Hospital Representative** Eric Rush

**Telephone Number** 317/468-4412

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	671	656
2. % of Salary	Salary Expenses divided by Total Expenses	41.8%	38.3%
3. Average Daily Census	Patient Days divided by annual days (365 days)	41.5	58.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	4.3	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$2,642	\$4,999
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$13,134	\$13,629
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	58.2	53.7%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$886	\$993
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	46.4%	43.0%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	5.7%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$581,286)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	5.6	6.3

## Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

# **Hospital: Morgan Hospital and Medical Center**

Year: 2004 City: Martinsville Peer Group: Small

1. Gross Patient Service Revenue				
Inpatient Patient Service Revenue	\$30,124,933			
Outpatient Patient Service Revenue	\$53,235,220			
Total Gross Patient Service Revenue	\$83,360,153			
2. Deductions from	Revenue			
Contractual Allowances	\$36,214,482			
Other Deductions	\$1,629,100			
Total Deductions	\$37,845,582			
3. Total Operating Revenue				
Net Patient Service Revenue	\$45,516,571			
Other Operating Revenue	\$610,636			
Total Operating Revenue	\$46,127,207			

4. Operating Expenses				
Salaries and Wages	\$14,171,181			
Employee Benefits and Taxes	\$4,854,263			
Depreciation and Amortization	\$2,317,905			
Interest Expenses	\$440,621			
Bad Debt	\$5,396,873			
Other Expenses	\$13,961,057			
Total Operating Expenses	\$41,141,900			
5. Net Revenue and Expenses				
Net Operating Revenue over Expenses	\$4,985,307			
Net Non-operating Gains over Losses	\$397,664			
Total Net Gain over Loss	\$5,382,971			
	7			

6. Assets and Liabilities		
Total Assets	\$43,058,290	
Total Liabilities	\$19,039,148	

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$33,094,320	\$22,154,459	\$10,939,861	
Medicaid	\$10,788,289	\$8,037,283	\$2,751,006	
Other State	\$0	\$0	\$0	
Local Government	\$0	\$0	\$0	
Commercial Insurance	\$39,477,544	\$6,022,740	\$33,454,804	
Total	\$83,360,153	\$36,214,482	\$47,145,671	

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
		•	Ů
Donations	\$0	\$0	\$0
Educational	\$350	\$90,297	(\$89,947)

\$0	\$0	\$0
\$75,000	\$75,000	\$0
		\$0 \$0 \$75,000 \$75,000

### Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	600
Number of Hospital Patients Educated In This Hospital	4,000
Number of Citizens Exposed to Hospital's Health Education Messages	70,000

Statement Four: Costs of Charity and Subsidized Community Benefits				
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital	
Charity	\$0	\$1,629,100	(\$1,629,100)	
<b>Community Benefits</b>	\$0	\$0	\$0	

For further information on this report, please contact:

**Hospital Representative** Sharon Munson

**Telephone Number** 765/342-8441

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE	
1. # of FTE's	Number of Full Time Equivalents	268	225	
2. % of Salary	Salary Expenses divided by Total Expenses	34.4%	40.5%	
3. Average Daily Census	Patient Days divided by annual days (365 days)	29.1	15.8	
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	4.3	4.2	
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$4,041	\$3,664	
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$12,108	\$9,112	
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	63.9%	67.6%	
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$887	\$839	
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	39.7%	43.9%	

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	13.1%	8.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$1,629,100)	(\$270,794)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	10.8	3.1

## Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

# **Hospital: Cameron Memorial Community Hospital**

Year: 2004 City: Angola Peer Group: Small

1. Gross Patient Service Revenue				
Inpatient Patient Service Revenue	\$9,828,110			
Outpatient Patient Service Revenue	\$37,050,098			
Total Gross Patient Service Revenue	\$46,878,208			
2. Deductions from Re	evenue			
Contractual Allowances	\$15,532,979			
Other Deductions	\$390,598			
Total Deductions	\$15,923,577			
3. Total Operating Re	venue			
Net Patient Service Revenue	\$30,954,631			
Other Operating Revenue	\$1,995,189			

ses
\$10,898,403
\$4,724,492
\$1,338,762
\$574,615
\$2,446,991
\$10,266,651
\$30,249,914
penses
\$2,699,906
\$45,000
\$2,744,906

Total Operating Revenue	\$32,949,820
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6. Assets and Liabilities		
Total Assets	\$30,687,149	
Total Liabilities	\$30,687,149	

Statement Two: Contractual Allowances					
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue		
Medicare	\$15,469,809	\$8,192,747	\$7,277,062		
Medicaid	\$4,219,039	\$2,974,276	\$1,244,763		
Other State	\$0	\$0	\$0		
Local Government	\$0	\$0	\$0		
Commercial Insurance	\$27,189,360	\$4,756,554	\$22,432,806		
Total	\$46,878,208	\$15,923,577	\$30,954,631		

Statement Three: Unique Specialized Hospital Funds				
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment	
Donations	\$45,000	\$0	\$45,000	

Educational	\$19,772	\$90,327	(\$70,555)
Research	\$0	\$0	\$0
Bioterrorism Grant	\$75,000	\$75,000	\$0

Number of individuals estimated by this hospital that are involved	d in education
Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	308
Number of Citizens Exposed to Health Education Message	4,794

### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Steuben	Community	Steuben County
Location		Served	

### **Hospital Mission Statement**

"To be a major provider of a wide range of health services to the people of Steuben County and the surrounding areas. These services are to be provided in the spirit of charity, concern, and excellence".

Unique Services		Type of Initiatives		Document Available	
Medical Research	NO	Disease Detection	YES	Community Plan	YES
Professional Education	NO	Practitioner Education	No	Annual Statement	YES
Community Education	YES	Clinic Support	NO	Needs Assessment	1996

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	501	488	628
Charity Care Allocation	(\$345,558)	(\$305,359)	(\$390,598)

### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
Community Health	(\$68,314)

**Summary of Unreimbursed Costs of Charity Care, Government** 

## **Funded Programs, and Community Benefits**

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients	(\$746,331)
unable to pay, to patients covered under government	
funded programs, and for medical education, training.	
2. Community Health Education	(\$68,314)
3. Community Programs and Services	(\$68,314)
4. Other Unreimbursed Costs	(\$90,153)
5. Total Costs of Providing Community Benefits	(\$973,112)

### **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
None	\$0

For further information on these initiatives, contact:

Hospital Representative: David Cholger

Telephone number: 260/665-2141

Web Address Information: www.cameronmch.com

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	268	225
2. % of Salary	Salary Expenses divided by Total Expenses	36.0%	40.5%
3. Average Daily Census	Patient Days divided by annual days (365 days)	9.7	15.8
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	2.6	4.2
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$2,270	\$3,664
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$7,362	\$9,112
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	79.0%	67.6%

8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$2,467	\$839
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	33.0%	43.9%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	8.1%	8.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$164,051)	(\$270,794)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	8.2	3.1

## Notes:

- NR = Not Reported
   See Statewide Results for definitions of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

## **Hospital: Good Samaritan Hospital**

Year: 2004 City: Vincennes Peer Group: Medium

\$96,214,114 \$127,091,597 \$223,305,710 venue
\$223,305,710
venue
\$92,999,489
\$3,689,755
\$96,689,244
enue
\$126,616,466
\$6,906,164
\$133,522,630

4. Operating Expenses			
Salaries and Wages	\$51,461,509		
Employee Benefits and Taxes	\$14,946,436		
Depreciation and Amortization	\$8,213,913		
Interest Expenses	\$1,720,304		
Bad Debt	\$5,738,571		
Other Expenses	\$46,477,585		
Total Operating Expenses	\$128,558,318		
5. Net Revenue and Expenses			
Net Operating Revenue over Expenses	\$4,964,312		
Net Non-operating Gains over Losses	\$3,226,925		
Total Net Gain over Loss	\$8,191,237		
	,		

6. Assets and Liabilities		
Total Assets	\$161,365,195	
Total Liabilities	\$65,934,080	

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$125,345,796	\$54,273,535	\$71,072,261
Medicaid	\$19,801,958	\$8,574,059	\$11,227,899
Other State	\$24,084	\$10,429	\$13,655
Local Government	\$0	\$0	\$0
Commercial Insurance	\$78,133,873	\$33,831,222	\$44,302,651
Total	\$223,305,710	\$96,689,244	\$126,616,466

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$274,307	\$147,447	\$126,860
Educational	\$232,951	\$821,457	(\$589,516)

Research	\$37,840	\$16,097	\$21,743
	Ф112 000	Ф112 000	Φ0
Bioterrorism Grant	\$112,000	\$112,000	\$0

#### Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital 24

Number of Hospital Patients Educated In This Hospital 277,328

Number of Citizens Exposed to Hospital's Health Education Messages 407,935

Statement Four: Costs of Charity and Subsidized Community Benefits			
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital
Charity	\$49,079,425	\$73,343,472	(\$24,264,047)
<b>Community Benefits</b>	\$0	\$0	\$0

For further information on this report, please contact:

**Hospital Representative** Sharon Mason

**Telephone Number** 812/882-5220

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	1,397	656
2. % of Salary	Salary Expenses divided by Total Expenses	40.0%	38.3%
3. Average Daily Census	Patient Days divided by annual days (365 days)	99.3	58.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	4.8	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$11,820	\$13,629
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$12,712	\$13,629
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	56.9%	53.7%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$883	\$993
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	56.1%	43.0%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	4.5%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$1,680,077)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	3.7	6.3

### Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

# **Hospital: St Vincent Frankfort Hospital**

Year: 2004 City: Frankfort Peer Group: Small

1. Gross Patient Service Revenue			
Inpatient Patient Service Revenue	\$9,123,677		
Outpatient Patient Service Revenue	\$28,474,309		
Total Gross Patient Service Revenue	\$37,597,986		
2. Deductions from Revenue			
Contractual Allowances	\$14,699,103		
Other Deductions	\$1,015,107		
Total Deductions	\$15,714,210		
3. Total Operating Revenue			
Net Patient Service Revenue	\$21,883,776		
Other Operating Revenue	\$331,312		

4. Operating Expenses				
Salaries and Wages	\$10,319,378			
Employee Benefits and Taxes	\$2,626,131			
Depreciation and Amortization	\$526,934			
Interest Expenses	\$0			
Bad Debt	\$1,525,237			
Other Expenses	\$7,189,417			
Total Operating Expenses	\$22,187,097			
5. Net Revenue and Expe	nses			
Net Operating Revenue over Expenses	\$27,991			
Net Non-operating Gains over Losses	\$30,170			
Total Net Gain over Loss	\$58,161			

Total Operating Revenue	\$22,215,088
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6. Assets and Liabilities		
Total Assets	\$9,794,083	
Total Liabilities	\$9,794,083	

Statement Two: Contractual Allowances					
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue		
Medicare	\$14,888,612	\$8,233,113	\$6,655,499		
Medicaid	\$4,274,956	\$2,929,075	\$1,345,881		
Other State	\$0	\$0	\$0		
Local Government	\$0	\$0	\$0		
Commercial Insurance	\$18,434,418	\$4,551,022	\$13,882,396		
Total	\$37,597,986	\$15,714,210	\$21,883,776		

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$19,829	\$0	\$19,829

Educational	\$12,780	\$122,450	(\$109,670)
Research	\$0	\$0	\$0
Bioterrorism Grant	\$75,000	\$75,000	\$0
	. ,	,	·

Number of individuals estimated by this hospital that are involved	ed in education
Number of Medical Professionals Trained In This Hospital	100
Number of Hospital Patients Educated In This Hospital	75
Number of Citizens Exposed to Health Education Message	34,000

#### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Clinton	Community	Clinton County
Location		Served	

#### **Hospital Mission Statement**

"To improve the health status of the individuals and the communities we serve, with a special concern for the sick and poor".

Unique Services	Type of Initiatives	Document Available

Medical Research	NO	Disease Detection	YES	Community Plan	YES
Professional Education	YES	Practitioner Education	NO	Annual Statement	YES
Community Education	YES	Clinic Support	YES	Needs Assessment	2001

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	160,726	3,067	367,285
Charity Care Allocation	(\$1,092,500)	(\$1,499,881)	(\$1,455,517)

#### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
All other initiatives	(\$32,105)

Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients unable to pay, to patients covered under government	(\$2,915,927)
funded programs, and for medical education, training.	
2. Community Health Education	(\$41,978)
3. Community Programs and Services	(\$47,647)
4. Other Unreimbursed Costs	(\$448)
5. Total Costs of Providing Community Benefits	(\$3,042,000)

#### **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
None	\$0

For further information on these initiatives, contact:

Hospital Representative: Kelly Peisker

Telephone number: 317/338-7371

Web Address Information: www.stvincent.org

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	205	225
2. % of Salary	Salary Expenses divided by Total Expenses	46.5%	40.5%
3. Average Daily Census	Patient Days divided by annual days (365 days)	8.6	15.8
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	3.3	4.2
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$1,931	\$3,664
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$9,554	\$9,112
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	75.7%	67.6%

8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$758	\$839
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	39.6%	43.9%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	6.9%	8.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$412,873)	(\$270,794)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	0.1	3.1

#### Notes:

- 1. NR = Not Reported
- 2. See Statewide Results for definitions of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

## **Hospital: Floyd Memorial Hospital and Health Services**

Year: 2004 City: New Albany Peer Group: Medium

1. Gross Patient Service Revenue			
Inpatient Patient Service Revenue	\$122,319,000		
Outpatient Patient Service Revenue	\$152,837,000		
Total Gross Patient Service Revenue	\$275,156,000		
2. Deductions from	Revenue		
Contractual Allowances	\$140,417,000		
Other Deductions	\$1,376,000		
Total Deductions	\$141,793,000		
3. Total Operating	Revenue		
Net Patient Service Revenue	\$133,363,000		
Other Operating Revenue	\$2,585,000		
Total Operating Revenue	\$135,948,000		

4. Operating Expenses		
Salaries and Wages	\$50,270,000	
Employee Benefits and Taxes	\$11,234,000	
Depreciation and Amortization	\$10,083,000	
Interest Expenses	\$1,146,000	
Bad Debt	\$11,289,000	
Other Expenses	\$46,532,000	
Total Operating Expenses	\$130,554,000	
5. Net Revenue and Expenses		
Net Operating Revenue over Expenses	\$5,394,000	
Net Non-operating Gains over Losses	\$2,059,000	
Total Net Gain over Loss	\$7,453,000	

6. Assets and Liabilities		
Total Assets	\$218,968,000	
Total Liabilities	\$100,578,000	

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$113,617,000	\$67,258,000	\$45,359,000
Medicaid	\$23,171,000	\$18,008,000	\$5,163,000
Other State	\$0	\$0	\$0
Local Government	\$0	\$0	\$0
Commercial Insurance	\$138,368,000	\$55,151,000	\$83,217,000
Total	\$275,156,000	\$140,417,000	\$134,739,000

Statement Three: Unique Specialized Hospital Funds				
Fund	Fund Estimated Incoming Estimated Outgoing Net Dollar Gain or			
Category	Revenue from Others	<b>Expenses to Others</b>	Loss after Adjustment	
Donations	\$0	\$111,262	(\$111,262)	
Educational	\$144,352	\$360,949	(\$496,605)	

Research	\$196,438	\$176,646	\$19,792
Bioterrorism Grant	\$112,000	\$112,000	\$0

### Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	1,319
Number of Hospital Patients Educated In This Hospital	27,971
Number of Citizens Exposed to Hospital's Health Education Messages	11,333

Statement Four: Costs of Charity and Subsidized Community Benefits			
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital
Charity	\$52,557,576	\$58,813,811	(\$6,256,235)
<b>Community Benefits</b>	\$35,611	\$106,129	(\$70,518)

For further information on this report, please contact:

**Hospital Representative** Mary Stotten

**Telephone Number** 812/944-7701

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE	
1. # of FTE's	Number of Full Time Equivalents	1,159	656	
2. % of Salary	Salary Expenses divided by Total Expenses	38.5%	38.3%	
3. Average Daily Census	Patient Days divided by annual days (365 days)	97.8	58.6	
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	3.7	4.3	
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	NMF	\$4,999	
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$12,714	\$13,629	
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	55.5%	53.7%	
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,467	\$993	
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	41.3%	43.0%	

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	8.6%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$639,828)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	4.0	6.3

#### Note:

- 1. NP = No medical-surgical patients or outpatient visits. NMF = No meaningful fiqure.
- 2. See Statewide Results for definition of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

# **Hospital: Dekalb Memorial Hospital**

Year: 2004 City: Auburn Peer Group: Small

1. Gross Patient Service Revenue				
Inpatient Patient Service Revenue	\$14,432,769			
Outpatient Patient Service Revenue	\$39,831,395			
Total Gross Patient Service Revenue	\$54,264,164			
2. Deductions from Re	venue			
Contractual Allowances	\$18,637,273			
Other Deductions	\$422,503			
Total Deductions	\$19,059,776			
3. Total Operating Re	venue			
Net Patient Service Revenue	\$35,204,388			
Other Operating Revenue	\$2,319,489			

ses
\$14,237,471
\$4,286,807
\$2,187,546
\$307,313
\$2,598,762
\$10,480,415
\$34,458,314
penses
\$3,065,563
\$838,307
\$3,903,870

Total Operating Revenue	\$37,523,877
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6. Assets and Liabilities		
Total Assets	\$46,980,422	
Total Liabilities	\$8,141,090	

Statement Two: Contractual Allowances					
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue		
Medicare	\$20,601,992	\$11,290,405	\$9,311,587		
Medicaid	\$4,888,938	\$2,787,489	\$2,101,449		
Other State	\$0	\$0	\$0		
Local Government	\$0	\$0	\$0		
Commercial Insurance	\$28,773,234	\$4,981,882	\$23,791,352		
Total	\$54,264,164	\$19,059,776	\$35,204,388		

Statement Three: Unique Specialized Hospital Funds					
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment		
Donations	\$315,259	\$21,725	\$293,534		

Educational	\$48,521	\$139,720	(\$91,199)
Research	\$0	\$0	\$0
Bioterrorism Grant	\$75,000	\$75,000	\$0

Number of individuals estimated by this hospital that are involved in education				
Number of Medical Professionals Trained In This Hospital	1,265			
Number of Hospital Patients Educated In This Hospital	108			
Number of Citizens Exposed to Health Education Message	40,000			

#### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Dekalb	Community	Dekalb County
Location		Served	

#### **Hospital Mission Statement**

"To meet the health care needs of residents of Dekalb County, and the adjacent areas, through the provision of high-quality, cost-effective services, delivered in a compassionate and personalized manner".

Unique Services		Type of Initiatives		<b>Document Available</b>	
Medical Research	NO	Disease Detection	YES	Community Plan	YES
Professional Education	YES	Practitioner Education	NO	Annual Statement	YES
Community Education	YES	Clinic Support	NO	Needs Assessment	1998

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	232	182	141
Charity Care Allocation	(\$127,771)	(\$84,556)	(\$69,932)

#### **Hospital Community Benefit Projects and the Projects' Net Cost**

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
Campaign for our Kids	(\$2,521)
Healthy Families	\$0

Healthy Expectations	(\$3,596)
Subtotal	(\$6,117)

### Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients	(\$3,067,460)
unable to pay, to patients covered under government funded programs, and for medical education, training.	
2. Community Health Education	(\$69,274)
3. Community Programs and Services	(\$6,117)
4. Other Unreimbursed Costs	(\$88,959)
5. Total Costs of Providing Community Benefits	(\$3,231,810)

#### **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
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None	\$0

#### For further information on these initiatives, contact:

Hospital Representative: Kelly Dunham

Telephone number: 260/920-2558

Web Address Information: www.dekalbmemorial.com

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	351	225
2. % of Salary	Salary Expenses divided by Total Expenses	41.3%	40.5%
3. Average Daily Census	Patient Days divided by annual days (365 days)	14.9	15.8
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	2.7	4.2
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$2,116	\$3,664

6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$7,188	\$9,112
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	73.4%	67.6%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$616	\$839
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	38.0%	43.9%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	7.5%	8.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$127,771)	(\$270,794)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	8.2	3.1

### Notes:

- NR = Not Reported
   See Statewide Results for definitions of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

## **Hospital: Terre Haute Regional Hospital**

Year: 2004 City: Terre Haute Peer Group: Medium

1. Gross Patient Service Revenue			
\$157,562,355			
\$96,886,259			
\$254,448,613			
2. Deductions from Revenue			
\$153,496,010			
\$0			
\$153,496,010			
3. Total Operating Revenue			
\$100,952,603			
\$586,345			
\$101,538,948			

4. Operating Expenses		
Salaries and Wages	\$30,191,726	
Employee Benefits and Taxes	\$6,836,174	
Depreciation and Amortization	\$5,739,174	
Interest Expenses	\$5,757,731	
Bad Debt	\$7,170,599	
Other Expenses	\$36,839,911	
Total Operating Expenses	\$92,535,966	
5. Net Revenue and Exp	penses	
Net Operating Revenue over Expenses	\$9,002,981	
Net Non-operating Gains over Losses	\$0	
Total Net Gain over Loss	\$9,002,981	
	,	

6. Assets and Liabilities		
\$85,564,952		
\$85,564,952		

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$120,250,142	\$9,013,547	\$30,114,595
Medicaid	\$32,239,132	\$26,070,765	\$6,168,367
Other State	\$0	\$0	\$0
Local Government	\$3,621,018	\$2,482,870	\$1,138,148
Commercial Insurance	\$98,338,321	\$34,806,828	\$63,531,493
Total	\$254,448,613	\$153,496,010	\$100,952,603

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$0	\$102,209	(\$102,209)
Educational	\$0	\$0	\$0

\$0	\$0	\$0
\$75,000	\$75,000	\$0
		\$0 \$0 \$75,000 \$75,000

### Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Hospital's Health Education Messages	0

Statement Four: Costs of Charity and Subsidized Community Benefits					
Estimated Estimated Unreimbursed Outgoing Costs by Revenue Expenses Hospital					
Charity	\$38,385,535	\$47,222,154	(\$8,836,619)		
<b>Community Benefits</b>	\$0	\$836,312	(\$836,312)		

For further information on this report, please contact:

**Hospital Representative** T. J. Warren

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE	
1. # of FTE's	Number of Full Time Equivalents	639	656	
2. % of Salary	Salary Expenses divided by Total Expenses	32.6%	38.3%	
3. Average Daily Census	Patient Days divided by annual days (365 days)	101.0	58.6	
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	4.8	4.3	
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$30,336	\$4,999	
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$20,294	\$13,629	
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	38.1%	53.7%	
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,444	\$993	

9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	47.3%	43.0%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	7.7%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$259,694)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	8.9	6.3

### Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

## Hospital: St Joseph Hospital

Year: 2004 City: Fort Wayne Peer Group: Medium

1. Gross Patient Service Revenue			
Inpatient Patient Service Revenue	\$126,870,118		
Outpatient Patient Service Revenue	\$72,719,989		
Total Gross Patient Service Revenue	\$199,590,107		
2. Deductions from	Revenue		
Contractual Allowances	\$103,264,712		
Other Deductions	\$7,334,798		
Total Deductions	\$110,599,510		
3. Total Operating	Revenue		
Net Patient Service Revenue	\$88,990,597		
Other Operating Revenue	\$1,457,879		
Total Operating Revenue	\$90,448,476		
]			

4. Operating Expenses			
Salaries and Wages	\$31,990,794		
Employee Benefits and Taxes	\$6,219,398		
Depreciation and Amortization	\$4,114,344		
Interest Expenses	\$4,565,784		
Bad Debt	\$7,416,946		
Other Expenses	\$36,611,277		
Total Operating Expenses	\$90,918,543		
5. Net Revenue and Ex	penses		
Net Operating Revenue over Expenses	(\$470,067)		
Net Non-operating Gains over Losses	\$0		
Total Net Gain over Loss	(\$470,067)		
	ı		

6. Assets and Liabilities		
Total Assets	\$100,256,456	
Total Liabilities	\$100,256,456	

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$93,262,082	\$60,848,864	\$32,413,218	
Medicaid	\$11,187,399	\$7,524,330	\$3,663,069	
Other State	\$0	\$0	\$0	
Local Government	\$0	\$0	\$0	
Commercial Insurance	\$95,140,626	\$34,891,518	\$60,249,108	
   Total	\$199,590,107	\$103,264,712	\$96,325,395	

Statement Three: Unique Specialized Hospital Funds				
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment	
Donations	\$14,043	\$108,003	(\$93,960)	
Educational	\$102,316	\$275,381	(\$173,065)	

\$0	\$0	\$0
\$75,000	\$75,000	\$0
		\$0 \$0 \$75,000 \$75,000

#### Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital 1,500

Number of Hospital Patients Educated In This Hospital 10,000

Number of Citizens Exposed to Hospital's Health Education Messages 20,000

Statement Four: Costs of Charity and Subsidized Community Benefits						
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital			
Charity	\$0	\$3,030,212	(\$3,030,212)			
<b>Community Benefits</b>	\$0	\$0	\$0			

For further information on this report, please contact:

**Hospital Representative** Mike Rotkowski

**Telephone Number** 260/425-3000

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	715	656
2. % of Salary	Salary Expenses divided by Total Expenses	35.2%	38.3%
3. Average Daily Census	Patient Days divided by annual days (365 days)	88.5	58.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	5.7	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$3,249	\$4,999
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$22,384	\$13,629
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	36.4%	53.7%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$569	\$993
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	46.7%	43.0%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	8.2%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$3,030,212)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	-0.5	6.3

### Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

## **Hospital: Reid Hospital and Health Care Services**

Year: 2004 City: Richmond Peer Group: Medium

1. Gross Patient Service Revenue					
Inpatient Patient Service Revenue	\$165,807,368				
Outpatient Patient Service Revenue	\$124,090,217				
Total Gross Patient Service Revenue	\$289,897,585				
2. Deductions from Re	evenue				
Contractual Allowances	\$113,589,458				
Other Deductions	\$2,833,935				
Total Deductions	\$116,423,393				
3. Total Operating Revenue					
Net Patient Service Revenue	\$173,474,192				
Other Operating Revenue	\$4,372,540				

4. Operating Expenses				
\$56,728,674				
\$16,322,473				
\$10,145,198				
\$447,009				
\$14,293,997				
\$57,977,665				
\$155,915,016				
penses				
\$21,931,716				
\$9,505,699				
\$31,437,699				

Total Operating Revenue	\$177,846,732
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6. Assets and Liabilities			
Total Assets	\$397,698,099		
Total Liabilities	\$397,698,099		

Statement Two: Contractual Allowances						
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue			
Medicare	\$154,052,845	\$90,923m392	\$63,129,453			
Medicaid	\$25,563,102	\$19,905,842	\$5,657,260			
Other State	\$0	\$0	\$0			
Local Government	\$0	\$0	\$0			
Commercial Insurance	\$110,281,638	\$2,760,224	\$107,521,414			
Total	\$289,897,585	\$113,589,458	\$176,308,127			

Statement Three: Unique Specialized Hospital Funds					
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment		
Donations	\$301,090	\$301,090	\$0		

Educational	\$15,538	\$469,469	(\$453,931)
Research	\$0	\$0	\$0
Bioterrorism Grant	\$112,000	\$112,000	\$0

Number of individuals estimated by this hospital that are involve	ed in education
Number of Medical Professionals Trained In This Hospital	17
Number of Hospital Patients Educated In This Hospital	1,860
Number of Citizens Exposed to Health Education Message	15,101

#### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Wayne	Community	Fayette, Henry, Randolph, Union, and Wayne Counties
Location		Served	

#### **Hospital Mission Statement**

"In body, mind, spirit, hospital and its people work with others to enhance wholeness for all those we serve".

	Unique Services	Type of Initiatives	Document Available
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Medical Research	NO	Disease Detection	YES	Community Plan	YES
Professional Education	YES	Practitioner Education	NO	Annual Statement	YES
Community Education	YES	Clinic Support	YES	Needs Assessment	2002

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	6,431	3,370	2,359
Charity Care Allocation	(\$2,743,797)	(\$2,148,192)	(\$1,246,648)

#### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
Community Education	(\$67,142)
Social Responsibility Mammograms	(\$42,675)
Community Office Space Classroom	(\$142,394)

Health Ministries	(\$40,815)
Other Programs	(\$305,365)

#### Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients	(\$10,051,218)
unable to pay, to patients covered under government funded programs, and for medical education, training.	
2. Community Health Education	(\$305,365)
3. Community Programs and Services	(\$5,313,495)
4. Other Unreimbursed Costs	\$0
5. Total Costs of Providing Community Benefits	(\$15,970,078)

#### **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
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None	\$0

#### For further information on these initiatives, contact:

Hospital Representative: Marvin Esham

Telephone number: 765/983-3077

Web Address Information: www.reidhosp.com

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	1,298	656
2. % of Salary	Salary Expenses divided by Total Expenses	36.4%	38.3%
3. Average Daily Census	Patient Days divided by annual days (365 days)	159.2	58.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	4.8	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$3,005	\$4,999

6. Gross Price per Discharge	Gross Inpatient Revenue	\$13,697	\$13,629
	divided by the Total		
	Discharges		
7. Outpatient Revenue	Outpatient Revenue divided	42.8%	53.7%
Percentage	by the Gross Total Revenue		
8. Gross Price per Visit	Gross Outpatient Revenue	\$872	\$993
	divided by the Total		
	Outpatient Visits		
9. % of Medicare	Medicare Revenue divided by	53.1%	43.0%
	the Gross Patient Revenue		
10. % of Bad Debt	Bad Debt Expense divided by	9.2%	6.2%
	the Gross Operating Expenses		
11. Charity Allocation		(\$1,246,648)	(\$1,233,371)
12. Net Margin	Excess of Revenue over	12.3	6.3
	Expenses divided by the Total		
	Operating Revenue		

#### Notes:

- 1. NR = Not Reported
- 2. See Statewide Results for definitions of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

### **Hospital: Dunn Memorial Hospital**

Year: 2003 City: Bedford Peer Group: Small

1. Gross Patient Service Revenue		
Inpatient Patient Service		
Revenue	\$18,726,874	
Outpatient Patient Service	\$40,424,810	
Revenue	Ψ+0,+2+,010	
Total Gross Patient Service	\$59,151,684	
Revenue	ψ37,131,004	
2. Deductions from	Revenue	
Contractual Allowances	\$26,517,872	
	Φοο4.552	
Other Deductions	\$804,552	
Total Deductions	\$27,332,424	
2 Total Onevating	Downwa	
3. Total Operating	Revenue	
Net Patient Service Revenue	\$31,819,260	
Other Operating Revenue	\$1,012,136	
Total Operating Revenue	\$32,841,396	

4. Operating Expenses				
Salaries and Wages	\$12,642,452			
Employee Benefits and Taxes	\$2,537,606			
Depreciation and Amortization	\$2,577,329			
Interest Expenses	\$292,708			
Bad Debt	\$1,461,036			
Other Expenses	\$12,638,297			
Total Operating Expenses	\$32,149,430			
5. Net Revenue and Expenses				
Net Operating Revenue over Expenses	\$691,965			
Net Non-operating Gains over Losses	\$521,368			
Total Net Gain over Loss	\$1,213,333			

6. Assets and Liabilities		
Total Assets	\$34,527,972	
Total Liabilities	\$6,883,118	

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$23,480,558	\$13,356,873	\$10,123,685
Medicaid	\$5,669,541	\$3,648,039	\$2,021,502
Other State	\$0	\$0	\$0
Local Government	\$0	\$0	\$0
Commercial Insurance	\$30,001,585	\$9,512,960	\$20,488,625
Total	\$59,151,684	\$26,517,872	\$32,633,812

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$8,775	\$0	\$8,775
Educational	\$6,600	\$2,500	\$4,100

$\Phi O$
\$0

#### Number of Individuals estimated by this hospital that are involved in education:

150

14,000

Number of Hospital Patients Educated In This Hospital 800

Number of Medical Professionals Trained In This Hospital

Number of Citizens Exposed to Hospital's Health Education Messages

Statement Four: Costs of Charity and Subsidized Community Benefits			
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital
Charity	\$0	\$417,018	(\$417,018)
<b>Community Benefits</b>	\$1,949,650	\$1,775,000	\$174,650)

For further information on this report, please contact:

**Hospital Representative** Violet Thompson

**Telephone Number** 812/276-1209

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	435	225
2. % of Salary	Salary Expenses divided by Total Expenses	39.3%	40.5%
3. Average Daily Census	Patient Days divided by annual days (365 days)	26.8	15.8
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	3.9	4.2
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$1,377	\$3,664
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$7,399	\$9,112
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	68.3%	67.6%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$628	\$839
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	39.7%	43.9%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	4.5%	8.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$417,018)	(\$270,794)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	2.1	3.1

#### Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

## **Hospital: St Vincent Clay Hospital**

Year: 2004 City: Williamsport Peer Group: Small

1. Gross Patient Service Revenue				
Inpatient Patient Service Revenue	\$6,532,304			
Outpatient Patient Service Revenue	\$18,719,060			
Total Gross Patient Service Revenue	\$25,251,364			
2. Deductions from Revenue				
Contractual Allowances	\$9,254,929			
Other Deductions	\$223,273			
Total Deductions	\$9,478,202			
3. Total Operating Revenue				
Net Patient Service Revenue	\$15,773,162			
Other Operating Revenue	\$157,193			

4. Operating Expenses		
Salaries and Wages	\$4,895,417	
Employee Benefits and Taxes	\$1,367,543	
Depreciation and Amortization	\$880,342	
Interest Expenses	\$315,550	
Bad Debt	\$1,401,657	
Other Expenses	\$5,819,409	
Total Operating Expenses	\$14,679,918	
5. Net Revenue and Expe	nses	
Net Operating Revenue over Expenses	\$1,250,437	
Net Non-operating Gains over Losses	\$36,796	
Total Net Gain over Loss	\$1,287,233	

Total Operating Revenue	\$15,930,355
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6. Assets and Liabilities		
Total Assets	\$16,139,000	
Total Liabilities	\$16,139,000	

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$12,039,000	\$4,856,000	\$7,183,000	
Medicaid	\$2,551,000	\$2,045,000	\$506,000	
Other State	\$0	\$0	\$0	
Local Government	\$0	\$0	\$0	
Commercial Insurance	\$10,661,000	\$2,578,000	\$8,063,000	
Total	\$25,251,000	\$9,479,000	\$15,772,000	

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$0	\$18,863	(\$18,863)

Educational	\$0	\$93,745	(\$93,745)
Research	\$0	\$0	\$0
Bioterrorism Grant	\$40,000	\$40,000	\$0
	. ,	·	·

Number of individuals estimated by this hospital that are involved in education		
Number of Medical Professionals Trained In This Hospital	85	
Number of Hospital Patients Educated In This Hospital	2,896	
Number of Citizens Exposed to Health Education Message	1,858	

#### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Clay	Community	Clay County
Location		Served	

#### **Hospital Mission Statement**

"To improve the health status of the individuals and the communities we serve, with a special concern for the sick and poor".

Unique Services Type of Initiatives Document Available
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Medical Research	NO	Disease Detection	NO	Community Plan	YES
Professional Education	NO	Dragtitionar Education	NO	Annual Statement	VEC
Professional Education	NO	Fractitioner Education	NO	Annual Statement	1 ES
Community Education	NO	Clinic Support	YES	Needs Assessment	2001

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	1,402	20,731	54,955
Charity Care Allocation	(\$878,053)	(\$222,692)	(\$1,015,345)

#### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
All other initiatives	(\$48,100)

Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients unable to pay, to patients covered under government	(\$958,397)
funded programs, and for medical education, training.	
2. Community Health Education	(\$6,305)
3. Community Programs and Services	(\$48,100)
4. Other Unreimbursed Costs	\$0
5. Total Costs of Providing Community Benefits	(\$1,012,802

#### **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
None	\$0

#### For further information on these initiatives, contact:

Hospital Representative: Kelly Peisker

Telephone number: 317/338-7371

Web Address Information: www.stvincent.org

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	160	225
2. % of Salary	Salary Expenses divided by Total Expenses	33.3%	40.5%
3. Average Daily Census	Patient Days divided by annual days (365 days)	12.0	15.8
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	4.2	4.2
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$5,394	\$3,664
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$6,209	\$9,112
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	74.1%	67.6%

8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$814	\$839
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	47.7%	43.9%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	9.5%	8.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$117,407)	(\$270,794)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	7.8	3.1

#### Notes:

- 1. NR = Not Reported
- 2. See Statewide Results for definitions of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

## **Hospital: Bloomington Hospital**

Year: 2004 City: Bloomington Peer Group: Large

1. Gross Patient Service Revenue				
Inpatient Patient Service Revenue	\$216,209,635			
Outpatient Patient Service Revenue	\$169,217,061			
Total Gross Patient Service Revenue	\$385,426,696			
2. Deductions from Ro	evenue			
Contractual Allowances	\$149,517,830			
Other Deductions	\$4,825,385			
Total Deductions	\$154,343,215			
3. Total Operating Revenue				
Net Patient Service Revenue	\$231,083,481			
Other Operating Revenue	\$8,189,058			

4. Operating Expens	ses
Salaries and Wages	\$94,263,632
Employee Benefits and Taxes	\$23,861,049
Depreciation and Amortization	\$12,932,220
Interest Expenses	\$3,828,832
Bad Debt	\$13,951,911
Other Expenses	\$75,832,813
Total Operating Expenses	\$224,670,457
5. Net Revenue and Exp	oenses
Net Operating Revenue over Expenses	\$14,602,082
Net Non-operating Gains over Losses	\$7,329,677
Total Net Gain over Loss	\$21,931,759

Total Operating Revenue	\$239,272,539
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6. Assets and Liabilities		
Total Assets	\$268,091,457	
Total Liabilities	\$102,496,701	

Statement Two: Contractual Allowances					
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue		
Medicare	\$161,421,140	\$90,591,240	\$70,829,900		
Medicaid	\$39,347,253	\$28,032,446	\$11,314,807		
Other State	\$0	\$0	\$0		
Local Government	\$0	\$0	\$0		
Commercial Insurance	\$184,658,303	\$35,719,529	\$148,938,774		
Total	\$385,426,696	\$154,343,215	\$231,083,481		

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$764,835	\$3,000	\$761,835

Educational	\$164,917	\$1,720,874	(\$1,555,956)
Research	\$0	\$0	\$0
Bioterrorism Grant	\$169,000	\$169,000	\$0

Number of individuals estimated by this hospital that are involved	in education
Number of Medical Professionals Trained In This Hospital	13,405
Number of Hospital Patients Educated In This Hospital	61,149
Number of Citizens Exposed to Health Education Message	898,082

#### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Monroe	Community	Brown, Clay, Daviess, Greene, Lawrence, Martin,
Location		Served	Monroe, and Owen Counties

#### **Hospital Mission Statement**

"Bloomington Hospital and Health Systems exits to provide comprehensive, high quality, cost effective and caring services to the people of South Central Indiana".

Unique Services	Type of Initiatives	Document Available
		1

Medical Research	NO	Disease Detection	YES	Community Plan	YES
Professional Education	YES	Practitioner Education	YES	Annual Statement	YES
Community Education	YES	Clinic Support	YES	Needs Assessment	1997

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	NR	NR	NR
Charity Care Allocation	(\$2,749,755)	(\$2,758,637)	(\$2,638,110)

#### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
Counseling and Support Groups	(\$4,880)
Community Health Education	(\$1,165,621)
Cash and in kind contributions	(\$244,598)

Health Professional Education	(\$2,663,195)
Subtotal	(\$4,078,294)

#### Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients unable to pay, to patients covered under government	(\$23,340,379)
funded programs, and for medical education, training.  2. Community Health Education	(\$272,672)
2. Community Health Education 3. Community Programs and Services	(\$373,673)
4. Other Unreimbursed Costs	(\$3,789,391)
5. Total Costs of Providing Community Benefits	(\$29,792,126)

#### **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
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None	\$0

#### For further information on these initiatives, contact:

Hospital Representative: Renee DeWitte

Telephone number: 812/353-9371

Web Address Information: www.bhhs.org

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE	
1. # of FTE's	Number of Full Time Equivalents	1,883	2,262	
2. % of Salary	Salary Expenses divided by Total Expenses	42.0%	36.7%	
3. Average Daily Census	Patient Days divided by annual days (365 days)	183.8	251.6	
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	4.3	5.1	
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$2,474	\$3,873	

6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$13,770	\$19,185
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	43.9%	41.1%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,678	\$1,295
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	41.9%	40.6%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	6.2%	4.3%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$2,638,110)	(\$5,489,682)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	6.1	5.9

#### Notes:

- NR = Not Reported
   See Statewide Results for definitions of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

### **Hospital: Scott County Memorial Hospital**

Year: 2004 City: Scottsburg Peer Group: Small

1. Gross Patient Service Revenue			
\$13,289,099			
\$29,878,238			
\$43,167,337			
Revenue			
\$19,226,097			
\$168,546			
\$19,394,643			
Revenue			
\$23,772,694			
\$550,079			
\$24,322,773			

4. Operating Expenses		
Salaries and Wages	\$7,095,676	
Employee Benefits and Taxes	\$1,334,521	
Depreciation and Amortization	\$1,079,713	
Interest Expenses	\$0	
Bad Debt	\$3,586,213	
Other Expenses	\$7,383,736	
Total Operating Expenses	\$20,479,859	
5. Net Revenue and Expenses		
Net Operating Revenue over Expenses	\$3,842,914	
Net Non-operating Gains over Losses	\$28,064	
Total Net Gain over Loss	\$3,870,978	

6. Assets and Liabilities		
Total Assets	\$23,952,319	
Total Liabilities	\$1,313,166	

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$16,311,335	\$10,248,369	\$6,062,966
Medicaid	\$6,317,238	\$3,222,302	\$3,094,936
Other State	\$0	\$0	\$0
Local Government	\$0	\$0	\$0
Commercial Insurance	\$20,538,764	\$5,755,426	\$14,783,338
Total	\$43,167,337	\$19,226,097	\$23,941,240

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$28,064	\$28,064	\$0
Educational	\$0	\$0	\$0

$\Phi O$
\$0

#### Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Hospital's Health Education Messages	0

Statement Four: Costs of Charity and Subsidized Community Benefits			
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital
Charity	\$6,009,773	\$9,191,450	(\$3,181,677)
<b>Community Benefits</b>	\$0	\$0	\$0

For further information on this report, please contact:

**Hospital Representative** Kelly Ledbetter

**Telephone Number** 812/752-8500

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	164	225
2. % of Salary	Salary Expenses divided by Total Expenses	34.6%	40.5%
3. Average Daily Census	Patient Days divided by annual days (365 days)	15.1	15.8
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	3.5	4.2
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$1,471	\$3,664
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$8,421	\$9,112
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	69.2%	67.6%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$942	\$839
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	37.8%	43.9%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	17.5%	8.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$42,107)	(\$270,794)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	15.8	3.1

#### Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

## **Hospital: Tipton Hospital**

Year: 2004 City: Tipton Peer Group: Small

1. Gross Patient Service Revenue				
\$18,390,083				
\$32,772,216				
\$51,162,299				
2. Deductions from Revenue				
\$19,259,028				
\$0				
\$19,259,028				
3. Total Operating Revenue				
\$31,903,271				
\$1,626,682				
\$33,529,953				

4. Operating Expenses			
Salaries and Wages	\$12,796,229		
Employee Benefits and Taxes	\$3,465,804		
Depreciation and Amortization	\$1,733,522		
Interest Expenses	\$372,636		
Bad Debt	\$1,949,864		
Other Expenses	\$12,134,884		
Total Operating Expenses	\$32,452,939		
5. Net Revenue and Exp	penses		
Net Operating Revenue over Expenses	\$1,077,014		
Net Non-operating Gains over Losses	\$563,486		
Total Net Gain over Loss	\$1,642,500		

6. Assets and Liabilities		
Total Assets	\$31,638,312	
Total Liabilities	\$10,457,226	

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$22,401,697	\$12,053,519	\$10,348,178	
Medicaid	\$5,412,756	\$1,962,204	\$3,450,552	
Other State	\$0	\$0	\$0	
Local Government	\$0	\$0	\$0	
Commercial Insurance	\$23,347,846	\$5,243,305	\$18,104,541	
Total	\$51,162,299	\$19,259,028	\$31,903,271	

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$73,229	\$73,229	\$0
Educational	\$7,000	\$328,655	(\$321,655)

Research	\$0	\$0	\$0
Bioterrorism Grant	\$40,000	\$40,000	\$0
Dioterration Grant	φ 10 <b>,</b> 000	\$ 10 <b>,</b> 000	Ψ0

#### Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	500
Number of Hospital Patients Educated In This Hospital	28,767
Number of Citizens Exposed to Hospital's Health Education Messages	9.785

Statement Four: Costs of Charity and Subsidized Community Benefits			
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital
Charity	\$11,348,131	\$12,306,587	(\$958,456)
<b>Community Benefits</b>	\$0	\$0	\$0

For further information on this report, please contact:

**Hospital Representative** Mary L Shafford

**Telephone Number** 765/675-8500

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	351	225
2. % of Salary	Salary Expenses divided by Total Expenses	39.4%	40.5%
3. Average Daily Census	Patient Days divided by annual days (365 days)	18.7	15.8
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	4.6	4.2
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$9,126	\$3,664
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$12,409	\$9,112
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	64.1%	67.6%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$678	\$839
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	43.8%	43.9%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	6.0%	8.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$606,074)	(\$270,794)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	3.2	3.1

#### Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

## **Hospital: St Vincent Randolph Hospital**

Year: 2004 City: Winchester Peer Group: Small

1. Gross Patient Service Revenue				
Inpatient Patient Service Revenue	\$7,055,733			
Outpatient Patient Service Revenue	\$29,027,872			
Total Gross Patient Service Revenue	\$36,083,605			
2. Deductions from Rev	venue			
Contractual Allowances	\$9,142,827			
Other Deductions	\$5,326,113			
Total Deductions	\$14,468,940			
3. Total Operating Rev	venue			
Net Patient Service Revenue	\$21,614,665			
Other Operating Revenue	\$709,540			

4. Operating Expens	ses
Salaries and Wages	\$10,291,096
Employee Benefits and Taxes	\$3,220,146
Depreciation and Amortization	\$1,387,148
Interest Expenses	\$648,154
Bad Debt	\$2,015,523
Other Expenses	\$7,159,073
Total Operating Expenses	\$24,721,140
5. Net Revenue and Exp	penses
Net Operating Revenue over Expenses	(\$2,396,935)
Net Non-operating Gains over Losses	\$51,761
Total Net Gain over Loss	(\$2,345,174)
	ı

Total Operating Revenue	\$22,342,205
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	6. Assets and Liabilitie	es
'	Total Assets	\$30,622,468
	Total Liabilities	\$21,775,201

Statement Two: Contractual Allowances					
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue		
Medicare	\$13,966,104	\$5,095,742	\$8,900,362		
Medicaid	\$5,365,653	\$4,047,085	\$1,318,568		
Other State	\$0	\$0	\$0		
Local Government	\$0	\$0	\$0		
Commercial Insurance	\$16,721,847	\$5,326,113	\$11,395,734		
Total	\$36,083,605	\$14,468,940	\$21,614,665		

Statement Three: Unique Specialized Hospital Funds						
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment			
Donations	\$0	\$0	\$0			

\$0 \$0
\$0 \$0
\$40,000 \$0

Number of individuals estimated by this hospital that are involved in	in education
Number of Medical Professionals Trained In This Hospital	C
Number of Hospital Patients Educated In This Hospital	C
Number of Citizens Exposed to Health Education Message	C

# Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Randolph	Community	Randolph County
Location		Served	

#### **Hospital Mission Statement**

"To improve the health status of the individuals and the communities we serve, with a special concern for the sick and poor".

	Unique Services Type of Initiatives Document Availab
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Medical Research	NO	Disease Detection	YES	Community Plan	YES
Professional Education	NO	Practitioner Education	NO	Annual Statement	YES
	110		*****	<b>X</b> 1 A	2001
Community Education	NO	Clinic Support	YES	Needs Assessment	2001

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	232,654	27,585	18,999
Charity Care Allocation	(\$471,863)	(\$854,142)	(\$2,606,849)

#### **Hospital Community Benefit Projects and the Projects' Net Cost**

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
All other initiatives	(\$42,577)

Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients	(\$712,195)
unable to pay, to patients covered under government funded programs, and for medical education, training.	
2. Community Health Education	\$0
3. Community Programs and Services	(\$42,577)
4. Other Unreimbursed Costs	\$0
5. Total Costs of Providing Community Benefits	(\$754,772)

#### **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
None	\$0

For further information on these initiatives, contact:

Hospital Representative: Maggie Charnoski

Telephone number: 317/338-7374

Web Address Information: www.stvincent.org

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	242	225
2. % of Salary	Salary Expenses divided by Total Expenses	41.6%	40.5%
3. Average Daily Census	Patient Days divided by annual days (365 days)	8.3	15.8
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	3.1	4.2
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$1,436	\$3,664
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$7,120	\$9,112
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	80.4%	67.6%

8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,307	\$839
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	38.8%	43.9%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	8.2%	8.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$712,195)	(\$270,794)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	-10.7	3.1

#### Notes:

- 1. NR = Not Reported
- 2. See Statewide Results for definitions of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

## **Hospital: Clarian Health Partners**

Year: 2004 City: Indianapolis Peer Group: Large

1. Gross Patient Service Revenue		
Inpatient Patient Service Revenue	\$1,527,744,000	
Outpatient Patient Service Revenue	\$932,222,000	
Total Gross Patient Service Revenue	\$2,459,966,000	
2. Deductions from 1	Revenue	
Contractual Allowances	\$994,025,000	
Other Deductions	\$87,036,000	
Total Deductions	\$1,081,061,000	
3. Total Operating I	Revenue	
Net Patient Service Revenue	\$1,378,905,000	
Other Operating Revenue	\$98,210,000	

4. Operating Expen	nses
Salaries and Wages	\$515,622,000
Employee Benefits and Taxes	\$117,111,000
Depreciation and Amortization	\$99,531,000
Interest Expenses	\$21,799,000
Bad Debt	\$38,240,000
Other Expenses	\$638,443,000
Total Operating Expenses	\$1,430,746,000
5. Net Revenue and Ex	xpenses
Net Operating Revenue over Expenses	\$46,369,000
Net Non-operating Gains over Losses	\$39,191,000
Total Net Gain over Loss	\$85,560,000

Total Operating Revenue	\$1,477,115,000

6. Assets and Liabilities		
Total Assets	\$2,991,048,000	
Total Liabilities	\$1,487,262,000	

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$744,106,169	\$431,245,472	\$312,860,697
Medicaid	\$457,803,277	\$217,067,100	\$240,736,177
Other State	\$0	\$0	\$0
Local Government	\$0	\$0	\$0
Commercial Insurance	\$1,167,021,951	\$376,318,361	\$790,703,590
Total	\$2,368,931,397	\$1,024,630,933	\$1,344,300,464

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$163,880	\$0	\$163,880

Educational	\$5,096,962	\$51,539,669	(\$44,285,707)
Research	\$304,509	\$284,000	(\$2,795,196
Bioterrorism Grant	\$284,000	\$284,000	\$0

Number of individuals estimated by this hospital that are involved	ved in education
Number of Medical Professionals Trained In This Hospital	2,012
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Health Education Message	1,634,000

#### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Marion	Community	State of Indiana
Location		Served	

#### **Hospital Mission Statement**

"To improve the health of our patients and community through innovation and excellence in care, education, research, and service".

Unique Services	Type of Initiatives	Document Available
		1

Medical Research	YES	Disease Detection	YES	Community Plan	YES
Professional Education	YES	Practitioner Education	YES	Annual Statement	YES
Community Education	YES	Clinic Support	YES	Needs Assessment	2001

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	NR	1,551,261	1,634,000
Charity Care Allocation	(\$54,001,166)	(\$18,255,107)	(\$36,503,575)

#### **Hospital Community Benefit Projects and the Projects' Net Cost**

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
Nutrition and Fitness	(\$107,248)
Injury Prevention	(\$346,611)
Teen Pregnancy Prevention	(\$81,531)

Violence Prevention	(\$58,000)
Tobacco Cessation/Prevention	(\$169,453)
Subtotal	(\$762,843)

#### Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients	(\$180,689,542)
unable to pay, to patients covered under government funded programs, and for medical education, training.	
2. Community Health Education	\$239,601)
3. Community Programs and Services	(\$7,250,579)
4. Other Unreimbursed Costs	(\$1,332,626)
5. Total Costs of Providing Community Benefits	(\$189,512,348)

#### **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
None	\$0

#### For further information on these initiatives, contact:

Hospital Representative: Don Deutsch

Telephone number: 317/962-6110

Web Address Information: www.clarian.org

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	9,825	2,262
2. % of Salary	Salary Expenses divided by Total Expenses	36.0%	36.7%
3. Average Daily Census	Patient Days divided by annual days (365 days)	976.0	251.6

4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	6.8	5.1
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$4,790	\$3,873
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$29,097	\$19,185
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	37.9%	41.1%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,343	\$1,295
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	30.2%	40.6%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	2.7%	4.3%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$36,5032,575)	(\$5,489,682)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	3.1	5.9

#### Notes:

- NR = Not Reported
   See Statewide Results for definitions of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

## **Hospital: St Francis Hospital Mooresville**

Year: 2004 City: Mooresville Peer Group: Medium

1. Gross Patient Service Revenue			
Inpatient Patient Service Revenue	\$37,621,400		
Outpatient Patient Service Revenue	\$34,762,423		
Total Gross Patient Service Revenue	\$72,383,823		
2. Deductions from Re	venue		
Contractual Allowances	\$17,504,372		
Other Deductions	\$14,547,617		
Total Deductions	\$32,051,989		
3. Total Operating Revenue			
Net Patient Service Revenue	\$40,331,834		
Other Operating Revenue	\$912,053		

4. Operating Expense	es ·
Salaries and Wages	\$11,414,157
Employee Benefits and Taxes	\$3,143,044
Depreciation and Amortization	\$2,259,107
Interest Expenses	\$842,920
Bad Debt	\$848,920
Other Expenses	\$13,918,575
Total Operating Expenses	\$32,426,396
5. Net Revenue and Expe	enses
Net Operating Revenue over Expenses	\$8,817,491
Net Non-operating Gains over Losses	(\$4,043,718)
Total Net Gain over Loss	\$4,773,773

Total Operating Revenue	\$41,243,887
	1

6. Assets and Liabilitie	es
Total Assets	NR
Total Liabilities	NR

Statement Two: Contractual Allowances					
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue		
Medicare	\$25,406,722	\$15,758,686	\$9,648,036		
Medicaid	\$4,487,797	\$1,742,146	\$2,745,651		
Other State	\$0	\$0	\$0		
Local Government	\$0	\$0	\$0		
Commercial Insurance	\$42,489,304	\$14,551,157	\$27,938,147		
Total	\$72,383,823	\$32,051,989	\$40,331,834		

Statement Three: Unique Specialized Hospital Funds				
Fund Category			Net Dollar Gain or Loss after Adjustment	
Donations	\$0	\$0	\$0	

Educational	\$0	\$148,718	(\$140,718)
Research	\$0	\$0	\$0
Bioterrorism Grant	\$8,000	\$8,000	\$0

Number of individuals estimated by this hospital that are involved i	n education
Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Health Education Message	0

#### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Morgan	Community	White River, Clark, and Pleasant Townships in Johnson
Location		Served	County

#### **Hospital Mission Statement**

"St Francis Hospital and Health Centers exist to improve the health of our communities in a trustworthy compassionate manner through a continuum of care with special emphasis on the needs of the poor and disenfranchised".

Unique Services		Type of Initiatives		Document Available	
	1.70				
Medical Research	NO	Disease Detection	YES	Community Plan	YES
			110	1.0	
Professional Education	YES	Practitioner Education	NO	Annual Statement	YES
Community Education	YES	Clinic Support	YES	Needs Assessment	1996

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	NR	NR	NR
Charity Care Allocation	(\$65,718,000)	(\$808,004)	(\$626,760)

#### **Hospital Community Benefit Projects and the Projects' Net Cost**

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
All other initiatives	(\$626,901)

**Summary of Unreimbursed Costs of Charity Care, Government** 

#### **Funded Programs, and Community Benefits**

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to	(\$6,563,339)
patients	
unable to pay, to patients covered under government	
funded programs, and for medical education, training.	
2. Community Health Edwartion	(\$140.719)
2. Community Health Education	(\$140,718)
3. Community Programs and Services	(\$626,901)
4. Other Unreimbursed Costs	\$0
5. Total Costs of Providing Community Benefits	(\$7,330,958)

#### **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
None	\$0

For further information on these initiatives, contact:

Hospital Representative: James Ball

Telephone number: 317/831-1160

Web Address Information: www.stfrancishospitals.org

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR			PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	300	656
2. % of Salary	Salary Expenses divided by Total Expenses	35.2%	38.3%
3. Average Daily Census	Average Daily Census Patient Days divided by annual days (365 days)		58.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	2.8	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$2,000	\$4,999
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$13,740	\$13,629
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	48.0%	53.7%

8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$602	\$993
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	35.1%	43.0%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	2.6%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$626,760)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	21.4	6.3

#### Notes:

- 1. NR = Not Reported
- 2. See Statewide Results for definitions of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

## **Hospital: Memorial Hospital of South Bend**

Year: 2004 City: South Bend Peer Group: Large

1. Gross Patient Service Revenue			
Inpatient Patient Service Revenue	\$385,115,481		
Outpatient Patient Service Revenue	\$178,597,273		
Total Gross Patient Service Revenue	\$563,712,754		
2. Deductions from R	evenue		
Contractual Allowances	\$274,346,038		
Other Deductions	\$2,892,872		
Total Deductions	\$277,238,910		
3. Total Operating R	evenue		
Net Patient Service Revenue	\$286,473,844		
Other Operating Revenue	\$9,509,904		
	J		

4. Operating Expenses			
Salaries and Wages	\$101,113,992		
Employee Benefits and Taxes	\$26,896,585		
Depreciation and Amortization	\$15,507,919		
Interest Expenses	\$4,682,634		
Bad Debt \$16,741,			
Other Expenses	\$108,824,900		
Total Operating Expenses	\$273,767,735		
5. Net Revenue and Ex	penses		
Net Operating Revenue over Expenses	\$22,216,013		
Net Non-operating Gains over Losses	\$7,741,886		
Total Net Gain over Loss	\$29,957,899		

Total Operating Revenue	\$295,983,748
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6. Assets and Liabilities		
Total Assets	\$473,563,291	
Total Liabilities	\$473,563,291	

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$226,181,829	\$152,534,152	\$73,647,677
Medicaid	\$68,764,045	\$47,139,072	\$21,624,973
Other State	\$5,377,697	\$3,573,719	\$1,803,978
Local Government	\$4,013,914	\$2,331,682	\$1,682,232
Commercial Insurance	\$259,375,269	\$66,008,055	\$193,367,214
Total	\$563,712,754	\$271,586,680	\$292,126,074

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$0	\$260,525	(\$260,525)

Educational	\$455,916	\$5,263,676	(\$4,807,760)
Research	\$1,396,942	\$1,585,431	(\$188,489)
Bioterrorism Grant	\$112,000	\$112,000	\$0

Number of individuals estimated by this hospital that are involved in	education
Number of Medical Professionals Trained In This Hospital	114
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Health Education Message	0

#### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	St Joseph	Community	St Joseph County
Location		Served	

#### **Hospital Mission Statement**

"Memorial Hospital is committed to improving the quality of life for the people of our community".

Unique Services	Type of Initiatives	Document Available

Medical Research	YES	Disease Detection	YES	Community Plan	YES
Professional Education	YES	Practitioner Education	YES	Annual Statement	YES
	TIES		TIPA	<b>.</b>	2005
Community Education	YES	Clinic Support	YES	Needs Assessment	2005

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	2,181	2,799	2,611
Charity Care Allocation	(\$1,477,122)	(\$1,939,266)	(\$1,679,917)

#### **Hospital Community Benefit Projects and the Projects' Net Cost**

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
African American Women Breast Campaign	(\$266,483)
Congregation Nursing Health Education Counseling	(\$292,596)
School Health Clinic Abstinence Programming	(\$310,809)

Hispanic Initiative and Outreach	(\$516,965)
Other Community Based Partnerships	(\$2,798,035)
Subtotal	(\$4,184,888)

# **Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits**

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients	(\$37,954,430)
unable to pay, to patients covered under government	
funded programs, and for medical education, training.	
2. Community Health Education	\$0
3. Community Programs and Services	(\$1,620,751)
4. Other Unreimbursed Costs	(\$329,238)
5. Total Costs of Providing Community Benefits	(\$39,904,419)

#### **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
Memorial Medical Group	(\$658,283)

#### For further information on these initiatives, contact:

Hospital Representative: Margo Demont

Telephone number: 574/657-1356

Web Address Information: www.qualityoflife.org

## ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	2,096	2,262
2. % of Salary	Salary Expenses divided by Total Expenses	36.9%	36.7%
3. Average Daily Census	Patient Days divided by annual days (365 days)	236.0	251.6

4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	4.8	5.1
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$3,462	\$3,873
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$21,631	\$19,185
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	31.7%	41.1%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,212	\$1,295
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	40.1%	40.6%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	6.1%	4.3%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$1,679,917)	(\$5,489,682)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	7.5	5.9

#### Notes:

- NR = Not Reported
   See Statewide Results for definitions of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

### **Hospital: Riverview Hospital**

Year: 2004 City: Noblesville Peer Group: Medium

1. Gross Patient Service Revenue		
Inpatient Patient Service Revenue	\$100,034,625	
Outpatient Patient Service Revenue	\$109,878,746	
Total Gross Patient Service Revenue	\$209,913,371	
2. Deductions from	Revenue	
Contractual Allowances	\$89,229,292	
Other Deductions	\$1,328,810	
Total Deductions	\$90,558,102	
3. Total Operating	Revenue	
Net Patient Service Revenue	\$119,355,269	
Other Operating Revenue	\$3,366,409	
Total Operating Revenue	\$122,721,679	

4. Operating Expenses		
\$42,163,567		
\$6,150,227		
\$7,238,282		
\$2,985,936		
\$11,068,716		
\$47,090,716		
\$116,696,883		
penses		
\$6,024,796		
\$3,309,351		
\$9,334,147		

6. Assets and Liabilities	
Total Assets	\$156,376,794
Total Liabilities	\$59,715,512

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$86,064,482	\$50,720,389	\$35,344,093	
Medicaid	\$12,594,802	\$9,775,906	\$2,818,896	
Other State	\$0	\$0	\$0	
Local Government	\$0	\$0	\$0	
Commercial Insurance	\$111,254,087	\$22,736,479	\$88,517,608	
Total	\$209,913,371	\$88,232,774	\$126,680,597	

Statement Three: Unique Specialized Hospital Funds				
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment	
Donations	\$1,500,000	\$1,500,000	\$0	
Educational	\$0	\$1,450,000	(\$1,450,000)	

\$0	\$0	\$0
\$75,000	\$75,000	\$0
		\$0 \$0 \$75,000 \$75,000

#### Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	200
Number of Hospital Patients Educated In This Hospital	100,000
Number of Citizens Exposed to Hospital's Health Education Messages	210,000

Statement Four: Costs of Charity and Subsidized Community Benefits				
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital	
Charity	\$41,560,277	\$53,280,738	(\$11,720,461)	
<b>Community Benefits</b>	\$0	\$120,000	(\$120,000)	

For further information on this report, please contact:

**Hospital Representative** Paul M. Bowling

**Telephone Number** 317/776-7105

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE	
1. # of FTE's	Number of Full Time Equivalents	806	656	
2. % of Salary	Salary Expenses divided by Total Expenses	36.1%	38.3%	
3. Average Daily Census	Patient Days divided by annual days (365 days)	70.3	58.6	
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	5.0	4.3	
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$3,847	\$4,999	
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$19,357	\$13,629	
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	52.3%	53.7%	
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,151	\$993	
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	41.0%	43.0%	

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	9.5%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$1,328,810)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	4.9	6.3

#### Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

## **Hospital: West Central Community Hospital**

Year: 2004 City: Clinton Peer Group: Small

1. Gross Patient Service Revenue			
Inpatient Patient Service Revenue	\$14,020,167		
Outpatient Patient Service Revenue	\$22,920,324		
Total Gross Patient Service Revenue	\$36,940,491		
2. Deductions from Revenue			
Contractual Allowances	\$18,405,161		
Other Deductions	\$848,046		
Total Deductions	\$19,253,207		
3. Total Operating Revenue			
Net Patient Service Revenue	\$17,687,284		
Other Operating Revenue	\$308,085		

4. Operating Expenses		
Salaries and Wages	\$6,090,593	
Employee Benefits and Taxes	\$683,478	
Depreciation and Amortization	\$336,264	
Interest Expenses	\$0	
Bad Debt	\$1,557,460	
Other Expenses	\$9,121,849	
Total Operating Expenses	\$17,789,644	
5. Net Revenue and Exp	penses	
Net Operating Revenue over Expenses	\$205,725	
Net Non-operating Gains over Losses	\$18,817	
Total Net Gain over Loss	\$224,542	

Total Operating Revenue	\$17,995,369
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6. Assets and Liabilitie	es
Total Assets	NR
Total Liabilities	NR

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$15,200,131	\$10,200,294	\$4,999,837	
Medicaid	\$5,230,607	\$4,733,525	\$497,082	
Other State	\$36,324	\$32,870	\$3,454	
Local Government	\$0	\$0	\$0	
Commercial Insurance	\$16,473,429	\$3,438,472	\$13,034,957	
Total	\$36,940,491	\$18,405,161	\$18,535,330	

Statement Three: Unique Specialized Hospital Funds				
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment	
Donations	\$0	\$1,272	(\$1,272)	

Educational	\$0	\$177,561	(\$177,561)
Research	\$0	\$0	\$0
Bioterrorism Grant	\$40,000	\$40,000	\$0

Number of individuals estimated by this hospital that are involve	ed in education
Number of Medical Professionals Trained In This Hospital	17,377
Number of Hospital Patients Educated In This Hospital	44,493
Number of Citizens Exposed to Health Education Message	1,125

#### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Vermillion	Community	Parke and Vermillion counties
Location		Served	

#### **Hospital Mission Statement**

<sup>&</sup>quot;Provide compassionate convenient, quality cost effective services to meet the identified needs of residents. As a nonprofit organization, services are offered regardless of an individual's ability to pay within the organization's available resources".

Unique Services		Type of Initiatives		<b>Document Available</b>	
Medical Research	NO	Disease Detection	NO	Community Plan	YES
Professional Education	YES	Practitioner Education	NO	Annual Statement	YES
Community Education	YES	Clinic Support	NO	Needs Assessment	2001

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	175	NR	NR
Charity Care Allocation	(\$288,406)	(\$385,730)	(\$405,246)

#### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
No Programs Listed	\$0

**Summary of Unreimbursed Costs of Charity Care, Government** 

### **Funded Programs, and Community Benefits**

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients	(\$3,640,823)
unable to pay, to patients covered under government funded programs, and for medical education, training.	
2. Community Health Education	(\$2,221)
3. Community Programs and Services	\$0
4. Other Unreimbursed Costs	(\$6,527)
5. Total Costs of Providing Community Benefits	(\$3,649,571)

#### **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
None	\$0

For further information on these initiatives, contact:

Hospital Representative: Jane Crane

Telephone number: 812/233-7655

Web Address Information: www.uhhg.org

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	158	225
2. % of Salary	Salary Expenses divided by Total Expenses	34.2%	40.5%
3. Average Daily Census	Patient Days divided by annual days (365 days)	10.1	15.8
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	2.7	4.2
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$2,527	\$3,664
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$10,189	\$9,112
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	62.0%	67.6%

8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,050	\$839
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	41.1%	43.9%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	8.8%	8.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$405,246)	(\$270,794)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	1.1	3.1

#### Notes:

- 1. NR = Not Reported
- 2. See Statewide Results for definitions of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

## **Hospital: Daviess Community Hospital**

Year: 2004 City: Washington Peer Group: Medium

1. Gross Patient Service Revenue				
Inpatient Patient Service Revenue	\$28,664,625			
Outpatient Patient Service Revenue	\$38,747,670			
Total Gross Patient Service Revenue	\$67,412,296			
2. Deductions from	Revenue			
Contractual Allowances	\$22,399,756			
Other Deductions	\$4,510,598			
Total Deductions	\$26,910,354			
3. Total Operating	Revenue			
Net Patient Service Revenue	\$40,501,942			
Other Operating Revenue	\$936,655			
Total Operating Revenue	\$41,438,597			
,	,			

4. Operating Expenses				
Salaries and Wages	\$16,622,707			
Employee Benefits and Taxes	\$1,727,297			
Depreciation and Amortization	\$2,704,297			
Interest Expenses	\$1,132,691			
Bad Debt	\$2,757,528			
Other Expenses	\$16,687,528			
Total Operating Expenses	\$41,632,228			
5. Net Revenue and Expenses				
Net Operating Revenue over Expenses	(\$193,631)			
Net Non-operating Gains over Losses	\$508,056			
Total Net Gain over Loss	\$314,425			

6. Assets and Liabilities		
Total Assets	\$58,319,811	
Total Liabilities	\$26,872,690	

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$32,076,274	\$17,694,308	\$14,381,966	
Medicaid	\$9,298,269	\$5,019,707	\$4,278,562	
Other State	\$0	\$0	\$0	
Local Government	\$360,523	\$90,131	\$270,392	
Commercial Insurance	\$25,677,230	\$4,106,208	\$21,501,942	
  Total	\$67,412,296	\$26,910,354	\$40,501,942	

Statement Three: Unique Specialized Hospital Funds					
Fund Estimated Incoming Estimated Outgoing Net Dollar Gain or					
Category	Revenue from Others	<b>Expenses to Others</b>	Loss after Adjustment		
	<b>***</b>	<b>**</b>	•		
Donations	\$26,140	\$26,140	\$0		
Educational	\$0	\$0	\$0		

Research	\$0	\$0	\$0
Bioterrorism Grant	\$75,000	\$75,000	\$0

### Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Hospital's Health Education Messages	0

Statement Four: Costs of Charity and Subsidized Community Benefits				
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital	
Charity	\$0	\$187,637	(\$187,637)	
<b>Community Benefits</b>	\$0	\$0	\$0	

For further information on this report, please contact:

**Hospital Representative** Chad Higgins

**Telephone Number** 812/254-2760

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	449	656
2. % of Salary	Salary Expenses divided by Total Expenses	39.9%	38.3%
3. Average Daily Census	Patient Days divided by annual days (365 days)	33.3	58.6%
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	4.2	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$9,141	\$4,999
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$9,967	\$13,629
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	57.5%	53.7%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$507	\$993
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	47.6%	43.0%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	6.6%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$187,637)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	-0.5	6.3

### Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

## **Hospital: Decatur County Memorial Hospital**

Year: 2004 City: Greensburg Peer Group: Small

1. Gross Patient Service Revenue				
\$19,368,586				
\$37,616,601				
\$56,984,187				
Revenue				
\$22,879,917				
\$576,619				
\$23,456,536				
3. Total Operating Revenue				
\$33,527,651				
\$531,785				
\$34,059,436				

4. Operating Expenses			
Salaries and Wages	\$14,302,273		
Employee Benefits and Taxes	\$3,854,998		
Depreciation and Amortization	\$1,366,834		
Interest Expenses	\$118,143		
Bad Debt	\$2,733,002		
Other Expenses	\$10,402,198		
Total Operating Expenses	\$32,777,447		
5. Net Revenue and Exp	penses		
Net Operating Revenue over Expenses	\$1,281,989		
Net Non-operating Gains over Losses	\$166,993		
Total Net Gain over Loss	\$1,448,981		

6. Assets and Liabilities		
\$37,805,083		
\$37,805,083		

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$23,118,912	\$14,777,712	\$8,341,200	
Medicaid	\$4,742,391	\$2,468,437	\$2,273,954	
Other State	\$0	\$0	\$0	
Local Government	\$0	\$0	\$0	
Commercial Insurance	\$29,122,884	\$5,633,768	\$23,489,116	
Total	\$56,984,187	\$22,879,917	\$34,104,270	

Statement Three: Unique Specialized Hospital Funds				
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment	
Donations	\$0	\$0	\$0	
Educational	\$0	\$0	\$0	

Research	\$0	\$0	\$0
Bioterrorism Grant	\$40,000	\$40,000	\$0

### Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Hospital's Health Education Messages	0

Statement Four: Costs of Charity and Subsidized Community Benefits			
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital
Charity	\$0	\$220,331	(\$220,331)
<b>Community Benefits</b>	\$0	\$0	\$0

For further information on this report, please contact:

**Hospital Representative** Carol Geise

**Telephone Number** 812/663-4331

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	339	225
2. % of Salary	Salary Expenses divided by Total Expenses	43.6%	40.5%
3. Average Daily Census	Patient Days divided by annual days (365 days)	34.7	15.8
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	6.3	4.2
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$2,033	\$3,664
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$9,617	\$9,112
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	66.0%	67.6%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$625	\$839
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	40.6%	43.9%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	8.3%	8.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$220,331)	(\$270,794)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	3.8	3.1

### Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

## **Hospital: Fayette Memorial Hospital Association**

Year: 2004 City: Connersville Peer Group: Medium

1. Gross Patient Service Revenue		
Inpatient Patient Service Revenue	\$31,589,402	
Outpatient Patient Service Revenue	\$58,486,244	
Total Gross Patient Service Revenue	\$90,075,646	
2. Deductions from Re	venue	
Contractual Allowances	\$40,684,104	
Other Deductions	(\$2,001,753)	
Total Deductions	\$38,682,351	
3. Total Operating Rev	venue	
Net Patient Service Revenue	\$51,393,295	
Other Operating Revenue	\$1,523,705	

4. Operating Expenses		
Salaries and Wages	\$22,443,296	
Employee Benefits and Taxes	\$5,694,077	
Depreciation and Amortization	\$3,877,457	
Interest Expenses	\$1,449,126	
Bad Debt	\$3,632,940	
Other Expenses	\$13,330,733	
Total Operating Expenses	\$50,427,629	
5. Net Revenue and Exp	enses	
Net Operating Revenue over Expenses	\$2,489,371	
Net Non-operating Gains over Losses	\$1,126,707	
Total Net Gain over Loss	\$3,616,078	

Total Operating Revenue	\$52,917,000
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6. Assets and Liabilities		
Total Asse	ets	\$ 661,211,820
Total Liab	ilities	\$ 530,036,952

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$37,204,271	\$26,845,265	\$10,359,006
Medicaid	\$12,513,768	\$10,698,830	\$1,814,938
Other State	\$0	\$0	\$0
Local Government	\$2,002,600	\$594,286	\$1,408,317
Commercial Insurance	\$38,355,007	\$2,590,378	\$35,764,629
Total	\$90,075,646	\$40,728,759	\$49,346,887

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$20,000	\$0	\$20,000

Educational	\$102,324	\$203,818	(\$118,510)
Research	\$0	\$0	\$0
Bioterrorism Grant	\$75,000	\$75,000	\$0

Number of individuals estimated by this hospital that are involved i	n education
Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Health Education Message	0

#### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Fayette	Community	Fayette County
Location		Served	

#### **Hospital Mission Statement**

"Fayette Memorial Hospital is a community-directed nonprofit organization committed to provided primary access to a continuum of quality cost-effective health care services offered by the hospital physicians and other health care providers."

Unique Services		Type of Initiatives		<b>Document Available</b>	
Medical Research	NO	Disease Detection	YES	Community Plan	YES
<b>Professional Education</b>	YES	Practitioner Education	YES	Annual Statement	YES
Community Education	YES	Clinic Support	YES	Needs Assessment	1997

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	91	91	91
Charity Care Allocation	(\$402,734)	(\$333,254)	(\$594,836)

#### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
Fayette Health Fair	(\$12,605)
March of Dimes	(\$1,100)

Race for the Cure	(\$902)
Fayette Jump Start Club	(\$3,000)
Other Initiatives	(\$3,985)
Subtotal	(\$21,592)

#### Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients unable to pay, to patients covered under government	(\$438,861)
funded programs, and for medical education, training.	
2. Community Health Education	(\$8,508)
3. Community Programs and Services	(21,592)
4. Other Unreimbursed Costs	\$0
5. Total Costs of Providing Community Benefits	(\$451,945)

### **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care	
None	\$0	

### For further information on these initiatives, contact:

Hospital Representative: Patsy Moore

Telephone number: 765/827-7952

Web Address Information: www.fayettememorial.org

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	510	656
2. % of Salary	Salary Expenses divided by Total Expenses	44.5%	38.3%
3. Average Daily Census	Patient Days divided by annual days (365 days)	43.0	58.6

4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	6.0	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$3,051	\$4,999
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$12,075	\$13,629
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	64.9%	53.7%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,162	\$993
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	41.3%	43.0%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	7.2%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$594,836)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	4.7	6.3

#### Notes:

- NR = Not Reported
   See Statewide Results for definitions of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

## **Hospital: Schneck Medical Center**

Year: 2004 City: Seymour Peer Group: Medium

1. Gross Patient Service Revenue				
\$37,770,013				
\$84,084,977				
\$121,854,990				
2. Deductions from Revenue				
\$49,948,691				
\$343,076				
\$50,291,767				
3. Total Operating Revenue				
\$71,563,223				
\$675,331				
\$72,238,554				

4. Operating Expenses		
Salaries and Wages	\$24,486,910	
Employee Benefits and Taxes	\$8,164,193	
Depreciation and Amortization	\$3,669,141	
Interest Expenses	\$1,360,038	
Bad Debt	\$5,530,105	
Other Expenses	\$17,580,513	
Total Operating Expenses	\$60,790,900	
5. Net Revenue and Exp	enses	
Net Operating Revenue over Expenses	\$11,447,654	
Net Non-operating Gains over Losses	\$3,167,850	
Total Net Gain over Loss	\$14,615,504	

6. Assets and Liabilities		
Total Assets	\$121,747,137	
Total Liabilities	\$31,054,855	

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$46,147,403	\$30,981,972	\$15,165,431
Medicaid	\$10,877,557	\$5,412,361	\$5,465,196
Other State	\$0	\$0	\$0
Local Government	\$0	\$0	\$0
Commercial Insurance	\$64,830,030	\$13,897,434	\$50,932,596
Total	\$121,854,990	\$50,291,767	\$71,563,223

Statement Three: Unique Specialized Hospital Funds				
Fund Estimated Incoming Estimated Outgoing Net Dollar Gain of				
Category	<b>Revenue from Others</b>	<b>Expenses to Others</b>	Loss after Adjustment	
Donations	\$103,995	\$23,343	\$80,652	
Educational	\$77,599	\$85,257	(\$7,658)	

Research	\$0	\$0	\$0
Bioterrorism Grant	\$75,000	\$75,000	\$0

#### Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital 0

Number of Hospital Patients Educated In This Hospital 3,948

Number of Citizens Exposed to Hospital's Health Education Messages 253,738

Statement Four: Costs of Charity and Subsidized Community Benefits			
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital
Charity	\$18,144,150	\$18,803,404	(\$659,254)
<b>Community Benefits</b>	\$1,254,697	\$2,376,506	(\$1,121,809)

For further information on this report, please contact:

**Hospital Representative** Shawna Shinkle

**Telephone Number** 812/522-2349

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	548	656
2. % of Salary	Salary Expenses divided by Total Expenses	40.3%	38.3%
3. Average Daily Census	Patient Days divided by annual days (365 days)	38.4	58.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	3.8	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$13,389	\$4,999
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$10,145	\$13,629
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	69.0%	53.7%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$751	\$993
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	37.9%	43.0%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	9.1%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$343,076)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	15.8	6.3

### Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

## **Hospital: Greene County General Hospital**

Year: 2004 City: Linton Peer Group: Small

ce Revenue
\$9,193,044
\$22,055,776
\$31,248,820
Revenue
\$11,259,978
\$0
\$11,259,978
Revenue
\$19,988,842
\$501,994
\$20,490,836

4. Operating Expens	ses
Salaries and Wages	\$7,790,602
Employee Benefits and Taxes	\$3,616,894
Depreciation and Amortization	\$696,405
Interest Expenses	\$0
Bad Debt	\$1,832,632
Other Expenses	\$5,652,308
Total Operating Expenses	\$19,588,841
5. Net Revenue and Exp	penses
Net Operating Revenue over Expenses	\$901,995
Net Non-operating Gains over Losses	\$47,095
Total Net Gain over Loss	\$948,090

6. Assets and Liabilities	
Total Assets	\$17,024,423
Total Liabilities	\$2,999,079

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$21,249,198	\$6,181,548	\$15,067,650	
Medicaid	\$2,756,589	\$2,452,620	\$303,969	
Other State	\$0	\$0	\$0	
Local Government	\$937,465	\$26,070	\$911,395	
Commercial Insurance	\$6,305,568	\$2,599,740	\$3,705,828	
Total	\$31,248,820	\$11,259,978	\$19,988,842	

Statement Three: Unique Specialized Hospital Funds				
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment	
Donations	\$0	\$5,000	(\$5,000)	
Educational	\$0	\$10,607	(\$10,607)	

\$0	\$0	\$0
\$40,000	\$40,000	\$0
		\$0 \$0 \$40,000 \$40,000

### Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	47
Number of Hospital Patients Educated In This Hospital	128
Number of Citizens Exposed to Hospital's Health Education Messages	2.715

Statement Four: Costs of Charity and Subsidized Community Benefits				
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital	
Charity	\$0	\$394,446	(\$394,446)	
<b>Community Benefits</b>	\$0	\$0	\$0	

For further information on this report, please contact:

**Hospital Representative** Timothy W. Norris

**Telephone Number** 812/847-2281

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE	
1. # of FTE's	Number of Full Time Equivalents	206	225	
2. % of Salary	Salary Expenses divided by Total Expenses	39.8%	40.5%	
3. Average Daily Census	Patient Days divided by annual days (365 days)	13.7	15.8	
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	2.4	4.2	
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$2,055	\$9,112	
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$4,487	\$9,112	
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	70.6%	67.6%	
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$567	\$839	
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	68.0%	43.9%	

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	9.4%	87.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$394,446)	(\$270,794)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	4.4	3.1

### Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

## **Hospital: Dukes Memorial Hospital**

Year: 2004 City: Peru Peer Group: Small

1. Gross Patient Service Revenue				
Inpatient Patient Service Revenue	\$13,817,833			
Outpatient Patient Service Revenue	\$33,330,114			
Total Gross Patient Service Revenue	\$47,147,947			
2. Deductions from	Revenue			
Contractual Allowances	\$17,276,546			
Other Deductions	\$274,698			
Total Deductions	\$17,551,244			
3. Total Operating	Revenue			
Net Patient Service Revenue	\$29,596,703			
Other Operating Revenue	\$577,657			
Total Operating Revenue	\$30,147,360			

4. Operating Expenses				
Salaries and Wages	\$13,537,825			
Employee Benefits and Taxes	\$3,649,395			
Depreciation and Amortization	\$1,831,535			
Interest Expenses	\$280,103			
Bad Debt	\$1,745,473			
Other Expenses	\$9,772,183			
Total Operating Expenses	\$30,816,514			
5. Net Revenue and Expenses				
Net Operating Revenue over Expenses	(\$669154)			
Net Non-operating Gains over Losses	(\$191,561)			
Total Net Gain over Loss	(\$860,715)			

6. Assets and Liabilities		
Total Assets	\$23,275,431	
Total Liabilities	\$23,275,431	

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$16,550,690	\$8,902,012	\$7,648,679	
Medicaid	\$4,061,534	\$2,409,069	\$1,652,465	
Other State	\$0	\$0	\$0	
Local Government	\$0	\$0	\$0	
Commercial Insurance	\$26,535,723	\$6,240,162	\$20,295,561	
Total	\$47,147,947	\$17,551,243	\$29,596,704	

Statement Three: Unique Specialized Hospital Funds					
Fund Estimated Incoming Category Revenue from Others Expenses to Others Loss after Adjustment					
Donations	\$188,137	\$0	\$188,137		
Educational	\$0	\$0	\$0		

\$0	\$0	\$0
\$40,000	\$40,000	\$0
		\$0 \$0 \$40,000 \$40,000

### Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Hospital's Health Education Messages	0

Statement Four: Costs of Charity and Subsidized Community Benefits				
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital	
Charity	(\$33,991)	\$1,187,973	(\$1,221,964)	
<b>Community Benefits</b>	\$0	\$107,510	(\$107,510)	

For further information on this report, please contact:

**Hospital Representative** Norma Poor

**Telephone Number** 765/472-8000

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	351	225
2. % of Salary	Salary Expenses divided by Total Expenses	41.3%	40.5%
3. Average Daily Census	Patient Days divided by annual days (365 days)	14.9	15.8
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	2.7	4.2
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$2,116	\$3,664
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$7,188	\$9,112
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	73.4%	67.6%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$616	\$839
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	38.0%	43.9%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	7.5%	8.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$127,771)	(\$270,794)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	8.2	3.1

### Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

# Hospital: King's Daughters' Hospital and Health Service

Year: 2004 City: Madison Peer Group: Medium

1. Gross Patient Service Revenue				
Inpatient Patient Service Revenue	\$46,241,916			
Outpatient Patient Service Revenue	\$79,902,764			
Total Gross Patient Service Revenue	\$126,144,680			
2. Deductions from R	Revenue			
Contractual Allowances	\$56,601,956			
Other Deductions	\$1,694,753			
Total Deductions	\$58,296,709			
3. Total Operating Revenue				
Net Patient Service Revenue	\$67,847,971			
Other Operating Revenue	\$481,885			
	I			

4. Operating Expenses				
Salaries and Wages	\$24,062,037			
Employee Benefits and Taxes	\$6,131,921			
Depreciation and Amortization	\$3,189,567			
Interest Expenses	\$434,841			
Bad Debt	\$5,567,026			
Other Expenses	\$17,874,026			
Total Operating Expenses	\$57,259,785			
5. Net Revenue and Exp	penses			
Net Operating Revenue over Expenses	\$11,070,071			
Net Non-operating Gains over Losses	\$1,605,916			
Total Net Gain over Loss	\$12,675,987			

Total Operating Revenue	\$68,329,856
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6. Assets and Liabilities				
Total Assets	\$91,844,634			
Total Liabilities	\$91,844,634			

Statement Two: Contractual Allowances					
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue		
Medicare	\$56,651,873	\$38,224,175	\$18,427,701		
Medicaid	\$12,280,353	\$11,336,989	\$943,455		
Other State	\$0	\$0	\$0		
Local Government	\$0	\$0	\$0		
Commercial Insurance	\$57,212,454	\$7,040,886	\$50,171,568		
Total	\$126,144,680	\$56,601,956	\$69,542,724		

Statement Three: Unique Specialized Hospital Funds				
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment	
Donations	\$0	\$214,301	(\$214,301)	

Educational	\$54,285	\$302,059	(\$247,774)
Research	\$0	\$0	\$0
Bioterrorism Grant	\$75,000	\$75,000	\$0

Number of individuals estimated by this hospital that are involve	ed in education
Number of Medical Professionals Trained In This Hospital	11
17	2,399
Number of Citizens Exposed to Health Education Message	846,971

### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Jefferson	Community	Jefferson County
Location		Served	

### **Hospital Mission Statement**

"Provide excellence in healthcare through the identification and continuous improvement of services that meets needs and expectations of our patients, physicians, payers, employees, and the communities we serve".

Unique Services		Type of Initiatives		<b>Document Available</b>	
Medical Research	NO	Disease Detection	YES	Community Plan	YES
<b>Professional Education</b>	YES	Practitioner Education	NO	Annual Statement	YES
Community Education	YES	Clinic Support	YES	Needs Assessment	1996

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	116	180	985
Charity Care Allocation	(\$702,569)	(\$928,163)	(\$1,694,753)

### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
Community Education and Outreach	(\$151,791)
Community Health Screening	(\$28,715)

(\$214,301)
(\$192)
(\$394,999)

## Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients	(\$12,833,334)
unable to pay, to patients covered under government	
funded programs, and for medical education, training.  2. Community Health Education	(\$151,791)
3. Community Programs and Services	(\$28,715)
4. Other Unreimbursed Costs	\$0
5. Total Costs of Providing Community Benefits	(\$13,013,840)

### **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
None	\$0

## For further information on these initiatives, contact:

Hospital Representative: Nadja Boone

Telephone number: 812/265-0128

Web Address Information:www.kingsdaughtershospital.org

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	874	656
2. % of Salary	Salary Expenses divided by Total Expenses	42.0%	38.3%
3. Average Daily Census	Patient Days divided by annual days (365 days)	41.8	58.6

4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	3.7	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$2,708	\$4,999
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$11,290	\$13,629
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	63.3%	53.7%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$680	\$993
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	44.9%	43.0%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	9.7%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$772,774)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	16.2	6.3

### Notes:

- NR = Not Reported
   See Statewide Results for definitions of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

# **Hospital: Perry County Memorial Hospital**

Year: 2004 City: Tell City Peer Group: Small

\$14,967,303
\$27,380,854
\$42,348,268
Revenue
\$19,337,865
\$270,205
\$19,608,070
Revenue
\$22,740,197
\$389,030
\$23,129,227

4. Operating Expenses			
Salaries and Wages	\$6,688,908		
Employee Benefits and Taxes	\$2,651,129		
Depreciation and Amortization	\$903,550		
Interest Expenses	\$126,028		
Bad Debt	\$1,761,980		
Other Expenses	\$8,132,987		
Total Operating Expenses	\$20,264,582		
5. Net Revenue and Expenses			
Net Operating Revenue over Expenses	\$2,864,645		
Net Non-operating Gains over Losses	\$333,380		
Total Net Gain over Loss	\$3,198,025		

6. Assets and Liabilities		
Total Assets	\$24,706,440	
Total Liabilities	\$4,628,051	

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$20,596,704	\$13,257,562	\$7,339,142
Medicaid	\$5,045,125	\$3,298,798	\$1,746,327
Other State	\$384,059	\$230,415	\$153,611
Local Government	\$268,059	\$147,432	\$120,627
Commercial Insurance	\$16,348,354	\$2,673,864	\$13,380,490
Total	\$42,348,268	\$19,608,071	\$22,740,197

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$91,720	\$0	\$71,720
Educational	\$0	\$0	\$0

\$0	\$0	\$0
\$40,000	\$40,000	\$0
		\$0 \$0 \$40,000 \$40,000

#### Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital 0

Number of Hospital Patients Educated In This Hospital 41,264

Number of Citizens Exposed to Hospital's Health Education Messages 6,565

Statement Four: Costs of Charity and Subsidized Community Benefits			
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital
Charity	\$0	\$78,014	(\$78,014)
<b>Community Benefits</b>	\$0	\$0	\$0

For further information on this report, please contact:

**Hospital Representative** Douglas B. Lewis

**Telephone Number** 812/547-0146

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE	
1. # of FTE's	Number of Full Time Equivalents	216	225	
2. % of Salary	Salary Expenses divided by Total Expenses	33.0%	40.5%	
3. Average Daily Census	Patient Days divided by annual days (365 days)	13.7	15.8	
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	3.9	4.2	
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$1,680	\$3,664	
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$11,585	\$9,112	
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	64.7%	67.6%	
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,314	\$839	
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	48.6%	43.9%	

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	8.7%	8.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$131,333)	(\$270,794)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	12.4	3.1

## Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

# **Hospital: Bloomington Hospital Of Orange County**

Year: 2004 City: Paoli Peer Group: Small

1. Gross Patient Service Revenue				
Inpatient Patient Service Revenue	\$4,741,928			
Outpatient Patient Service Revenue	\$26,561,388			
Total Gross Patient Service Revenue	\$31,283,316			
2. Deductions from Re	evenue			
Contractual Allowances	\$13,751,045			
Other Deductions	\$570,303			
Total Deductions	\$14,321,348			
3. Total Operating Re	evenue			
Net Patient Service Revenue	\$16,961,968			
Other Operating Revenue	\$723,590			

4. Operating Expense	S
Salaries and Wages	\$7,280,022
Employee Benefits and Taxes	\$1,858,467
Depreciation and Amortization	\$510,640
Interest Expenses	\$57,145
Bad Debt	\$2,382,815
Other Expenses	\$4,797,269
Total Operating Expenses	\$16,886,338
5. Net Revenue and Expe	enses
Net Operating Revenue over Expenses	\$799,220
Net Non-operating Gains over Losses	\$110,055
Total Net Gain over Loss	\$909,275

Total Operating Revenue	\$17,685,558
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6. Assets and Liabilities		
Total Assets	\$9,116,158	
Total Liabilities	\$4,498,968	

Statement Two: Contractual Allowances					
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue		
Medicare	\$12,452,186	\$6,596,882	\$5,855,304		
Medicaid	\$6,495,710	\$5,530,08/2	\$965,628		
Other State	\$0	\$0	\$0		
Local Government	\$0	\$0	\$0		
Commercial Insurance	\$12,335,420	\$2,194,384	\$10,141,036		
Total	\$31,283,316	\$14,321,348	\$16,961,968		

Statement Three: Unique Specialized Hospital Funds				
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment	
Donations	\$79,602	\$79,602	\$0	

Educational	\$17,016	\$226,926	(\$209,910)
Research	\$0	\$0	\$0
Bioterrorism Grant	\$40,000	\$40,000	\$0

Number of individuals estimated by this hospital that are involve	d in education
Number of Medical Professionals Trained In This Hospital	309
Number of Hospital Patients Educated In This Hospital	762
Number of Citizens Exposed to Health Education Message	9,000

### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Orange	Community	Orange and Owen Counties
Location		Served	

### **Hospital Mission Statement**

"Will take a leadership role in developing and providing appropriate high quality accessible cost effective customer focused health services to improve the health status of those we serve and become the provider of choice of Orange County".

Unique Services		Type of Initiatives		<b>Document Available</b>	
Medical Research	NO	Disease Detection	YES	Community Plan	YES
D C ' 1E1 '	NIO	D ('(' E1 ('	NIO	A 1 C/4 /	VEC
Professional Education	NO	Practitioner Education	NO	Annual Statement	YES
	TIDG	G1: 1 G	NIO	NY 1 A	2001
Community Education	YES	Clinic Support	NO	Needs Assessment	2001

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	NR	NR	NR
Charity Care Allocation	(\$108,862)	(\$212,989)	(\$180,577)

### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
Community Programs	(\$23,725)
Worksite Programs	(\$5,931)

School Programs	(\$29,656)
Subtotal	(\$59,312)

## Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients unable to pay, to patients covered under government	(\$1,183,949)
funded programs, and for medical education, training.	(4-2-00)
2. Community Health Education	(\$73,894)
3. Community Programs and Services	(\$328,377)
4. Other Unreimbursed Costs	(\$90,440)
5. Total Costs of Providing Community Benefits	(\$1,675,660)

# **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
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None	\$0

#### For further information on these initiatives, contact:

Hospital Representative: Judy Detweiler

Telephone number: 812/723-7445

Web Address Information: www.bhoc.org

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	174	225
2. % of Salary	Salary Expenses divided by Total Expenses	43.1%	40.5%
3. Average Daily Census	Patient Days divided by annual days (365 days)	6.6	15.8
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	3.1	4.2
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$1,756	\$3,664

6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$5,992	\$9,112
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	84.9%	67.6%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$940	\$839
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	39.8%	43.9%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	14.1%	8.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$82,805)	(\$270,794)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	4.5	3.1

## Notes:

- NR = Not Reported
   See Statewide Results for definitions of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

# **Hospital: Memorial Hospital Logansport**

Year: 2004 City: Logansport Peer Group: Medium

1. Gross Patient Service Revenue			
\$34,636,113			
\$57,302,686			
\$91,938,799			
2. Deductions from Revenue			
\$49,084,971			
(\$261,053)			
\$48,823,918			
3. Total Operating Revenue			
\$43,114,881			
\$1,590,851			
\$44,705,732			

4. Operating Expenses		
Salaries and Wages	\$17,968,487	
Employee Benefits and Taxes	\$4,709,045	
Depreciation and Amortization	\$2,845,330	
Interest Expenses	\$312,690	
Bad Debt	\$3,016,534	
Other Expenses	\$13,980,180	
Total Operating Expenses	\$42,832,266	
5. Net Revenue and Exp	penses	
Net Operating Revenue over Expenses	\$1,873,466	
Net Non-operating Gains over Losses	\$230,861	
Total Net Gain over Loss	\$2,104,327	

6. Assets and Liabilities	
Total Assets	\$72,054,436
Total Liabilities	\$72,054,436

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$37,650,646	\$27,544,663	\$10,105,983
Medicaid	\$10,627,298	\$8,869,977	\$1,757,321
Other State	\$0	\$0	\$0
Local Government	\$0	\$0	\$0
Commercial Insurance	\$43,660,855	\$12,670,331	\$30,990,524
Total	\$91,938,799	\$49,084,971	\$42,853,828

Statement Three: Unique Specialized Hospital Funds				
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment	
Donations	\$0	\$147,803	(\$147,803)	
Educational	\$0	\$11,528	(\$11,528)	

$\Phi O$
\$0

### Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	108
Number of Hospital Patients Educated In This Hospital	76,903
Number of Citizens Exposed to Hospital's Health Education Messages	9,649

Statement Four: Costs of Charity and Subsidized Community Benefits				
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital	
Charity	\$14,079,674	\$21,332,865	(\$7,253,191)	
Community Benefits	\$5,236	\$19,476	(\$14,240)	

For further information on this report, please contact:

**Hospital Representative** Sherri Gehlhausen

**Telephone Number** 574/753-7541

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	478	656
2. % of Salary	Salary Expenses divided by Total Expenses	42.0%	38.3%
3. Average Daily Census	Patient Days divided by annual days (365 days)	22.8	58.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	3.1	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$3,167	\$4,999
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$13,060	\$13,629
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	62.3%	53.7%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,173	\$993
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	41.0%	43.0%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	7.0%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients underadopted charity policy	(\$708,841)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	4.2	6.3

## Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

# **Hospital: Community Hospital of Indiana East**

Year: 2004 City: Indianapolis Peer Group: Large

1. Gross Patient Service Revenue				
Inpatient Patient Service Revenue	\$195,301,131			
Outpatient Patient Service Revenue	\$234,114,720			
Total Gross Patient Service Revenue	\$429,415,851			
2. Deductions from Revenue				
Contractual Allowances	\$135,454,841			
Other Deductions	\$74,288,247			
Total Deductions	\$209,743,088			
3. Total Operating Revenue				
Net Patient Service Revenue	\$219,672,763			
Other Operating Revenue	\$40,764,828			
	J			

4. Operating Expenses			
Salaries and Wages	\$85,024,635		
Employee Benefits and Taxes	\$14,896,469		
Depreciation and Amortization	\$13,646,598		
Interest Expenses	\$5,206,414		
Bad Debt	\$19,672,019		
Other Expenses	\$124,440,319		
Total Operating Expenses	\$262,886,454		
5. Net Revenue and Exp	penses		
Net Operating Revenue over Expenses	(\$2,448,863)		
Net Non-operating Gains over Losses	\$2,782,377		
Total Net Gain over Loss	\$333,514		

Total Operating Revenue	\$260,437,591
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6. Assets and Liabilities		
Total Assets	\$299,553,230	
Total Liabilities	\$113,981,575	

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$198,716,995	\$132,614,538	\$66,102,258	
Medicaid	\$40,789,769	\$32,962,995	\$7,826,774	
Other State	\$0	\$0	\$0	
Local Government	\$0	\$0	\$0	
Commercial Insurance	\$189,909,086	\$44,165,555	\$145,743,531	
Total	\$429,415,851	\$209,743,088	\$219,672,763	

Statement Three: Unique Specialized Hospital Funds				
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment	
Donations	\$364,360	\$0	\$364,360	

Educational	\$4,458,656	\$7,489,595	(\$3,030,939)
Research	\$0	\$0	\$0
Bioterrorism Grant	\$112,000	\$112,000	\$0

Number of individuals estimated by this hospital that are involved in education			
Number of Medical Professionals Trained In This Hospital	208		
Number of Hospital Patients Educated In This Hospital	0		
Number of Citizens Exposed to Health Education Message	0		

### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Marion	Community	Marion, Hamilton, Hancock, Johnson, Shelby, and
Location		Served	Morgan Counties

# **Hospital Mission Statement**

"With caring and compassion, we continually strive to improve the health and well being of those individuals in central Indiana who entrust their care to us.".

Unique Services	Type of Initiatives	Document Available

Medical Research	Yes	Disease Detection	Yes	Community Plan	YES
D 6 1 1 1 1 1	<b>T</b> 7	<b>D</b>	<b>X</b> 7	1.0	TARG
Professional Education	Yes	Practitioner Education	Yes	Annual Statement	YES
Community Education	YFS	Clinic Support	YFS	Needs Assessment	2001
Community Education		ennie Support		1 (Ceds 7 (Sessificine	2001

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	12,426	12,717	NR
Charity Care Allocation	(\$1,562,896)	(\$1,960,151)	(\$1,377,694)

### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
School Health Clinics	(\$103,378)
Family Practice and Maternity Care Center	(\$189,886)
Health Promotion Services	(\$137,095)

Other Expenses	(\$24,729,940)	
Subtotal	(\$24,156,299)	

## Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients unable to pay, to patients covered under government	(\$22,493,456)
funded programs, and for medical education, training.  2. Community Health Education	\$0
3. Community Programs and Services	(\$25,160,035)
4. Other Unreimbursed Costs	\$0
5. Total Costs of Providing Community Benefits	(\$47,653,491)

# **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
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None	\$0

#### For further information on these initiatives, contact:

Hospital Representative: Daniel Hodgkins

Telephone number: 317/621-7636

Web Address Information: www.ecommunity.com

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	1,270	2,262
2. % of Salary	Salary Expenses divided by Total Expenses	32.3%	36.7%
3. Average Daily Census	Patient Days divided by annual days (365 days)	166.7	251.5
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	5.4	5.1
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$3,071	\$3,873

6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$17,222	\$19,185
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	54.5%	41.1%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$2,200	\$1,295
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	46.3%	40.6%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	7.5%	4.3%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$1,377,694)	(\$5,489,682)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	0.9%	5.9.

## Notes:

- NR = Not Reported
   See Statewide Results for definitions of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

# **Hospital: Community Hospital of Indiana North (Satellite)**

Year: 2004 City: Indianapolis Peer Group: Large

1. Gross Patient Service Revenue						
Inpatient Patient Service Revenue	\$180,062,154					
Outpatient Patient Service Revenue	\$301,707,791					
Total Gross Patient Service Revenue	\$481,769,945					
2. Deductions from Revenue						
Contractual Allowances	\$100,108,965					
Other Deductions	\$115,244,166					
Total Deductions	\$215,353,131					
3. Total Operating Revenue						
Net Patient Service Revenue	\$266,416,814					
Other Operating Revenue	\$15,859,097					
	,					

4. Operating Expenses				
Salaries and Wages	\$68,730,431			
Employee Benefits and Taxes	\$11,664,276			
Depreciation and Amortization	\$7,913,394			
Interest Expenses	\$1,740,188			
Bad Debt	\$17,688,720			
Other Expenses	\$144,412,023			
Total Operating Expenses	\$252,149,032			
5. Net Revenue and Exp	enses			
Net Operating Revenue over Expenses	\$30,126,879			
Net Non-operating Gains over Losses	\$0			
Total Net Gain over Loss	\$30,126,879			

Total Operating Revenue	\$282,275,911
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6. Assets and Liabilities		
Total Assets	\$210,084,654	
Total Liabilities	\$83,032,663	

Statement Two: Contractual Allowances						
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue			
Medicare	\$121,127,469	\$81,001,147	\$40,126,322			
Medicaid	\$54,497,005	\$39,098,984	\$15,398,021			
Other State	\$0	\$0	\$0			
Local Government	\$0	\$0	\$0			
Commercial Insurance	\$306,145,471	\$95,253,000	\$210,892,471			
Total	\$481,769,945	\$215,353,131	\$266,416,814			

Statement Three: Unique Specialized Hospital Funds						
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment			
Donations	\$0	\$0	\$0			

Educational	\$0	\$0	\$0
Research	\$0	\$0	\$0
Bioterrorism Grant	\$112,000	\$112,000	\$0

Number of individuals estimated by this hospital that are involved in education				
Number of Medical Professionals Trained In This Hospital	NR			
Number of Hospital Patients Educated In This Hospital	NR			
Number of Citizens Exposed to Health Education Message	NR			

# Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Marion	Community	Marion, Hamilton, Hancock, Johnson, Shelby, and
Location		Served	Morgan Counties

### **Hospital Mission Statement**

"With caring and compassion, we continually strive to improve the health and well being of those individuals in central Indiana who entrust their care to us.".

Unique Services	Type of Initiatives	Document Available

Medical Research	Yes	Disease Detection	Yes	Community Plan	YES
D 6 1 1 1 1 1	<b>T</b> 7	<b>D</b>	<b>X</b> 7	1.0	TARG
Professional Education	Yes	Practitioner Education	Yes	Annual Statement	YES
Community Education	YFS	Clinic Support	YFS	Needs Assessment	2001
Community Education		ennie Support		1 (Ceds 7 (Sessificine	2001

### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	12,426	12,717	NR
Charity Care Allocation	(\$1,562,896)	(\$1,980,151)	(\$2,387,153)

### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
School Health Clinics	(\$103,378)
Family Practice and Maternity Care Center	(\$189,886)
Health Promotion Services	(\$137,095)

Other Expenses	\$14,546,276)
Subtotal	(\$14,976,635)

## Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients unable to pay, to patients covered under government funded programs, and for medical education, training.	(\$14,976,635)
2. Community Health Education	\$0
3. Community Programs and Services	(\$14,976,635)
4. Other Unreimbursed Costs	\$0
5. Total Costs of Providing Community Benefits	(\$29,953,270)

# **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
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None	\$0

#### For further information on these initiatives, contact:

Hospital Representative: Daniel Hodgkins

Telephone number: 317/621-7636

Web Address Information: www.ecommunity.com

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	880	2,262
2. % of Salary	Salary Expenses divided by Total Expenses	27.3%	36.7%
3. Average Daily Census	Patient Days divided by annual days (365 days)	202.4	251.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	4.8	5.1
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$2,299	\$3,873

6. Gross Price per Discharge	Gross Inpatient Revenue	\$11,803	\$19,185
o. Gross Trice per Discharge	divided by the Total	\$11,003	Ψ17,103
	Discharges		
7. Outpatient Revenue	Outpatient Revenue divided	62.6%	41.1%
Percentage	by the Gross Total Revenue		
8. Gross Price per Visit	Gross Outpatient Revenue	\$2,671	\$1,295
	divided by the Total		
	Outpatient Visits		
9. % of Medicare	Medicare Revenue divided by	25.1%	40.6%
	the Gross Patient Revenue		
10. % of Bad Debt	Bad Debt Expense divided by	7.0%	4.3%
	the Gross Operating Expenses		
11. Charity Allocation	Unreimbursed costs of	(\$2,387,153)	(\$5,489,682)
	providing services to patients		, , , , ,
	under adopted charity policy		
12. Net Margin	Excess of Revenue over	10.7	5.9
	Expenses divided by the Total		
	Operating Revenue		

# Notes:

- NR = Not Reported
   See Statewide Results for definitions of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

# **Hospital: Bluffton Regional Medical Center**

Year: 2004 City: Bluffton Peer Group: Medium

1. Gross Patient Service Revenue			
Inpatient Patient Service Revenue	\$34,971,907		
Outpatient Patient Service Revenue	\$46,009,845		
Total Gross Patient Service Revenue	\$80,981,752		
2. Deductions from	Revenue		
Contractual Allowances	\$40,621,840		
Other Deductions	\$1,019,449		
Total Deductions	\$41,641,289		
3. Total Operating Revenue			
Net Patient Service Revenue	\$39,340,463		
Other Operating Revenue	\$1,591,916		
Total Operating Revenue	\$40,932,379		

4. Operating Expenses			
Salaries and Wages	\$14,129,774		
Employee Benefits and Taxes	\$3,634,007		
Depreciation and Amortization	\$2,242,341		
Interest Expenses	\$1,463,616		
Bad Debt	\$2,275,411		
Other Expenses	\$17,521,066		
Total Operating Expenses	\$41,266,215		
5. Net Revenue and Expenses			
Net Operating Revenue over Expenses	(\$333,836)		
Net Non-operating Gains over Losses	\$0		
Total Net Gain over Loss	(\$333,836)		

6. Assets and Liabilities		
\$38,015,582		
\$42,674,505		

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$38,138,776	\$25,3023,346	\$12,836,430	
Medicaid	\$7,136,134	\$5,494,886	\$1,641,248	
Other State	\$0	\$0	\$0	
Local Government	\$503,259	\$153,170	\$350,089	
Commercial Insurance	\$35,203,583	\$9,671,438	\$25,532,145	
Total	\$80,981,752	\$40,621,840	\$40,359,912	

Statement Three: Unique Specialized Hospital Funds				
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment	
Donations	\$0	\$31,991	(\$31,991)	
Educational	\$66,754	\$510,820	(\$444,066)	

Research	\$0	\$0	\$0
Bioterrorism Grant	\$40,000	\$40,000	\$0
Stoten strikin Grant	φ 10 <b>,</b> 000	<b>\$10,000</b>	Ψ0

# Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	138
Number of Hospital Patients Educated In This Hospital	3,071
Number of Citizens Exposed to Hospital's Health Education Messages	0

Statement Four: Costs of Charity and Subsidized Community Benefits					
Estimated Estimated Unreimbursed Costs by Revenue Expenses Hospital					
Charity	\$14,829,233	\$22,916,529	(\$8,087,296)		
<b>Community Benefits</b>	\$0	\$420,153	(\$420,153)		

For further information on this report, please contact:

**Hospital Representative** Carol Chappell

**Telephone Number** 260/824-3210

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	112	225
2. % of Salary	Salary Expenses divided by Total Expenses	34.4%	40.5%
3. Average Daily Census	Patient Days divided by annual days (365 days)	5.9	15.8
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	3.7	4.2
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$6,374	\$3,664
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$6,396	\$9,112
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	78.7%	67.6%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,170	\$839
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	57.1%	43.9%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	9.7%	8.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$185,689)	(\$270,794)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	-4.3	3.1

# Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

# Hospital: St Joseph Regional Medical Center - Plymouth

Year: 2004 City: Plymouth Peer Group: Medium

1. Gross Patient Service Revenue						
Inpatient Patient Service Revenue	\$34,525,710					
Outpatient Patient Service Revenue	\$40,360,988					
Total Gross Patient Service Revenue	\$74,886,698					
2. Deductions from Re	evenue					
Contractual Allowances	\$36,597,633					
Other Deductions	\$2,176,038					
Total Deductions	\$38,776,671					
3. Total Operating Revenue						
Net Patient Service Revenue	\$36,113,028					
Other Operating Revenue	\$421,402					

4. Operating Expense	es
Salaries and Wages	\$11,913,582
Employee Benefits and Taxes	\$3,642,845
Depreciation and Amortization	\$2,176,414
Interest Expenses	\$394,314
Bad Debt	\$2,260,240
Other Expenses	\$15,289,293
Total Operating Expenses	\$35,676,688
5. Net Revenue and Expe	enses
Net Operating Revenue over Expenses	\$857,742
Net Non-operating Gains over Losses	\$607,119
Total Net Gain over Loss	\$1,464,861

Total Operating Revenue	\$36,534,430
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6. Assets and Liabilities		
Total Assets	\$37,785,529	
Total Liabilities	\$37,785,529	

Statement Two: Contractual Allowances					
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue		
Medicare	\$46,906,096	\$20,728,568	\$26,177,528		
Medicaid	\$7,356,778	\$5,790,218	\$1,566,560		
Other State	\$0	\$0	\$0		
Local Government	\$0	\$0	\$0		
Commercial Insurance	\$20,623,824	\$10,078,847	\$10,544,977		
Total	\$74,886,698	\$36,597,633	\$38,289,065		

Statement Three: Unique Specialized Hospital Funds					
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment		
Donations	\$0	\$60,193	(\$60,193)		

Educational	\$1,750	\$5,240	(\$3,490)
Research	\$0	\$0	\$0
Bioterrorism Grant	\$75,000	\$75,000	\$0

Number of individuals estimated by this hospital that are involved	l in education
Number of Medical Professionals Trained In This Hospital	14
Number of Hospital Patients Educated In This Hospital	16,730
Number of Citizens Exposed to Health Education Message	70,471

### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Marshall	Community	Marshall County
Location		Served	

## **Hospital Mission Statement**

"We serve together in Trinity Health in the spirit of the Gospel to head, body, mind, and spirit to improve health of our communities and to steward specific objectives set by the hospital".

Unique Services	Type of Initiatives	Document Available

Medical Research	NO	Disease Detection	YES	Community Plan	YES
Professional Education	NO	Practitioner Education	NO	Annual Statement	YES
Community Education	YES	Clinic Support	YES	Needs Assessment	2004

### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	1,004	945	NR
Charity Care Allocation	(\$900,574)	(\$876,750)	(\$1,027,486)

#### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
All other initiatives	(\$337,644)

Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients unable to pay, to patients covered under government	(\$6,466,214)
funded programs, and for medical education, training.	
2. Community Health Education	\$0
3. Community Programs and Services	(\$337,644)
4. Other Unreimbursed Costs	(\$1,909)
5. Total Costs of Providing Community Benefits	(\$6,805,667)

### **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
None	\$0

For further information on these initiatives, contact:

Hospital Representative: Marty Breeden

Telephone number: 219/936-3181

Web Address Information: www.sjmed.com

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	256	656
2. % of Salary	Salary Expenses divided by Total Expenses	33.4%	38.3%
3. Average Daily Census	Patient Days divided by annual days (365 days)	23.0	58.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	3.4	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$3,496	\$4,999
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$13,910	\$13,629
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	53.9%	53.7%

8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$532	\$993
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	62.6%	43.0%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	6.3%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$1,027,486)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	2.3	6.3

### Notes:

- 1. NR = Not Reported
- 2. See Statewide Results for definitions of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

# **Hospital: Jasper County Hospital**

Year: 2004 City: Renesselaer Peer Group: Small

1. Gross Patient Service Revenue				
\$13,825,477				
\$28,466,284				
\$42,291,761				
Revenue				
\$18,586,105				
\$0				
\$18,586,105				
3. Total Operating Revenue				
\$23,705,656				
\$2,405,111				
\$26,110,767				

4. Operating Expenses		
Salaries and Wages	\$12,304,927	
Employee Benefits and Taxes	\$2,935,635	
Depreciation and Amortization	\$615,190	
Interest Expenses	\$46,744	
Bad Debt	\$1,058,298	
Other Expenses	\$8,874,041	
Total Operating Expenses	\$25,835,465	
5. Net Revenue and Exp	penses	
Net Operating Revenue over Expenses	\$275,302	
Net Non-operating Gains over Losses	(\$82,648)	
Total Net Gain over Loss	\$192,654	

6. Assets and Liabilities		
Total Assets	\$15,419,157	
Total Liabilities	\$3,334,553	

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$19,122,621	\$10,257,918	\$8,864,703	
Medicaid	\$4,580,295	\$3,438,535	\$1,141,760	
Other State	\$0	\$0	\$0	
Local Government	\$0	\$0	\$0	
Commercial Insurance	\$18,588,845	\$4,889,652	\$13,699,193	
Total	\$42,291,761	\$18,586,105	\$23,705,656	

Statement Three: Unique Specialized Hospital Funds				
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment	
Donations	\$0	\$0	\$0	
Educational	\$12,500	\$83,883	(\$71,383)	

Research	\$0	\$0	\$0
Bioterrorism Grant	\$40,000	\$40,000	\$0

# Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	429
Number of Hospital Patients Educated In This Hospital	1,213
Number of Citizens Exposed to Hospital's Health Education Messages	83

Statement Four: Costs of Charity and Subsidized Community Benefits				
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital	
Charity	\$6,884,892	\$7,030,279	(\$145,387)	
<b>Community Benefits</b>	\$0	\$0	\$0	

For further information on this report, please contact:

**Hospital Representative** Jeff Webb

**Telephone Number** 219/866-5141

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE	
1. # of FTE's	Number of Full Time Equivalents	310	225	
2. % of Salary	Salary Expenses divided by Total Expenses	47.6%	40.5%	
3. Average Daily Census	Patient Days divided by annual days (365 days)	44.4	15.8	
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	7.5	4.2	
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$2,522	\$3,664	
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$6,398	\$9,112	
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	67.3%	67.6%	
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$742	\$839	
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	45.2%	43.9%	

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	4.1%	8.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$64,202)	(\$270,794)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	1.1	3.1

# Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

# **Hospital: Harrison County Hospital**

Year: 2004 City: Corydon Peer Group: Small

\$19,704,070
\$42,964,368
\$62,668,438
Revenue
\$30,030,486
\$553,847
\$30,584,333
Revenue
\$32,084,105
\$866,053
\$32,950,158

4. Operating Expenses				
Salaries and Wages	\$11,746,863			
Employee Benefits and Taxes	\$2,732,018			
Depreciation and Amortization	\$1,726,319			
Interest Expenses	\$131,392			
Bad Debt	\$3,811,971			
Other Expenses	\$9,369,807			
Total Operating Expenses	\$29,518,370			
5. Net Revenue and Expenses				
Net Operating Revenue over Expenses	\$3,431,788			
Net Non-operating Gains over Losses	\$134,559			
Total Net Gain over Loss	\$3,566,347			
	,			

6. Assets and Liabilities		
Total Assets	\$25,285,027	
Total Liabilities	\$5,984,441	

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$24,387,521	\$17,053,237	\$7,334,284	
Medicaid	\$5,404,533	\$3,696,080	\$2,708,453	
Other State	\$0	\$0	\$0	
Local Government	\$0	\$0	\$0	
Commercial Insurance	\$31,876,384	\$9,281,169	\$22,595,215	
Total	\$68,668,438	\$30,030,486	\$32,637,952	

Statement Three: Unique Specialized Hospital Funds				
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment	
Donations	\$0	\$0	\$0	
Educational	\$14,861	\$182,073	(\$167,212)	

Research	\$0	\$0	\$0
Bioterrorism Grant	\$40,000	\$40,000	\$0

#### Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital

Number of Hospital Patients Educated In This Hospital

26,753

20,000

Number of Citizens Exposed to Hospital's Health Education Messages

Statement Four: Costs of Charity and Subsidized Community Benefits				
Estimated Estimated Unreimbursed Outgoing Costs by Revenue Expenses Hospital				
Charity	\$9,323,266	\$11,547,844	(\$2,224,578)	
<b>Community Benefits</b>	\$0	\$0	\$0	

For further information on this report, please contact:

**Hospital Representative** Keith Lieber

**Telephone Number** 812/738-4251

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE	
1. # of FTE's	Number of Full Time Equivalents	302	225	
2. % of Salary	Salary Expenses divided by Total Expenses	39.8%	40.5%	
3. Average Daily Census	Patient Days divided by annual days (365 days)	17.6	15.8	
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	3.8	4.2	
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$2,336	\$3,664	
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$11,536	\$9,112	
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	68.6%	67.6%	
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$910	\$839	
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	38.9%	43.9%	

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	12.9%	8.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$260,308)	(\$270,794)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	10.4	3.1

# Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

# **Hospital: Deaconess Hospital**

Year: 2004 City: Evansville Peer Group: Large

1. Gross Patient Service Revenue						
Inpatient Patient Service Revenue	\$392,489,907					
Outpatient Patient Service Revenue	\$257,278,209					
Total Gross Patient Service Revenue	\$619,768,016					
2. Deductions from Re	evenue					
Contractual Allowances	\$317,787,302					
Other Deductions	\$11,546,103					
Total Deductions	\$329,333,405					
3. Total Operating Revenue						
Net Patient Service Revenue	\$290,434,610					
Other Operating Revenue	\$12,452,041					
	,					

4. Operating Expenses				
Salaries and Wages	\$107,411,181			
Employee Benefits and Taxes	\$28,683,216			
Depreciation and Amortization	\$16,758,597			
Interest Expenses	\$3,480,598			
Bad Debt	\$27,074,991			
Other Expenses	\$103,116,245			
Total Operating Expenses	\$286,624,828			
5. Net Revenue and Exp	enses			
Net Operating Revenue over Expenses	\$16,261,823			
Net Non-operating Gains over Losses	\$2,919,450			
Total Net Gain over Loss	\$19,181,273			

Total Operating Revenue	\$302,886,651
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6. Assets and Liabilities				
Total Assets	\$460,427,433			
Total Liabilities	\$205,164,344			

Statement Two: Contractual Allowances						
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue			
Medicare	\$308,107,357	\$203,707,434	\$104,399,923			
Medicaid	\$50,820,221	\$36,272,718	\$14,547,503			
Other State	\$6,590,824	\$4,863,718	\$1,727,106			
Local Government	\$0	\$0	\$0			
Commercial Insurance	\$254,249,614	\$72,943,432	\$181,306,182			
Total	\$619,768,016	\$317,787,302	\$301,980,714			

Statement Three: Unique Specialized Hospital Funds					
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustmer		
Donations	\$1,409,310	\$1,103,950	\$305,360		

Educational	\$9,753	\$1,257,734	(\$1,247,981)
Research	\$0	\$0	\$0
Bioterrorism Grant	\$169,000	\$169,000	\$0

ed in education
1,391
0
56,180

### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Vanderburgh	Community	Residents of southwest Indiana, southeastern Illinois, and
Location		Served	western Kentucky

## **Hospital Mission Statement**

"Continue to provide our patients medical care in a responsible cost effective manner. Provide a positive safe environment for our employees. Provide an environment conductive to the practice of medicine for our medical staff".

Unique Services		Type of Initiatives		<b>Document Available</b>	
					,
Medical Research	YES	Disease Detection	YES	Community Plan	YES
<b>Professional Education</b>	YES	Practitioner Education	YES	Annual Statement	YES
Community Education	YES	Clinic Support	YES	Needs Assessment	1996
,					

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	2,733	3,719	6,337
Charity Care Allocation	(\$2,964,073)	(\$2,044,179)	(\$4,297,009)

### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
Various Clinics	\$481,715)
Physician Coverage Rural Areas	(\$648,887)

Family Practice	(\$1,253,894)
Resource Center	(\$232,417)
Other Programs	(\$168,411)
Subtotal	(\$2,785,324)

## Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients	(\$43,688,882)
unable to pay, to patients covered under government funded programs, and for medical education, training.	
2. Community Health Education	(\$467,971)
3. Community Programs and Services	(\$2,785,324)
4. Other Unreimbursed Costs	(\$139,308)
5. Total Costs of Providing Community Benefits	(\$47,081,485)

## **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
None	\$0

# For further information on these initiatives, contact:

Hospital Representative: Sam Rogers

Telephone number: 812/450-3606

Web Address Information: www.deaconness.com

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	2,360	2,262
2. % of Salary	Salary Expenses divided by Total Expenses	37.5%	36.7%
3. Average Daily Census	Patient Days divided by annual days (365 days)	220.9	251.6

4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	5.2	5.1
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$4,397	\$3,873
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$23,323	\$19,185
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	41.5%	41.1%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$996	\$1,295
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	49.7%	40.6%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	9.4%	4.3%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$5,647,726)	(\$5,489,682)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	5.4	5.9

### Notes:

- NR = Not Reported
   See Statewide Results for definitions of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

# **Hospital: St Vincent Hospital and Health Service**

Year: 2004 City: Indianapolis Peer Group: Large

1. Gross Patient Service	e Revenue		
Inpatient Patient Service Revenue	\$631,955,648		
Outpatient Patient Service Revenue	\$378,519,974		
Total Gross Patient Service Revenue	\$1,010,475,622		
2. Deductions from 1	Revenue		
Contractual Allowances	\$409,386,794		
Other Deductions	\$22,319,890		
Total Deductions	\$431,706,684		
3. Total Operating Revenue			
Net Patient Service Revenue	\$578,768,938		
Other Operating Revenue	\$24,499,718		

4. Operating Expen	ises
Salaries and Wages	\$227,329,038
Employee Benefits and Taxes	\$63,682,275
Depreciation and Amortization	\$37,029,188
Interest Expenses	\$6,188,629
Bad Debt	\$21,117,798
Other Expenses	\$212,880,050
Total Operating Expenses	\$568,226,978
5. Net Revenue and Ex	penses
Net Operating Revenue over Expenses	\$35,041,678
Net Non-operating Gains over Losses	\$15,589,053
Total Net Gain over Loss	\$50,630,731

Total Operating Revenue	\$603,268,656

6. Assets and Liabilities		
Total Assets	\$861,411,479	
Total Liabilities	\$341,774,033	

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue		Net Patient Service Revenue
Medicare	\$357,545,000	\$209,433,944	\$148,111,056
Medicaid	\$91,881,000	\$80,197,316	\$11,683,684
Other State	\$0	\$0	\$0
Local Government	\$0	\$0	\$0
Commercial Insurance	\$561,049,622	\$142,075,424	\$418,974,198
Total	\$1,010,475,622	\$431,706,684	\$578,768,938

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$0	\$1,317,500	(\$1,317,500)

Educational	\$3,211,687	\$13,886,544	(\$10,674,857)
Research	\$102,406	\$248,133	(\$145,727)
Bioterrorism Grant	\$169,000	\$169,000	\$0

Number of individuals estimated by this hospital that are invol	ved in education
Number of Medical Professionals Trained In This Hospital	130
Number of Hospital Patients Educated In This Hospital	754,170
Number of Citizens Exposed to Health Education Message	1,750,000

### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Marion	Community	Marion, Hamilton, and surrounding counties
Location		Served	

## **Hospital Mission Statement**

"To improve the health status of the individuals and the communities we serve, with a special concern for the sick and poor".

Unique Services	Type of Initiatives	Document Available
	•	

Medical Research	YES	Disease Detection	YES	Community Plan	YES
Professional Education	VES	Practitioner Education	VES	Annual Statement	VES
Toressional Education	1123	Tractitioner Education	1123	Annual Statement	
Community Education	YES	Clinic Support	YES	Needs Assessment	2001

### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	1,504,060	439,665	2,893,982
Charity Care Allocation	(\$39,482,549)	(\$51,772,944	\$52,783,955)

#### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
All other initiatives	(\$12,291,872)

Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients	(\$82,142,641)
unable to pay, to patients covered under government funded programs, and for medical education, training.	
2. Community Health Education	(\$300,000)
3. Community Programs and Services	(\$1,642,288)
4. Other Unreimbursed Costs	(\$2,554,330)
5. Total Costs of Providing Community Benefits	(\$86,639,259)

### **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care	
None	\$0	

For further information on these initiatives, contact:

Hospital Representative: Marty Rugh

Telephone number: 317/338-7370

Web Address Information: www.stvincent.org

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	4,339	2,262
2. % of Salary	Salary Expenses divided by Total Expenses	40.0%	36.7%
3. Average Daily Census	Patient Days divided by annual days (365 days)	453.8	251.6
4. Average Length of Stay  Number of Patient Dadivided by the Number Discharges		5.7	5.1
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$4,033	\$3,873
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$21,642	\$19,185
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	37.5%	41.1%

8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,796	\$1,295
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	35.4%	40.6%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	3.7%	4.3%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$6,796,797)	(\$5,489,682)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	5.8	5.9

### Notes:

- 1. NR = Not Reported
- 2. See Statewide Results for definitions of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

## **Hospital: Dearborn Hospital**

Year: 2004 City: Lawrenceburg Peer Group: Large

### **Statement One: Summary of Revenue and Expenses**

1. Gross Patient Service Revenue					
Inpatient Patient Service Revenue	\$47,242,235				
Outpatient Patient Service Revenue	\$59,626,398				
Total Gross Patient Service Revenue	\$108,868,633				
2. Deductions from Revenue					
Contractual Allowances	\$42,368,924				
Other Deductions	\$1,551,066				
Total Deductions	\$43,919,990				
3. Total Operating R	evenue				
Net Patient Service Revenue	\$62,948,643				
Other Operating Revenue	\$1,542,787				

4. Operating Expenses				
Salaries and Wages	\$25,129,265			
Employee Benefits and Taxes	\$7,414,536			
Depreciation and Amortization	\$3,086,621			
Interest Expenses	\$249,375			
Bad Debt	\$3,986,913			
Other Expenses	\$20,740,855			
Total Operating Expenses	\$60,607,565			
5. Net Revenue and Exp	penses			
Net Operating Revenue over Expenses	\$3,883,865			
Net Non-operating Gains over Losses	\$1,565,592			
Total Net Gain over Loss	\$5,449,457			
	,			

Total Operating Revenue	\$64,491,430
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6. Assets and Liabilities		
Total Assets	\$68,717,418	
Total Liabilities	\$4,812,927	

Statement Two: Contractual Allowances					
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue		
Medicare	\$48,380,913	\$28,254,455	\$20,126,458		
Medicaid	\$11,120,705	\$4,005,477	\$7,115,228		
Other State	\$0	\$0	\$0		
Local Government	\$0	\$0	\$0		
Commercial Insurance	\$47,367,015	\$10,108,992	\$37,258,023		
Total	\$106,868,633	\$42,368,924	\$64,499,709		

Statement Three: Unique Specialized Hospital Funds				
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment	
Donations	\$113,858	\$47,980	\$65,878	

Educational	\$10,760	\$145,651	(\$134,891)
Research	\$0	\$0	\$0
Bioterrorism Grant	\$75,000	\$75,000	\$0
	. ,	, ,	·

Number of individuals estimated by this hospital that are involved in education				
Number of Medical Professionals Trained In This Hospital	40			
Number of Hospital Patients Educated In This Hospital	42,971			
Number of Citizens Exposed to Health Education Message	82,580			

### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a county based organization who is filing an annual community benefit statement with the Department as a voluntary basis. Each hospital completing the statement must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Dearborn	Community	Southeastern Indiana
Location		Served	

## **Hospital Mission Statement**

"To provide quality health care services and associated services to residents of southeastern Indiana and to adjacent counties in Northern Kentucky and Southwestern Ohio".

Unique Services		Type of Initiatives		<b>Document Available</b>	
NO	Disease Detection	YES	Community Plan	NO	
YES	Practitioner Education	No	Annual Statement	YES	
YES	Clinic Support	YES	Needs Assessment	NR	
	YES	NO Disease Detection	NO Disease Detection YES YES Practitioner Education No	NO Disease Detection YES Community Plan YES Practitioner Education No Annual Statement	

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	NR	NR	NR
Charity Care Allocation	(\$550,274)	(\$163,753)	(\$271,273)

## Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
Dearborn County Health Fairs	(\$10,098)
Sports Symposium Physicals, Games	(\$5,550)

Training Clinical Lab Assistants	(\$55,897)
Community Education	(\$74,247)
Other Allocations	(\$29,041)
Subtotal	(\$174,833)

## Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients	(\$5,725,261)
unable to pay, to patients covered under government funded programs, and for medical education, training.	
2. Community Health Education	(\$74,267)
3. Community Programs and Services	(\$15,648)
4. Other Unreimbursed Costs	(\$29,041)
5. Total Costs of Providing Community Benefits	(\$5,844,186)

## **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
None	\$0

## For further information on these initiatives, contact:

Hospital Representative: Peter Resnick

Telephone number: 812/537-8200

Web Address Information: www.dch.org

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	588	656
2. % of Salary	Salary Expenses divided by Total Expenses	41.5%	38.3%
3. Average Daily Census	Patient Days divided by annual days (365 days)	46.0	58.6

4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	3.8	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$10,103	\$4,999
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$10,718	\$13,629
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	55.8%	53.7%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$451	\$993
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	45.3%	43.0%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	6.6%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$137,944)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	6.0	6.3

### Notes:

- NR = Not Reported
   See Statewide Results for definitions of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

## Hospital: Saint John's Health System

Year: 2004 City: Anderson Peer Group: Medium

### **Statement One: Summary of Revenue and Expenses**

1. Gross Patient Service Revenue		
Inpatient Patient Service Revenue	\$95,971,235	
Outpatient Patient Service Revenue	\$153,934,366	
Total Gross Patient Service Revenue	\$249,905,601	
2. Deductions from Revenue		
Contractual Allowances	\$109,461,088	
Other Deductions	\$3,969,006	
Total Deductions	\$113,430,094	
3. Total Operating Revenue		
Net Patient Service Revenue	\$136,475,507	
Other Operating Revenue	\$4,178,776	
	1	

4. Operating Expenses		
\$55,666,949		
\$12,482,088		
\$6,256,746		
\$1,972,457		
\$8,995,847		
\$49,293,202		
\$134,667,289		
enses		
\$5,986,994		
\$0		
\$5,986,994		

Total Operating Revenue	\$140,654,283

6. Assets and Liabilities		
Total Assets	\$97,415,637	
Total Liabilities	\$78,297,414	

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$120,385,935	\$61,369,069	\$59,016,866
Medicaid	\$30,723,012	\$14,818,992	\$15,909,019
Other State	\$0	\$0	\$0
Local Government	\$0	\$0	\$0
Commercial Insurance	\$98,796,654	\$37,247,033	\$61,549,622
Total	\$248,905,601	\$113,430,094	\$136,475,507

Statement Three: Unique Specialized Hospital Funds				
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment	
Donations	\$350,625	\$292,302	\$58,323	

Educational	\$0	\$144,950	(\$144,950)
Research	\$0	\$0	\$0
Bioterrorism Grant	\$112,000	\$112,000	\$0

Number of individuals estimated by this hospital that are involve	ed in education
Number of Medical Professionals Trained In This Hospital	304
Number of Hospital Patients Educated In This Hospital	1,340
Number of Citizens Exposed to Health Education Message	9,763

### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Madison	Community	Madison County
Location		Served	

## **Hospital Mission Statement**

"Saint John's Health System commits ourselves to serving all persons with special attention to those who are poor and vulnerable, and is dedicated to spiritually centered, holistic care".

Unique Services	Type of Initiatives	<b>Document Available</b>

Medical Research	NO	Disease Detection	YES	Community Plan	YES
Professional Education	YES	Practitioner Education	NO	Annual Statement	YES
Community Education	YES	Clinic Support	YES	Needs Assessment	1995

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	6,903	7,072	8,464
Charity Care Allocation	(\$6,719,443)	(\$8,441,771)	(\$5,069,204)

#### **Hospital Community Benefit Projects and the Projects' Net Cost**

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
All other initiatives	(\$305,041)

Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients unable to pay, to patients covered under government	(\$13,148,894)
funded programs, and for medical education, training.  2. Community Health Education	(\$91,740)
3. Community Programs and Services	(\$14,982,362)
4. Other Unreimbursed Costs	(\$566,903)
5. Total Costs of Providing Community Benefits	(\$28,789,899)

### **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
None	\$0

## For further information on these initiatives, contact:

Hospital Representative: Maggie Charnoski

Telephone number: 317/338-7374

Web Address Information:www.stjohnhealthsystem.org

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	1,383	656
2. % of Salary	Salary Expenses divided by Total Expenses	41.3%	38.3%
3. Average Daily Census	Patient Days divided by annual days (365 days)	13.8	58.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	5.2	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$2,408	\$4,999
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$11,974	\$13,629
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	61.6%	53.7%

8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$933	\$993
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	48.2%	43.0%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	6.7%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$1,995,916)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	4.3	6.3

### Notes:

- 1. NR = Not Reported
- 2. See Statewide Results for definitions of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

## **Hospital: Ball Memorial Hospital**

Year: 2004 City: Muncie Peer Group: Large

**Statement One: Summary of Revenue and Expenses** 

1. Gross Patient Service Revenue				
Inpatient Patient Service Revenue	\$271,084,178			
Outpatient Patient Service Revenue	\$248,846,287			
Total Gross Patient Service Revenue	\$519,930,465			
2. Deductions from R	evenue			
Contractual Allowances	\$268,108,427			
Other Deductions	\$8,748,659			
Total Deductions	\$276,857,085			
3. Total Operating R	evenue			
Net Patient Service Revenue	\$243,073,380			
Other Operating Revenue	\$4,186,835			

4. Operating Expenses				
Salaries and Wages	\$80,874,799			
Employee Benefits and Taxes	\$28,728,395			
Depreciation and Amortization	\$17,431,946			
Interest Expenses	\$1,220,459			
Bad Debt	\$14,321,577			
Other Expenses	\$101,378,676			
Total Operating Expenses	\$243,955,952			
5. Net Revenue and Ex	penses			
Net Operating Revenue over Expenses	\$3,314,363			
Net Non-operating Gains over Losses	\$1,657,377			
Total Net Gain over Loss	\$4,971,740			

Total Operating Revenue	\$247,270,215
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6. Assets and Liabilities		
Total Assets	\$280,693,484	
Total Liabilities	\$280,693,484	

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$255,492,296	\$161,540,813	\$93,951,483	
Medicaid	\$57,607,812	\$49,095,342	\$8,512,470	
Other State	\$0	\$0	\$0	
Local Government	\$0	\$0	\$0	
Commercial Insurance	\$206,830,357	\$57,472,272	\$251,358,585	
Total	\$519,930,465	\$268,108,427	\$231,822,038	

Statement Three: Unique Specialized Hospital Funds				
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment	
Donations	\$0	\$139,535	(\$139,535)	

Educational	(\$64,994)	\$3,710,953	(\$4,406,747)
Research	\$60,110	\$179,748	(\$119,638)
Bioterrorism Grant	\$112,000	\$112,000	\$0

Number of individuals estimated by this hospital that are involved	l in education
Number of Medical Professionals Trained In This Hospital	2,606
Number of Hospital Patients Educated In This Hospital	7,402
Number of Citizens Exposed to Health Education Message	41,929

### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Delaware	Community	Delaware County
Location		Served	

## **Hospital Mission Statement**

"Cardinal Health System will promote wellness and improve the health status of the people of East Central Indiana and surrounding areas through patient care, health education, and medical research."

Unique Services		Type of Initiatives		Document Available	
	TIEG		T T C		TTDG
Medical Research	YES	Disease Detection	YES	Community Plan	YES
D 0 1 1 1 1 1	TIEG	D D1	NIO	1.0.	TIEG
Professional Education	YES	Practitioner Education	NO	Annual Statement	YES
Community Education	YES	Clinic Support	YES	Needs Assessment	1999

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	8,498	6,984	6,685
Charity Care Allocation	(\$5,098,730)	(\$7,236,912)	(\$7,795,363)

## **Hospital Community Benefit Projects and the Projects' Net Cost**

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
Community Health Fairs	(\$50,153)
Parenting Education	(\$35,729)

Cancer Education	(\$34,604)
Community Support Groups	(\$6,538)
All Other Charities	(\$4,538,896)
Subtotal	(\$4,665,920)

## Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients	(\$15,915,8741)
unable to pay, to patients covered under government funded programs, and for medical education, training.	
2. Community Health Education	(\$359,490)
3. Community Programs and Services	(\$162,071)
4. Other Unreimbursed Costs	\$0
5. Total Costs of Providing Community Benefits	(\$16,437,432)

## **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
None	\$0

## For further information on these initiatives, contact:

Hospital Representative: Matt Cox

Telephone number: 765/747-3058

Web Address Information:www.accesschs.org/ball\_memorial\_hospital

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	2,068	2,262
2. % of Salary	Salary Expenses divided by Total Expenses	33.2%	36.7%
3. Average Daily Census	Patient Days divided by annual days (365 days)	231.3	251.6

4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	5.0	5.1
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$3,135	\$3,873
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$15,955	\$19,185
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	47.9%	41.1%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,464	\$1,295
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	49.1%	40.6%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	5.9%	4.3%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$4,619,428)	(\$5,489,682)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	1.3	5.9

### Notes:

- NR = Not Reported
   See Statewide Results for definitions of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

## **Hospital: St Margaret Mercy Healthcare Centers South**

Year: 2004 City: Dyer Peer Group: Medium

**Statement One: Summary of Revenue and Expenses** 

1. Gross Patient Service	Revenue	
Inpatient Patient Service Revenue	\$107,558,613	
Outpatient Patient Service Revenue	\$83,309,229	
Total Gross Patient Service Revenue	\$190,867,842	
2. Deductions from Revenue		
Contractual Allowances	\$92,576,335	
Other Deductions	\$6,697,685	
Total Deductions	\$99,274,020	
3. Total Operating Revenue		
Net Patient Service Revenue	\$91,593,822	
Other Operating Revenue	\$2,886,379	
,	,	

4. Operating Expenses			
Salaries and Wages	\$40,139,781		
Employee Benefits and Taxes	\$11,863,477		
Depreciation and Amortization	\$7,541,690		
Interest Expenses	\$1,695,552		
Bad Debt	\$3,606,447		
Other Expenses	\$29,869,912		
Total Operating Expenses	\$94,716,859		
5. Net Revenue and Expe	enses		
Net Operating Revenue over Expenses	(\$230,659)		
Net Non-operating Gains over Losses	(\$252,553)		
Total Net Gain over Loss	(\$489,212)		

Total Operating Revenue	\$94,480,201

6. Assets and Liabilities		
Total Assets	\$61,415,476	
Total Liabilities	\$15,678,717	

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$80,012,201	\$48,007,321	\$32,004,880
Medicaid	\$17,514,988	\$13,136,241	\$4,378,747
Other State	\$0	\$0	\$0
Local Government	\$0	\$0	\$0
Commercial Insurance	\$93,340,653	\$38,130,458	\$55,210,195
Total	\$190,867,842	\$99,274,020	\$91,593,822

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$43,416	\$18,485	\$24,931

1
\$0 \$0
\$75,000 \$0
_

Number of individuals estimated by this hospital that are involv	ed in education
Number of Medical Professionals Trained In This Hospital	800
Number of Hospital Patients Educated In This Hospital	222,241
Number of Citizens Exposed to Health Education Message	480,000

## Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Lake	Community	Lake County
Location		Served	

## **Hospital Mission Statement**

"Continuing Christ's Ministry in our Franciscan Tradition".

Unique Services	Type of Initiatives	Document Available

Medical Research	NO	Disease Detection	NO	Community Plan	YES
Professional Education	NO	Practitioner Education	NO	Annual Statement	YES
	TIDO		TIEG	NY 1 A	1007
Community Education	YES	Clinic Support	YES	Needs Assessment	1997

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	NR	NR	NR
Charity Care Allocation	(\$5,499,980)	(\$2,209,356)	(\$3,322,052)

#### **Hospital Community Benefit Projects and the Projects' Net Cost**

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
All other initiatives	(\$2,343,961)

Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients	(\$7,080,333)
unable to pay, to patients covered under government funded programs, and for medical education, training.	
2. Community Health Education	(\$254,723)
3. Community Programs and Services	(\$2,434,961)
4. Other Unreimbursed Costs	(\$519,370)
5. Total Costs of Providing Community Benefits	(\$10,198,387)

### **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
None	\$0

For further information on these initiatives, contact:

Hospital Representative: Paul Plomin

Telephone number: 219/865-2141

Web Address Information: www.smmhc.com

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	857	656
2. % of Salary	Salary Expenses divided by Total Expenses	42.4%	38.3%
3. Average Daily Census	Patient Days divided by annual days (365 days)	70.0	58.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	5.3	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$3,995	\$4,999
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$22,320	\$13,629
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	43.6%	53.7%

8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,208	\$993
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	41.9%	43.0%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	3.8%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$3,322,052)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	-0.2	6.3

### Notes:

- 1. NR = Not Reported
- 2. See Statewide Results for definitions of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

## **Hospital: Parkview Huntington Hospital**

Year: 2004 City: Huntington Peer Group: Medium

### **Statement One: Summary of Revenue and Expenses**

1. Gross Patient Service Revenue			
Inpatient Patient Service Revenue	\$19,506,302		
Outpatient Patient Service Revenue	\$39,298,686		
Total Gross Patient Service Revenue	\$58,894,988		
2. Deductions from Rev	venue		
Contractual Allowances	\$21,139,198		
Other Deductions	\$1,384,181		
Total Deductions	\$22,253,379		
3. Total Operating Rev	enue		
Net Patient Service Revenue	\$36,371,609		
Other Operating Revenue	\$1,307,583		

4. Operating Expens	ses
Salaries and Wages	\$11,577,171
Employee Benefits and Taxes	\$3,121,175
Depreciation and Amortization	\$835,468
Interest Expenses	\$2,095
Bad Debt	\$3,596,283
Other Expenses	\$13,084,449
Total Operating Expenses	\$32,216,641
5. Net Revenue and Exp	penses
Net Operating Revenue over Expenses	\$5,462,551
Net Non-operating Gains over Losses	\$103,391
Total Net Gain over Loss	\$5,564,943

Total Operating Revenue	\$37,679,192
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6. Assets and Liabilities		
Total Assets	\$17,935,821	
Total Liabilities	\$17,935,821	

Statement Two: Contractual Allowances					
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue		
Medicare	\$20,339,223	\$13,077,893	\$7,261,330		
Medicaid	\$8,461,439	\$4,585,888	\$3,875,551		
Other State	\$0	\$0	\$0		
Local Government	\$0	\$0	\$0		
Commercial Insurance	\$30,094,326	\$3,475,417	\$26,618,909		
Total	\$58,894,988	\$21,139,398	\$37,755,790		

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$0	\$40,941	(\$40,941)

Educational	\$41,428	\$459,368	(\$417,940)
Research	\$0	\$0	\$0
Bioterrorism Grant	\$75,000	\$75,000	\$0

Number of individuals estimated by this hospital that are involve	ed in education
Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	43,617
Number of Citizens Exposed to Health Education Message	65,569

## Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Huntington	Community	Huntington Countyt
Location		Served	

## **Hospital Mission Statement**

"Parkview Health System will provide quality health services to all who entrust their care to us and we will work to improve he health of our communities".

Unique Services	Type of Initiatives	<b>Document Available</b>

Medical Research	NO	Disease Detection	YES	Community Plan	YES
Professional Education	NO	Practitioner Education	NO	Annual Statement	YES
Community Education	YES	Clinic Support	NO	Needs Assessment	2001

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	368	708	814
Charity Care Allocation	(\$179,922)	(\$274,804)	(\$421,343)

#### **Hospital Community Benefit Projects and the Projects' Net Cost**

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
Kids Kampus Nurse	(\$50,979)
Athletic Training at High School	(\$59,714)
Hunington County Rescue Unit	(\$50,000)

Automated External Defib and Training	(\$32,268)
All Other Programs	(\$224,979)
Subtotal	(\$417,940)

## Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients	(\$2,215,056)
unable to pay, to patients covered under government funded programs, and for medical education, training.	
	(0.417.040)
2. Community Health Education	(\$417,940)
3. Community Programs and Services	\$0
4. Other Unreimbursed Costs	\$0
5. Total Costs of Providing Community Benefits	(\$2,632,996)

## **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
None	\$0

## For further information on these initiatives, contact:

Hospital Representative: Greg Schnepf

Telephone number: 260/355-3303

Web Address Information: www.Parkview.com

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	261	656
2. % of Salary	Salary Expenses divided by Total Expenses	35.9%	38.3%
3. Average Daily Census	Patient Days divided by annual days (365 days)	16.0	58.6

4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	2.7	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$2,538	\$4,999
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$9,119	\$13,629
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	66.7%	53.7%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$876	\$993
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	34.5%	43.0%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	11.2%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$421,343)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	14.5	6.3

### Notes:

- NR = Not Reported
   See Statewide Results for definitions of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

# **Hospital: Rush Memorial Hospital**

Year: 2004 City: Rushville Peer Group: Small

1. Gross Patient Service Revenue			
Inpatient Patient Service Revenue	\$4,823,942		
Outpatient Patient Service Revenue	\$19,004,776		
Total Gross Patient Service Revenue	\$23,831,718		
2. Deductions from Revenue			
Contractual Allowances	\$9,764,998		
Other Deductions	\$126,323		
Total Deductions	\$9,891,321		
3. Total Operating Revenue			
Net Patient Service Revenue	\$13,940,397		
Other Operating Revenue	\$1,145,379		
Total Operating Revenue	\$15,085,776		

\$6,332,272 \$1,780,565 \$769,377 \$37,560 \$1,395,931			
\$769,377 \$37,560			
\$37,560			
\$1,395,931			
\$5,076,784			
\$15,392,489			
5. Net Revenue and Expenses			
(\$306,712)			
\$5,080			
(\$301,632)			

6. Assets and Liabilities		
Total Assets	\$11,471,653	
Total Liabilities	\$3,619,483	

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$10,682,618	\$5,107,393	\$5,575,225
Medicaid	\$2,250,072	\$2,198,388	\$51,684
Other State	\$0	\$0	\$0
Local Government	\$0	\$0	\$0
Commercial Insurance	\$10,831,028	\$2,459,217	\$8,439,811
Total	\$23,831,718	\$9,764,998	\$14,066,720

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$94,483	\$0	\$94,483
Educational	\$0	\$50,000	(\$50,000)

Research	\$0	\$0	\$0
Bioterrorism Grant	\$40,000	\$40,000	\$0
Stoten strikin Grant	φ 10 <b>,</b> 000	<b>\$10,000</b>	Ψ0

## Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Hospital's Health Education Messages	0

Statement Four: Costs of Charity and Subsidized Community Benefits			
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital
Charity	\$0	\$487,325	(\$487,325)
Community Benefits	\$0	\$0	\$0

For further information on this report, please contact:

**Hospital Representative** Karen Mayer

**Telephone Number** 765/932-4111

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	154	225
2. % of Salary	Salary Expenses divided by Total Expenses	41.1%	40.5%
3. Average Daily Census	Patient Days divided by annual days (365 days)	9.9	15.8
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	3.4	4.2
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$1,544	\$3,664
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$4,571	\$9,112
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	79.7%	67.6%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$710	\$839
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	44.8%	43.9%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	9.1%	8.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$126,323)	(\$270,794)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	-2.0	3.1

## Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

# **Hospital: St Vincent Mercy Hospital**

Year: 2004 City: Elwood Peer Group: Medium

1. Gross Patient Service Revenue			
Inpatient Patient Service Revenue	\$9,877,616		
Outpatient Patient Service Revenue	\$27,515,680		
Total Gross Patient Service Revenue	\$37,393,296		
2. Deductions from Revenue			
Contractual Allowances	\$13,890,901		
Other Deductions	\$488,249		
Total Deductions	\$14,379,330		
3. Total Operating Revenue			
Net Patient Service Revenue	\$23,013,966		
Other Operating Revenue	\$275,832		

4. Operating Expenses				
Salaries and Wages	\$10,295,859			
Employee Benefits and Taxes	\$2,574,060			
Depreciation and Amortization	\$978,751			
Interest Expenses	\$458,868			
Bad Debt	\$3,540,605			
Other Expenses	\$8,154,174			
Total Operating Expenses	\$26,002,317			
5. Net Revenue and Exp	enses			
Net Operating Revenue over Expenses	(\$2,712,519)			
Net Non-operating Gains over Losses	(\$367)			
Total Net Gain over Loss	(\$2,712,886)			

Total Operating Revenue	\$23,289,798
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6. Assets and Liabilities			
Total Assets	\$20,047,250		
Total Liabilities	\$19,241,650		

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$15,996,947	\$5,956,139	\$10,040,708	
Medicaid	\$4,074,821	\$3,696,050	\$378,771	
Other State	\$0	\$0	\$0	
Local Government	\$0	\$0	\$0	
Commercial Insurance	\$17,321,628	\$4,727,141	\$12,594,487	
Total	\$37,393,296	\$14,379,330	\$23,013,966	

Statement Three: Unique Specialized Hospital Funds				
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment	
Donations	\$59,932	\$17,828	\$42,104	

Educational	\$0	\$20,000	(\$20,000)
Research	\$0	\$0	\$0
Bioterrorism Grant	\$40,000	\$40,000	\$0

Number of individuals estimated by this hospital that are involved	ed in education
Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	1,086
Number of Citizens Exposed to Health Education Message	50,000

### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Madison	Community	Madison County
Location		Served	

### **Hospital Mission Statement**

"To improve the health status of the individuals and the communities we serve, with a special concern for the sick and poor".

	Unique Services	Type of Initiatives	<b>Document Available</b>
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Medical Research	NO	Disease Detection	YES	Community Plan	YES
Professional Education	NO	Practitioner Education	NO	Annual Statement	YES
Community Education	NO	Clinic Support	YES	Needs Assessment	2000

### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	49,500	49,000	58,000
Charity Care Allocation	(\$1,486,201	(\$1,961,645)	(\$812,326)

#### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
Community Toy Drive	(\$3,000)
Medication Assistance Program	(\$26,500)
Community Access Program	(\$24,900)

Transportation Program	(\$25,900)
Subtotal	(\$80,300)

## Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients unable to pay, to patients covered under government funded programs, and for medical education, training.	(\$2,881,253)
2. Community Health Education	(\$20,000)
3. Community Programs and Services	(\$80,317)
4. Other Unreimbursed Costs	\$0
5. Total Costs of Providing Community Benefits	(\$2,981,570)

## **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
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None	\$0

#### For further information on these initiatives, contact:

Hospital Representative: S Reynolds

Telephone number: 765/552-4600

Web Address Information: www.stvincent.org

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	214	656
2. % of Salary	Salary Expenses divided by Total Expenses	39.6%	38.3%
3. Average Daily Census	Patient Days divided by annual days (365 days)	12.9	58.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	3.5	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$1,142	\$4,999

6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$7,279	\$13,629
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	73.6%	53.7%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$693	\$993
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	42.8%	43.0%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	13.6%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$812,326)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	-11.6	6.3

## Notes:

- NR = Not Reported
   See Statewide Results for definitions of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

# **Hospital: Pulaski Memorial Hospital**

Year: 2004 City: Winamac Peer Group: Small

1. Gross Patient Service Revenue		
Inpatient Patient Service Revenue	\$7,152,040	
Outpatient Patient Service Revenue	\$17,753,330	
Total Gross Patient Service Revenue	\$24,905,370	
2. Deductions from	Revenue	
Contractual Allowances	\$8,055,931	
Other Deductions	\$110,263	
Total Deductions	\$8,166,194	
3. Total Operating	Revenue	
Net Patient Service Revenue	\$16,739,176	
Other Operating Revenue	\$1,081,968	
Total Operating Revenue	\$17,820,968	

4. Operating Expenses			
Salaries and Wages	\$7,152,040		
Employee Benefits and Taxes	\$2,495,975		
Depreciation and Amortization	\$914,036		
Interest Expenses	\$58,360		
Bad Debt	\$832,090		
Other Expenses	\$6,000,426		
Total Operating Expenses	\$17,823,802		
5. Net Revenue and Expenses			
Net Operating Revenue over Expenses	(\$2,834)		
Net Non-operating Gains over Losses	\$51,057		
Total Net Gain over Loss	\$48,223		

6. Assets and Liabilities		
Total Assets	\$13,399,582	
Total Liabilities	\$3,413,853	

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$12,018,269	\$5,184,652	\$6,833,617
Medicaid	\$2,228,072	\$1,483,784	\$744,288
Other State	\$0	\$0	\$0
Local Government	\$0	\$0	\$0
Commercial Insurance	\$10,659,029	\$1,387,495	\$9,271,534
Total	\$24,905,370	\$8,055,931	\$16,849,439

Statement Three: Unique Specialized Hospital Funds				
Fund Estimated Incoming Estimated Outgoing Net Dollar Gain or				
Category	<b>Revenue from Others</b>	<b>Expenses to Others</b>	Loss after Adjustment	
Donations	\$4,100	\$0	\$4,100	
Educational	\$0	\$124,210	(\$124,210)	

Research	\$0	\$0	\$0
Bioterrorism Grant	\$40,000	\$40,000	\$0

## Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Hospital's Health Education Messages	0

Statement Four: Costs of Charity and Subsidized Community Benefits			
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital
Charity	\$8,025,712	\$10,274,448	(\$2,248,736)
<b>Community Benefits</b>	\$17,208	\$22,119	(\$4,911)

For further information on this report, please contact:

**Hospital Representative** Rana Berkshire

**Telephone Number** 574//945-2166

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE	
1. # of FTE's	Number of Full Time Equivalents	198	225	
2. % of Salary	Salary Expenses divided by Total Expenses	42.2%	40.5%	
3. Average Daily Census	Patient Days divided by annual days (365 days)	8.1	15.8	
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	3.8	4.2	
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$1,968	\$3,664	
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$9,146	\$9,112	
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	71.3%	67.6%	
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$830	\$839	
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	48.3%	43.9%	

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	4.7%	8.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$78,912)	(\$270,794)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	0.0	3.1

## Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

# **Hospital: Parkview LaGrange Hospital**

Year: 2004 City: LaGrange Peer Group: Small

1. Gross Patient Service Revenue				
\$10,321,424				
\$15,045,942				
\$25,367,366				
Revenue				
\$9,616,156				
\$0				
\$9,616,156				
3. Total Operating Revenue				
\$15,751,210				
\$353,080				
\$16,104,290				

4. Operating Expense	es		
Salaries and Wages	\$6,677,761		
Employee Benefits and Taxes	\$1,232,871		
Depreciation and Amortization	\$623,086		
Interest Expenses	\$3,078		
Bad Debt	\$810,952		
Other Expenses	\$6,623,577		
Total Operating Expenses	\$15,971,325		
5. Net Revenue and Expenses			
Net Operating Revenue over Expenses	\$132,965		
Net Non-operating Gains over Losses	\$0		
Total Net Gain over Loss	\$132,965		

6. Assets and Liabilities		
Total Assets	\$9,303,630	
Total Liabilities	\$9,303,630	

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$10,297,835	\$5,389,012	\$4,908,823	
Medicaid	\$1,836,312	\$1,365,538	\$470,774	
Other State	\$0	\$0	\$0	
Local Government	\$0	\$0	\$0	
Commercial Insurance	\$13,233,219	\$2,861,606	\$10,371,613	
Total	\$25,637,366	\$9,616,156	\$15,751,210	

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$0	\$0	\$0
Educational	\$0	\$0	\$0

Research	\$0	\$0	\$0
Bioterrorism Grant	\$40,000	\$40,000	\$0

## Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Hospital's Health Education Messages	0

Statement Four: Costs of Charity and Subsidized Community Benefits			
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital
Charity	\$0	\$1,193,101	(\$1,193,101)
Community Benefits	\$0	\$0	\$0

For further information on this report, please contact:

**Hospital Representative** Vickie Stanski

**Telephone Number** 260/463-2143

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	180	225
2. % of Salary	Salary Expenses divided by Total Expenses	41.8%	40.5%
3. Average Daily Census	Patient Days divided by annual days (365 days)	14.6	15.8
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	4.9	4.2
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$1,665	\$3,664
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$9,461	\$9,112
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	59.3%	67.6%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$693	\$839
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	40.6%	43.9%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	5.1%	8.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$1,193,101)	(\$270,794)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	.08	3.1

## Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

## ISDH Hospital Fiscal 2004 Report and Statistical Comparison

# **Hospital: Major Hospital**

Year: 2004 City: Shelbyville Peer Group: Small

e Revenue			
\$29,242,504			
\$55,419,256			
\$84,661,760			
2. Deductions from Revenue			
\$30,811,475			
\$1,293,379			
\$32,104,855			
Revenue			
\$52,556,906			
\$850,989			
\$53,407,894			

4. Operating Expenses			
Salaries and Wages	\$19,300,357		
Employee Benefits and Taxes	\$5,176,855		
Depreciation and Amortization	\$3,022,719		
Interest Expenses	\$516,288		
Bad Debt	\$3,078,762		
Other Expenses	\$17,281,811		
Total Operating Expenses	\$48,376,792		
5. Net Revenue and Expenses			
Net Operating Revenue over Expenses	\$5,031,102		
Net Non-operating Gains over Losses	\$1,005,259		
Total Net Gain over Loss	\$6,036,361		
	,		

6. Assets and Liabilities	
Total Assets	\$92,749,455
Total Liabilities	\$92,749,455

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$35,780,933	\$20,246,934	\$15,534,382	
Medicaid	\$9,963,934	\$5,522,667	\$4,441,267	
Other State	\$0	\$0	\$0	
Local Government	\$648,081	\$423,088	\$224,993	
Commercial Insurance	\$38,661,825	\$5,912,549	\$32,356,328	
Total	\$84,661,825	\$32,104,855	\$52,356,970	

Statement Three: Unique Specialized Hospital Funds			
Fund	Estimated Incoming		
Category	Revenue from Others   Expenses to Others   Loss after		Loss after Adjustment
Donations	\$92,596	\$27,972	\$64,624
Educational	\$5,856	\$502,560	(\$496,704)

Research	\$0	\$0	\$0
Bioterrorism Grant	\$75,000	\$75,000	\$0

#### Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital 0

Number of Hospital Patients Educated In This Hospital 3,500

Number of Citizens Exposed to Hospital's Health Education Messages 15,000

Statement Four: Costs of Charity and Subsidized Community Benefits			
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital
Charity	\$13,482,394	\$23,661,123	(\$10,178,729)
<b>Community Benefits</b>	\$0	\$8,362	(\$8,362)

For further information on this report, please contact:

**Hospital Representative** Jack McCauley

**Telephone Number** 317/398-3211

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	435	656
2. % of Salary	Salary Expenses divided by Total Expenses	39.9%	38.3%
3. Average Daily Census	Patient Days divided by annual days (365 days)	28.7	58.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	3.6	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$2,450	\$4,999
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$9,933	\$13,629
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	65.5%	53.7%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,231	\$993
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	42.3%	43.0%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	6.4%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$270,378)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	9.4	6.3

## Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

## **Hospital: Washington County Memorial Hospital**

Year: 2004 City: Salem Peer Group: Small

1. Gross Patient Service Revenue			
\$6,146,000			
\$27,284,000			
\$33,430,000			
2. Deductions from Revenue			
\$15,187,126			
\$111,874			
\$15,299,000			
3. Total Operating Revenue			
\$18,131,000			
\$0			
\$18,131,000			

4. Operating Expens	ses
Salaries and Wages	\$7,601,518
Employee Benefits and Taxes	\$1,289,193
Depreciation and Amortization	\$725,082
Interest Expenses	\$110,886
Bad Debt	\$1,480,000
Other Expenses	\$7,584,030
Total Operating Expenses	\$18,790,709
5. Net Revenue and Exp	penses
Net Operating Revenue over Expenses	(\$659,709)
Net Non-operating Gains over Losses	\$2,090,000
Total Net Gain over Loss	\$1,430,291

6. Assets and Liabilities	
Total Assets	\$21,450,000
Total Liabilities	\$21,450,000

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$11,067,010	\$6,402,335	\$4,664,675
Medicaid	\$5,264,525	\$4,387,104	\$877,421
Other State	\$0	\$0	\$0
Local Government	\$0	\$0	\$0
Commercial Insurance	\$17,098,465	\$4,509,561	\$12,588,904
Total	\$33,430,000	\$15,299,000	\$18,131,000

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$270,000	\$0	\$270,000
Educational	\$15,170	\$24,323	(\$9,153)

Research	\$0	\$0	\$0
Bioterrorism Grant	\$40,000	\$40,000	\$0
Stoten strikin Grant	φ 10 <b>,</b> 000	<b>\$10,000</b>	Ψ0

## Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Hospital's Health Education Messages	3,000

Statement Four: Costs of Charity and Subsidized Community Benefits			
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital
Charity	\$6,518,606	\$16,370,956	(\$9,852,350)
<b>Community Benefits</b>	\$0	\$0	\$0

For further information on this report, please contact:

**Hospital Representative** Lisa D. Pickerill

**Telephone Number** 812/883-5881

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	172	225
2. % of Salary	Salary Expenses divided by Total Expenses	40.5%	40.5%
3. Average Daily Census	Patient Days divided by annual days (365 days)	13.0	15.8
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	3.6	4.2
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$711	\$ 3,664
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$4,688	\$9,112
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	81.6%	67.6%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$843	\$839
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	33.1%	43.9%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	7.9%	8.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$39,421)	(\$270,794)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	-3.6	3.1

## Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

# **Hospital: St Mary's Medical Center of Evansville**

Year: 2004 City: Evansville Peer Group: Large

1. Gross Patient Service Revenue		
Inpatient Patient Service Revenue	\$301,216,669	
Outpatient Patient Service Revenue	\$183,184,550	
Total Gross Patient Service Revenue	\$484,401,219	
2. Deductions from Revenue		
Contractual Allowances	\$203,912,517	
Other Deductions	\$12,788,862	
Total Deductions	\$216,701,379	
3. Total Operating Ro	evenue	
Net Patient Service Revenue	\$267,699,840	
Other Operating Revenue	\$10,254,033	

4. Operating Expenses		
Salaries and Wages	\$101,580,289	
Employee Benefits and Taxes	\$32,254,276	
Depreciation and Amortization	\$15,896,617	
Interest Expenses	\$5,068,703	
Bad Debt	\$17,299,762	
Other Expenses	\$93,281,602	
Total Operating Expenses	\$265,377,249	
5. Net Revenue and Ex	penses	
Net Operating Revenue over Expenses	\$12,576,624	
Net Non-operating Gains over Losses	\$12,584,729	
Total Net Gain over Loss	\$25,161,353	

Total Operating Revenue	\$277,953,873
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6. Assets and Liabilities		
Total Assets	\$380,020,637	
Total Liabilities	\$185,947,247	

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$198,480,421	\$122,806,667	\$75,670,754
Medicaid	\$33,086,103	\$28,446,094	\$4,640,009
Other State	\$7,391,766	\$6,355,142	\$1,036,624
Local Government	\$0	\$0	\$0
Commercial Insurance	\$245,442,929	\$44,694,577	\$200,748,352
Total	\$484,401,219	\$202,305,480	\$282,095,739

Statement Three: Unique Specialized Hospital Funds			
Fund Category	<b>Estimated Incoming Revenue from Others</b>	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$791,498	\$0	\$791,448

Educational	\$1,786,305	\$2,437,232	(\$650,927)
Research	\$0	\$0	\$0
Bioterrorism Grant	\$112,000	\$112,000	\$0

Number of individuals estimated by this hospital that are involved in education		
Number of Medical Professionals Trained In This Hospital	20	
Number of Hospital Patients Educated In This Hospital	0	
Number of Citizens Exposed to Health Education Message	0	

### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Vanderburgh	Community	Vanderburgh and surrounding counties
Location		Served	

### **Hospital Mission Statement**

"To make a positive difference in the lives of those we serve by exceeding expectations, and by encouraging and supporting healthier communities and lifestyles within our service area".

Unique Services	Type of Initiatives	Document Available

Medical Research	NO	Disease Detection	YES	Community Plan	YES
Professional Education	YES	Practitioner Education	NO	Annual Statement	YES
Community Education	NO	Clinic Support	YES	Needs Assessment	2001

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	6,284	9,423	11,954
Charity Care Allocation	(\$4,640,890)	(\$5,032,115)	(\$6,037,912)

#### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
Mobile Outreach Clinic	(\$195,937)

Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients	(\$3,006,322)
unable to pay, to patients covered under government funded programs, and for medical education, training.	
2. Community Health Education	\$0
3. Community Programs and Services	(\$1,591,073)
4. Other Unreimbursed Costs	\$0
5. Total Costs of Providing Community Benefits	(\$4,597,395)

#### **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
Seton	(\$822,742)

For further information on these initiatives, contact:

Hospital Representative: Melissa Long

Telephone number: 812/485-8753

Web Address Information: www.stmarys.org

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	2,033	2,262
2. % of Salary	Salary Expenses divided by Total Expenses	38.3%	36.7%
3. Average Daily Census	Patient Days divided by annual days (365 days)	251.6	251.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	3.9	5.1
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$1,890	\$3,873
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$12,876	\$19,185
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	37.8%	41.1%

8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,028	\$1,295
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	41.0%	40.6%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	6.5%	4.3%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$6,037,912)	(\$5,489,682)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	4.5	5.9

#### Notes:

- 1. NR = Not Reported
- 2. See Statewide Results for definitions of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

# **Hospital: Parkview Whitley Hospital**

Year: 2004 City: Columbia City Peer Group: Medium

#### **Statement One: Summary of Revenue and Expenses**

1. Gross Patient Service Revenue			
Inpatient Patient Service Revenue	\$20,199,906		
Outpatient Patient Service Revenue	\$31,233,487		
Total Gross Patient Service Revenue	\$51,433,393		
2. Deductions from Rev	venue		
Contractual Allowances	\$17,995,090		
Other Deductions	\$880,780		
Total Deductions	\$18,875,870		
3. Total Operating Revenue			
Net Patient Service Revenue	\$32,557,523		
Other Operating Revenue	\$2,347,864		

4. Operating Expenses		
72,999	Salaries and Wages	
30,857	Employee Benefits and Taxes	
82,103	Depreciation and Amortization	
\$2,095	nterest Expenses	
56,436	Bad Debt	
77,603	Other Expenses	
22,093	Total Operating Expenses	
	5. Net Revenue and Expe	
83,294	Net Operating Revenue over Expenses	
74,747	Net Non-operating Gains over Losses	
58,041	Total Net Gain over Loss	
5	Total Net Gain over Loss	

Total Operating Revenue	\$34,905,387
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6. Assets and Liabilities		
Total Assets	\$37,173,999	
Total Liabilities	\$2,932,457	

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$19,552,624	\$11,361,496	\$8,191,128	
Medicaid	\$6,205,254	\$3,779,086	\$2,426,168	
Other State	\$0	\$0	\$0	
Local Government	\$0	\$0	\$0	
Commercial Insurance	\$25,675,516	\$2,854,508	\$22,821,008	
Total	\$51,433,394	\$17,995,090	\$33,438,304	

Statement Three: Unique Specialized Hospital Funds					
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment		
Donations	\$0	\$281,966	(\$281,966)		

Educational	\$780	\$146,429	(\$145,649)
Research	\$0	\$0	\$0
Bioterrorism Grant	\$75,000	\$75,000	\$0
	<i>\$72</i> ,000	<i>\$72</i> ,000	<b>40</b>

Number of individuals estimated by this hospital that are involve	d in education
Number of Medical Professionals Trained In This Hospital	20
Number of Hospital Patients Educated In This Hospital	20,324
Number of Citizens Exposed to Health Education Message	18,896

#### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Whitley	Community	Whitley County
Location		Served	

#### **Hospital Mission Statement**

"Parkview Health System will provide quality health services to all who entrust their care to us and we will work to improve the health of our communities".

	Unique Services	Type of Initiatives	Document Available
,		,	

Medical Research	NO	Disease Detection	YES	Community Plan	YES
Professional Education	YES	Practitioner Education	NO	Annual Statement	YES
Community Education	YES	Clinic Support	NO	Needs Assessment	2003

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	292	535	651
Charity Care Allocation	(\$125,331)	(\$199,360)	(\$276,373)

#### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
YMCA Fitness Center Collaboration	(\$159,594)
Beds and Britches Program	(\$20,000)
Automated External Defibrillator	(\$14,575)

Student Assistant Program	(\$10,000)
All other activities	(\$231,820)
Subtotal	\$435,989)

## Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to	(\$4,166,130)
patients	
unable to pay, to patients covered under government	
funded programs, and for medical education, training.	
2. Community Health Education	(\$139,796)
3. Community Programs and Services	(\$6,874)
4. Other Unreimbursed Costs	(\$1,500)
5. Total Costs of Providing Community Benefits	(\$4,314,300)

### **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
None	\$0

## For further information on these initiatives, contact:

Hospital Representative: Jill McAllister

Telephone number: 260/248-9000

Web Address Information: www.Parkview.com

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	235	656
2. % of Salary	Salary Expenses divided by Total Expenses	42.9%	38.3%
3. Average Daily Census	Patient Days divided by annual days (365 days)	14.1	58.6

4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	3.0	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$2,626	\$4,999
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$11,882	\$13,629
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	60.7%	53.7%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$665	\$993
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	38.0%	43.0%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	7.5%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$276,373)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	9.4	6.3

#### Notes:

- NR = Not Reported
   See Statewide Results for definitions of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

## **Hospital: Starke Memorial Hospital**

Year: 2003 City: Knox Peer Group: Small

**Statement One: Summary of Revenue and Expenses** 

\$20,840,382			
\$30,152,455			
\$50,992,837			
2. Deductions from Revenue			
\$26,485,098			
\$1,051,169			
\$27,536,267			
3. Total Operating Revenue			
\$23,456,570			
\$158,264			
\$23,614,834			

4. Operating Expens	ses
Salaries and Wages	\$7,721,757
Employee Benefits and Taxes	\$1,387,384
Depreciation and Amortization	\$861,918
Interest Expenses	\$48,995
Bad Debt	\$1,433,097
Other Expenses	\$7,572,629
Total Operating Expenses	\$19,025,780
5. Net Revenue and Exp	enses
Net Operating Revenue over Expenses	\$4,589,054
Net Non-operating Gains over Losses	\$0
Total Net Gain over Loss	\$4,589,054

6. Assets and Liabilities		
Total Assets	\$12,593,470	
Total Liabilities	\$12,593,470	

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$23,055,997	\$15,445,899	\$7,610,098
Medicaid	\$8,415,352	\$5,972,825	\$2,442,532
Other State	\$0	\$0	\$0
Local Government	\$0	\$0	\$0
Commercial Insurance	\$19,521,482	\$5,066,374	\$14,455,108
Total	\$50,992,837	\$26,485,098	\$24,507,739

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$0	\$30,999	(\$30,999)
Educational	\$0	\$95,818	(\$95,818)

\$0	\$0	\$0
\$40,000	\$40,000	\$0
		\$0 \$0 \$40,000 \$40,000

#### Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital 0

Number of Hospital Patients Educated In This Hospital 4,500

Number of Citizens Exposed to Hospital's Health Education Messages 35,000

Statement Four: Costs of Charity and Subsidized Community Benefits			
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital
Charity	\$10,324,416	\$12,660,162	(\$2,335,746)
<b>Community Benefits</b>	\$0	\$100,442	(\$100,442)

For further information on this report, please contact:

**Hospital Representative** Becky Deardorff

**Telephone Number** 574/772-1101

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	202	225
2. % of Salary	Salary Expenses divided by Total Expenses	40.6%	40.5%
3. Average Daily Census	Patient Days divided by annual days (365 days)	16.9	15.8
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	3.6	4.2
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$868	\$3,664
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$12,159	\$9,112
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	59.1%	67.6%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,100	\$839
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	45.2%	43.9%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	7.5%	8.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$852,610)	(\$270,794)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	19.4	3.1

## Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

# **Hospital: St Vincent Williamsport Hospital**

Year: 2004 City: Williamsport Peer Group: Small

#### **Statement One: Summary of Revenue and Expenses**

1. Gross Patient Service Revenue		
Inpatient Patient Service Revenue	\$5,348,958	
Outpatient Patient Service Revenue	\$15,553,859	
Total Gross Patient Service Revenue	\$20,902,817	
2. Deductions from Re	evenue	
Contractual Allowances	\$6,552,601	
Other Deductions	\$261,093	
Total Deductions	\$6,813,694	
3. Total Operating Revenue		
Net Patient Service Revenue	\$14,089,123	
Other Operating Revenue	\$314,419	
	,	

4. Operating Expens	ses
Salaries and Wages	\$6,345,259
Employee Benefits and Taxes	\$1,577,725
Depreciation and Amortization	\$430,281
Interest Expenses	\$162,290
Bad Debt	\$1,746,372
Other Expenses	\$3,453,804
Total Operating Expenses	\$13,715,731
5. Net Revenue and Exp	penses
Net Operating Revenue over Expenses	\$687,811
Net Non-operating Gains over Losses	(\$168,648)
Total Net Gain over Loss	\$519,163
	,

Total Operating Revenue	\$14,403,542
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6. Assets and Liabilities		
Total Assets	\$10,630,616	
Total Liabilities	\$10,630,616	

Statement Two: Contractual Allowances					
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue		
Medicare	\$9,144,512	\$3,777,533	\$5,366,979		
Medicaid	\$2,012,044	\$1,653,115	\$358,929		
Other State	\$0	\$0	\$0		
Local Government	\$0	\$0	\$0		
Commercial Insurance	\$9,746,261	\$1,383,046	\$8,363,215		
Total	\$20,902,817	\$6,813,694	\$14,089,123		

Statement Three: Unique Specialized Hospital Funds					
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment		
Donations	\$0	\$0	\$0		

Educational	\$0	\$0	\$0
Research	\$0	\$0	\$0
Bioterrorism Grant	\$75,000	\$75,000	\$0

Number of individuals estimated by this hospital that are involved i	n education
Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Health Education Message	0

#### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Warren	Community	Benton, Fountain, and Warren counties
Location		Served	

#### **Hospital Mission Statement**

"To improve the health status of the individuals and the communities we serve, with a special concern for the sick and poor".

Unique Services	Type of Initiatives	Document Available

Medical Research	NO	Disease Detection	YES	Community Plan	YES
Professional Education	NO	Practitioner Education	NO	Annual Statement	YES
Community Education	YES	Clinic Support	YES	Needs Assessment	2001

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	14,268	68,691	157,005
Charity Care Allocation	(\$637,476	(\$714,585)	(\$1,023,976)

#### **Hospital Community Benefit Projects and the Projects' Net Cost**

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
All other initiatives	(\$33,528)

**Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits** 

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients	(\$161,085)
unable to pay, to patients covered under government funded programs, and for medical education, training.	
2. Community Health Education	\$0
3. Community Programs and Services	(\$33,558)
4. Other Unreimbursed Costs	\$0
5. Total Costs of Providing Community Benefits	(\$194,643)

#### **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care	
None	\$0	

For further information on these initiatives, contact:

Hospital Representative: Kelly Peisker

Telephone number: 317/338-7371

Web Address Information: www.stvincent.org

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR METHODOLOGY		THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	142	225
2. % of Salary	Salary Expenses divided by Total Expenses	46.3%	40.5%
3. Average Daily Census	Patient Days divided by annual days (365 days)	15.8	
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	4.2	
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$3,664	
6. Gross Price per Discharge	Gross Inpatient Revenue \$6,956 divided by the Total Discharges		\$9,112
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	74.4%	67.6%

8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$369	\$839
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	43.7%	43.9%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	12.7%	8.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$161,085)	(\$270,794)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	4.8	3.1

#### Notes:

- 1. NR = Not Reported
- 2. See Statewide Results for definitions of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital (Voluntary Submission)

# **Hospital: Witham Health Service**

Year: 2004 City: Lebanon Peer Group: Small

**Statement One: Summary of Revenue and Expenses** 

1. Gross Patient Service Revenue		
Inpatient Patient Service Revenue	\$24,599,362	
Outpatient Patient Service Revenue	\$62,290,098	
Total Gross Patient Service Revenue	\$86,889,460	
2. Deductions from Re	evenue	
Contractual Allowances	\$38,924,902	
Other Deductions	\$849,051	
Total Deductions	\$30,773,953	
3. Total Operating Re	venue	
Net Patient Service Revenue	\$47,115,507	
Other Operating Revenue	\$2,778,853	

\$17,025,560
\$4,518,990
\$2,681,900
\$2,138,613
\$3,497,135
\$16,351,858
\$46,214,056
penses
\$3,680,304
\$137,717
\$3,818,021

Total Operating Revenue	\$49,894,360
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6. Assets and Liabilitie	S
Total Assets	\$70,580,018
Total Liabilities	\$70,580,018

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$36,177,273	\$23,261,905	\$12,915,368
Medicaid	\$7,850,589	\$5,108,054	\$2,742,535
Other State	\$0	\$0	\$0
Local Government	\$2,411,111	\$1,116,491	\$1,294,620
Commercial Insurance	\$40,450,487	\$9,328,452	\$31,012,035
Total	\$86,889,460	\$38,924,902	\$47,964,558

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$0	\$0	\$0

Educational	\$32,269	\$330,817	(\$295,548)
Research	\$0	\$0	\$0
Bioterrorism Grant	\$75,000	\$75,000	\$0

Number of individuals estimated by this hospital that are involve	ed in education
Number of Medical Professionals Trained In This Hospital	117
Number of Hospital Patients Educated In This Hospital	173
Number of Citizens Exposed to Health Education Message	21,298

#### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Boone	Community	Boone County
Location		Served	

#### **Hospital Mission Statement**

<sup>&</sup>quot;Delivering care, saving lives and healing".

Unique Services	Type of Initiatives	Document Available

Medical Research	NO	Disease Detection	YES	Community Plan	NO
Professional Education	YES	Practitioner Education	NO	Annual Statement	YES
	TIDO	<u></u>	TIEG	NY 1 A	NID
Community Education	YES	Clinic Support	YES	Needs Assessment	NR

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	703	572	615
Charity Care Allocation	(\$474,445)	(\$489,685)	(\$555,648)

#### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of ,Programs
IOPO Treasure Hunt	(\$1,500)
Walk America (March of Dimes)	(\$1,000)
Senior Wellness Day	(\$500)

Day of Discovery (Cholesterol Blood Testing)	(\$1,156)
Relay for Life (Cancer Research)	(\$1,000)
Subtotal	(\$5,156)

## Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients	(\$27,279,958)
unable to pay, to patients covered under government funded programs, and for medical education, training.	
2. Community Health Education	(\$2,570)
3. Community Programs and Services	(\$5,156)
4. Other Unreimbursed Costs	\$0
5. Total Costs of Providing Community Benefits	(\$27,287,684)

### **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
Boone County Community Building	(\$39,643)

#### For further information on these initiatives, contact:

Hospital Representative: Trina Balwin

Telephone number: 765/485-8040

Web Address Information: www.witham.org

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	359	225
2. % of Salary	Salary Expenses divided by Total Expenses	36.8%	40.5%
3. Average Daily Census	Patient Days divided by annual days (365 days)	19.1	15.8
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	3.1	4.2

5. Price for Medical/Surgical	Total Medical/Surgical	\$1,313	\$3,664
per stay	charges divided by Medical/ Surgical discharges		
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$11,096	\$9,112
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	71.7%	67.6%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,281	\$839
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	41.6%	43.9%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	7.6%	8.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$533,092)	(\$270,794)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	7.4	3.1

## Notes:

- 1. NR = Not Reported
- 2. See Statewide Results for definitions of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

## **Hospital: Adams County Memorial Hospital**

Year: 2004 City: Decatur Peer Group: Small

**Statement One: Summary of Revenue and Expenses** 

1. Gross Patient Service Revenue				
Inpatient Patient Service Revenue	\$27,569,602			
Outpatient Patient Service Revenue	\$36,260,455			
Total Gross Patient Service Revenue	\$63,830,057			
2. Deductions from Revenue				
Contractual Allowances	\$28,323,915			
Other Deductions	\$0			
Total Deductions	\$28,323,915			
3. Total Operating	Revenue			
Net Patient Service Revenue	\$35,506,142			
Other Operating Revenue	\$577,452			
Total Operating Revenue	\$36,083,594			

4. Operating Expenses			
Salaries and Wages	\$12,490,846		
Employee Benefits and Taxes	\$5,014,864		
Depreciation and Amortization	\$1,139,358		
Interest Expenses	\$27,041		
Bad Debt	\$3,915,863		
Other Expenses	\$9,775,238		
Total Operating Expenses	\$32,363,210		
5. Net Revenue and Exp	penses		
Net Operating Revenue over Expenses	\$3,720,384		
Net Non-operating Gains over Losses	(\$88,945)		
Total Net Gain over Loss	\$3,631,439		

6. Assets and Liabilities	
Total Assets	\$34,884,910
Total Liabilities	\$6,740,805

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$33,238,631	\$20,847,733	\$12,390,898
Medicaid	\$3,361,590	\$1,351,336	\$2,010,254
Other State	\$0	\$0	\$0
Local Government	\$0	\$0	\$0
Commercial Insurance	\$27,229,836	\$6,124,846	\$21,104,990
Total	\$63,830,057	\$28,323,915	\$35,506,142

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$54,673	\$5,000	\$49,673
Educational	\$20,000	\$220,000	(\$200,000)

Research	\$0	\$10,000	(\$10,000)
Bioterrorism Grant	\$75,000	\$75,000	\$0

#### Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital 1,000

Number of Hospital Patients Educated In This Hospital 1,000

350,000

Number of Citizens Exposed to Hospital's Health Education Messages

Statement Four: Costs of Charity and Subsidized Community Benefits			
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital
Charity	\$0	\$3,845,391	(\$3,845,391)
<b>Community Benefits</b>	\$10,000	\$170,000	(\$160,000)

For further information on this report, please contact:

**Hospital Representative** William G. Seck

**Telephone Number** 260/724-2145

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	332	225
2. % of Salary	Salary Expenses divided by Total Expenses	38.6%	40.5%
3. Average Daily Census	Patient Days divided by annual days (365 days)	25.3	15.8
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	3.7	4.2
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$3,363	\$3,664
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$10,971	\$9,112
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	56.8%	67.6%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$450	\$839
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	52.1%	43.9%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	12.1%	8.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$300,000)	(\$270,794)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	10.3	3.1

## Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

# **Hospital: Lafayette Home Hospital**

Year: 2004 City: Lafayette Peer Group: Large

#### **Statement One: Summary of Revenue and Expenses**

1. Gross Patient Service Revenue		
Inpatient Patient Service Revenue	\$136,564,233	
Outpatient Patient Service Revenue	\$105,658,951	
Total Gross Patient Service Revenue	\$242,223,184	
2. Deductions from Revenue		
Contractual Allowances	\$110,058,331	
Other Deductions	\$11,436,869	
Total Deductions	\$121,495,200	
3. Total Operating Revenue		
Net Patient Service Revenue	\$120,727,984	
Other Operating Revenue	\$2,438,100	

4. Operating Expenses		
Salaries and Wages	\$47,403,979	
Employee Benefits and Taxes	\$4,697,299	
Depreciation and Amortization	\$6,530,400	
Interest Expenses	\$3,954,353	
Bad Debt	\$3,589,561	
Other Expenses	\$50,355,351	
Total Operating Expenses	\$116,530,983	
5. Net Revenue and Exp	enses	
Net Operating Revenue over Expenses	\$6,635,101	
Net Non-operating Gains over Losses	\$1,368,030	
Total Net Gain over Loss	\$8,003,131	

Total Operating Revenue	\$123,166,084

6. Assets and Liabiliti	ies
Total Assets	\$83,402,317
Total Liabilities	\$12,764,074

Statement Two: Contractual Allowances					
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue		
Medicare	\$79,156,267	\$48,026,361	\$31,128,906		
Medicaid	\$30,624,735	\$21,529,249	\$9,095,486		
Other State	\$0	\$0	\$0		
Local Government	\$0	\$0	\$0		
Commercial Insurance	\$132,442,182	\$51,939,590	\$80,502,592		
Total	\$242,223,184	\$121,495,200	\$120,727,984		

S	Statement Three: Unique	Specialized Hospita	l Funds
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$0	\$7,824	(\$7,824)

Educational	\$29,720	\$1,050,027	(\$1,020,307)
Research	\$0	\$0	\$0
Bioterrorism Grant	\$112,000	\$112,000	\$0

Number of individuals estimated by this hospital that are involve	ed in education
Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Health Education Message	19,000

#### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

	County	Tippecanoe	Community	Tippecanoe and seven continuous counties of Benton,
ı	Location		Served	Carroll, Clinton, Fountain, Montgomery, Warren and
				White Counties

#### **Hospital Mission Statement**

"Continuing Christ's Ministry in Our Franciscan Tradition".

Unique Services	Type of Initiatives	Document Available

Medical Research	NO	Disease Detection	YES	Community Plan	YES
Professional Education	YES	Practitioner Education	NO	Annual Statement	YES
Community Education	YES	Clinic Support	YES	Needs Assessment	1996

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	915	2,171	2,550
Charity Care Allocation	(\$541,007)	(\$1,436,723)	(\$3,367,317)

#### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
Community Education	(\$1,020,307)
Donations	(\$7,824)
Unreimbursed cost under government program	(\$7,158,348)

Other Unreimbursed Costs	(\$842,624)
Subtotal	(\$9,329,353)

#### Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total Unreimbursed costs of providing care to patients unable to pay, to patients covered under government funded programs, and for medical education, training.	(\$10,525,665)
2. Community Health Education	(\$1,020,307)
3. Community Programs and Services	(\$300,250)
4. Other Unreimbursed Costs	(\$842,624)
5. Total Costs of Providing Community Benefits	(\$12,688,846)

#### **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
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None	\$0

#### For further information on these initiatives, contact:

Hospital Representative: Teresa Janssen

Telephone number: 765/449-5129

Web Address Information: www.gihsi.org

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	1,080	2,262
2. % of Salary	Salary Expenses divided by Total Expenses	40.7%	36.7%
3. Average Daily Census	Patient Days divided by annual days (365 days)	120.0	251.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	4.0	5.1
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$1,991	\$3,873

6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$12,453	\$19,185
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	43.6%	41.1%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,124	\$1,295
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	32.7%	40.6%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	3.1%	4.3%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$3,367,317)	(\$5,489,682)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	5.4	5.9

#### Notes:

- NR = Not Reported
   See Statewide Results for definitions of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

## **Hospital: Community Hospital of Bremen**

Year: 2004 City: Bremen Peer Group: Small

#### **Statement One: Summary of Revenue and Expenses**

1. Gross Patient Service Revenue		
Inpatient Patient Service Revenue	\$2,624,395	
Outpatient Patient Service Revenue	\$8,958,542	
Total Gross Patient Service Revenue	\$11,582,937	
2. Deductions from Re	venue	
Contractual Allowances	\$2,985,254	
Other Deductions	\$98,467	
Total Deductions	\$3,083,721	
3. Total Operating Revenue		
Net Patient Service Revenue	\$8,499,216	
Other Operating Revenue	\$131,260	

4. Operating Expenses	
Salaries and Wages	\$3,644,596
Employee Benefits and Taxes	\$645,695
Depreciation and Amortization	\$257,492
Interest Expenses	\$26,448
Bad Debt	\$181,298
Other Expenses	\$2,936,433
Total Operating Expenses	\$7,691,962
5. Net Revenue and Expen	ses
Net Operating Revenue over Expenses	\$938,614
Net Non-operating Gains over Losses	\$0
Total Net Gain over Loss	\$938,614

Total Operating Revenue	\$8,630,576
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6. Assets and Liabilities		
Total Assets	\$5,589,492	
Total Liabilities	\$5,589,492	

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$4,958,196	\$1,416,998	\$3,541,198
Medicaid	\$672,016	\$451,032	\$220,984
Other State	\$0	\$0	\$0
Local Government	\$0	\$0	\$0
Commercial Insurance	\$5,952,725	\$1,215,691	\$4,737,034
Total	\$11,582,937	\$3,083,721	\$8,499,216

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$0	\$0	\$0

Educational	\$13,424	\$531,184	(\$527,760)
Research	\$0	\$0	\$0
Bioterrorism Grant	\$40,000	\$40,000	\$0

Number of individuals estimated by this hospital that are involve	ed in education
Number of Medical Professionals Trained In This Hospital	113
Number of Hospital Patients Educated In This Hospital	39,495
Number of Citizens Exposed to Health Education Message	7,000

#### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Marshall	Community	Rural populations of Marshall County and Southeast
Location		Served	Elkhart County

#### **Hospital Mission Statement**

"To provide progressive family-oriented health care in an atmosphere of Christian love and concern to all regardless of age, sex, race, religion, or financial abilities".

Unique Services	Type of Initiatives	Document Available

Medical Research	NO	Disease Detection	YES	Community Plan	YES
Professional Education	YES	Practitioner Education	YES	Annual Statement	YES
Community Education	YES	Clinic Support	YES	Needs Assessment	2001

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	92	208	41
Charity Care Allocation	(\$103,533)	(\$87,746)	(\$98,467)

#### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
Free Clinic Program	(\$33,000)
Medical Direction	(\$7,000)
Free Prenatal and Childbirth Classes	(\$2,500)

Gratis Safe Sitter Program	(\$3,000)
MD Support in Unserved Community	(\$128,300)

#### Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients unable to pay, to patients covered under government funded programs, and for medical education, training.	(\$235,977)
2. Community Health Education	(\$126,876)
3. Community Programs and Services	(\$112,066)
4. Other Unreimbursed Costs	\$0
5. Total Costs of Providing Community Benefits	(\$474,919)

#### **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
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None	\$0

#### For further information on these initiatives, contact:

Hospital Representative: Scott R. Graybill

Telephone number: 574/546-2211

Web Address Information: www.bremenhospital.com

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	79	225
2. % of Salary	Salary Expenses divided by Total Expenses	47.4%	40.5%
3. Average Daily Census	Patient Days divided by annual days (365 days)	2.7	15.8
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	2.6	4.2
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$3,048	\$3,664

6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$7,112	\$9,112
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	77.3%	67.6%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$383	\$839
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	42.8%	43.9%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	2.4%	8.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$62,732)	(\$270,794)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	10.9	3.1

#### Notes:

- NR = Not Reported
   See Statewide Results for definitions of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

## Hospital: Woodlawn Hospital

Year: 2004 City: Rochester Peer Group: Small

**Statement One: Summary of Revenue and Expenses** 

1. Gross Patient Service Revenue		
Inpatient Patient Service Revenue	\$9,492,619	
Outpatient Patient Service Revenue	\$25,583,657	
Total Gross Patient Service Revenue	\$35,076,276	
2. Deductions from	Revenue	
Contractual Allowances	\$10,799,342	
Other Deductions	\$131,526	
Total Deductions	\$10,930,868	
3. Total Operating Revenue		
Net Patient Service Revenue	\$24,145,408	
Other Operating Revenue	\$1,114,671	
Total Operating Revenue	\$25,260,079	
]		

4. Operating Expenses		
Salaries and Wages	\$10,742,948	
Employee Benefits and Taxes	\$2,607,260	
Depreciation and Amortization	\$1,267,371	
Interest Expenses	\$139,908	
Bad Debt	\$1,806,948	
Other Expenses	\$9,025,805	
Total Operating Expenses	\$25,590,240	
5. Net Revenue and Ex	penses	
Net Operating Revenue over Expenses	(\$330,161)	
Net Non-operating Gains over Losses	\$103,612	
Total Net Gain over Loss	(\$226,549)	
	ı	

6. Assets and Liabilities		
Total Assets	\$16,328,699	
Total Liabilities	\$16,328,699	

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$13,384,862	\$5,886,162	\$7,498,700
Medicaid	\$4,728,807	\$2,754,750	\$1,974,057
Other State	\$0	\$0	\$0
Local Government	\$0	\$0	\$0
Commercial Insurance	\$16,962,607	\$2,289,9546	\$14,672,651
Total	\$35,076,276	\$10,930,868	\$24,145,408

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$0	\$0	\$0
Educational	\$0	\$0	\$0

\$0	\$0	\$0
\$40,000	\$40,000	\$0
		\$0 \$0 \$40,000 \$40,000

#### Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Hospital's Health Education Messages	0

Statement Four: Costs of Charity and Subsidized Community Benefits			
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital
Charity	\$8,605,716	\$18,205,530	(\$9,599,814)
<b>Community Benefits</b>	\$0	\$0	\$0

For further information on this report, please contact:

**Hospital Representative** Laurie Baldwin

**Telephone Number** 574/223-3141

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	249	225
2. % of Salary	Salary Expenses divided by Total Expenses	42.0%	40.5%
3. Average Daily Census	Patient Days divided by annual days (365 days)	11.9	15.8
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	3.2	4.2
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$8,506	\$3,664
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$7,016	\$9,112
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	72.9%	67.6%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,282	\$839
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	38.3%	43.9%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	7.1%	8.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$91,861)	(\$270,794)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	-1.3	3.1

#### Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

## **Hospital: Columbus Regional Hospital**

Year: 2004 City: Columbus Peer Group: Medium

**Statement One: Summary of Revenue and Expenses** 

1. Gross Patient Service Revenue		
\$139,582,903		
\$136,595,487		
\$276,178,390		
Revenue		
\$103,729,940		
\$4,668,218		
\$108,398,158		
Revenue		
\$167,780,231		
\$3,291,630		
\$171,071,861		

4. Operating Expenses		
Salaries and Wages	\$56,567,886	
Employee Benefits and Taxes	\$19,035,486	
Depreciation and Amortization	\$15,039,280	
Interest Expense	\$2,890,725	
Bad Debt	\$6,472,789	
Other Expenses	\$55,315,118	
Total Operating Expenses	\$158,321,284	
5. Net Revenue and Expenses		
Net Operating Revenue over Expenses	\$12,750,577	
Net Non-operating Gains over Losses	\$4,305,293	
Total Net Gain over Loss	\$17,055,870	

6. Assets and Liabilities		
Total Assets	\$225,855,866	
Total Liabilities	\$102,387,847	

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$124,904,435	\$70,857,304	\$54,047,131	
Medicaid	\$26,201,650	\$16,212,768	\$9,988,882	
Other State	\$0	\$0	\$0	
Local Government	\$0	\$0	\$0	
Commercial Insurance	\$125,072,305	\$21,328,086	\$104,544,218	
Total	\$276,178,390	\$108,398,158	\$168,580,231	

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Net Dollar Gain or Loss after Adjustment		
Donations	\$42,778	\$304,044	(\$261,266)
Educational	\$120,793	\$1,024,009	(\$903,216)

Research	\$0	\$2,500	(\$2,500)
Bioterrorism Grant	\$75,000	\$75,000	\$0

#### Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital 241

Number of Hospital Patients Educated In This Hospital 1,701

Number of Citizens Exposed to Hospital's Health Education Messages 100,000

Statement Four: Costs of Charity and Subsidized Community Benefits			
Category	Unreimbursed Costs by Hospital		
Charity	\$66,960,012	\$85,605,189	(\$18,645,177)
Community Benefits	\$0	\$743,555	(\$743,555)

For further information on this report, please contact:

**Hospital Representative** Catherine Simmons

**Telephone Number** 812/379-4441

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE	
1. # of FTE's	Number of Full Time Equivalents	1,189	656	
2. % of Salary	Salary Expenses divided by Total Expenses	37.6%	38.3%	
3. Average Daily Census	Patient Days divided by annual days (365 days)	119.5	58.6	
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	4.4	4.3	
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$3,112	\$4,999	
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$13,954	\$13,629	
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	49.5%	53.7%	
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$925	\$993	
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	45.2%	43.0%	

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	4.1%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$2,708,391)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	7.5	6.3

#### Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

# **Hospital: Community Hospital of Anderson and Madison County**

Year: 2004 City: Anderson Peer Group: Large

**Statement One: Summary of Revenue and Expenses** 

1. Gross Patient Service Revenue			
\$62,762,335			
\$120,609,021			
\$183,371,356			
2. Deductions from Revenue			
\$61,252,090			
\$31,158,135			
\$92,410,225			
3. Total Operating Revenue			
\$90,961,131			
\$4,040,219			

4. Operating Expenses			
Salaries and Wages	\$39,738,727		
Employee Benefits and Taxes	\$6,823,284		
Depreciation and Amortization	\$5,757,029		
Interest Expenses	\$1,865,268		
Bad Debt	\$3,055,268		
Other Expenses	\$34,500,114		
Total Operating Expenses	\$91,739,808		
5. Net Revenue and Expenses			
Net Operating Revenue over Expenses	\$3,261,542		
Net Non-operating Gains over Losses	\$133,983		
	I		

Total Operating Revenue \$95,001,350 Total Net Gain over Loss	

\$3,395,525
lities
\$92,580,240
\$36,383,207

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$73,363,554	\$45,992,854	\$27,430,700	
Medicaid	\$20,015,208	\$15,329,236	\$4,685,972	
Other State	\$0	\$0	\$0	
Local Government	\$0	\$0	\$0	
Commercial Insurance	\$90,002,594	\$31,158,132	\$58,844,462	
Total	\$183,371,356	\$92,410,222	\$90,961,134	

Statement Three: Unique Specialized Hospital Funds						
Fund Category						

Donations	\$385,251	\$178,910	\$206,341
Educational	\$12,466	\$30,218	(\$17,751
Research	\$0	\$0	\$0
Bioterrorism Grant	\$112,000	\$112,000	\$0

Number of individuals estimated by this hospital that are involved	in education
Number of Medical Professionals Trained In This Hospital	NR
Number of Hospital Patients Educated In This Hospital	NR
Number of Citizens Exposed to Health Education Message	NR

#### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Madison	Community	Madison County
Location		Served	

#### **Hospital Mission Statement**

"To improve the health status of the individuals and the communities we serve, with a special concern for the sick and poor".

Unique Services		Type of Initiatives		<b>Document Available</b>	
Medical Research	NO	Disease Detection	YES	Community Plan	YES
Professional Education	NO	Practitioner Education	NO	Annual Statement	YES
Community Education YES		Clinic Support	YES	Needs Assessment	1995

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Community Hospital is dedicated to serve the medical, health, and human services needs of the people of Anderson, Madison County with compassion, dignity, and excellence service.

	2002	2003	2004
Persons served in last twelve months	857	1,108	1,286
Charity Care Allocation	(\$1,168,851)	(\$1,816,865)	(\$1,168,851)

#### **Hospital Community Benefit Projects and the Projects' Net Cost**

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
All other initiatives	(\$17,751)

Summary of Unreimbursed Costs of Charity Care, Government

#### **Funded Programs, and Community Benefits**

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients	(\$6,183,571)
unable to pay, to patients covered under government	
funded programs, and for medical education, training.	
2. Community Health Education	(\$17,751)
3. Community Programs and Services	\$0
4. Other Unreimbursed Costs	\$0
5. Total Costs of Providing Community Benefits	(\$6,201,322)

#### **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
None	\$0

For further information on these initiatives, contact:

Hospital Representative: Karen Dykes

Telephone number: 765/298-2225

Web Address Information: www.ecommunity.com

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	869	2,262
2. % of Salary	Salary Expenses divided by Total Expenses	43.3%	36.7%
3. Average Daily Census	Patient Days divided by annual days (365 days)	51.7	251.5
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	3.3	5.1
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$2,605	\$3,873
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$10,872	\$19,185
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	65.8%	41.1%

8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total	\$988	\$1,295
	Outpatient Visits		
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	40.0%	40.6%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	3.3%	4.3%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$3,122,833)	(\$5,489,682)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	3.4	5.9

#### Notes:

- 1. NR = Not Reported
- 2. See Statewide Results for definitions of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

## **Hospital: Blackford Community Hospital**

Year: 2004 City: Hartford City Peer Group: Small

#### **Statement One: Summary of Revenue and Expenses**

1. Gross Patient Service Revenue				
Inpatient Patient Service Revenue	\$3,793,059			
Outpatient Patient Service Revenue	\$14,003,414			
Total Gross Patient Service Revenue	\$17,796,473			
2. Deductions from Rev	venue			
Contractual Allowances	\$5,173,288			
Other Deductions	\$185,689			
Total Deductions	\$5,358,978			
3. Total Operating Revenue				
Net Patient Service Revenue	\$12,437,495			
Other Operating Revenue	\$101,737			

4. Operating Expens	ses
Salaries and Wages	\$4,494,850
Employee Benefits and Taxes	\$949,321
Depreciation and Amortization	\$345,087
Interest Expenses	\$85,070
Bad Debt	\$1,272,935
Other Expenses	\$5,925,925
Total Operating Expenses	\$13,073,188
5. Net Revenue and Exp	penses
Net Operating Revenue over Expenses	(\$533,955)
Net Non-operating Gains over Losses	\$23,510
Total Net Gain over Loss	(\$510,445)

Total Operating Revenue	\$12,539,233
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6. Assets and Liabilitie	S
Total Assets	\$6,934,125
Total Liabilities	\$6,934,125

Statement Two: Contractual Allowances					
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue		
Medicare	\$10,167,787	\$2,429,085	\$7,738,702		
Medicaid	\$1,991,176	\$1,692,518	\$298,658		
Other State	\$0	\$0	\$0		
Local Government	\$0	\$0	\$0		
Commercial Insurance	\$5,637,510	\$1,237,374	\$4,400,136		
Total	\$17,796,510	\$5,358,977	\$12,437,496		

Statement Three: Unique Specialized Hospital Funds				
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment	
Donations	\$22,493	\$22,493	\$0	

Educational	\$0	\$27,000	(\$27,000)
Research	\$0	\$0	\$0
Bioterrorism Grant	\$40,000	\$40,000	\$0

Number of individuals estimated by this hospital that are involved in	n education
Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	627
Number of Citizens Exposed to Health Education Message	0

#### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Blackford	Community	Blackford County
Location		Served	

#### **Hospital Mission Statement**

"Cardinal Health System will promote wellness and improve the health status of the people of East Central Indiana and surrounding areas through patient care, health education, and medical research".

Unique Services		Type of Initiatives		Document Avail	able
Medical Research	NO	Disease Detection	YES	Community Plan	YES
Professional Education	NO	Practitioner Education	NO	Annual Statement	YES
Community Education	YES	Clinic Support	YES	Needs Assessment	2002

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	NR	NR	NR
Charity Care Allocation	(\$63,927)	(\$121,700)	(\$185,000)

#### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
No programs listed	\$0

**Summary of Unreimbursed Costs of Charity Care, Government** 

#### **Funded Programs, and Community Benefits**

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to	(\$1,867,649)
patients	
unable to pay, to patients covered under government	
funded programs, and for medical education, training.	
2. Community Health Education	\$0
3. Community Programs and Services	\$0
4. Other Unreimbursed Costs	\$0
5. Total Costs of Providing Community Benefits	(\$1,867,649)

#### **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
None	\$0

For further information on these initiatives, contact:

Hospital Representative: Walter Soptelean

Telephone number: 765/348-0574

Web Address Information:www.accesschs.org/blackford\_community\_hospital

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	1125	225
2. % of Salary	Salary Expenses divided by Total Expenses	34.4%	40.5%
3. Average Daily Census	Patient Days divided by annual days (365 days)	5.9	15.8
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	3.7	4.2
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$6,374	\$3,664
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$6,396	\$9,112
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	78.7%	67.6%

8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,170	\$839
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	57.1%	43.9%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	9.7%	8.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$185,689)	(\$270,794)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	-4.3	3.1

### Notes:

- 1. NR = Not Reported
- 2. See Statewide Results for definitions of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

# **Hospital: Memorial Hospital and Health Care Center**

Year: 2004 City: Jasper Peer Group: Medium

**Statement One: Summary of Revenue and Expenses** 

1. Gross Patient Service Revenue						
Inpatient Patient Service Revenue	\$51,802,548					
Outpatient Patient Service Revenue	\$67,942,117					
Total Gross Patient Service Revenue	\$119,744,665					
2. Deductions from Revenue						
Contractual Allowances	\$40,533,074					
Other Deductions	\$1,422,319					
Total Deductions	\$41,955,393					
3. Total Operating Revenue						
Net Patient Service Revenue	\$77,789,272					
Other Operating Revenue	\$671,051					
	,					

4. Operating Expens	ses
Salaries and Wages	\$35,903,897
Employee Benefits and Taxes	\$7,435,192
Depreciation and Amortization	\$4,313,739
Interest Expenses	\$970,419
Bad Debt	\$2,038,776
Other Expenses	\$22,860,901
Total Operating Expenses	\$73,522,924
5. Net Revenue and Exp	penses
Net Operating Revenue over Expenses	\$4,937,399
Net Non-operating Gains over Losses	\$1,283,180
Total Net Gain over Loss	\$6,220,579

Total Operating Revenue	\$78,460,323
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6. Assets and Liabilities			
Total Assets	\$138,703,652		
Total Liabilities	\$138,703,652		

Statement Two: Contractual Allowances						
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue			
Medicare	\$50,379,938	\$26,998,814	\$23,381,124			
Medicaid	\$7,891,346	\$4,552,483	\$3,338,863			
Other State	\$0	\$0	\$0			
Local Government	\$0	\$0	\$0			
Commercial Insurance	\$61,473,381	\$8,981,777	\$52,491,604			
Total	\$119,744,665	\$40,533,074	\$79,211,591			

Statement Three: Unique Specialized Hospital Funds					
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment		
Donations	\$0	\$0	\$0		

Educational	\$133,792	\$392,189	(\$258,397)
Research	\$0	\$0	\$0
Bioterrorism Grant	\$75,000	\$75,000	\$0

Number of individuals estimated by this hospital that are involv	ed in education
Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	132,960
Number of Citizens Exposed to Health Education Message	150,000

### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Dubois	Community	Dubois County
Location		Served	

# **Hospital Mission Statement**

"We will be for Others. We pledge ourselves to care for each individual in a manner that reflects the physical, psychological, and spiritual healing ministry of Jesus Christ. We will work together to create an atmosphere of mutual respect and dignity".

Unique Services		Type of Initiatives		<b>Document Available</b>	
Medical Research	NO	Disease Detection	YES	Community Plan	YES
Professional Education	YES	Practitioner Education	NO	Annual Statement	YES
Community Education	YES	Clinic Support	YES	Needs Assessment	1995

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	572	500	701
Charity Care Allocation	(\$836,701)	(\$654,258)	(\$1,068,548)

# Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
Family Palliative Care	(\$82,265)
Community Education	(\$147,576)

Physician Recruitment	(\$187,058)
Other Expenses	(\$225,403)
Subtotal	(\$642,302)

# Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to	(\$6,847,205)
patients unable to pay, to patients covered under government	
funded programs, and for medical education, training.	
2. Community Health Education	(\$147,575)
3. Community Programs and Services	\$0
4. Other Unreimbursed Costs	\$0
5. Total Costs of Providing Community Benefits	(\$6,994,780)

# **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
None	\$0

# For further information on these initiatives, contact:

Hospital Representative: E Kyle Bennett

Telephone number: 812/482-0507

Web Address Information: www.mhhcc.org

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	802	656
2. % of Salary	Salary Expenses divided by Total Expenses	48.8%	38.3%
3. Average Daily Census	Patient Days divided by annual days (365 days)	55.4	58.6

4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	3.6	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$2,096	\$4,999
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$9,284	\$13,629
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	56.7%	53.7%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$729	\$993
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	42.1%	43.0%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	2.8%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$742,284)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	6.3	6.3

### Notes:

- NR = Not Reported
   See Statewide Results for definitions of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

# **Hospital: Margaret Mary Community Hospital**

Year: 2004 City: Batesville Peer Group: Medium

### **Statement One: Summary of Revenue and Expenses**

1. Gross Patient Service Revenue			
Inpatient Patient Service Revenue	\$17,064,757		
Outpatient Patient Service Revenue	\$35,270,139		
Total Gross Patient Service Revenue	\$52,334,896		
2. Deductions from Revenue			
Contractual Allowances	\$15,616,985		
Other Deductions	\$541,261		
Total Deductions	\$16,158,246		
3. Total Operating Revenue			
Net Patient Service Revenue	\$36,176,650		
Other Operating Revenue	\$351,988		

4. Operating Expenses		
Salaries and Wages	\$15,651,368	
Employee Benefits and Taxes	\$3,116,491	
Depreciation and Amortization	\$3,116,491	
Interest Expenses	\$0	
Bad Debt	\$1,744,330	
Other Expenses	\$12,404,990	
Total Operating Expenses	\$36,033,670	
5. Net Revenue and Expo	enses	
Net Operating Revenue over Expenses	\$494,968	
Net Non-operating Gains over Losses	\$1,163,380	
Total Net Gain over Loss	\$1,658,348	

Total Operating Revenue	\$36,528,638
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6. Assets and Liabilities		
Total Assets	\$69,114,654	
Total Liabilities	\$26,821,896	

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$20,410,609	\$10,267,914	\$10,142,695
Medicaid	\$4,186,792	\$2,777,483	\$1,409,309
Other State	\$0	\$0	\$0
Local Government	\$0	\$0	\$0
Commercial Insurance	\$27,737,495	\$3,112,849	\$24,624,646
Total	\$52,334,896	\$16,158,246	\$36,176,650

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$87,539	\$21,916	\$65,623

Educational	\$5,005	\$306,964	(\$301,959)
Research	\$0	\$0	\$0
Bioterrorism Grant	\$40,000	\$40,000	\$0

Number of individuals estimated by this hospital that are involve	ed in education
Number of Medical Professionals Trained In This Hospital	33
Number of Hospital Patients Educated In This Hospital	1,834
Number of Citizens Exposed to Health Education Message	80,222

# Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Ripley	Community	Serving Decatur, Franklin, and Ripley Counties
Location		Served	

# **Hospital Mission Statement**

"To improve the health of our communities".

Unique Services	Type of Initiatives	Document Available

Medical Research	NO	Disease Detection	YES	Community Plan	YES
Professional Education	YES	Practitioner Education	NO	Annual Statement	YES
Community Education	YES	Clinic Support	YES	Needs Assessment	2002

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	518	426	577
Charity Care Allocation	(\$194,119)	(\$261,460)	(\$264,299)

#### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
Osgood Primary Care	(\$209,318)
Influenza Clinic	(\$64,011)
Cholesterol Screening	(\$63,869)

Emergency Medical Services	(\$48,424)
Mammogram Screening	(\$17,451)
Subtotal	(\$403,073)

# Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients	(\$746,577)
unable to pay, to patients covered under government	
funded programs, and for medical education, training.	(01.42.501)
2. Community Health Education	(\$143,591)
3. Community Programs and Services	(\$645,167)
4. Other Unreimbursed Costs	\$0
5. Total Costs of Providing Community Benefits	(\$1,535,335)

# **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
None	\$0

# For further information on these initiatives, contact:

Hospital Representative: Brian Daeger

Telephone number: 812/934-6624

Web Address Information: www.mmch.org

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	335	656
2. % of Salary	Salary Expenses divided by Total Expenses	43.4%	38.3%
3. Average Daily Census	Patient Days divided by annual days (365 days)	14.8	58.6

4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	2.9	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$1,287	\$4,999
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$9,320	\$13,629
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	67.4%	53.7%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$571	\$993
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	39.0%	43.0%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	4.8%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$285,190)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	1.4	6.3

### Notes:

- NR = Not Reported
   See Statewide Results for definitions of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

# **Hospital: Bedford Regional Medical Center**

Year: 2004 City: Bedford Peer Group: Small

**Statement One: Summary of Revenue and Expenses** 

1. Gross Patient Service Revenue					
Inpatient Patient Service Revenue	\$28,779,672				
Outpatient Patient Service Revenue	\$57,238,577				
Total Gross Patient Service Revenue	\$86,018,249				
2. Deductions from Revenue					
Contractual Allowances	\$43,969,832				
Other Deductions	\$939,602				
Total Deductions	\$44,908,434				
3. Total Operating Revenue					
Net Patient Service Revenue	\$41,108,815				
Other Operating Revenue	\$298,212				
	,				

4. Operating Expenses				
Salaries and Wages	\$17,254,511			
Employee Benefits and Taxes	\$4,001,466			
Depreciation and Amortization	\$1,950,607			
Interest Expenses	\$1,241,502			
Bad Debt	\$3,212,848			
Other Expenses	\$11,481,770			
Total Operating Expenses	\$39,142,704			
5. Net Revenue and Expe	enses			
Net Operating Revenue over Expenses	\$2,264,323			
Net Non-operating Gains over Losses	\$43,994			
Total Net Gain over Loss	\$2,308,317			

Total Operating Revenue	\$41,407,027
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6. Assets and Liabilities				
Total Assets	\$25,339,856			
Total Liabilities	\$22,296,431			

Statement Two: Contractual Allowances						
Revenue Source	Gross Patient Revenue Contractual Allowances		Net Patient Service Revenue			
Medicare	\$36,372,451	\$26,145,607	\$10,226,844			
Medicaid	\$7,872,954	\$6,857,098	\$1,015,856			
Other State	\$0	\$0	\$0			
Local Government	\$0	\$0	\$0			
Commercial Insurance	\$41,772,844	\$10,967,127	\$30,805,717			
Total	\$86,018,249	\$43,969,832	\$42,048,417			

Statement Three: Unique Specialized Hospital Funds						
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment			
Donations	\$0	\$0	\$0			

Educational	\$5,070	\$111,196	(\$106,126)
Research	\$0	\$0	\$0
Bioterrorism Grant	\$75,000	\$75,000	\$0

Number of individuals estimated by this hospital that are involve	d in education
Number of Medical Professionals Trained In This Hospital	1,796
Number of Hospital Patients Educated In This Hospital	832
Number of Citizens Exposed to Health Education Message	283

### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Lawrence	Community	Lawrence County
Location		Served	

# **Hospital Mission Statement**

"To advance the health of our communities through an integrated healthcare delivery system".

Unique Services	Type of Initiatives	<b>Document Available</b>

Medical Research	NO	Disease Detection	YES	Community Plan	YES
Professional Education	YES	Practitioner Education	NO	Annual Statement	YES
Community Education	YES	Clinic Support	YES	Needs Assessment	1998

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	55	52	86
Charity Care Allocation	(\$580,632)	(\$755,628)	(\$939,602)

#### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
Ambulance Coverage at local events	(\$10,855)
Blood Sugar Cholesterol Lipid Screening	(\$4,414)
CPR Classes	(\$3,530)

(\$86,181)
(\$4,630)
(\$108,610)

# Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients	(\$17,517,386)
unable to pay, to patients covered under government	
funded programs, and for medical education, training.	
2. Community Health Education	(\$87,011)
3. Community Programs and Services	(\$102,809)
4. Other Unreimbursed Costs	(\$12,889)
5. Total Costs of Providing Community Benefits	(\$17,730,095)

# **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
None	\$0

# For further information on these initiatives, contact:

Hospital Representative: Bradford W. Dykes

Telephone number: 812/275-1200

Web Address Information: www.brmchealthcare.com

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	416	225
2. % of Salary	Salary Expenses divided by Total Expenses	44.1%	40.5%
3. Average Daily Census	Patient Days divided by annual days (365 days)	23.4	15.8

4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	3.1	4.2
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$3,232	\$3,664
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$10,319	\$9,112
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	66.5%	67.6%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,085	\$839
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	42.3%	43.9%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	8.2%	8.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$939,602)	(\$270,794)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	5.5	3.1

### Notes:

- NR = Not Reported
   See Statewide Results for definitions of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

# **Hospital: Community Hospital Munster**

Year: 2004 City: Munster Peer Group: Large

### **Statement One: Summary of Revenue and Expenses**

1. Gross Patient Service Revenue				
Inpatient Patient Service Revenue	\$305,697,873			
Outpatient Patient Service Revenue	\$181,156,830			
Total Gross Patient Service Revenue	\$486,854,703			
2. Deductions from Revenue				
Contractual Allowances	\$233,054,756			
Other Deductions	\$727,925			
Total Deductions	\$233,782,681			
3. Total Operating Revenue				
Net Patient Service Revenue	\$253,072,022			
Other Operating Revenue	\$7,895,463			
	,			

4. Operating Expenses		
Salaries and Wages	\$105,122,514	
Employee Benefits and Taxes	\$28,117,842	
Depreciation and Amortization	\$15,692,421	
Interest Expenses	\$453,320	
Bad Debt	\$9,726,626	
Other Expenses	\$92,283,768	
Total Operating Expenses	\$251,396,491	
5. Net Revenue and Exp	enses	
Net Operating Revenue over Expenses	\$9,570,994	
Net Non-operating Gains over Losses	\$0	
Total Net Gain over Loss	\$9,570,994	

Total Operating Revenue	\$260,967,485
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	6. Assets and Liabilities		
То	tal Assets	\$183,381,344	
То	tal Liabilities	\$41,128,856	

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$238,773,044	\$142,165,750	\$96,607,294
Medicaid	\$27,336,313	\$21,265,639	\$6,070,674
Other State	\$2,279,970	\$2,155,919	\$124,051
Local Government	\$0	\$0	\$0
Commercial Insurance	\$218,465,375	\$67,467,448	\$150,997,927
Total	\$486,854,703	\$233,054,756	\$253,799,946

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$0	\$78,310	(\$78,310)

Educational	\$128,230	\$2,007,637	(\$1,879,407)
Research	\$0	\$0	\$0
Bioterrorism Grant	\$112,000	\$112,000	\$0

Number of individuals estimated by this hospital that are involv	ed in education
Number of Medical Professionals Trained In This Hospital	5,106
Number of Hospital Patients Educated In This Hospital	5,054
Number of Citizens Exposed to Health Education Message	103,322

### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Lake	Community	Lake County
Location		Served	

# **Hospital Mission Statement**

"The Community Healthcare System is committed to providing the highest quality care in the most cost efficient manner, respecting the dignity of the individual, providing for the well being of the community and serving the needs of all people".

Unique Services		Type of Initiatives		<b>Document Available</b>	
Medical Research	YES	Disease Detection	YES	Community Plan	YES
Professional Education	YES	Practitioner Education	YES	Annual Statement	YES
Community Education	YES	Clinic Support	YES	Needs Assessment	1995

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	628	663	698
Charity Care Allocation	(\$963,014)	(\$1,073,919)	(\$1,300,610)

# Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
Cancer Program	(\$107,341)
Heart Disease Program	(\$35,700)

Health and Wellness	(\$277,422)
Maternal and Child Programs	(\$36,261)
Other Programs	(\$899,530)
Subtotal	(\$1,356,254)

# Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients	(\$13,975,018)
unable to pay, to patients covered under government	
funded programs, and for medical education, training.	
2. Community Health Education	(\$243,231)
3. Community Programs and Services	(\$166,532)
4. Other Unreimbursed Costs	(\$239,424)
5. Total Costs of Providing Community Benefits	(\$14,624,205)

# **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
None	\$0

# For further information on these initiatives, contact:

Hospital Representative: Kathleen Edwards

Telephone number: 219/836-1600

Web Address Information: www.comhs.org/community

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	2,213	2,262
2. % of Salary	Salary Expenses divided by Total Expenses	41.8%	36.7%
3. Average Daily Census	Patient Days divided by annual days (365 days)	282.9	251.6

4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	4.5	5.1
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$2,534	\$3,873
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$13,373	\$19,185
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	37.2%	41.1%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$798	\$1,295
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	49.0%	40.6%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	3.9%	4.3%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$1,300,610)	(\$5,489,682)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	3.7	5.9

### Notes:

- NR = Not Reported
   See Statewide Results for definitions of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

# **Hospital: St Anthony Medical Center of Crown Point**

Year: 2004 City: Crown Point Peer Group: Medium

**Statement One: Summary of Revenue and Expenses** 

1. Gross Patient Service Revenue			
Inpatient Patient Service Revenue	\$127,812,268		
Outpatient Patient Service Revenue	\$140,445,856		
Total Gross Patient Service Revenue	\$268,258,124		
2. Deductions from Revenue			
Contractual Allowances	\$134,652,306		
Other Deductions	\$5,541,865		
Total Deductions	\$140,194,171		
3. Total Operating Revenue			
Net Patient Service Revenue	\$128,063,594		
Other Operating Revenue	\$4,919,594		

\$48,482,649
φ40,402,049
\$13,897,274
\$9,648,129
\$2,890,648
\$2,564,954
\$48,469,166
\$125,952,820
penses
\$7,305,162
\$274,370
\$7,579,532

Total Operating Revenue	\$133,257,982

6. Assets and Liabilities			
Total Asset	ts		\$159,068,730
Total Liabi	lities		\$21,091,424

Statement Two: Contractual Allowances					
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue		
Medicare	\$118,193,125	\$71,888,966	\$46,304,159		
Medicaid	\$12,457,003	\$11,884,787	\$572,216		
Other State	\$0	\$0	\$0		
Local Government	\$0	\$0	\$0		
Commercial Insurance	\$137,607,995	\$56,420,418	\$81,187,578		
Total	\$268,258,123	\$140,194,171	\$128,063,953		

Statement Three: Unique Specialized Hospital Funds				
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment	
Donations	\$516,570	\$23,604	\$492,969	

Educational	\$91,538	\$211,223	(\$119,682)
Research	\$0	\$0	\$0
Bioterrorism Grant	\$75,000	\$75,000	\$0

Number of individuals estimated by this hospital that are involve	ed in education
Number of Medical Professionals Trained In This Hospital	5,437
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Health Education Message	12,738

# Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Lake	Community	Northwest Indiana
Locatio	<mark>n</mark>	Served	

# **Hospital Mission Statement**

"Continuing Christ's Ministry in our Franciscan Tradition".

Unique Servi	ces	Type of Initiatives	Document Available

Medical Research	NO	Disease Detection	YES	Community Plan	YES
Professional Education	YES	Practitioner Education	NO	Annual Statement	YES
Community Education	YES	Clinic Support	YES	Needs Assessment	1995

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	NR	NR	NR
Charity Care Allocation	(\$4,328,517)	(\$4,442,096)	(\$4,763,487)

#### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
St Clare Clinic	(\$687,445)
Prenatal Assistance Program	(\$85,545)
Senior Program	(\$1,410)

Other Programs	(\$22,846)
Subtotal	(\$797,246)

# Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients unable to pay, to patients covered under government funded programs, and for medical education, training.	(\$23,325,007)
2. Community Health Education	(\$50,892)
3. Community Programs and Services	(\$288,211)
4. Other Unreimbursed Costs	(\$370,312)
5. Total Costs of Providing Community Benefits	(\$24,034,422)

# **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
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None	\$0

#### For further information on these initiatives, contact:

Hospital Representative: Sr M Aline Stultz

Telephone number: 219/757-6102

Web Address Information:www.anthonymedicacenter.com

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	1,028	656
2. % of Salary	Salary Expenses divided by Total Expenses	38.5%	38.3%
3. Average Daily Census	Patient Days divided by annual days (365 days)	105.6	58.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	4.5	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$2,628	\$4,999

6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$14,940	\$13,629
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	52.4%	53.7%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,463	\$993
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	44.1%	43.0%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	2.0%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$4,763,487)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	5.5	6.3

# Notes:

- NR = Not Reported
   See Statewide Results for definitions of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

## **Hospital: St Vincent Jennings Hospital**

Year: 2004 City: North Vernon Peer Group: Small

1. Gross Patient Service Revenue					
Inpatient Patient Service Revenue	\$4.008.406				
Outpatient Patient Service Revenue	\$27,411,168				
Total Gross Patient Service Revenue	\$31,419,574				
2. Deductions from Re	evenue				
Contractual Allowances	\$10,993,216				
Other Deductions	\$918,918				
Total Deductions	\$11,912,134				
3. Total Operating Revenue					
Net Patient Service Revenue	\$19,507,440				
Other Operating Revenue	\$58,245				

4. Operating Expense	es				
Salaries and Wages	\$8,115,870				
Employee Benefits and Taxes	\$2,921,092				
Depreciation and Amortization	\$1,024,816				
Interest Expenses	\$442,744				
Bad Debt	\$3,968,180				
Other Expenses	\$6,112,670				
Total Operating Expenses	\$22,585,372				
5. Net Revenue and Expenses					
Net Operating Revenue over Expenses	(\$3,021,687)				
Net Non-operating Gains over Losses	\$0				
Total Net Gain over Loss	(\$3,021,687)				

Total Operating Revenue	\$19,563,685
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6. Assets and Liabilities				
Total Assets	\$17,783,265			
Total Liabilities	\$21,145,466			

Statement Two: Contractual Allowances					
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue		
Medicare	\$10,503,586	\$5,728,839	\$4,774,747		
Medicaid	\$3,071,610	\$3,215,828	(\$144,218)		
Other State	\$0	\$0	\$0		
Local Government	\$0	\$0	\$0		
Commercial Insurance	\$17,844,378	\$2,967,467	\$14,876,911		
Total	\$31,419,574	\$11,912,134	\$19,507,440		

Statement Three: Unique Specialized Hospital Funds					
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment		
Donations	\$0	\$0	\$0		

Educational	\$0	\$0	\$0
Research	\$0	\$0	\$0
Bioterrorism Grant	\$40,000	\$40,000	\$0

Number of individuals estimated by this hospital that are involved in	in education
Number of Medical Professionals Trained In This Hospital	C
Number of Hospital Patients Educated In This Hospital	C
Number of Citizens Exposed to Health Education Message	C

# Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Jennings	Community	Jennings County
Location		Served	

#### **Hospital Mission Statement**

"To improve the health status of the individuals and the communities we serve, with a special concern for the sick and poor".

Unique Services Type of Initiatives Document Available
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Medical Research	NO	Disease Detection	YES	Community Plan	YES
Professional Education	NO	Practitioner Education	NO	Annual Statement	YES
Community Education	NO	Clinic Support	YES	Needs Assessment	1999

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	33,351	38,903	\$18,887
Charity Care Allocation	(\$1,023,689)	(\$1,488,148)	(\$2,525,597)

#### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
All other initiatives	(\$4,560)

Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients	(\$2,353,744)
unable to pay, to patients covered under government funded programs, and for medical education, training.	
2. Community Health Education	\$0
3. Community Programs and Services	(\$4,560)
4. Other Unreimbursed Costs	\$0
5. Total Costs of Providing Community Benefits	(\$2,358,304)

#### **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
None	\$0

For further information on these initiatives, contact:

Hospital Representative: Kelly Peisker

Telephone number: 317/338-7371

Web Address Information: www.stvincent.org

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	157	225
2. % of Salary	Salary Expenses divided by Total Expenses	35.9%	40.5%
3. Average Daily Census	Patient Days divided by annual days (365 days)	5.8	15.8
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	3.8	4.2
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$1,620	\$3,664
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$7,132	\$9,112
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	87.2%	67.6%

8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$907	\$839
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	33.4%	43.9%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	17.6%	8.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$545,642)	(\$270,794)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	-15.4	3.1

#### Notes:

- 1. NR = Not Reported
- 2. See Statewide Results for definitions of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

## **Hospital: Community Hospital of Indiana South**

Year: 2004 City: Indianapolis Peer Group: Medium

1. Gross Patient Service Revenue			
Inpatient Patient Service Revenue	\$90,285,685		
Outpatient Patient Service Revenue	\$119,212,925		
Total Gross Patient Service Revenue	\$209,498,610		
2. Deductions from Revenue			
Contractual Allowances	\$63,919,162		
Other Deductions	\$39,961,694		
Total Deductions	\$103,880,856		
3. Total Operating Revenue			
Net Patient Service Revenue	\$105,617,754		
Other Operating Revenue	\$2,135,804		

ses
\$22,432,234
\$4,225,939
\$3,796,699
\$824,332
\$5,160,087
\$60,003,891
\$96,443,182
penses
\$11,310,376
\$0
\$11,310,376

Total Operating Revenue	\$107,753,558
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6. Assets and Liabilities		
Total Assets	\$91,464,705	
Total Liabilities	\$33,328,689	

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$86,063,690	\$58,218,532	\$27,845,158
Medicaid	\$10,834,334	\$8,612,120	\$2,222,214
Other State	\$0	\$0	\$0
Local Government	\$0	\$0	\$0
Commercial Insurance	\$112,600,586	\$37,050,204	\$75,550,382
Total	\$209,498,610	\$103,880,856	\$105,614,754

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$0	\$0	\$0

lucational	\$0	\$0	\$0
esearch	\$0	\$0	\$0
oterrorism Grant	\$75,000	\$75,000	\$0

Number of individuals estimated by this hospital that are involved	in education
Number of Medical Professionals Trained In This Hospital	NR
Number of Hospital Patients Educated In This Hospital	NR
Number of Citizens Exposed to Health Education Message	NR

# Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Marion	Community	Marion, Hamilton, Hancock, Johnson, Shelby, and
Location		Served	Morgan Counties

#### **Hospital Mission Statement**

"With caring and compassion, we continually strive to improve the health and well being of those individuals in central Indiana who entrust their care to us.".

Type of initiatives Document rivanusic	Unique Services	Type of Initiatives	Document Available
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Medical Research	NO	Disease Detection	Yes	Community Plan	YES
	1		110		<u> </u>
Professional Education	NO	Practitioner Education	NO	Annual Statement	YES
	NIO	G1: 1 G	TIDO	<b>X</b> 1 A	2001
Community Education	NO	Clinic Support	YES	Needs Assessment	2001

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	12,426	12,717	NR
Charity Care Allocation	(\$626,453)	(\$821,125)	(\$671,412)

#### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
School Health Clinics	(\$103,378)
Family Practice and Maternity Care Center	(\$189,886)
Health Promotion Services	(\$137,095)

Other Expenses	(\$3,001,701)
Subtotal	(\$3,432,060)

### Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients unable to pay, to patients covered under government	(\$3,432,060)
funded programs, and for medical education, training.  2. Community Health Education	\$0
3. Community Programs and Services	(\$3,432,060)
4. Other Unreimbursed Costs	\$0
5. Total Costs of Providing Community Benefits	(\$6,864,120)

## **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
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None	\$0

## For further information on these initiatives, contact:

Hospital Representative: Daniel Hodgkins

Telephone number: 317/621-7636

Web Address Information: www.ecommunity.com

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	419	656
2. % of Salary	Salary Expenses divided by Total Expenses	23.3	38.3%
3. Average Daily Census	Patient Days divided by annual days (365 days)	63.8	58.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	3.7	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$2,227	\$4,999

6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$14,223	\$13,629
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	56.9%	53.7%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,925	\$993
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	41.1%	43.0%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	5.4%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$671,412)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	10.5	6.3

### Notes:

- NR = Not Reported
   See Statewide Results for definitions of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

# **Hospital: Westview Hospital**

Year: 2004 City: Indianapolis Peer Group: Small

1. Gross Patient Service Revenue				
Inpatient Patient Service Revenue	\$22,700,976			
Outpatient Patient Service Revenue	\$39,453,986			
Total Gross Patient Service Revenue	\$62,154,962			
2. Deductions from Re	evenue			
Contractual Allowances	\$27,132,800			
Other Deductions	\$834,064			
Total Deductions	\$27,966,864			
3. Total Operating Re	evenue			
Net Patient Service Revenue	\$34,188,098			
Other Operating Revenue	\$5,700,413			

4. Operating Expenses				
Salaries and Wages	\$16,890,247			
Employee Benefits and Taxes	\$3,527,230			
Depreciation and Amortization	\$2,233,921			
Interest Expenses	\$284,145			
Bad Debt	\$2,075,680			
Other Expenses	\$16,269,676			
Total Operating Expenses	\$41,280,899			
5. Net Revenue and Ex	penses			
Net Operating Revenue over Expenses	(\$1,392,388)			
Net Non-operating Gains over Losses	\$286,816			
Total Net Gain over Loss	(\$1,105,572)			

Total Operating Revenue	\$39,888,511
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6. Assets and Liabilities				
Total Assets	\$42,447,163			
Total Liabilities	\$17,040,039			

Statement Two: Contractual Allowances						
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue			
Medicare	\$26,346,087	\$16,740,737	\$9,605,350			
Medicaid	\$2,719,893	\$2,539,218	\$180,675			
Other State	\$0	\$0	\$0			
Local Government	\$0	\$0	\$0			
Commercial Insurance	\$33,088,982	\$7,852,845	\$25,236,137			
Total	\$62,154,962	\$27,132,800	\$35,022,162			

Statement Three: Unique Specialized Hospital Funds					
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment		
Donations	\$24,314	\$6,500	\$17,814		

Educational	\$153,180	\$388,017	(\$234,837)
Research	\$0	\$0	\$0
Bioterrorism Grant	\$40,000	\$40,000	\$0

Number of individuals estimated by this hospital that are involved i	n education
Number of Medical Professionals Trained In This Hospital	11
Number of Hospital Patients Educated In This Hospital	225
Number of Citizens Exposed to Health Education Message	278

#### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Marion	Community	Marion County
Location		Served	

#### **Hospital Mission Statement**

"Provide quality healthcare to the central Indiana community with facilities and support for the osteopathic physicians".

Unique Services	Type of Initiatives	Document Available

Medical Research	YES	Disease Detection	NO	Community Plan	YES
Professional Education	YES	Practitioner Education	NO	Annual Statement	YES
	TIDO	Q1: : Q	TADO	NY 1 A	1006
Community Education	YES	Clinic Support	YES	Needs Assessment	1996

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	629	781	977
Charity Care Allocation	(\$287,281)	(\$356,738)	(\$446,296)

#### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
Clinic Operations	(\$1,024,724)
Emergency Department	(\$452,891)
Subtotal	(\$1,477,615)

# **Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits**

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients	(\$6,593,659)
unable to pay, to patients covered under government	
funded programs, and for medical education, training.  2. Community Health Education	(\$22,201)
2. Community Health Education	(\$22,391)
3. Community Programs and Services	(\$1,477,615)
4. Other Unreimbursed Costs	(\$3,203,757)
5. Total Costs of Providing Community Benefits	(\$11,297,422)

### **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
None	\$0

## For further information on these initiatives, contact:

Hospital Representative: Jerry Marks

Telephone number: 317/920-7288

Web Address Information: NR

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	336	225
2. % of Salary	Salary Expenses divided by Total Expenses	40.9%	40.5%
3. Average Daily Census	Patient Days divided by annual days (365 days)	25.8	15.8
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	5.7	4.2
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$2,572	\$3,664
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$13,808	\$9,112

7. Outpatient Revenue	Outpatient Revenue divided	63.5%	67.6%
Percentage	by the Gross Total Revenue		
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,252	\$839
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	42.4%	43.9%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	5.0%	8.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$457,217)	(\$270,794)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	-3.5	3.1

### Notes:

- 1. NR = Not Reported
- 2. See Statewide Results for definitions of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

# **Hospital: St Mary's Warrick**

Year: 2004 City: Boonville Peer Group: Small

1. Gross Patient Service I	Revenue
Inpatient Patient Service Revenue	\$7,153,401
Outpatient Patient Service Revenue	\$12,924,302
Total Gross Patient Service Revenue	\$20,077,703
2. Deductions from Rev	venue
Contractual Allowances	\$6,385,501
Other Deductions	\$265,759
Total Deductions	\$6,651,260
3. Total Operating Rev	venue
Net Patient Service Revenue	\$13,426,443
Other Operating Revenue	\$364,621

4. Operating Expenses		
Salaries and Wages	\$6,794,465	
Employee Benefits and Taxes	\$1,893,366	
Depreciation and Amortization	\$1,038,989	
Interest Expenses	\$174,330	
Bad Debt	\$1,410,964	
Other Expenses	\$4,012,916	
Total Operating Expenses	\$15,325,027	
5. Net Revenue and Expe	enses	
Net Operating Revenue over Expenses	(\$1,533,963)	
Net Non-operating Gains over Losses	\$70,865	
Total Net Gain over Loss	(\$1,463,098)	

Total Operating Revenue	\$13,791,064

6. Assets and Liabilities	
Total Assets	\$13,590,213
Total Liabilities	\$8,144,527

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$11,024,715	\$4,393,653	\$6,631,062
Medicaid	\$1,912,915	\$1,398,522	\$514,393
Other State	\$0	\$0	\$0
Local Government	\$0	\$0	\$0
Commercial Insurance	\$7,140,073	\$859,085	\$6,280,988
Total	\$20,077,703	\$6,651,260	\$13,426,443

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$3,003	\$3,003	(\$720,202)

\$0 \$0
\$0 \$0
\$40,000 \$0

Number of individuals estimated by this hospital that are involved i	n education
Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Health Education Message	0

#### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Warrick	Community	Pike, Spencer, and Warrick Counties
Location		Served	

#### **Hospital Mission Statement**

"We commit ourselves to serving all persons with special attention to those who are poor and vulnerable, and is sedicated to spiritually centered, holistic care".

Unique Services Type of Initiatives Document Available
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Medical Research	NO	Disease Detection	YES	Community Plan	YES
D. C. '. 1.E.1'	NIO	D .'.' E1 .'	VEC	A 1 C/ /	VEC
Professional Education	NO	Practitioner Education	YES	Annual Statement	YES
Community Education	NO	Clinic Support	YES	Needs Assessment	2002

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	513	299	332
Charity Care Allocation	(\$245,186)	(\$149,824)	(\$87,794)

#### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
WIC Program	(\$8,688)

Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients	(\$1,924,628)
unable to pay, to patients covered under government funded programs, and for medical education, training.	
2. Community Health Education	\$0
3. Community Programs and Services	(\$8,688)
4. Other Unreimbursed Costs	(\$12,454)
5. Total Costs of Providing Community Benefits	(\$1,945,770)

#### **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
None	\$0

For further information on these initiatives, contact:

Hospital Representative: Stephen Cassidy

Telephone number: 812/897-7134

Web Address Information: www.stmarys.org

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	168	225
2. % of Salary	Salary Expenses divided by Total Expenses	44.3%	40.5%
3. Average Daily Census	Patient Days divided by annual days (365 days)	12.7	15.8
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	4.4	4.2
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$1,509	\$3,664
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$6,723	\$9,112
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	64.4%	67.6%

8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$570	\$839
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	54.9%	43.9%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	9.2%	8.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$87,794)	(\$270,794)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	-11.1	3.1

#### Notes:

- 1. NR = Not Reported
- 2. See Statewide Results for definitions of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

## **Hospital: Kosciusko Community Hospital**

Year: 2004 City: Warsaw Peer Group: Medium

1. Gross Patient Service Revenue			
\$47,800,106			
\$88,185,050			
\$135,985,156			
Revenue			
\$55,213,494			
\$1,881,759			
\$57,095,253			
Revenue			
\$78,889,903			
\$726,805			
\$79,616,708			

4. Operating Expens	es
Salaries and Wages	\$18,502,081
Employee Benefits and Taxes	\$3,674,562
Depreciation and Amortization	\$2,457,559
Interest Expenses	\$3,748,868
Bad Debt	\$4,215,442
Other Expenses	\$15,169,587
Total Operating Expenses	\$47,768,099
5. Net Revenue and Exp	enses
Net Operating Revenue over Expenses	\$31,848,609
Net Non-operating Gains over Losses	\$0
Total Net Gain over Loss	\$34,848,609

6. Assets and Liabilities		
Total Assets	\$84,549,778	
Total Liabilities	\$84,549,778	

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$53,662,841	\$37,681,274	\$15,981,567	
Medicaid	\$10,248,525	\$7,874,294	\$2,374,231	
Other State	\$0	\$0	\$0	
Local Government	\$266,020	\$145,396	\$120,624	
Commercial Insurance	\$71,807,770	\$11,394,289	\$60,413,481	
Total	\$135,985,156	\$57,095,253	\$78,889,903	

Statement Three: Unique Specialized Hospital Funds				
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment	
Donations	\$0	\$41,046	(\$41,046)	
Educational	\$0	\$0	\$0	

Research	\$0	\$0	\$0
Bioterrorism Grant	\$75,000	\$75,000	\$0

### Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Hospital's Health Education Messages	0

Statement Four: Costs of Charity and Subsidized Community Benefits				
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital	
Charity	\$19,299,577	\$26,943,458	(\$7,643,881)	
Community Benefits	\$0	\$434,777	(\$434,777)	

For further information on this report, please contact:

**Hospital Representative** Brooke Hundt

**Telephone Number** 574/372-7611

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	625	656
2. % of Salary	Salary Expenses divided by Total Expenses	38.7%	38.3%
3. Average Daily Census	Patient Days divided by annual days (365 days)	31.3%	58.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	3.4	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$2,717	\$4,999
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$14,034	\$13,629
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	64.8%	53.7%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,598	\$993
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	39.5%	43.0%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	8.8%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$109,386)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	40.0	6.3

### Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

## **Hospital: Medical Center of Southern Indiana**

Year: 2004 City: Charlestown Peer Group: Small

1. Gross Patient Service Revenue			
Inpatient Patient Service Revenue	\$18,205,457		
Outpatient Patient Service Revenue	\$12,660,100		
Total Gross Patient Service Revenue	\$30,865,557		
2. Deductions from	Revenue		
Contractual Allowances	\$16,719,978		
Other Deductions	\$89,433		
Total Deductions	\$16,809,411		
3. Total Operating	Revenue		
Net Patient Service Revenue	\$14,056,146		
Other Operating Revenue	\$152,316		
Total Operating Revenue	\$14,208,462		

4. Operating Expens	ses
Salaries and Wages	\$5,980,142
Employee Benefits and Taxes	\$1,263,791
Depreciation and Amortization	\$1,042,949
Interest Expenses	\$0
Bad Debt	\$1,544,936
Other Expenses	\$4,898,386
Total Operating Expenses	\$14,730,204
5. Net Revenue and Exp	penses
Net Operating Revenue over Expenses	(\$521,742)
Net Non-operating Gains over Losses	\$0
Total Net Gain over Loss	(\$521,742)

6. Assets and Liabilities	
Total Assets	\$19,570,252
Total Liabilities	\$1,020,409

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$17,357,327	\$9,528,987	\$7,823,340	
Medicaid	\$2,927,332	\$2,106,646	\$820,686	
Other State	\$0	\$0	\$0	
Local Government	\$0	\$0	\$0	
Commercial Insurance	\$10,580,898	\$5,084,345	\$5,496,553	
Total	\$30,865,557	\$16,719,978	\$14,145,579	

Statement Three: Unique Specialized Hospital Funds					
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment		
Donations	\$0	\$4,077	(\$4,077)		
Educational	\$0	\$0	\$0		

Research	\$0	\$0	\$0
Bioterrorism Grant	\$40,000	\$40,000	\$0

### Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Hospital's Health Education Messages	0

Statement Four: Costs of Charity and Subsidized Community Benefits					
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital		
Charity	\$0	\$89,433	(\$89,433)		
Community Benefits	\$0	\$0	\$0		

For further information on this report, please contact:

**Hospital Representative** Susan Young

**Telephone Number** 812/256-3301

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	133	225
2. % of Salary	Salary Expenses divided by Total Expenses	40.6%	40.5%
3. Average Daily Census	Patient Days divided by annual days (365 days)	25.7	15.8
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	5.5	4.2
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$7,569	\$3,664
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$10,665	\$9,112
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	41.0%	67.6%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,545	\$839
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	56.2%	43.9%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	10.5%	8.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$89,433)	(\$270,794)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	-3.7	3.1

## Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

## Hospital: Healthsouth Deaconess Rehabilitation Hospital

Year: 2004 City: Evansville Peer Group: Specialized

1. Gross Patient Service Revenue				
Inpatient Patient Service Revenue	\$31,576,464			
Outpatient Patient Service Revenue	\$1,626,390			
Total Gross Patient Service Revenue	\$33,202,854			
2. Deductions from	Revenue			
Contractual Allowances	\$14,453,314			
Other Deductions	\$0			
Total Deductions	\$14,453,314			
3. Total Operating	3. Total Operating Revenue			
Net Patient Service Revenue	\$18,749,710			
Other Operating Revenue	\$153,760			
Total Operating Revenue	\$18,903,470			

4. Operating Expenses			
Salaries and Wages	\$7,040,004		
Employee Benefits and Taxes	\$1,390,687		
Depreciation and Amortization	\$154,925		
Interest Expenses	\$493		
Bad Debt	\$780,758		
Other Expenses	\$4,209,035		
Total Operating Expenses	\$13,075,902		
5. Net Revenue and Exp	penses		
Net Operating Revenue over Expenses	\$5,827,568		
Net Non-operating Gains over Losses	\$0		
Total Net Gain over Loss	\$5,827,568		
	J		

6. Assets and Liabilities		
\$21,437,201		
\$2,621,145		

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$24,749,508	\$11,472,589	\$13,276,919	
Medicaid	\$1,133,188	\$596,376	\$536,812	
Other State	\$0	\$0	\$0	
Local Government	\$0	\$0	\$0	
Commercial Insurance	\$7,320,158	\$2,384,179	\$18,749,710	
Total	\$33,202,854	\$14,453,314	\$18,749,710	

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$0	\$0	\$0
Educational	\$0	\$37,790	(\$37,790)

\$0	\$0	\$0
\$8,000	\$8,000	\$0

## Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	35
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Hospital's Health Education Messages	5,000

Statement Four: Costs of Charity and Subsidized Community Benefits			
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital
Charity	\$0	\$655,870	(\$655,870)
<b>Community Benefits</b>	\$0	\$0	\$0

For further information on this report, please contact:

**Hospital Representative** Diane Riley

**Telephone Number** 812/476-4270

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	180	137
2. % of Salary	Salary Expenses divided by Total Expenses	53.8%	36.6%
3. Average Daily Census	Patient Days divided by annual days (365 days)	57.8	29.4
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	16.1	8.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	NP	\$29,408
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$24,086	\$19,901
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	4.9%	16.5%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$213	\$833
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	74.5%	56.9%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	6.0%	3.1%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$655,870)	(\$57,969)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	30.8	12.3

## Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

## **Hospital: St Vincent Pediatric Rehabilitation Center**

Year: 2004 City: Indianapolis Peer Group: Speciailzed

1. Gross Patient Service Revenue					
Inpatient Patient Service Revenue	\$7,664,565				
Outpatient Patient Service Revenue	\$1,771,034				
Total Gross Patient Service Revenue	\$9,435,599				
2. Deductions from Re	evenue				
Contractual Allowances	\$3,654,867				
Other Deductions	(\$2,018,258)				
Total Deductions	\$1,636,609				
3. Total Operating Revenue					
Net Patient Service Revenue	\$7,798,990				
Other Operating Revenue	\$89,191				

4. Operating Expenses	
Salaries and Wages	\$4,711,104
Employee Benefits and Taxes	\$1,075,074
Depreciation and Amortization	\$450,767
Interest Expenses	\$0
Bad Debt	\$77,786
Other Expenses	\$1,510,915
Total Operating Expenses	\$7,825,646
5. Net Revenue and Expen	ses
Net Operating Revenue over Expenses	\$62,535
Net Non-operating Gains over Losses	\$3,741
Total Net Gain over Loss	\$66,276

Total Operating Revenue	\$7,888,181
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6. Assets and Liabilitie	S
Total Assets	\$8,909,238
Total Liabilities	\$5,134,689

Statement Two: Contractual Allowances					
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue		
Medicare	\$0	\$0	\$0		
Medicaid	\$4,340,422	\$618,110	\$3,722,312		
Other State	\$0	\$0	\$0		
Local Government	\$0	\$0	\$0		
Commercial Insurance	\$5,095,177	\$1,018,499	\$4,076,678		
Total	\$9,435,599	\$1,626,609	\$7,798,990		

Statement Three: Unique Specialized Hospital Funds					
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment		
Donations	\$0	\$0	\$0		

Educational	\$0	\$0	\$0
Research	\$0	\$0	\$0
Bioterrorism Grant	\$8,000	\$8,000	\$0

Number of individuals estimated by this hospital that are involved i	n education
Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Health Education Message	0

## Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Marion	Community	State of Indiana
Location		Served	

### **Hospital Mission Statement**

"To improve the health status of the individuals and the communities we serve, with a special concern for the sick and poor".

Unique Services Type of Initiatives Document Available
--

Medical Research	NO	Disease Detection	YES	Community Plan	YES
Professional Education	NO	Practitioner Education	NO	Annual Statement	YES
					2000
Community Education	YES	Clinic Support	NO	Needs Assessment	2000

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	1,863	1,648	4,152
Charity Care Allocation	(\$172,968)	(\$510,038)	(\$245,050)

#### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
All other initiatives	(\$40,132)

Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients	(\$1,510,398)
unable to pay, to patients covered under government funded programs, and for medical education, training.	
2. Community Health Education	\$0
3. Community Programs and Services	\$40,132)
4. Other Unreimbursed Costs	(\$118,094)
5. Total Costs of Providing Community Benefits	(\$1,668,624)

### **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
None	\$0

For further information on these initiatives, contact:

Hospital Representative: Marty Rugh

Telephone number: 317/338-7370

Web Address Information: www.stvincent.org

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	97	137
2. % of Salary	Salary Expenses divided by Total Expenses	60.2%	36.6%
3. Average Daily Census	Patient Days divided by annual days (365 days)	9.5	29.4
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	27.7	8.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$61,932	\$29,901
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$61,317	\$19,901
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	18.8%	16.5%

8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total	\$164	\$833
	Outpatient Visits		
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	0.0%	56.9%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	1.0%	3.1%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$22,446)	(\$57,969)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	0.8	12.3

### Notes:

- 1. NR = Not Reported
- 2. See Statewide Results for definitions of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

## **Hospital: Wabash County Hospital**

Year: 2004 City: Wabash Peer Group: Medium

1. Gross Patient Service Revenue				
Inpatient Patient Service Revenue	\$13,893,159			
Outpatient Patient Service Revenue	\$38,095,798			
Total Gross Patient Service Revenue	\$51,988,957			
2. Deductions from Revenue				
Contractual Allowances	\$22,495,385			
Other Deductions	\$162,375			
Total Deductions	\$22,657,760			
3. Total Operating Revenue				
Net Patient Service Revenue	\$29,331,197			
Other Operating Revenue	\$696,899			
Total Operating Revenue	\$30,028,096			
Total Operating Revenue	\$30,028,096			

4. Operating Expenses			
Salaries and Wages	\$10,345,267		
Employee Benefits and Taxes	\$3,631,266		
Depreciation and Amortization	\$1,073,406		
Interest Expenses	\$35,352		
Bad Debt	\$1,610,121		
Other Expenses	\$10,574,269		
Total Operating Expenses	\$27,269,681		
5. Net Revenue and Expenses			
Net Operating Revenue over Expenses	\$2,758,415		
Net Non-operating Gains over Losses	\$38,955		
Total Net Gain over Loss	\$2,797,370		

6. Assets and Liabilities		
Total Assets	\$23,513,212	
Total Liabilities	\$3,372,501	

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$26,576,944	\$15,965,543	\$10,611,401
Medicaid	\$3,253,937	\$2,738,666	\$515,271
Other State	\$0	\$0	\$0
Local Government	\$0	\$0	\$0
Commercial Insurance	\$22,158,076	\$3,953,551	\$18,204,525
Total	\$51,988,957	\$22,657,760	\$29,331,197

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$70,005	\$70,005	\$0
Educational	\$0	\$250,000	(\$250,000)

\$0	\$0	\$0
\$75,000	\$75,000	\$0
		\$0 \$0 \$75,000 \$75,000

#### Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital 0

Number of Hospital Patients Educated In This Hospital 3,000

Number of Citizens Exposed to Hospital's Health Education Messages 25,000

Statement Four: Costs of Charity and Subsidized Community Benefits			
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital
Charity	\$0	\$259,388	(\$259,388)
<b>Community Benefits</b>	\$0	\$120,000	(\$120,000)

For further information on this report, please contact:

**Hospital Representative** Kent Giles

**Telephone Number** 260/563-3131

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	273	656
2. % of Salary	Salary Expenses divided by Total Expenses	37.9%	38.3%
3. Average Daily Census	Patient Days divided by annual days (365 days)	10.0	58.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	2.3	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$13,088	\$4,999
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$8,683	\$13,629
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	73.3%	53.7%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$759	\$993
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	51.1%	43.0%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	5.9%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$81,187)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	9.2	6.3

## Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

## **Hospital: St Mary Medical Center Hobart**

Year: 2004 City: Hobart Peer Group: Medium

1. Gross Patient Service	Revenue
Inpatient Patient Service Revenue	\$108,350,689
Outpatient Patient Service Revenue	\$71,747,087
Total Gross Patient Service Revenue	\$180,097,776
2. Deductions from R	evenue
Contractual Allowances	\$78,265,763
Other Deductions	\$1,895,847
Total Deductions	\$80,161,610
3. Total Operating Ro	evenue
Net Patient Service Revenue	\$99,936,166
Other Operating Revenue	\$1,745,296
	,

4. Operating Expens	es
Salaries and Wages	\$35,564,189
Employee Benefits and Taxes	\$10,178,774
Depreciation and Amortization	\$2,794,268
Interest Expenses	\$3,049,821
Bad Debt	\$3,458,155
Other Expenses	\$45,704,071
Total Operating Expenses	\$100,749,278
5. Net Revenue and Exp	enses
Net Operating Revenue over Expenses	\$932,184
Net Non-operating Gains over Losses	\$0
Total Net Gain over Loss	\$932,184

Total Operating Revenue	\$101,681,462
-------------------------	---------------

6. Assets and Liabilit	ies
Total Assets	\$66,028,654
Total Liabilities	\$96,647,698

Statemen	t Two: Contra	actual Allowa	nces
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$94,637,678	\$47,752,873	\$46,884,806
Medicaid	\$11,572,044	\$8,399,344	\$3,172,700
Other State	\$2,351,065	(\$461,435)	\$2,812,500
Local Government	\$0	\$0	\$0
Commercial Insurance	\$71,536,988	\$22,574,981	\$48,962,007
Total	\$180,977,776	\$78,2654,763	\$101,832,013

S	tatement Three: Unique	e Specialized Hospita	l Funds
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$0	\$0	\$0

Educational	\$0	\$4,428	(\$4,428)
Research	\$0	\$0	\$0
Bioterrorism Grant	\$75,000	\$75,000	\$0

Number of individuals estimated by this hospital that are involved	ed in education
Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	342
Number of Citizens Exposed to Health Education Message	66,000

### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Lake	Community	Hobart, Portage, and Lake Station
Location		Served	

### **Hospital Mission Statement**

"Medical Center is dedicated to provide quality health services. Will minister to our neighbors within the community, providing compassionate care of body and spirit".

Unique Services Type of Initiatives Document Available
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Medical Research	NO	Disease Detection	YES	Community Plan	YES
Professional Education	NO	Practitioner Education	NO	Annual Statement	YES
				<u></u>	
Community Education	YES	Clinic Support	NO	Needs Assessment	1996

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	NR	NR	NR
Charity Care Allocation	(\$1,568,668)	(\$3,433,841)	(\$4,488,985)

#### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
All other initiatives	(\$4,488,985)

Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients	(\$1,895,847)
unable to pay, to patients covered under government funded programs, and for medical education, training.	
2. Community Health Education	(\$3,241)
3. Community Programs and Services	\$0
4. Other Unreimbursed Costs	\$0
5. Total Costs of Providing Community Benefits	(\$1,899,088)

### **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
None	\$0

For further information on these initiatives, contact:

Hospital Representative: David Shebish

Telephone number: 219/942-0551

Web Address Information: NR

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	804	656
2. % of Salary	Salary Expenses divided by Total Expenses	35.3%	38.3%
3. Average Daily Census	Patient Days divided by annual days (365 days)	117.8	58.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	5.2	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$1,988	\$4,999
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$13,201	\$13,629
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	39.8%	53.7%

8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$826	\$993
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	52.5%	43.0%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	3.4%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$1,895,847)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	0.9	6.3

### Notes:

- 1. NR = Not Reported
- 2. See Statewide Results for definitions of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

## Hospital: Rehabilitation Hospital of Indiana

Year: 2004 City: Indianapolis Peer Group: Specialized

1. Gross Patient Service Revenue				
Inpatient Patient Service Revenue	\$35,770,263			
Outpatient Patient Service Revenue	\$6,299,675			
Total Gross Patient Service Revenue	\$42,069,938			
2. Deductions from Revenue				
Contractual Allowances	\$14,955,893			
Other Deductions	\$566,314			
Total Deductions	\$15,521,207			
3. Total Operating Revenue				
Net Patient Service Revenue	\$26,548,731			
Other Operating Revenue	\$350,242			
Total Operating Revenue	\$26,898,973			

4. Operating Expenses				
Salaries and Wages	\$12,695,988			
Employee Benefits and Taxes	\$4,617,279			
Depreciation and Amortization	\$930,271			
Interest Expenses	\$399,014			
Bad Debt	\$350,346			
Other Expenses	\$8,072,049			
Total Operating Expenses	\$27,064,947			
5. Net Revenue and Expenses				
Net Operating Revenue over Expenses	(\$165,974)			
Net Non-operating Gains over Losses	\$0			
Total Net Gain over Loss	(\$165,974)			

6. Assets and Liabilities		
Total Assets	\$20,905,742	
Total Liabilities	\$22,748,976	

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$29,472,681	\$10,927,973	\$18,544,708	
Medicaid	\$2,280,561	\$1,288,801	\$991,760	
Other State	\$0	\$0	\$0	
Local Government	\$2,109,381	\$945,969	\$1,163,412	
Commercial Insurance	\$16,957,262	\$5,028,122	\$11,929,140	
Total	\$50,819,885	\$18,190,865	\$32,629,020	

Statement Three: Unique Specialized Hospital Funds				
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment	
Donations	\$0	\$0	\$0	
Educational	\$0	\$0	\$0	

Research	\$0	\$0	\$0
		_	
Bioterrorism Grant	\$8,000	\$8,000	\$0

## Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Hospital's Health Education Messages	0

Statement Four: Costs of Charity and Subsidized Community Benefits				
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital	
Charity	\$0	\$0	\$0	
<b>Community Benefits</b>	\$0	\$0	\$0	

For further information on this report, please contact:

**Hospital Representative** Dennis W. Gish

**Telephone Number** 317/329-2000

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	90	225
2. % of Salary	Salary Expenses divided by Total Expenses	29.7%	40.5%
3. Average Daily Census	Patient Days divided by annual days (365 days)	23.4	15.8
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	24.3	4.2
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$43,529	\$3,664
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$95,767	\$9,112
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	0.0%	67.6%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	NA	\$839
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	74.3%	43.9%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	5.8%	8.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	\$0	(\$270,794)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	16.5	3.1

## Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

## **Hospital: Jay County Hospital**

Year: 2004 City: Portland Peer Group: Medium

1. Gross Patient Service Revenue				
\$5,936,073				
\$14,226,016				
\$20,162,089				
Revenue				
\$1,731,485				
\$0				
\$1,731,485				
3. Total Operating Revenue				
\$18,430,604				
\$474,929				
\$18,905,533				

4. Operating Expens	es
Salaries and Wages	\$6,740,825
Employee Benefits and Taxes	\$2,321,144
Depreciation and Amortization	\$1,070,460
Interest Expenses	\$0
Bad Debt	\$1,731,485
Other Expenses	\$5,606,170
Total Operating Expenses	\$17,470,084
5. Net Revenue and Exp	enses
Net Operating Revenue over Expenses	\$1,435,449
Net Non-operating Gains over Losses	\$224,417
Total Net Gain over Loss	\$1,659,866

6. Assets and Liabilities		
Total Assets	\$23,519,849	
Total Liabilities	\$1,369,197	

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$5,443,764	\$469,207	\$4,974,557	
Medicaid	\$1,532,318	\$129,887	\$1,402,431	
Other State	\$0	\$0	\$0	
Local Government	\$0	\$0	\$0	
Commercial Insurance	\$13,186,007	\$1,132,391	\$12,528,545	
Total	\$20,162,089	\$1,731,485	\$18,905,533	

Statement Three: Unique Specialized Hospital Funds				
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment	
Donations	\$0	\$0	\$0	
Educational	\$0	\$0	\$0	

\$0	\$0	\$0
\$40,000	\$40,000	\$0
		\$0 \$0 \$40,000 \$40,000

## Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Hospital's Health Education Messages	0

Statement Four: Costs of Charity and Subsidized Community Benefits						
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital			
Charity	\$0	\$244,766	(\$244,766)			
Community Benefits	\$0	\$0	\$0			

For further information on this report, please contact:

**Hospital Representative** Joe Johnston

**Telephone Number** 260/726-7131

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	190	656
2. % of Salary	Salary Expenses divided by Total Expenses	38.6%	38.3
3. Average Daily Census	Patient Days divided by annual days (365 days)	12.7	58.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	4.3	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$6,387	\$4,999
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$5,456	\$13,629
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	70.6%	53.7%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$409	\$993
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	41.1%	43.0%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	9.9%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$244,766)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	7.6	6.3

## Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

# **Hospital: Kindred Hospital Indianapolis**

Year: 2004 City: Indianapolis Peer Group: Specialized

ce Revenue
\$36,258,476
\$0
\$36,258,476
Revenue
\$20,679,024
\$0
\$20,679,024
Revenue
\$15,579,452
\$47,866
\$15,627,318

4. Operating Expens	ses
Salaries and Wages	\$5,485,502
Employee Benefits and Taxes	\$1,066,066
Depreciation and Amortization	\$457,253
Interest Expenses	\$0
Bad Debt	\$0
Other Expenses	\$7,085,371
Total Operating Expenses	\$14,094,192
5. Net Revenue and Exp	penses
Net Operating Revenue over Expenses	\$1,527,027
Net Non-operating Gains over Losses	\$0
Total Net Gain over Loss	\$1,527,027

6. Assets and Liabilities	
Total Assets	\$2,528,419
Total Liabilities	\$1,023,932

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$25,358,439	\$15,918,389	\$9,440,050
Medicaid	\$1,092,551	\$373,894	\$718,657
Other State	\$0	\$0	\$0
Local Government	\$0	\$0	\$0
Commercial Insurance	\$9,807,486	\$4,386,741	\$5,420,745
   Total	\$36,258,476	\$20,679,024	\$15,579,452

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$0	\$0	\$0
Educational	\$0	\$0	\$0

\$0	\$0	\$0
\$8,000	\$8,000	\$0

## Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Hospital's Health Education Messages	0

Statement Four: Costs of Charity and Subsidized Community Benefits			
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital
Charity	\$0	\$0	\$0
Community Benefits	\$0	\$0	\$0

For further information on this report, please contact:

**Hospital Representative** Jim Fuller

**Telephone Number** 317/636-4400

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	105	137
2. % of Salary	Salary Expenses divided by Total Expenses	38.9%	36.6%
3. Average Daily Census	Patient Days divided by annual days (365 days)	28.7	29.4
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	30.4	8.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$27,949	\$29,408
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$105,097	\$19,901
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	NP	16.5%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	NP	\$833
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	69.9%	56.9%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	0.0%	3.1%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	\$0	(\$57,969)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	9.8	12.3

## Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

# **Hospital: Healthsouth Hospital of Terre Haute**

Year: Six months of 2004 City: Terre Haute Peer Group: Specialized

1. Gross Patient Service Revenue		
Inpatient Patient Service Revenue	\$10,897,944	
Outpatient Patient Service Revenue	\$935,842	
Total Gross Patient Service Revenue	\$11,833,786	
2. Deductions from	Revenue	
Contractual Allowances	\$4,230,670	
Other Deductions	\$454,164	
Total Deductions	\$4,684,834	
3. Total Operating	Revenue	
Net Patient Service Revenue	\$7,148,952	
Other Operating Revenue	\$20,770	
Total Operating Revenue	\$7,169,722	

4. Operating Expens	ses
Salaries and Wages	\$3,107,442
Employee Benefits and Taxes	\$596,396
Depreciation and Amortization	\$48,352
Interest Expenses	\$0
Bad Debt	\$110,309
Other Expenses	\$2,466,417
Total Operating Expenses	\$6,328,916
5. Net Revenue and Exp	oenses
Net Operating Revenue over Expenses	\$840,806
Net Non-operating Gains over Losses	\$249,116
Total Net Gain over Loss	\$1,089,922
	,

6. Assets and Liabilities	
Total Assets	\$3,950,329
Total Liabilities	\$3,950,329

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$9,860,874	\$3,845,221	\$6,015,653
Medicaid	\$604,911	\$350,631	\$254,280
Other State	\$0	\$0	\$0
Local Government	\$0	\$0	\$0
Commercial Insurance	\$1,368,001	\$488,982	\$879,019
Total	\$11,833,786	\$4,684,834	\$7,148,952

Statement Three: Unique Specialized Hospital Funds				
Fund				
Category	Revenue from Others	<b>Expenses to Others</b>	Loss after Adjustment	
Donations	\$0	\$0	\$0	
Educational	\$0	\$2,724	(\$2,724)	

Research	\$0	\$0	\$0
Bioterrorism Grant	\$8,000	\$8,000	\$0

## Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Hospital's Health Education Messages	0

Statement Four: Costs of Charity and Subsidized Community Benefits			
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital
Charity	\$0	\$0	\$0
<b>Community Benefits</b>	\$0	\$0	\$0

For further information on this report, please contact:

**Hospital Representative** Timothy Lambert

**Telephone Number** 812/235-5656

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	99	137
2. % of Salary	Salary Expenses divided by Total Expenses	49.1%	36.6%
3. Average Daily Census	Patient Days divided by annual days (365 days)	19.1	29.4
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	23.9	8.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	NP	\$29,408
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$37,322	\$19,901
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	7.9%	16.5%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$235	\$833
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	83.3%	56.9%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	1.7%	3.1%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	\$0	(\$57,969)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	11.7	12.3

## Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

# **Hospital: Southern Indiana Rehabilitation Hospital**

Year: 2004 City: New Albany Peer Group: Specialized

1. Gross Patient Service Revenue		
Inpatient Patient Service Revenue	\$29,725,152	
Outpatient Patient Service Revenue	\$6,648,387	
Total Gross Patient Service Revenue	\$36,373,539	
2. Deductions from Rev	venue	
Contractual Allowances	\$20,472,118	
Other Deductions	\$231,987	
Total Deductions	\$20,704,105	
3. Total Operating Rev	venue	
Net Patient Service Revenue	\$15,669,434	
Other Operating Revenue	\$152,738	

4. Operating Expense	S
Salaries and Wages	\$6,878,540
Employee Benefits and Taxes	\$1,446,368
Depreciation and Amortization	\$807,541
Interest Expenses	\$296,645
Bad Debt	\$21,184
Other Expenses	\$4,427,247
Total Operating Expenses	\$13,877,525
5. Net Revenue and Expe	nses
Net Operating Revenue over Expenses	\$1,944,647
Net Non-operating Gains over Losses	\$600,000
Total Net Gain over Loss	\$2,544,647

Total Operating Revenue	\$15,822,172
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6. Assets and Liabilities	
Total Assets	\$16,775,281
Total Liabilities	\$7,981,709

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$26,794,065	\$16,116,994	\$10,677,071	
Medicaid	\$2,107,212	\$1,540,229	\$566,983	
Other State	\$0	\$0	\$0	
Local Government	\$0	\$0	\$0	
Commercial Insurance	\$7,471,091	\$3,046,882	\$4,424,209	
Total	\$36,372,368	\$20,704,105	\$15,668,263	

Statement Three: Unique Specialized Hospital Funds				
Fund Category	<b>Estimated Incoming Revenue from Others</b>	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment	
Donations	\$600,000	\$0	\$600,000	

Educational	\$0	\$12,813	(\$12,813)
Research	\$0	\$0	\$0
Bioterrorism Grant	\$8,000	\$8,000	\$0

Number of individuals estimated by this hospital that are involved	in education
Number of Medical Professionals Trained In This Hospital	45
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Health Education Message	0

#### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Floyd	Community	Floyd County
Location		Served	

#### **Hospital Mission Statement**

"The mission of Southern Indiana Rehab Hospital is to provide superior health services to the people and communities we serve".

		Unique Services	Type of Initiatives	<b>Document Available</b>
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Medical Research	NO	Disease Detection	NO	Community Plan	YES
Professional Education	YES	Practitioner Education	NO	Annual Statement	YES
Community Education	YES	Clinic Support	NO	Needs Assessment	1997

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	7	18	7
Charity Care Allocation	(\$64,000)	(\$187,000)	(\$184,000)

#### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
Patient Education	(\$32,009)
Community Benefit	(\$51,834)
Injury Prevention	(\$32,732)

Continuing Education	(\$13,296)
Subtotal	(\$129,871)

## Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients unable to pay, to patients covered under government	(\$206,776)
funded programs, and for medical education, training.  2. Community Health Education	\$0
3. Community Programs and Services	(\$116,570)
4. Other Unreimbursed Costs	\$0
5. Total Costs of Providing Community Benefits	(\$323,346)

## **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
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None	\$0

#### For further information on these initiatives, contact:

Hospital Representative: Randy Napier

Telephone number: 812/941-6106

Web Address Information: www.sirh.org

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	165	137
2. % of Salary	Salary Expenses divided by Total Expenses	49.6%	36.6%
3. Average Daily Census	Patient Days divided by annual days (365 days)	35.8	29.4
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	13.4	8.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	NR	\$29,408

6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$30,519	\$19,901
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	18.3%	16.5%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$204	\$833
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	73.7%	56.9%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	0.2%	3.1%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$206,776)	(\$57,969)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	12.3	12.3

## Notes:

- NR = Not Reported
   See Statewide Results for definitions of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

# **Hospital: Kindred Hospital Indianapolis South**

Year: 2004 City: Greenwood Peer Group: Specialized

1. Gross Patient Service Revenue			
Inpatient Patient Service Revenue	\$26,655,218		
Outpatient Patient Service Revenue	\$0		
Total Gross Patient Service Revenue	\$26,655,218		
2. Deductions from	Revenue		
Contractual Allowances	\$15,220,051		
Other Deductions	\$0		
Total Deductions	\$15,220,051		
3. Total Operating	Revenue		
Net Patient Service Revenue	\$11,435,167		
Other Operating Revenue	\$8,849		
Total Operating Revenue	\$11,444,016		
	'		

4. Operating Expenses			
Salaries and Wages	\$4,318,635		
Employee Benefits and Taxes	\$764,297		
Depreciation and Amortization	\$158,821		
Interest Expenses	\$42		
Bad Debt	\$214,564		
Other Expenses	\$4,644,495		
Total Operating Expenses	\$10,100,854		
5. Net Revenue and Expenses			
Net Operating Revenue over Expenses	\$1,343,162		
Net Non-operating Gains over Losses	\$0		
Total Net Gain over Loss	\$1,343,162		
	1		

6. Assets and Liabilities		
\$1,796,009		
\$671,418		

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$20,152,699	\$11,738,257	\$8,414,442	
Medicaid	\$4,499,507	\$3,222,984	\$1,276,523	
Other State	\$0	\$0	\$0	
Local Government	\$0	\$0	\$0	
Commercial Insurance	\$2,003,012	\$258,810	\$1,744,202	
Total	\$26,655,218	\$15,220,051	\$11,435,167	

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$0	\$0	\$0
Educational	\$0	\$0	\$0

Research	\$0	\$0	\$0
Bioterrorism Grant	\$8,000	\$8,000	\$0

## Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Hospital's Health Education Messages	0

Statement Four: Costs of Charity and Subsidized Community Benefits					
Estimated Estimated Unreimburse Outgoing Costs by Revenue Expenses Hospital					
Charity	\$8,239,131	\$8,994,925	(\$755,794)		
Community Benefits	\$0	\$104,000	(\$104,000)		

For further information on this report, please contact:

**Hospital Representative** Kelly Gross

**Telephone Number** 317/888-8155

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	83	137
2. % of Salary	Salary Expenses divided by Total Expenses	42.8%	36.6%
3. Average Daily Census	Patient Days divided by annual days (365 days)	27.6	29.4
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	26.0	8.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$26,595	\$29,408
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$68,877	\$19,901
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	NP	16.5%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	NP	\$833
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	75.6%	56.9%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	2.1%	3.1%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	\$0	(\$57,969)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	11.7	12.3

## Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

# Hospital: Rehabilitation Hospital of Fort Wayne

Year: 2004 City: Fort Wayne Peer Group: Specialized

1. Gross Patient Service Revenue				
Inpatient Patient Service Revenue	\$13,286,096			
Outpatient Patient Service Revenue	\$1,425,454			
Total Gross Patient Service Revenue	\$14,711,550			
2. Deductions from Revenue				
Contractual Allowances	\$5,639,447			
Other Deductions	\$2,232			
Total Deductions	\$5,641,679			
3. Total Operating Revenue				
Net Patient Service Revenue	\$9,069,871			
Other Operating Revenue	\$295,291			
Total Operating Revenue	\$9,365,162			

4. Operating Expens	ses
Salaries and Wages	\$4,287,852
Employee Benefits and Taxes	\$913,630
Depreciation and Amortization	\$316,227
Interest Expenses	\$0
Bad Debt	\$23,684
Other Expenses	\$2,200,644
Total Operating Expenses	\$7,762,037
5. Net Revenue and Exp	penses
Net Operating Revenue over Expenses	\$1,603,125
Net Non-operating Gains over Losses	\$0
Total Net Gain over Loss	\$1,603,125
	,

6. Assets and Liabilities		
Total Assets	\$8,156,841	
Total Liabilities	\$8,156,841	

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$10,700,383	\$4,219,311	\$6,481,072
Medicaid	\$280,752	\$184,297	\$96,445
Other State	\$0	\$0	\$0
Local Government	\$47,170	\$17,091	\$32,079
Commercial Insurance	\$3,681,245	\$1,218,479	\$2,462,496
Total	\$14,711,550	\$5,639,448	\$9,072,102

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$0	\$4,229	(\$4,229)
Educational	\$0	\$0	\$0

\$0	\$0	\$0
\$8,000	\$8,000	\$0

## Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Hospital's Health Education Messages	0

Statement Four: Costs of Charity and Subsidized Community Benefits			
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital
Charity	\$4,757,688	\$5,313,631	(\$555,943)
<b>Community Benefits</b>	\$0	\$140,000	(\$140,000)

For further information on this report, please contact:

**Hospital Representative** Stacey Chivers

**Telephone Number** 260/435-6101

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	101	137
2. % of Salary	Salary Expenses divided by Total Expenses	55.2%	36.6%
3. Average Daily Census	Patient Days divided by annual days (365 days)	24.8	29.4
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	12.6	8.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	NA	\$29,408
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$18,556	\$19,901
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	9.7%	16.5%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$2,470	\$833
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	72.7%	56.9%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	0.3%	3.1%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$2,232)	(\$57,969)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	17.1	12.3

## Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

# **Hospital: Select Speciality Hospital**

Year: 2004 City: Indianapolis Peer Group: Specialized

1. Gross Patient Service Revenue				
Inpatient Patient Service Revenue	\$30,795,098			
Outpatient Patient Service Revenue	\$0			
Total Gross Patient Service Revenue	\$30,795,098			
2. Deductions from Revenue				
Contractual Allowances	\$14,994,131			
Other Deductions	\$33,791			
Total Deductions	\$15,027,922			
3. Total Operating Revenue				
Net Patient Service Revenue	\$15,767,176			
Other Operating Revenue	(\$55,077)			
Total Operating Revenue	\$15,712,099			
1	I			

4. Operating Expens	es
Salaries and Wages	\$5,454,540
Employee Benefits and Taxes	\$1,228,612
Depreciation and Amortization	\$500,374
Interest Expenses	\$2,889
Bad Debt	\$571,677
Other Expenses	\$7,304,112
Total Operating Expenses	\$15,062,204
5. Net Revenue and Exp	enses
Net Operating Revenue over Expenses	\$649,895
Net Non-operating Gains over Losses	\$0
Total Net Gain over Loss	\$649,895

6. Assets and Liabilities	
Total Assets	\$5,889,235
Total Liabilities	\$4,096,964

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$23,447,786	\$12,791,783	\$10,656,003
Medicaid	\$0	\$0	\$0
Other State	\$0	\$0	\$0
Local Government	\$0	\$0	\$0
Commercial Insurance	\$7,347,312	\$2,236,139	\$5,111,173
Total	\$30,795,098	\$15,027,922	\$15,767,176

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$0	\$0	\$0
Educational	\$0	\$0	\$0

\$0	\$0	\$0
\$3,000	\$3,000	\$0
		\$0 \$0 \$3,000 \$3,000

## Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Hospital's Health Education Messages	0

Statement Four: Costs of Charity and Subsidized Community Benefits			
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital
Charity	\$0	\$0	\$0
<b>Community Benefits</b>	\$0	\$106,139	(\$106,139)

For further information on this report, please contact:

**Hospital Representative** Bill Shearer

**Telephone Number** 317/925-8066

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	94	137
2. % of Salary	Salary Expenses divided by Total Expenses	36.2%	36.6%
3. Average Daily Census	Patient Days divided by annual days (365 days)	31.3	29.4
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	27.4	8.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$73,849	\$29,408
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$73,849	\$19,901
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	NP	16.5%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	NP	\$833
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	76.1%	56.9%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	3.8%	3.1%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	\$0	(\$57,969)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	4.1	12.3

## Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

# **Hospital: St Elizabeth Ann Seton Hospital**

Year: 2004 City: Evansville Peer Group: Specialized

1. Gross Patient Service Revenue	
Inpatient Patient Service Revenue	\$12,256,487
Outpatient Patient Service Revenue	\$0
Total Gross Patient Service Revenue	\$12,256,487
2. Deductions from Ro	evenue
Contractual Allowances	\$5,598,796
Other Deductions	\$0
Total Deductions	\$5,598,796
3. Total Operating Re	evenue
Net Patient Service Revenue	\$6,657,691
Other Operating Revenue	\$5,675

4. Operating Expense	es
Salaries and Wages	\$3,134,511
Employee Benefits and Taxes	\$558,339
Depreciation and Amortization	\$92,609
Interest Expenses	\$123,597
Bad Debt	\$39,699
Other Expenses	\$2,023,507
Total Operating Expenses	\$5,972,262
5. Net Revenue and Exp	enses
Net Operating Revenue over Expenses	\$691,104
Net Non-operating Gains over Losses	\$42,182
Total Net Gain over Loss	\$733,286

Total Operating Revenue	\$6,663,366
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	6. Assets an	nd Liabilities
Tota	al Assets	\$3,024,778
Tota	al Liabilities	\$5,503,077

Statement Two: Contractual Allowances					
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue		
Medicare	\$9,634,724	\$4,959,138	\$4,675,586		
Medicaid	\$664,434	\$664,844	\$0		
Other State	\$0	\$0	\$0		
Local Government	\$0	\$0	\$0		
Commercial Insurance	\$1,957,329	(\$24,186)	\$1,933,143		
Total	\$12,256,487	\$5,598,796	\$6,657,691		

Statement Three: Unique Specialized Hospital Funds					
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment		
Donations	\$0	\$0	\$0		

\$0
\$0
,

Number of individuals estimated by this hospital that are involved in	n education
Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Health Education Message	0

#### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Vandererburgh	Community	Vanderburgh County
Location		Served	

#### **Hospital Mission Statement**

"To make a positive difference in the lives and health status of individuals and communities. Central to our mission is services to those persons who are poor. The health services we provide will be spiritually centered, accessible, and affordable".

Unique Services		Type of Initiatives		<b>Document Available</b>	
Medical Research	NO	Disease Detection	YES	Community Plan	YES
<b>Professional Education</b>	NO	Practitioner Education	NO	Annual Statement	YES
Community Education	NO	Clinic Support	YES	Needs Assessment	2000

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	6	11	3
Charity Care Allocation	(\$54,367)	(\$30,584)	(\$65,306)

#### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
No programs Lists	\$0

**Summary of Unreimbursed Costs of Charity Care, Government** 

## **Funded Programs, and Community Benefits**

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients	(\$221,941)
unable to pay, to patients covered under government	
funded programs, and for medical education, training.	
2. Community Health Education	\$0
3. Community Programs and Services	\$0
4. Other Unreimbursed Costs	\$0
5. Total Costs of Providing Community Benefits	(\$221,941)

#### **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
None	\$0

For further information on these initiatives, contact:

Hospital Representative: Jared Florence

Telephone number: 812/485-7443

Web Address Information: www.stmarys.org

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	70	137
2. % of Salary	Salary Expenses divided by Total Expenses	52.5%	36.6%
3. Average Daily Census	Patient Days divided by annual days (365 days)	15.5	29.4
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	24.0	8.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	NR	\$29,901
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$51,934	\$19,901
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	NR	16.5%

8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	NR	\$833
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	78.6%	56.9%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	0.7%	3.1\$
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$18,000)	(\$57,969)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	10.4	12.3

#### Notes:

- 1. NR = Not Reported
- 2. See Statewide Results for definitions of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

## Hospital: Select Specialty Hospital of Northwest Indiana

Year: 2004 City: Hammond Peer Group: Medium

1. Gross Patient Service Revenue			
\$33,887,519			
\$0			
\$88,887,519			
Revenue			
\$16,585,715			
\$37,618			
\$16,623,333			
3. Total Operating Revenue			
\$17,264,186			
(\$73,953)			
\$17,190,233			

4. Operating Expenses	5	
Salaries and Wages	\$5,264,186	
Employee Benefits and Taxes	\$1,379,328	
Depreciation and Amortization	\$130,123	
Interest Expenses	\$4,328	
Bad Debt	\$867,567	
Other Expenses	\$8,079,042	
Total Operating Expenses	\$15,704,027	
5. Net Revenue and Expenses		
Net Operating Revenue over Expenses	\$1,486,206	
Net Non-operating Gains over Losses	\$0	
Total Net Gain over Loss	\$1,486,206	

6. Assets and Liabilities		
Total Assets	\$12,328,483	
Total Liabilities	\$1,503,478	

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$29,008,973	\$15,214,877	\$13,794,086
Medicaid	\$0	\$0	\$0
Other State	\$0	\$0	\$0
Local Government	\$0	\$0	\$0
Commercial Insurance	\$4,878,546	\$1,408,456	\$3,470,090
Total	\$33,887,519	\$16,623,333	\$17,264,186

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Category	Revenue II om Others	Expenses to Others	Loss after Aujustment
Donations	\$0	\$0	\$0
Educational	\$0	\$0	\$0

\$0	\$0	\$0
\$3,000	\$3,000	\$0
		\$0 \$0 \$3,000 \$3,000

## Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Hospital's Health Education Messages	0

Statement Four: Costs of Charity and Subsidized Community Benefits			
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital
Charity	\$0	\$0	\$0
Community Benefits	\$0	\$208,190	(\$208,190)

For further information on this report, please contact:

**Hospital Representative** Bill Shearer

**Telephone Number** 219/937-9900

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	117	137
2. % of Salary	Salary Expenses divided by Total Expenses	33.4%	36.6%
3. Average Daily Census	Patient Days divided by annual days (365 days)	34.1	29.4
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	25.0	8.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$61,784	\$29,408
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$68,184	\$19,901
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	0.0%	16.5%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	NA	\$833
9. % of Medicare	85.6%	85.6%	56.9%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	5.5%	3.1%

11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	\$0	(\$57,969)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	8.6	12.3

## Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

## **Hospital: Select Specialty Hospital**

Year: 2004 City: Beech Grove Peer Group: Medium

\$26,790,053
\$0
\$26,790,053
Revenue
\$11,751,574
(\$22,005)
\$11,729,569
Revenue
\$15,060,484
(\$4,063)
\$15,056,421

4. Operating Expenses			
Salaries and Wages	\$4,403,878		
Employee Benefits and Taxes	\$1,157,215		
Depreciation and Amortization	\$136,714		
Interest Expenses	\$2,822		
Bad Debt	\$80,473		
Other Expenses	\$6,221,117		
Total Operating Expenses	\$12,002,219		
5. Net Revenue and Exp	oenses		
Net Operating Revenue over Expenses	\$3,054,202		
Net Non-operating Gains over Losses	\$0		
Total Net Gain over Loss	\$3,054,202		

6. Assets and Liabilities		
Total Assets	\$16,071,761	
Total Liabilities	\$1,438,223	

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$20,115,785	\$10,089,172	\$10,026,613	
Medicaid	\$0	\$0	\$0	
Other State	\$0	\$0	\$0	
Local Government	\$0	\$0	\$0	
Commercial Insurance	\$6,674,268	\$1,640,397	\$5,033,871	
Total	\$26,790,053	\$11,729,569	\$15,060,484	

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$0	\$0	\$0
Educational	\$0	\$0	\$0

\$0	\$0	\$0
\$3,000	\$3,000	\$0
		\$0 \$0 \$3,000 \$3,000

## Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Hospital's Health Education Messages	0

Statement Four: Costs of Charity and Subsidized Community Benefits			
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital
Charity	\$0	\$0	\$0
<b>Community Benefits</b>	\$0	\$788,331	(\$788,331)

For further information on this report, please contact:

**Hospital Representative** Bill Shearer

**Telephone Number** 317/783-8913

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	110	137
2. % of Salary	Salary Expenses divided by Total Expenses	36.7%	36.6%
3. Average Daily Census	Patient Days divided by annual days (365 days)	26.7%	29.4%
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	27.3	8.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$75,042	\$29,408
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$75,042	\$19,901
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	0.0%	16.5%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	NA	\$833
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	75.1%	56.9%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	0.7%	3.1%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	\$0	(\$57,969)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	20.3	12.3

## Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

# **Hospital: Select Specialty Hospital**

Year: 2004 City: Evansville Peer Group: Medium

1. Gross Patient Service Revenue		
Inpatient Patient Service Revenue	\$25,857,535	
Outpatient Patient Service Revenue	\$0	
Total Gross Patient Service Revenue	\$25,857,535	
2. Deductions from	Revenue	
Contractual Allowances	\$11,814,862	
Other Deductions	\$15,078	
Total Deductions	\$11,829,940	
3. Total Operating	Revenue	
Net Patient Service Revenue	\$14,027,595	
Other Operating Revenue	\$1,117	
Total Operating Revenue	\$14,028,712	

4. Operating Expense	es
Salaries and Wages	\$3,974,550
Employee Benefits and Taxes	\$1,156,705
Depreciation and Amortization	\$199,428
Interest Expenses	\$2,871
Bad Debt	\$555,653
Other Expenses	\$4,735,906
Total Operating Expenses	\$10,625,113
5. Net Revenue and Exp	enses
Net Operating Revenue over Expenses	\$3,403,599
Net Non-operating Gains over Losses	\$0
Total Net Gain over Loss	\$3,403,559

6. Assets and Liabilities	
Total Assets	\$15,806,836
Total Liabilities	\$1,355,333

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$20,409,647	\$10,874,281	\$9,535,366
Medicaid	\$0	\$0	\$0
Other State	\$0	\$0	\$0
Local Government	\$0	\$0	\$0
Commercial Insurance	\$5,447,888	\$955,659	\$14,027,595
Total	\$25,857,535	\$11,829,940	\$14,027,595

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$0	\$0	\$0
Educational	\$0	\$0	\$0

\$0	\$0	\$0
\$3,000	\$3,000	\$0
		\$0 \$0 \$3,000 \$3,000

## Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Hospital's Health Education Messages	0

Statement Four: Costs of Charity and Subsidized Community Benefits			
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital
Charity	\$0	\$0	\$0
Community Benefits	\$0	\$591,083	(\$591,083)

For further information on this report, please contact:

**Hospital Representative** Bill Sheareer

**Telephone Number** 812/450-5254

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	119	137
2. % of Salary	Salary Expenses divided by Total Expenses	37.4%	36.6%
3. Average Daily Census	Patient Days divided by annual days (365 days)	31.0	29.4
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	28.2	8.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$64,483	\$29,408
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$64,483	\$19,901
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	0.0%	16.5%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	NA	\$833
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	78.9%	56.9%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	5.2%	3.1%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	\$0	(\$57,969)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	24.3	12.3

## Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

# **Hospital: St Elizabeth Ann Seton Hospital Carmel**

Year: 2004 City: Carmel Peer Group: Specialized

1. Gross Patient Service Revenue		
Inpatient Patient Service Revenue	\$25,133,444	
Outpatient Patient Service Revenue	\$0	
Total Gross Patient Service Revenue	\$25,133,444	
2. Deductions from Re	venue	
Contractual Allowances	\$8,106,762	
Other Deductions	\$40,974	
Total Deductions	\$8,147,736	
3. Total Operating Re	venue	
Net Patient Service Revenue	\$16,985,707	
Other Operating Revenue	\$0	

4. Operating Expenses		
Salaries and Wages	\$7,276,519	
Employee Benefits and Taxes	\$1,593,243	
Depreciation and Amortization	\$229,484	
Interest Expenses	\$0	
Bad Debt	\$9,555	
Other Expenses	\$4,389,018	
Total Operating Expenses	\$13,497,819	
5. Net Revenue and Exp	enses	
Net Operating Revenue over Expenses	\$3,487,888	
Net Non-operating Gains over Losses	\$116,430	
Total Net Gain over Loss	\$3,604,318	

Total Operating Revenue	\$16,985,707
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6. Assets and Liabilitie	S
Total Assets	\$8,391,840
Total Liabilities	\$247,474

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$15,658,464	\$581,773	\$15,076,691
Medicaid	\$857,378	\$427,233	\$430,145
Other State	\$0	\$0	\$0
Local Government	\$0	\$0	\$0
Commercial Insurance	\$8,578,769	\$184,352	\$8,394,417
Total	\$25,094,611	\$1,193,358	\$23,901,253

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$0	\$0	\$0

\$0	\$444	(\$444)
\$0	\$0	\$0
\$3,000	\$3,000	\$0
	\$0	\$0 \$0

Number of individuals estimated by this hospital that are involved i	n education
Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Health Education Message	0

#### Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Hamilton	Community	Central Indiana
Location		Served	

#### **Hospital Mission Statement**

"To make a positive difference in the lives and health status of individuals and communities. Central to our mission is services to those persons who are poor. The health services we provide will be spiritually centered, accessible, and affordable".

Unique Services		Type of Initiatives		Document Available	
Medical Research	NO	Disease Detection	YES	Community Plan	YES
Professional Education	NO	Practitioner Education	NO	Annual Statement	YES
Community Education	NO	Clinic Support	YES	Needs Assessment	1995

#### Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	607	2,437	1,966
Charity Care Allocation	(\$502,797)	(\$675,998)	(\$1,088,321)

#### Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
All other initiatives	(\$69,940)

**Summary of Unreimbursed Costs of Charity Care, Government** 

## **Funded Programs, and Community Benefits**

Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients	(\$508,330)
unable to pay, to patients covered under government	
funded programs, and for medical education, training.	
2. Community Health Education	(\$444)
3. Community Programs and Services	(\$69,940)
4. Other Unreimbursed Costs	\$0
5. Total Costs of Providing Community Benefits	(\$578,714)

#### **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
None	\$0

For further information on these initiatives, contact:

Hospital Representative: Maggie Charnoski

Telephone number: 317/582-8500

Web Address Information: NR

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	99	137
2. % of Salary	Salary Expenses divided by Total Expenses	53.9%	36.6%
3. Average Daily Census	Patient Days divided by annual days (365 days)	34.6	29.4
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	32.2	8.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$73,914	\$29,901
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$64,116	\$19,901
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	NR	16.5%

8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	NR	\$833
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	62.3%	56.9%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	0.1%	3.1\$
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$63,047)	(\$57,969)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	20.5	12.3

#### Notes:

- 1. NR = Not Reported
- 2. See Statewide Results for definitions of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

# **Hospital: Select Specialty Hospital**

Year: 2004 City: Fort Wayne Peer Group: Specialized

1. Gross Patient Service Revenue			
Inpatient Patient Service Revenue	\$22,345,562		
Outpatient Patient Service Revenue	\$0		
Total Gross Patient Service Revenue	\$22,345,562		
2. Deductions from	Revenue		
Contractual Allowances	\$10,126,173		
Other Deductions	\$18,200		
Total Deductions	\$10,144,373		
3. Total Operating Revenue			
Net Patient Service Revenue	\$12,201,189		
Other Operating Revenue	(\$30,295)		
Total Operating Revenue	\$12,170,894		

4. Operating Expense	es
Salaries and Wages	\$3,860,786
Employee Benefit	\$974,646
Depreciation and Amortization	\$251,957
Interest Expenses	\$4,474
Bad Debt	\$718,326
Other Expenses	\$3,727,049
Total Operating Expenses	\$9,537,238
5. Net Revenue and Exp	enses
Net Operating Revenue over Expenses	\$2,633,656
Net Non-operating Gains over Losses	\$0
Total Net Gain over Loss	\$2,633,656

6. Assets and Liabilities		
Total Assets	\$14,760,866	
Total Liabilities	\$2,086,877	

Statement Two: Contractual Allowances				
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue	
Medicare	\$17,842,266	\$9,920,341	\$7,921,925	
Medicaid	\$0	\$0	\$0	
Other State	\$0	\$0	\$0	
Local Government	\$0	\$0	\$0	
Commercial Insurance	\$4,503,296	\$224,032	\$4,279,264	
Total	\$22,345,562	\$10,144,373	\$12,201,189	

Statement Three: Unique Specialized Hospital Funds						
Fund Category Estimated Incoming Revenue from Others Expenses to Others Cost after Adjustment						
Donations	\$0	\$0	\$0			
Educational	\$0	\$0	\$0			

\$0	\$0	\$0
\$3,000	\$3,000	\$0
		\$0 \$0 \$3,000 \$3,000

## Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	0
Number of Citizens Exposed to Hospital's Health Education Messages	0

Statement Four: Costs of Charity and Subsidized Community Benefits					
Estimated Estimated Unreimbursed Incoming Outgoing Costs by Revenue Expenses Hospital					
Charity	\$0	\$0	\$0		
Community Benefits	\$0	\$396,810	(\$396,810)		

For further information on this report, please contact:

**Hospital Representative** Bill Shearer

**Telephone Number** 260/425-3811

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	70	137
2. % of Salary	Salary Expenses divided by Total Expenses	40.5%	36.6%
3. Average Daily Census	Patient Days divided by annual days (365 days)	19.6	29.4
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	31.6	8.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$98,874	\$29,408
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$98,874	\$19,901
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	0.0%	16.5%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	NA	\$833
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	79.8%	56.9%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	7.5%	3.1%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	\$0	(\$57,969)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	21.6	12.3

## Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

## **Hospital: Illiana Surgery and Medical Center**

Year: 2004 City: Munster Peer Group: Specialized

1. Gross Patient Service Revenue		
Inpatient Patient Service Revenue	\$3,022,594	
Outpatient Patient Service Revenue	\$34,759,825	
Total Gross Patient Service Revenue	\$37,782,419	
2. Deductions from	Revenue	
Contractual Allowances	\$17,913,461	
Other Deductions	\$0	
Total Deductions	\$17,913,461	
3. Total Operating	Revenue	
Net Patient Service Revenue	\$19,868,958	
Other Operating Revenue	\$275,699	
Total Operating Revenue	\$20,145,657	

4. Operating Expenses		
\$4,355,781		
\$768,634		
\$891,984		
\$862,224		
\$2,240,770		
\$9,670,671		
\$18,790,064		
5. Net Revenue and Expenses		
\$1,355,593		
\$0		
\$1,355,593		

6. Assets and Liabilities	
Total Assets	\$49,043,945
Total Liabilities	\$49,043,945

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$9,269,375	\$6,997,490	\$2,271,875
Medicaid	\$2,040,835	\$1,540,637	\$500,198
Other State	\$0	\$0	\$0
Local Government	\$0	\$0	\$0
Commercial Insurance	\$26,472,209	\$9,375,325	\$17,096,885
Total	\$37,782,419	\$17,913,461	\$19,868,958

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$0	\$4,495	(\$4,495)
Educational	\$0	\$165,706	(\$165,706)

\$0	\$0	\$0
\$8,000	\$8,000	\$0
		\$0 \$0 \$8,000 \$8,000

#### Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital 2

Number of Hospital Patients Educated In This Hospital 9,000

Number of Citizens Exposed to Hospital's Health Education Messages 200,000

Statement Four: Costs of Charity and Subsidized Community Benefits			
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital
Charity	\$0	\$0	\$0
Community Benefits	\$0	\$291,134	(\$291,134)

For further information on this report, please contact:

**Hospital Representative** Fred Smith

**Telephone Number** 219/924-1300

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	320	137
2. % of Salary	Salary Expenses divided by Total Expenses	23.2%	36.6%
3. Average Daily Census	Patient Days divided by annual days (365 days)	1.1	29.4
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	2.3	8.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$13,396	\$29,408
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$17,885	\$19,901
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	92.0%	16.5%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,817	\$833
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	24.5%	56.9%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	11.9%	3.1%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	\$0	(\$57,969)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	6.7	12.3

## Note:

- 1. NP = No medical-surgical patients or outpatient visits.
- 2. See Statewide Results for definition of terms.

ISDH Annual Fiscal Report of a Nonprofit Acute Care Hospital

# **Hospital: St Vincent Women's Hospital (Satellite)**

Year: 2004 City: Indianapolis Peer Group: Specialized

1. Gross Patient Service Revenue		
Inpatient Patient Service Revenue	\$37,916,579	
Outpatient Patient Service Revenue	\$16,083,157	
Total Gross Patient Service Revenue	\$53,999,736	
2. Deductions from Revenue		
Contractual Allowances	\$17,816,782	
Other Deductions	\$528,597	
Total Deductions	\$18,345,379	
3. Total Operating Revenue		
Net Patient Service Revenue	\$35,654,357	
Other Operating Revenue	\$276,422	

4. Operating Expenses		
Salaries and Wages	\$11,886,606	
Employee Benefits and Taxes	\$3,151,529	
Depreciation and Amortization	\$1,846,884	
Interest Expenses	\$825,075	
Bad Debt	\$1,486,860	
Other Expenses	\$8,583,926	
Total Operating Expenses	\$27,780,880	
5. Net Revenue and Expe	enses	
Net Operating Revenue over Expenses	\$8,149,899	
Net Non-operating Gains over Losses	\$12,213	
Total Net Gain over Loss	\$8,162,112	

Total Operating Revenue	\$35,930,779
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6. Assets and Liabilitie	S
Total Assets	\$10,995,211
Total Liabilities	\$2,834,302

Statement Two: Contractual Allowances						
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue			
Medicare	\$2,646,000	\$1,989,338	\$656,662			
Medicaid	\$1,895,000	\$1,501,072	\$393,925			
Other State	\$0	\$0	\$0			
Local Government	\$0	\$0	\$0			
Commercial Insurance	\$49,458,736	\$14,854,969	\$34,603,767			
Total	\$53,999,736	\$18,345,379	\$35,654,357			

Statement Three: Unique Specialized Hospital Funds					
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment		
Donations	\$0	\$0	\$0		

(\$400,000)	\$400,000	\$0	Educational
\$0	\$0	\$0	Research
\$0	\$8,000	\$8,000	Bioterrorism Grant

Number of individuals estimated by this hospital that are involv	ed in education
Number of Medical Professionals Trained In This Hospital	0
Number of Hospital Patients Educated In This Hospital	16,261
Number of Citizens Exposed to Health Education Message	400,000

# Statement Four Annual Summarized Community Benefit Statement on Nonprofit Hospital

This hospital is a nonprofit organization and files an annual community benefit statement with the Department under Indiana Code 16-21-9. Each nonprofit hospital must confirm its mission statement, document the number of persons and dollars allocated under its adopted charity care policy, and describe the progress of the community to achieve specific objectives set by the hospital.

County	Marion	Community	Marion County
Location		Served	

# **Hospital Mission Statement**

"To improve the health status of the individuals and the communities we serve, with a special concern for the sick and poor".

	Unique Se	rvices	Type of Initiatives	<b>Document Available</b>
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Medical Research	NR	Disease Detection	NR	Community Plan	NR
Professional Education	NR	Practitioner Education	NR	Annual Statement	NR
Community Education	NR	Clinic Support	NR	Needs Assessment	NR

# Allocation of Dollars and Persons Served under Adopted Charity Policy

Most nonprofit hospitals adopt a charity benefit policy to serve the medically indigent. On an annual basis, the hospital will confirm the eligibility and set aside dollars to ensure low-income persons can be offered needed inpatient and outpatient hospital services.

	2002	2003	2004
Persons served in last twelve months	0	0	5,802
Charity Care Allocation	\$0	\$0	(\$662,282)

# Hospital Community Benefit Projects and the Projects' Net Cost

On an annual basis, all nonprofit hospitals will report on the progress that the local community has made in reducing the incidence of disease and improving the delivery of health services in the community.

Name of Program and Description of Progress Made in Achieving Annual Objectives	Net Costs of Programs
All other initiatives	(\$55,971)

Summary of Unreimbursed Costs of Charity Care, Government Funded Programs, and Community Benefits Based on uniform definitions of costs, each nonprofit hospital must identify the costs of serving its community that are not reimbursed by government and other third party payers.

Specialized Programs	Unreimbursed Costs
1. Total unreimbursed costs of providing care to patients	(\$65,415)
unable to pay, to patients covered under government funded programs, and for medical education, training.	
2. Community Health Education	(\$150,000)
3. Community Programs and Services	(\$55,971)
4. Other Unreimbursed Costs	(\$11,817)
5. Total Costs of Providing Community Benefits	(\$283,203)

# **Identification of Additional Non-Hospital Charity Costs**

In addition, some hospitals will have non-hospital organizations under its ISDH license are providing community benefits in this fiscal year.

Organization Providing Charity Care	Net Costs of Care
None	\$0

For further information on these initiatives, contact:

Hospital Representative: Mary Rugh

Telephone number: 317/338-7370

Web Address Information: NR

# ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL AND OTHER HOSPITALS IN ITS PEER GROUP

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	NR	137
2. % of Salary	Salary Expenses divided by Total Expenses	42.8%	36.6%
3. Average Daily Census	Patient Days divided by annual days (365 days)	27.6	29.4
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	2.8	8.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$1,907	\$29,408
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$10,896	\$19,901
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	29.8%	16.5%

8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,091	\$833
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	4.9%	56.9%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	5.4%	3.1%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$65,415)	(\$57,969)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	22.7	12.3

# Notes:

- 1. NR = Not Reported
- 2. See Statewide Results for definitions of terms.

#### 2004 STATEWIDE HOSPITAL FISCAL REPORT SUMMARY

#### I. Introduction

On an annual basis, each acute care hospital in Indiana identifies the expenses for annual operation and the inpatient and outpatient revenues for services to patients. The statistics are developed by the hospital and filed with the ISDH. The Indiana State Department of Health (ISDH) is required by Indiana Code 16-21-6-11 to publish this information to assist the consuming public in making fiscal comparisons between hospitals.

This report, focuses on financial status, and follows annual publication of the hospital service reports that focuses on discharges, patient days, total charges by service and outpatient visits.

This summary will include the key definitions and statewide totals for all key financial indicators (see Table A). This statewide report will summarize fiscal year 2004 results for 132 hospitals. Individual reports of each hospital are also displayed at this web site. This summary will then review key financial indicators for the past three years and between small, medium and large hospitals in Indiana (see Table B-I). The section will conclude with 12 performance standards incorporated into every report to provide comparisons between similar hospitals (See Table J).

## TABLE A STATEWIDE HOSPITAL FISCAL SUMMARY

#### STATEMENT ONE: SUMMARY OF REVENUE AND EXPENSES

Each fiscal year, each hospital must account for the revenue it earned, the expenses it spent, and the deficit and surplus of funds in the past twelve-month period. This section, statement of revenue and expenses, will provide the definition of terms, and summarize the 2004 statewide total for 132 hospitals in Indiana.

#### 1. Gross Patient Service Revenue

TERM	DEFINITION <sup>1</sup>	2004	PERCENT
		STATEWIDE	OF
		TOTAL <sup>2</sup>	SUBTOTAL
INPATIENT SERVICE	The total billed value of inpatient services	\$12,401.9	53.9%
REVENUE	including the value of routine services and		
	ancillary services provided to inpatients.		
OUTPATIENT	The total billed value of outpatient	\$10,626.8	46.1%
SERVICE REVENUE	services.		
TOTAL GROSS	The total inpatient and outpatient revenue	\$23,028.7	100.0%
PATIENT SERVICE	from services.		
REVENUE			

<sup>\*</sup> Data in millions (\$000,000)

## 2. Deductions from Revenue

TERM	DEFINITION	2004 TOTAL	% of Total
CONTRACTUAL	The difference between charges at	\$9,939.9	91.3%
ALLOWANCES	established rates and the amounts		
	realizable from third party payers under		
	contractual agreements.		
OTHER DEDUCTIONS	The deductions including charity care and	\$940.0	8.7%
	excluding contractual allowances.		
TOTAL DEDUCTIONS		\$10,879.9	100.0%

## 3. Total Operating Revenue

TERM	DEFINITION	2004 TOTAL	% of Total
NET PATIENT	The gross patient service revenue less	\$12,148.5	94.8%
SERVICE REVENUE	deductions for contractual allowances and		
	other deductions.		
OTHER OPERATING	Incoming revenue not generated by patient	\$668.3	5.2%
REVENUE	services.		
TOTAL OPERATING		\$12,816.8	100.0%
REVENUE			

# 4. Operating Expenses

TERM	DEFINITION	2004 TOTAL	% of Total
SALARIES AND	The total payment at regular intervals for	\$4,515.2	37.4%
WAGES	work or services of employees.		
EMPLOYEE	Fringe benefits in addition to salary.	\$1,185.9	9.8%
BENEFITS	Fringe benefits include FICA taxes,		
	pension plans, health and life insurance,		
	unemployment taxes and worker		
	compensation.		
DEPRECIATION/	Portion of tangible and intangible	\$694.7	5.8%
AMORTIZATION	operating assets charged as an expense		
	each fiscal year.		
INTEREST	The cost incurred for borrowing money.	\$189.8	1.6%
	These costs are only for the value of funds		
	received for loans given to the entity.		
BAD DEBT	The services rendered for which payment	\$652.1	5.4%
	is anticipated and credit is extended to a		
	patient. Expenses are estimated and		
	recognized when providing an allowance		
	for such amounts to be written off at the		
	time that the accounts are deemed		
	uncollectable.		
OTHER EXPENSES	Other outgoing dollars	\$4,827.7	40.0%
TOTAL EXPENSES		\$12,065.4	100.0%

<sup>\*</sup> Data in millions (\$000,000)

# 5. Net Revenue and Expenses

TERM	DEFINITION	2004 TOTAL	% of Total
NET OPERATING	The deficit or surplus of funds gained	\$751.8	78.3 %
REVENUE OVER	when one subtracts the total operating		
EXPENSES	expenses from the total operating revenue.		
NET NonOPERATING	Same calculation for non-operating funds	\$207.8	21.7%
GAINS OVER LOSSES			
NET GAIN/LOSS		\$959.6	100.0%

#### 6. Assets and Liabilities

TERM	DEFINITION	2004 TOTAL	% of Total
TOTAL ASSETS	All of the property, accounts receivable,	\$15,677.8	100.0%
	cash, etc. of the hospital.		
TOTAL LIABILITIES	Sum of current liabilities, deferred credit,	\$8,263.1	100.0%
	net long-term debt, and inter-company		
	indebtedness.		

## STATEMENT TWO: CONTRACTUAL ALLOWANCES BY PAYER GROUP

This section, Statement of Contractual Allowances by Payer Group, provides the difference between the revenue at established rates and the amount realizable from third party payers under contractual agreements.

TERM	DEFINITION	2004 TOTAL	% of Total
	"Gross Revenue minus contractual allowances		
	,, 		
MEDICARE	From federal Title 18.	\$3,847.5	30.9%
MEDICAID	From state/federal Title 19.	\$859.9	6.4%
OTHER	From local and state government sources other	\$347.1	2.8%
GOVERNMENT	than Medicaid.		
COMMERCIAL	From all other payers including health	\$7,389.1	59.3%
INSURANCE	maintenance organizations and commercial		
	insurance plans.		
TOTAL		\$12,443.6	100.0%
ALLOWANCES			

## STATEMENT THREE: UNIQUE HOSPITAL SERVICE OR FINANCIAL CATEGORY

This section, Statement of Unique Services or Finances, provides four unique sources of incoming revenue and outgoing expenses in the areas of donations, education, medical research, and grants.

TERM	DEFINITION	2004 TOTAL NET GAIN OR LOSS	% of Gross Patient Revenue
DONATION	Difference between incoming gifts from outside organizations and outgoing gifts (including cash) to organizations outside the hospital's corporate structure.	(\$3.1)	>0.1%
EDUCATION	Total net gain or loss from training medical professionals, educating inpatients, and educating the general public.	(\$127.9)	0.2%

\* Data in millions (\$000,000

RESEARCH	Net gain or loss between incoming revenues and	(\$4.5)	> 0.1%
	outgoing expenses needed to provide research		

	services. Revenues include state or federal dollars given to the hospital for conducting scientific inquiry. Expenses include the cost of facilities, staffing, and equipment.		
HOSPITAL BIOTERRORISM GRANT FUNDINGS	FISCAL YEAR 2004 Grant Funding to Indiana Acute Care Hospitals from ISDH under federal Hospital Bioterrorism grants. All funding was expended during the fiscal year.	\$8.9	>0.3%
NUMBER OF INDIVIDUALS EDUCATED	Estimate of the total number of medical professionals (physicians, nurses, technicians and other medical professionals), hospital patients, and number of citizens exposed to health-education messages.	15.1	NA

#### STATEMENT FOUR: COST OF CHARITY AND SUBSIDIZED COMMUNITY BENEFITS

The final statement provides an estimate of the unreimbursed cost of hospitals in Indiana. The information is based on a 14-step methodology to calculate the charges by a hospital and compare that to the payments and cost adjustments by third party payers, community organizations, or individuals. The information is summarized for government and proprietary owners, and is expanded for nonprofit hospitals that must report additional information under the Charity Reporting Act (IC 16-21-9).

TERM	DEFINITION	2004 TOTAL	% of Total
			Net Patient
			Revenue
CHARITY CARE	The unreimbursed costs of providing, funding, and otherwise financially supporting health care services that never were expected to result in cash inflows and based on the hospital's adopted charity care policy to provide services free of charge to individuals who met the hospital's financial criteria.	(\$337,740,064)	2.6%
COMMUNITY BENEFITS	Total unreimbursed costs of providing care to patients unable to pay, to patients covered under government funded programs and for medical education training. Total also includes community health education, community programs and services, and other unreimbursed costs.	(\$107,604,464)	1.6%

<sup>\*</sup> Data in millions (\$000,000

#### II. SUMMARY OF REVENUE AND EXPENSES

In 2004, the average acute care hospital will receive \$97.1 million dollars in revenue (after deductions) as payment for services, and will spend \$91.4 million dollars to pay for salaries for hospital employees, interest payments, and other expenses.

In total, the 132 hospitals will receive \$12.8 billion dollars (after deductions) as payment for services and will spend \$12.1 billion dollars to pay for expenses (See Table B)<sup>3</sup>.

TABLE B ANNUAL TOTAL REVENUE AND EXPENSES, 2004

FISCAL INDICATOR	
1. Total Gross Patient Service Revenue	\$23,028,777,047
2. Total Deductions from Revenue	\$10,879,983,323
3. Total Operating Revenue	\$12,816,877,520
4. Total Operating Expenses	\$12,065,419,988
5. Total Net Gains over Losses	\$959,567,971

### A. Inpatient and Outpatient Revenue

In 2004, 53.8% of all gross patient revenue was for inpatient care and 46.2% was for outpatient care (see Table C and D) $^4$ .

TABLE C INPATIENT GROSS REVENUE PER DISCHARGE, 2004

TYPE OF	GROSS	NUMBER OF	GROSS
HOSPITAL	INPATIENT	DISCHARGES	INPATIENT
	REVENUE *		REVENUE PER
			DISCHARGE
Small Hospitals	\$564.5	57,984	\$9,736
Medium	\$3,169.4	234,285	\$13,528
Large Hospitals	\$7,887.3	419,587	\$18,799
Specialized Hosp	\$1,010.0	31,248	\$24,965
All Hospitals	\$12,631.2	743,104	\$16,689

<sup>\*</sup> Data in millions (\$000,000)

TABLE D

# OUTPATIENT GROSS REVENUE PER VISIT, 2004<sup>5</sup>

TYPE OF	GROSS	NUMBER OF	GROSS
HOSPITAL	OUTPATIENT	VISITS	OUTPATIENT
	REVENUE*		REVENUE PER
			VISIT
Small Hospitals	\$1,103.1	1,354,282	\$814.50
Medium	\$3,654.9	3,737,422	\$977.91
Large Hospitals	\$5,701.1	4,818,029	\$1,183.3
Specialized Hosp.	\$167.7	146,604	\$1,439.2
All Hospitals	\$10,626.8	10,056,338	\$1,057.3

<sup>\*</sup> Data in millions (\$000,000)

## B. Revenue by Third Party Payer

Table E shows the distribution of total revenues by key third party payers. The table shows Indiana efforts to serve the population over 65 years of age under the Medicare program, and adjust to the annual reconciliation by the U.S. Congress. The table also shows the relative importance of health maintenance organizations and commercial insurance plans to serve all communities of Indiana (see Table E).

TABLE E PERCENTAGE OF NET PATIENT SERVICE REVENUE BY THIRD PARTY PAYER, 2004

THIRD	TYPE OF	NET PATIENT	ACCUMULATIVE %
PARTY	HOSPITAL	SERVICE	OF PATIENT
PAYMENT		REVENUE*	SERVICE REVENUE
Medicare	Small	\$307.5	2.4%
	Medium	\$1,175.3	11.7%
	Large	\$2,110.3	28.4%
Other	Small	\$52.7	28.8%
Government			
	Medium	\$214.4	30.6%
	Large	\$627.3	35.5%
Commercial/	Small	\$564.1	39.9%
Private HMO			
	Medium	\$2,305.5	58.2%
	Large	\$4,293.1	92.2%
Other	Specialized	\$498.3	100.0%
All Payers		\$12,148.5	100.0%

• Data in millions (\$000,000)

## C. Income Statements by Hospitals

## (1) By Peer Groups

- Out of the 132 hospitals, roughly 30 percent of the hospitals were small hospitals (under 150 beds) and 18 percent of the hospitals were large (over 300 beds). These 132 hospitals were located in 72 of the 92 counties in Indiana.
- In contrast, seven percent (7%) of the gross patient service revenue was generated by small hospitals, and 59 percent of total gross patient service revenue was generated by large hospitals (see Figure One and Table F).

## FIQURE ONE PERCENT OF HOSPITALS AND GROSS PATIENT REVENUE BY PEER GROUP, INDIANA, 2004

## Percent of Hospitals

## Percent of Revenue

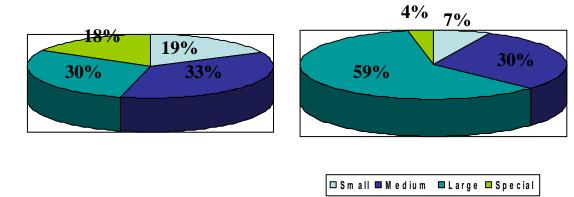


TABLE F TOTAL EXPENDITURES, INDIANA, SMALL, MEDIUM, AND LARGE HOSPITALS, 2004

FISCAL INDICATOR	Small	Medium	Large	Specialized
	Hospitals	Hospitals	Hospitals	Hospitals
	(Peer 1)	(Peer 2-3)	(Peer 4-5)	(Peer 7)
1. Total Gross Patient	\$1,667	\$6,824	\$13,589	\$948
Service Revenue				
2. Total Deductions	\$687	\$3,026	\$6,067	\$427
from Revenue				
3. Total Operating	\$980	\$3,484	\$6,932	\$333
Revenue				
4. Total Operating	\$939	\$3,561	\$7,107	\$458
Expenses				
5. Total Net Gains	\$41	\$237	\$415	\$63
over Losses				
6. No. of hospitals w	11	11	2	3
neg operating margins				

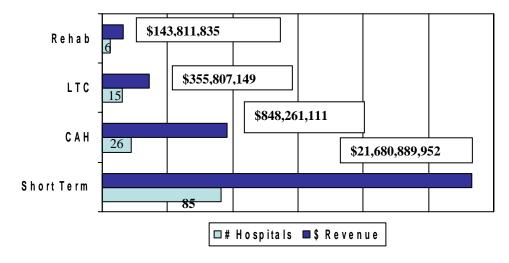
7 No. of Hospitals	40	43	24	25
7. No. of Hospitals	<del></del> -0	T-3	<i>2</i> ¬	23

\* Data in millions (\$000,000)

## (2) By Type of Hospital

- 85 of the 132 hospitals, 64% of all hospitals, are organized to provide comprehensive *short term* general services. The other 36% of the hospitals offer specialized long-term-care acute service (15 hospitals), rehabilitation services (6 hospitals), or serve a rural community as a critical access hospital (26 hospitals)<sup>6</sup>.
- In contrast, 94% of the gross patient service revenue was generated by the short-term hospitals, and six percent (6%) of all other hospital types (see Figure Two).

FIQURE TWO NUMBER OF HOSPITALS AND GROSS PATIENT SERVICE REVENUE BY TYPE OF HOSPITAL, INDIANA, 2004



#### (3) Ownership of Hospitals

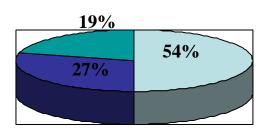
- By ownership of the hospital, there are three general categories: nonprofit, government-based, and proprietary ownership. Of the 132 hospitals, 50% were nonprofit (71 hospitals), 29% were government-based (35 hospitals) and 21% were proprietary (26 hospitals).
- In contrast, 72% of the gross patient service revenue was generated by nonprofits, 18% by government entities, and 10% by proprietary hospitals.

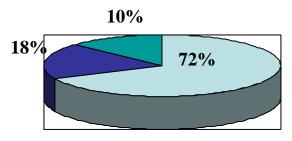
#### FIQURE THREE

## PERCENT OF HOSPITALS AND GROSS PATIENT REVENUE BY OWNERSHIP, INDIANA, 2004

## PERCENT OF HOSPITALS

## PERCENT OF REVENUE





□ Nonprofit ■ Government ■ Proprietary

TABLE G TOTAL EXPENDITURES\*, INDIANA BY OWNERSHIP OF HOSPITALS, 2004

FISCAL INDICATOR	GOVERNMENT	NONPROFIT	PROPRIETARY
	OWNERSHIP	OWNERSHIP	OWNERSHIP
Total Gross Patient Service	\$4,100.7	\$16,565.1	\$2,362.9
Revenue			
Total Deductions from	\$1,692.3	\$7,334.6	\$815.0
Revenue			
Total Operating Revenue	\$2,408.4	\$9,230.5	\$1,177.9
Total Operating Expenses	\$2,300.2	\$8,767.4	\$997.9
Total Net Gains over Losses	\$108.2	\$463.1	\$180.0
Number of hospitals with	7	15	5
neg. operating margins			
No. of Hospitals	35	71	26

<sup>\*</sup> Data in millions (\$000,000)

## D. Three-Year Trend

During the last two years, there has been a ten percent increase in the total operating revenue of the hospitals, and an increase in the number of hospitals with negative operating margins (See Table H).

TABLE H ANNUAL TOTAL EXPENDITURES\*, INDIANA, 2001 – 2004 (Values shown in hundred thousands)

FISCAL INDICATOR	2002	2003	2004
1. Total Gross Patient	\$17,319.7	\$20,617.2	\$23,028.7
Service Revenue			
2. Total Deductions	\$7,355.4	\$8,502.4	\$10,879.9
from Revenue			
3. Total Operating	\$10,437.7	\$11,660.0	\$12,816,8
Revenue			
4. Total Operating	\$9,870.0	\$11,121.6	\$12,065.4
Expenses			
5. Total Net Gains	\$449.3	\$538.4	\$959.6
over Losses			
6. No. of hospitals w	26	27	27
neg operating margins			
7. No. of Hospitals	130	131	132

<sup>\*</sup> Data in millions (\$000,000)

## E. Three Year Margins

From a public perspective, the key concern must be to ensure access to hospitals for all citizens regardless of insurance plans, and to track hospitals that have experienced losses in receiving less revenue than expenses on annual basis. Table I provides a list of three hospitals that have experienced losses in the last three years.

## TABLE I IDENTIFICATION OF ACUTE CARE HOSPITALS WITH THREE YEARS OF NEGATIVE TOTAL MARGINS<sup>7</sup>

\* \* \* ANNUAL MARGIN \* \* \* \*

THE COLUMN TO TH				
NAME OF	CITY	2002	2003	2004
HOSPITAL				
Dukes Memorial	Peru	(\$1,193,707)	(\$3,577,068)	(\$860,715)
Hospital				
St Mary's	Boonville	(\$922,719)	(\$43,624)	(\$1,463,098)
Warrick				
St Vincent	Elwood	(\$255,089)	(\$339,915)	(\$2,712,886)
Mercy Hospital				

Click on 2004 Hospital value to access individual report.

\* Data in millions (\$000,000)

## III. Assessing Financial Health of Hospitals

Table J shows 12 performance indicators selected, analyzed and posted by ISDH staff with each 2004 fiscal report<sup>8</sup>. These indicators are key financial and operating indicators needed to compare hospitals of similar size. This table shows the indicators and the average values for larger hospitals in fiscal year 2003 and 2004.

Each hospital fiscal report will compare each hospital's values to similar-sized hospitals in its peer group: small, medium, large, and specialized.

TABLE J

# ISDH PERFORMANCE INDICATORS USED IN EACH HOSPITAL REPORT AND THE AVERAGE VALUE SUBMITTED BY LARGE HOSPITALS in INDIANA<sup>8</sup>

Range of Values

PERFORMANCE INDICATOR	METHODOLOGY	AVERAGE 2003	AVERAGE 2004
1. # of FTE's	Number of Full Time Equivalents	2,212	2,262
2. % of Salary	Salary Expenses divided by Total Expenses	37.8%	36.6%
3. Average Daily Census	Patient Days divided by annual days (365 days)	237.6	251.5
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	5.1	5.1
5. Price of Medical/Surgical care per stay	Total Medical/Surgical charges divided by the Medical/Surgical discharges	\$3,042	\$3,873
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$17,323	\$19,901
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	40.9%	41.1%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,022	\$1,295
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	39.5%	40.6%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	4.5%	4.3%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$10,021,313)	(\$5,489,682)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	4.3	5.9

#### **FOOTNOTES**

- 1. Definitions of terms in Table A were abstracted from Indiana law and definitions from the *Year 2004 Hospital Statistics* from the American Hospital Association.
- 2. Majority of numbers shown in this statewide summary are shown in hundred thousands for ease of reading. Accordingly, the total gross patient revenue of 132 hospitals is \$23.0 billion dollars or \$23,028,777,047 in fiscal year 2004.
- 3. Data shown in this summary and in the individual hospital reports are in a unique electronic format designed to satisfy Indiana law (Indiana Code 16-21-6-3). Statistics reflect the costs for the hospital only. These reports are displayed with no editing by ISDH staff. This information represents all acute care hospitals licensed under IC 16-21-1. The reports do not include psychiatric hospitals licensed under IC 12-25.

Each hospital has submitted information on a secure web site. Indiana hospital Chief Financial Officers, interested in further information on reporting, should contact ISDH staff.

Citizens may also request ISDH staff to create paper copies of the audited financial statement and Medicare Cost Reports. Both reports are on file for each acute care hospital and retained for three years in a paper format at the ISDH. Both reports reflect the total costs of the larger filing corporation.

It is estimated that statistics in Table B represent roughly 98 percent of the revenue and expenses for all hospitals in Indiana. One should note that not all hospitals filed in any one fiscal year. These reports contain three reports from FY 2003 and one report for FY 2005.

4. Table C displays the key financial indicators for hospitals in four categories: small, medium, large, and specialized hospitals. One will note that the revenue for the larger hospitals represent 59.0 percent of all revenue, but only 18.0 percent of the total number of hospitals.

Table C represents the gross inpatient revenue per discharge. The statistic is derived by dividing the gross inpatient revenue by the number of discharges. In comparison, according to a national publication, the statewide average for 2004 of \$11,340 can be compared to average equivalent revenue per discharge of \$10,656 in the East North Central United States. (Source: W Cleverley, PhD. <u>Almanac of Hospital Financial and Operating Indicators</u>, 2006 [hence Almanac]).

- 5. Table D presents the amount of outpatient revenue in fiscal year 2004. In 2004, the percent of outpatient revenue was 46.1%. That can be compared to an average outpatient percentage of 51.75% for the East North Central United States.
- 6. Figure 2 displays the key financial indicators by hospital type. The definition of those hospital types are displayed below:

<u>Critical Access Hospital</u> (CAHs) are small, rural community hospitals that receive cost-based reimbursement. To be designated a CAH, a rural hospital must meet defined criteria that are outlined in the Conditions of Participation (42 CFR 485) and subsequent legislative refinements to the program through the BBRA, BIPA, and Medicare Modernization Act.

<u>Long Term Hospitals</u> have an average patient length of stay of greater than 25 days.

<u>Rehabilitation Hospitals</u> provide medical, health-related social and/or vocational services to disabled individuals to help them attain their maximum functional capacity.

General or Short-Term Hospitals have an average patient length of stay of 25 days or less.

- 7. In Table I, there is a presentation of three hospitals that have experienced losses during the last three years.
- 8. Table J presents key financial and operating indicators needed to compare hospitals of similar size. The table shows the average values for larger hospitals in Indiana in 2004. Utilization and charge statistics were not adjusted for severity, case mix, and any of a variety of other factors that could affect comparisons among facilities. All interpretations of actual data and all comparisons of one facility to another should be made with caution.

Table J also presents the total margins in fiscal year 2004. The statistic is derived by dividing the total patient service revenue by the total net gain or loss of the hospital. According to the Almanac, the statewide average of 4.3 can be compared to average total margins of 3.1 for the East North Central United States.